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**UNITED STATES BANKRUPTCY COURT  
 NORTHERN DISTRICT OF CALIFORNIA  
 OAKLAND DIVISION**

*In re:*

The Roman Catholic Bishop of Oakland,  
 Debtor in Possession.

Chapter 11 Case No. 23-40523-WJL

Hon. William J. Lafferty

**MOTION FOR PROTECTIVE  
 ORDER; MEMORANDUM OF  
 LAW IN SUPPORT THEREOF**

**Date: April 17, 2024**

**Time: 10:30 a.m.**

**Place: U.S. Bankruptcy Court  
 1300 Clay Street, Courtroom 220  
 Oakland, CA 94612**

Adversary Case No.: 23-04028



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1 Pursuant to Bankruptcy Local Rules 2004-1(b) and 1001-2(a), Westport Insurance  
2 Corporation, formerly known as Employers Reinsurance Corporation (“Westport”), submits this  
3 memorandum of law in support of its motion for a protective order with respect to the Official  
4 Committee of Unsecured Creditors’ (the “Committee”) Rule 2004 request for the production of  
5 privileged documents relating to Westport’s reserves for sexual abuse claims asserted against the  
6 Roman Catholic Bishop of Oakland (“RCBO” or “Debtor”).

7 **PRELIMINARY STATEMENT**

8 In support of its application for Rule 2004 discovery from RBCO’s insurers (collectively,  
9 “Insurers”), the Committee claimed that it was seeking such discovery for the limited purpose of  
10 allowing it to “understand the nature and extent of the Debtor’s insurance coverage, [] the Insurers’  
11 ability to fulfill its obligations with respect to the Insurance Policies, [and] for the Committee and  
12 the Debtor to work towards a potential global resolution of the treatment of sexual abuse claims in  
13 this Chapter 11 Case.” Dkt. 502, ¶ 23. Following the Court’s ruling granting its application, the  
14 Committee served Westport and other Insurers subpoenas that included eight document requests.  
15 Of those eight requests, only two remain in dispute and are the subject of this Motion – Request  
16 Nos. 7 and 8 seeking documents (i) “sufficient to show [Westport’s] reserves for each of the Abuse  
17 Claims tendered by or on behalf of the RCBO,” and (ii) all materials relating to Westport’s “setting,  
18 calculating, analysis, adjustment, investigation, evaluation, and decision-making process with  
19 respect to” the “establishment of those reserves.” Dkt. No. 796-5, Ex. 11 at Request 7, 8.

20 There are at least four independent reasons this Court should grant this Motion and order  
21 that Westport is not required to produce its reserve information. First, Westport’s reserve-  
22 information falls squarely within the protections of the attorney-client privilege and work-product  
23 doctrine and thus, as courts have consistently ruled, it is not discoverable. *See* Arg. § II, below. As  
24 Westport’s Vice President and Senior Claims Expert Ken Battis explains in his accompanying  
25 declaration, Westport’s loss reserves are based on and reflect the analysis and advice of its outside  
26 counsel regarding both pending litigation against the policyholder, as well as the coverage litigation  
27 that followed. *See generally* accompanying Declaration of Ken Battis (“Battis Declaration”).  
28

1 Second, information concerning Westport's reserves will not facilitate the mediation  
2 process. Because they are a function of and set in accordance with statutory and administrative  
3 regulations imposed by state law, typically based on available information that is often limited and  
4 incomplete, courts have widely recognized that reserves are not evidence of a claim's ultimate  
5 value, the insurer's liability therefor, or the insurer's settlement authority. Battis Decl. ¶ 5; *see also*  
6 accompanying Declaration of Scott Harrington ("Harrington Declaration") at ¶ 16; *In re Couch*, 80  
7 B.R. 512, 517 (S.D. Cal. 1987). Westport's reserve information will therefore neither help the  
8 Committee "understand the nature and extent of the Debtor's insurance coverage," nor facilitate  
9 the parties' settlement negotiations or mediation efforts. *See* Arg. § III, below.<sup>1</sup>

10 Third, disclosure of reserves would run contrary to the strong public policy California's  
11 insurance regulations are designed to protect. Requiring insurers to produce reserve information to  
12 an adversary party in litigation contravenes the important public policy of ensuring insurer solvency  
13 underlying regulatory reserving requirements by incentivizing insurers to be less conservative in  
14 their reserving practices. *See* Arg. § IV, below.

15 Finally, as discussed in Arg. § V, Westport's methodology for setting reserves involves an  
16 internal, proprietary process. Requiring Westport to disclose the basis of and process for setting its  
17 reserves would reveal trade secret and otherwise confidential commercial information protected  
18 from discovery. Fed. R. Civ. Pro. 45(d)(3)(B)(i) (court may quash "a trade secret or other  
19 confidential research, development, or commercial information").

20 For these reasons, the Court should grant Westport's Motion and deny Request Nos. 7 and  
21 8 of the Committee's Rule 2004 Subpoena.<sup>2</sup>

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22 <sup>1</sup> Westport continues to object to production of reserves information on the basis that it is not  
23 relevant. While the Court's January 18, 2024 Order, Dkt. No. 796 (*see* Exhibit A to accompanying  
24 Declaration of Blaise S. Curet ("Curet Declaration"), preserves all objections, Westport  
25 understands that the Court has stated that it ruled on the relevance of reserves in response to  
26 arguments and motions made by other insurers. For completeness, Westport wishes to preserve all  
27 of its objections here and for any appeal that might follow.

28 <sup>2</sup> If the Court were to deny Westport's Motion – and it should not – Westport alternatively  
requests that the Court enter an order providing that materials be produced and used for mediation  
purposes only, be subject to all applicable mediation and/or settlement privileges, and ordering that  
the Committee strictly maintain the confidentiality of all such reserve-related information.

## **BACKGROUND**

### **I. The Nature and Purpose of Reserves Generally.**

It is a common misconception that loss reserves reflect an insurers' acknowledgement of coverage liability for a claim or group of claims, what an insurer believes to be the claims' value, or that they are indicative of the insurer's settlement authority. This is not the case, however, as numerous courts have concluded. *See* Arg. § III, below.

As insurance and economics expert Dr. Scott Harrington<sup>3</sup> explains in his accompanying declaration, the "preeminent goal of insurance regulation" is to ensure insurer solvency. Harrington Decl. ¶ 13. To that end, insurance companies transacting business in California are statutorily required to maintain and provide financial records establishing their solvency and ability to pay claims by submitting periodic reports reflecting such information with the California Insurance Commissioner. *See* Cal. Ins. Code §§ 900–924. One such reporting requirement involves loss reserves, which insurers are required to establish and maintain "in an amount estimated in the aggregate to provide for the payment of all losses and claims for which the insurer may be liable." Cal. Ins. Code. § 923.5.

A loss reserve is an accounting estimate of an insurer's potential liability for claims arising out of injuries that have occurred prior to a particular date and which may lead to liability, but which have not yet been paid. *See* Harrington Decl. ¶ 14; Cal. Ins. Code § 923.5; *In re Couch*, 80 B.R. at 516 (reserves are "a sum of money, variously computed or estimated which ... is set aside" for "claims accrued, but contingent and indefinite as to amount or time of payment"). An insurer must calculate reserves in accordance with state regulations, which in California provide among other things that reserves must "reflect inflation and development projected to date of the ultimate payment," and "shall include provisions for an appropriate incurred-but-not reported (IBNR) reserve based on the experience of the insurer or where experience is lacking based on reasonable actuarial assumptions applied to other experience." 10 Cal. Admin. Code § 2319.2(a)-(b).

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<sup>3</sup> Dr. Harrington is an insurance and economics expert at the Wharton School with over 40-years of experience studying, teaching, and publishing in the areas of insurance, risk management, and finance.

1 California regulations also require that insurers, “where appropriate, estimate the expected number  
2 of claims yet to be reported from accident years prior to the statement date together with the  
3 corresponding incurred amount,” and that the “calculation of such expected claims shall give due  
4 consideration to changes in the exposure base.” *Id.*

5 The process of determining reserves is subject to substantial variance and uncertainty.  
6 Harrington Decl. ¶ 17. The process typically reflects insurers’ choices from ranges of potentially  
7 reasonable estimates, is applied in accordance with statutory and regulatory requirements, and is  
8 often based on privileged legal advice as well as limited and incomplete information known at the  
9 time. *Id.*; Battis Decl. ¶¶ 5-6. As a result, reported reserves are not intended to reflect the insurer’s  
10 views of the merits of underlying claims, nor do they imply that the insurer is admitting liability  
11 for, believes there is coverage for, or is waiving any rights or defenses in the underlying suits or  
12 coverage disputes. Harrington Decl. ¶ 16; *see also* Battis Decl. ¶ 5.

13 **II. Westport’s Privileged and Confidential Process for Calculating Reserves Generally**  
14 **and for the Sexual Abuse Claims at Issue Here.**

15 Methods used for establishing reserves with respect to a claim or group of claims vary by  
16 insurer, and typically involve a complex process that is confidential and proprietary to each insurer.  
17 Battis Decl. ¶ 3; Harrington Decl. ¶ 17. As a general matter, Westport’s methodology for calculating  
18 reserves involves an internal, multi-step proprietary process that utilizes commercially confidential  
19 forecasting philosophies and protocols internally developed and kept secret by the company. Battis  
20 Decl. ¶¶ 3, 8.

21 The particular factors Westport takes into consideration in calculating reserves vary from  
22 case to case, but typically involve, *inter alia*, the allegations of the underlying claims at issue;  
23 potential liability or damage defenses; a preliminary analysis of coverage under the policies at issue,  
24 the terms of the policies, the potential for coverage and/or applicability of coverage defenses or  
25 exclusions; potential impairment or exhaustion of applicable limits; the jurisdiction in which the  
26 case is filed; the terms of other insurers’ policies, the impact of other available insurance, if any;  
27 actuarial or stochastic statistical predictions based on similar claims or lines of business; claim  
28 and/or policy and/or loss aggregation issues; regulatory reserve requirements in the applicable

1 jurisdiction; and reinsurance reporting requirements, among many variables. Battis Decl. ¶ 4.  
2 Westport’s reserves may be aggregated and/or modified from time-to-time as information becomes  
3 available or for other commercial business reasons, particularly when there is insufficient factual  
4 information to evaluate reserve parameters on a claim-by-claim basis. *Id.* ¶ 5. The calculations are  
5 not intended to establish the insured’s liability or the settlement value of a case, and do not  
6 constitute or reflect settlement authority for a particular claim or group of claims. *Id.*

7 Westport’s ability to investigate the facts of individual underlying claims was and continues  
8 to be limited by the discovery stay in the underlying coordinated proceeding, which has prevented  
9 it from evaluating the factual basis of the underlying claims, defenses, or alleged damages in any  
10 meaningful way. Battis Decl. ¶ 6. As a critical part of its process for setting reserves in this case,  
11 Westport retained outside legal counsel – Craig & Winkelman, LLP and Sinnott, Puebla, Campagne  
12 & Curet, APLC – to analyze and provide their legal advice and opinion regarding several issues of  
13 California tort and insurance coverage law, many of which involve issues of first-impression,  
14 relevant to RBCO’s pending abuse litigation and in anticipation of the coverage litigation that  
15 followed. Battis Decl. ¶ 7. Westport set its reserves based in substantial part on its counsel’s legal  
16 analysis, opinions and advice, which are inextricably intertwined with other components of the  
17 process, including the amount of the reserves ultimately established. *Id.*

### 18 **III. Procedural History.**

#### 19 **A. The Bankruptcy and Adversary Proceedings.**

20 RBCO commenced this bankruptcy action on May 8, 2023. Dkt. No. 1. Six weeks later, on  
21 June 22, 2023, RBCO commenced an insurance coverage adversary proceeding against Westport  
22 and certain other of its insurers, *see Roman Catholic Bishop of Oakland v. Pacific Indemnity et al.*,  
23 23-40523 (Bankr. N.D. Cal. June 22, 2023) (“Coverage Action”), and on August 30, 2023, it  
24 commenced an additional adversary proceeding. *See Roman Catholic Bishop of Oakland v. Am.*  
25 *Home Assur. Co. et al.*, 23-04037 (Bankr. N.D. Cal. Aug. 30, 2023).

26 The Committee moved to intervene in the Coverage Action on June 30, 2023. Adv. Dkt.  
27 No. 15. The Court granted the Committee’s motion, subject to the limitation that, *inter alia*, it “shall  
28 neither propound nor be required to respond to discovery, other than any discovery that could be

1 served on a non-party[.]” Adv. Dkt. No. 97 at ¶ 2(a).

2 **B. The Committee’s Rule 2004 Application and Subpoena.**

3 The Committee’s Rule 2004 application included a proposed subpoena containing 37  
4 separate document requests that far exceeded what was necessary or relevant to its stated goal of  
5 understanding RBCO’s insurance coverage and facilitating a “global resolution” of the case. Dkt.  
6 No. 502., ¶ 21. The Committee’s proposed requests sought, among other things, information  
7 regarding every payment made by the insurers on any sexual abuse claim under any policy issued  
8 to any policyholder during the past 30 years, the insurers’ claims handling practices and procedures  
9 generally (regardless of the type of claim or coverage), the organizational structure of the insurers’  
10 underwriting and claims departments, board minutes and materials, reserves, and reinsurance. Dkt.  
11 Nos. 502, 502-2.

12 Several of RBCO’s Insurers including Westport objected to the Committee’s application on  
13 grounds that included, *inter alia*: (i) the discovery sought exceeded even the broad limits of  
14 permissible discovery under Rule 2004; (ii) the application was an improper attempt to evade the  
15 restrictions imposed by the Court’s intervention order; and (iii) the Committee would be able to  
16 obtain all the information it reasonably needed regarding Debtor’s insurance coverage from a far  
17 more limited number of requests. *See* Dkt. No. 571. Given the number and breadth of the  
18 Committee’s requests and the issues to be addressed, the Insurers were limited in their ability to  
19 comprehensively address specific requests in their briefing; to that end, their discussion regarding  
20 discoverability of reserve information was by necessity limited to a bullet point and two  
21 accompanying footnotes. *See id.* at p. 7 & notes 19, 20.

22 The Court entered its order granting the Committee’s application on January 18, 2024  
23 (“January 18 Order”). *See* Dkt. No. 796. The order attached each of the subpoenas the Committee  
24 intended to serve on the Insurers, including a subpoena directed to Westport. *See* Dkt. No. 796-5,  
25 Ex. 11. Each subpoena included two requests for reserves information:

- 26 7. Documents sufficient to show Your current reserves for each of the Abuse  
27 Claims tendered by or on behalf of RCBO to You (Dkt. No. 796-5, Ex. 11 at  
28 Request 7);



1           8. All Documents and Communications that relate to Your setting, calculating,  
2           analysis, adjustment, investigation, evaluation of, and decision-making process  
3           with respect to, Your reserves identified in response to Request No. 7, above,  
4           including the working papers and actuarial reports, if any, relating to the  
5           establishment of those reserves (*id.* at Request 8).<sup>4</sup>

6           The Court’s January 18 Order expressly provides without limitation that “Insurers’ rights  
7           to object to the Subpoenas as permitted under Rule 45 of the Federal Rules of Civil Procedure,  
8           incorporated into this bankruptcy case by Rule 9016 of the Federal Rules of Bankruptcy Procedure,  
9           are fully preserved, including, without limitation (a) any and all applicable evidentiary privileges  
10          and (b) proper scope of discovery.” *See* Curet Decl., Ex. A.

11           **C. Westport’s Response to the Committee’s Subpoena and the Parties’ Meet and**  
12           **Confer Conference.**

13          Westport timely served its responses and objections to the Committee’s subpoena on  
14          February 5, 2024. *See* Curet Decl., Ex. B (Westport’s Feb. 5, 2024 Responses and Objections to  
15          the Official Committee of Unsecured Creditors’ Subpoena for Rule 2004 Examination (“Westport’s  
16          R&Os”)). Westport agreed to produce non-privileged documents in its possession, custody, or  
17          control responsive to Requests 1, 3, 5, and 6. Westport determined and informed the Committee  
18          that it has no documents responsive to Request 2 or 4.<sup>5</sup> Relevant to this Motion, Westport objected  
19          to producing any materials in response to Requests 7 or 8 on grounds including that reserve  
20          information is protected by the attorney-client privilege and work-product doctrine, constitutes  
21          trade secret and/or confidential commercial information that is not discoverable, is not relevant,  
22          and that requiring insurers to produce reserves information would contravene regulatory public  
23          policy. Westport’s R&Os at pp. 8-9.

24          The Committee responded on February 14, 2024, by claiming that a number of Westport’s

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25          <sup>4</sup> To the extent any of the Committee’s other requests are interpreted to encompass reserves  
26          information, this Motion also applies to those requests as well.

27          <sup>5</sup> Request No. 2 sought secondary evidence with respect to any missing or incomplete  
28          Westport policies, of which there is none. Request No. 4 requested documents related to any  
        exhaustion, erosion, or impairments of Westport’s policy limits. Westport has no such documents.

1 objections, including its objections to the requested reserve information, were “improper.” *See*  
2 Curet Decl., Ex. C (Committee’s Feb. 14, 2024 Letter to Westport). Westport addressed the  
3 Committee’s position by letter dated February 20, 2024, proposing that the parties meet and confer  
4 to discuss the issues raised as required by Bankruptcy Local Rule 2004-1(b) and Civil Local Rule  
5 37-1(a). *See* Curet Decl., Ex. D (Westport’s Feb. 20, 2024 Response Letter). Counsel for the  
6 Committee responded by email that the Committee would not be available to meet and confer until  
7 the week of March 4, 2024.

8 On March 4, 2024, Westport timely produced to the Committee over 4000 pages of  
9 documents consisting, *inter alia*, of its policies, and all non-privileged portions of its claims and  
10 underwriting files. The parties met and conferred regarding Westport’s objections to the  
11 Committee’s Subpoena on March 8, 2024, but were unable to reach an agreement.

## 12 **ARGUMENT**

### 13 **I. The General Parameters of Rule 2004 Discovery.**

14 Rule 2004 discovery “may relate only to acts, conduct, or property or to the liabilities and  
15 financial condition of the debtor, or any matter which may affect the administration of the debtor’s  
16 estate, or the debtor’s right to a discharge....”. Fed. R. Bankr. P. 2004(b). The purpose of a Rule  
17 2004 examination is “to show the condition of the estate and to enable the Court to discover its  
18 extent and whereabouts, and to come into possession of it, that the rights of the creditor may be  
19 preserved.” *In re Coffee Cupboard, Inc.*, 128 B.R. 509, 514 (Bankr. E.D.N.Y. 1991) (quoting  
20 *Cameron v. U.S.*, 231 U.S. 710, 717 (1914)).

21 The Ninth Circuit has therefore cautioned that Rule 2004, while broad, “is not without  
22 limits” and cannot “stray into matters which are not relevant to the basic inquiry.” *In re Mastro*,  
23 585 B.R. 587, 597 (B.A.P. 9th Cir. 2018). Matters that have no relationship to the debtor’s affairs  
24 or the administration of the bankruptcy estate are not proper subjects of Rule 2004 discovery. *In*  
25 *re Fin. Corp. of America*, 119 B.R. 728, 733 (Bankr. C.D. Cal. 1990) (citing *Johns-Manville Corp.*,  
26 42 B.R. 362 (S.D.N.Y. 1984)); *see also In re Farris-Ellison*, 2015 WL 5306600, \*3 (Bankr. C.D.  
27 Cal. Sept. 10, 2015) (“a Rule 2004 examination must be both relevant and reasonable.”).  
28 Additionally, Rule “2004 is not a substitute for discovery authorized in either adversary

proceedings or contested matters” and therefore, requesting parties may not use Rule 2004 “to gain advantage in his adversary proceeding[.]” *Id.*

To ensure bankruptcy courts enforce these limits, Bankruptcy Rule 9016 incorporates Fed. R. Civ. Pro. 45, which in turn provides that a court “must” quash or modify a subpoena that, among other defects, “requires disclosure of privileged or other protected matter” or “subjects a person to undue burden,” and “may” quash or modify a subpoena that requires disclosure of “confidential ... commercial information.” Fed. R. Civ. P. 45(d)(3); *see also Miller v. Ghirardelli Chocolate Co.*, No. C 12-4936 LB, 2013 WL 6774072, at \*2 (N.D. Cal. Dec. 20, 2013) (“The issuing court also may quash a subpoena if it determines that the subpoena requires disclosure of ‘a trade secret or other confidential research, development, or commercial information.’”) (citing Fed. R. Civ. P. 45(c)(3)(B)). In assessing whether a subpoena imposes an undue burden, courts consider, among other things, “relevance, the need of the party for the documents,” and, “the value of the information to the issuing party.” *In re Mattera*, No. 05-39171, 2007 WL 1813763, at \*4 (Bankr. D.N.J. June 13, 2007).

## **II. Westport’s Insurance Reserves Information Falls Squarely Within and is Protected from Disclosure by the Attorney-Client Privilege and Work-Product Doctrines.**

### **A. The Attorney-Client and Work-Product Privileges Generally.**

As the Court has emphasized on more than one occasion, its decision to allow the Committee Rule 2004 discovery was in no way intended to overrule objections based on privilege, which the Court’s January 18, 2024 order expressly preserved. *See* January 18, 2024 Order, Dkt. No. 796 (“Insurers’ rights to object to the Subpoenas ... are fully preserved, including, without limitation (a) any and all applicable evidentiary privileges and (b) proper scope of discovery”).

When “a subpoena is issued in connection with a Rule 2004 examination, federal common law rules of privilege will apply.” *In re N. Plaza, LLC*, 395 B.R. 113, 121–22 (S.D. Cal. 2008); *see also In re Bautista*, No. 03-33714-SCTC, 2007 WL 4328802, at \*1 (Bankr. N.D. Cal. Dec. 10, 2007) (“Federal privilege law supplies the rule of decision because Mr. Holt is seeking to enforce an order of examination under Bankruptcy Rule 2004”).

As a general matter, “[a] party is not entitled to discovery of information protected by the

1 attorney-client privilege.” *Navajo Nation v. Confederated Tribes & Bands of the Yakama Indian*  
2 *Nation*, 331 F.3d 1041, 1046 (9th Cir. 2003) (citation omitted). To that end, “[t]he attorney-client  
3 privilege applies “where legal advice of any kind is sought.” *Reed v. Baxter*, 134 F.3d 351, 355  
4 (6th Cir. 1998). The work-product doctrine is even “broader” than the attorney-client privilege,  
5 *U.S. v. Nobles*, 422 U.S. 225, 238, n. 11 (1975), protecting from discovery in all but the most “rare  
6 and extraordinary circumstances” materials that contain “the mental impressions, conclusions,  
7 opinions and legal theories of an attorney” prepared in anticipation of litigation. *In re 3dfx*  
8 *Interactive, Inc.*, 347 B.R. 394, 402 (Bankr. N.D. Cal. 2006). The protections afforded by the  
9 doctrine are not limited to materials prepared by an attorney. Rather, Federal Rule of Civil  
10 Procedure 26(b)(3) expressly protects from disclosure materials “that are prepared in anticipation  
11 of litigation ... by or for another party or its representative (including the other party’s attorney,  
12 consultant, surety, indemnitor, insurer, or agent).” See *In re Grand Jury Subpoena (Mark Torf/Torf*  
13 *Env’t Mgmt.)*, 357 F.3d 900, 907 (9th Cir. 2004) (work-product doctrine protects documents  
14 created by non-attorneys in anticipation of litigation) (citing *Nobles*, 422 U.S. at 239).<sup>6</sup>

15 **B. Courts’ Application of the Attorney Client Privilege and Work Product**  
16 **Doctrine to Reserve Information.**

17 Applying these principles, courts have widely concluded that reserve-related information  
18 – including the reserve figures themselves – is protected from discovery by either the attorney-  
19 client privilege, work-product doctrine, or both. *Shreib v. Am. Fam. Mut. Ins. Co.*, 304 F.R.D. 282  
20 (W.D. Wash. 2014) (precluding discovery on reserves information as attorney-client privileged  
21 and work product); *PECO Energy Co. v. Ins. Co. of N. Am.*, 852 A.2d 1230, 1234 (Pa. 2004)

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22 <sup>6</sup> California law provides similarly broad protections to attorney-client communications and  
23 attorney work product. See, e.g., *Costco Wholesale Corp. v. Superior Ct.*, 47 Cal. 4th 725, 732 (Cal.  
24 2009) (the attorney-client privilege “safeguard[s] the confidential relationship between clients and  
25 their attorneys so as to promote full and open discussion of the facts and tactics surrounding  
26 individual legal matters ... without regard to relevance”); *Zurich American Ins. Co. v. Superior*  
27 *Court*, 155 Cal. App. 4th 1485, 1496 (2d Dist. 2007) (communications among insurer’s employees  
28 reflecting legal advice protected from discovery by attorney-client privilege); *Rico v. Mitsubishi*  
*Motors Corp.*, 42 Cal. 4th 807, 814 (Cal. 2007) (“The Legislature has protected attorney work  
product under California Code of Civil Procedure section 2018.030, which provides, ‘[a] writing  
that reflects an attorney’s impressions, conclusions, opinions, or legal research or theories is not  
discoverable under any circumstances.’”).

1 (“[i]nsurance reserves, by their very nature, ‘are prepared in anticipation of litigation, and  
2 consequently, [are] protected from discovery as opinion work product.’”) (quoting *RhonePoulenc  
3 Rorer Inc. v. Home Indem. Co.*, 139 F.R.D. 609, 613 (E.D. Pa. 1991) (reserve information  
4 privileged and protected from disclosure because they “reveal the mental impressions, thoughts,  
5 and conclusions of an attorney in evaluating a legal claim.”)).

6 For example, much like the Committee here, the policyholder in *Shreib* sought discovery  
7 of reserve information to allegedly gain insight into how the insurer valued her claim, arguing that  
8 neither the attorney-client privilege nor work-product doctrine protected the information given that  
9 reserves are statutorily required function of an insurer’s claims handling activities. *Shreib*, 304  
10 F.R.D. at 283. The district court disagreed, concluding that “the purpose of setting the loss reserves  
11 goes beyond its ordinary course of investigating and handling claims and is a financial evaluation  
12 of the claim from the standpoint of pending or anticipated litigation.” *Id.* at 287. Reserves created  
13 once an insurer anticipates litigation are entitled to protection, the court found, because “once  
14 litigation is anticipated, loss reserve documents by definition reflect the mental impressions,  
15 thoughts, and conclusions of attorneys or employees evaluating the merits and risk of a legal  
16 claim.” *Id.* (citing *Simon v. G.D. Searle & Co.*, 816 F.2d 397, 401-02 (8th Cir. 1987) (case reserve  
17 figures “reveal the mental impressions, thoughts, and conclusions of an attorney in evaluating a  
18 legal claim. By their very nature they are prepared in anticipation of litigation and, consequently,  
19 they are protected from discovery as opinion work product.”)).

20 In *Rhone-Poulenc Rorer Inc.*, the policyholder sought production of “[a]ll documents  
21 concerning [the insurer’s] rationale for establishing or not establishing reserves for AIDS-related  
22 or blood derivative claims asserted against” any named-insured. 139 F.R.D. at 611. Denying the  
23 policyholder’s motion to compel, that court refused all reserve-related discovery on the ground  
24 that it was not only “of very tenuous relevance, if any relevance at all,” it constituted privileged  
25 work-product material. *Id.* at 613.

26 In reaching this conclusion, the court emphasized the “importance of an attorney’s private  
27 evaluation of a claim in facilitating the bargaining process inherent in our system of justice”:  
28

1 Some of the areas in which the work-product doctrine forecloses discovery are  
2 easily comprehended ... One obvious example is the need for protection against  
3 forced revelation of a party's evaluation of his case; as long as voluntary settlement  
4 is encouraged, it would be an intolerable intrusion on the bargaining process to  
allow one party to take advantage of the other's assessment of his prospects for  
victory and an acceptable settlement figure.

5 *Id.* at 614 (quoting Cooper, Edward, *Work Product of the Rulesmakers*, 53 MINN. L. REV. 1269,  
6 1283 (1969)).

7 Thus, where “reserves have been established based on legal input,” both “the results and  
8 supporting papers” are entitled to work-product protection given that, “[b]y their very nature they  
9 are prepared in anticipation of litigation.” *Id.* at 614 (“[R]eserve figures reveal the mental  
10 impressions, thoughts, and conclusions of any attorney in evaluating a legal claim ...”). Moreover,  
11 the court observed, “this is not a situation where mental impressions are merely contained within  
12 and comprise a part of another document and can easily be redacted. Instead, the aggregate and  
13 average figures are derived from and necessarily embody the protected material. They could not  
14 be formulated without the attorney’s initial evaluations of specific legal claims. Thus, it is  
15 impossible to protect the mental impressions underlying the specific case reserves without also  
16 protecting the aggregate figures.” *Id.* at 614-15.

17 The *Rhone-Poulenc* court further concluded that the work product doctrine protected from  
18 discovery not only materials prepared by the insurer’s attorney, but also those reflecting the mental  
19 impressions of agents or employees of the insurer “concerning an aggregate reserve necessary for  
20 the underlying litigation.” *Id.* at 615. Fed. R. Civ. Pro. 26(b)(3), the court noted, does not confine  
21 “protective work product ... to information or materials gathered or assembled by a lawyer,” but  
22 instead “includes materials gathered by any consultant, surety, indemnitor, insurer, agent, or even  
23 the party itself.” *Id.* Thus, the “only question is whether the mental impressions were documented,  
24 by either a lawyer or non-lawyer in anticipation of litigation.” *Id.*

25 Numerous cases are in accord. *See, e.g., Nicholas v. Bituminous Cas. Corp.*, 235 F.R.D.  
26 325, 332 (N.D. W. Va. 2006) (reserve information protected work product because “the purpose  
27 for setting the loss reserves [goes] beyond [the] ordinary course of investigating and handling  
28 claims and [is] a financial evaluation of the claim from the standpoint of pending or anticipated



litigation.”); *Barge v. State Farm Mut. Ins. Co.*, 2016 WL 6601643, \*4-6 (W.D. Wash. Nov. 8, 2016) (refusing discovery of reserve-related information “based on opinions and evaluation of [insurer] personnel after [the insurer] reasonably contemplated litigation in this case”); *Certain Underwriters at Lloyds, London v. Fidelity & Cas. Ins. Co. of N.Y.*, 1998 WL 142409, \*2 (N.D. Ill. March 24, 1998) (holding that reserve recommendations protected from discovery because “they reveal attorney mental impressions, thoughts and conclusions”); *Guaranty Corp. v. National Union Fire Ins. Co. of Pittsburgh*, 1992 WL 365330, \*8 (E.D. La. Nov. 23, 1992) (holding that reserve information subject to attorney-client and/or work product privileges and finding that magistrate judge’s order that such information be produced was clearly erroneous); *Independent Petrochemical Corp. v. Aetna Cas. & Sur. Co.*, 117 F.R.D. 283, 288 (D.D.C. 1986) (“Where the reserves have been established based on legal input, the results and the supporting papers most likely will be work product and may also reflect attorney-client privilege communications.”).

The case law thus articulates several principles that are applicable here, including: (1) By their very definition, reserves are prepared in anticipation of litigation and thus are either attorney-client privileged or protected work product if established with input from counsel; (2) Such reserve information is protected from discovery even though it may also serve business-related and/or regulatory purposes in addition to litigation-related purposes; (3) Because they are imbued with and necessarily embody legal opinions and advice, all reserve-related materials, including the aggregate reserve figures themselves, are privileged and entitled to protection; and (4) The work product doctrine covers not only reserve-related materials prepared by the insurer’s attorney, but any related material prepared by agents or employees.

**C. Westport’s Reserves Were Prepared in Anticipation of Litigation, Reflect the Advice and Opinions of its Counsel, and Are Therefore Privileged.**

Applying these principles, the information the Committee requests is plainly entitled to protection from discovery under both privileges. Indeed, the Committee seeks production of not only Westport’s reserve figures themselves, but all documents relating to its “setting, calculating, analysis, adjustment, investigation, evaluation of, and decision-making process.” Dkt. No. 796-5, Ex. 11 at Request 8. These requests go to the very heart of the work-product doctrine and/or

1 attorney-client privilege by seeking disclosure of the very types of information both privileges are  
2 intended to protect. The Court therefore “must” protect Westport’s reserves information from  
3 disclosure. *See* Fed. R. Civ. P. 45(d)(3)(A)(iii).

4 As Westport’s Ken Battis testifies in his declaration, Westport established its reserves in  
5 consultation with and based on the analysis, evaluation, and advice of outside counsel regarding  
6 both the underlying claims pending against RBCO and in anticipation of the coverage litigation  
7 that soon followed. Battis Decl. ¶ 7. Both the reserve figures themselves, as well as all supporting  
8 materials the Committee seeks – whether prepared by outside counsel, Mr. Battis, or another  
9 Westport agent or employee – thus embody the legal advice and mental impressions of Westport’s  
10 counsel regarding the company’s risk of potential liability for RBCO’s sexual abuse claims. *See*  
11 *Rhone-Poulenc*, 139 F.R.D. at 615 (work-product doctrine protected from disclosure reserve-  
12 related information prepared not only by outside counsel but the insurers’ internal risk  
13 management department).

14 Requiring Westport to produce reserve information would thus be equivalent to imposing  
15 on it a continuing obligation to disclose to the Committee the analyses, opinions and mental  
16 impressions of its outside counsel on which its reserves are based – no different than if the  
17 Committee were required to produce to the insurers its own counsel’s evaluations, mental  
18 impressions and opinions regarding their assessment of their clients’ underlying claims. The result  
19 would be to give the Committee the very type of undue settlement and/or litigation advantage both  
20 privileges are intended to avoid, at the expense of Westport’s ability to forecast its potential risks  
21 and accurately set reserves in accordance with and as required by California law.<sup>7</sup> The

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22 <sup>7</sup> Indeed, as the court explained in *Rhone-Poulenc*, and for the reasons further discussed in  
23 Arg. § IV, below, requiring the production of reserve information – even that which “only indirectly  
24 reflect[s]” an attorney’s mental impressions, or which “might have been created for business  
25 planning purposes” – would have a chilling effect on an insurer’s ability to properly and accurately  
26 set reserves. *Id.* (“Were I to hold that the documents are discoverable as only indirectly reflecting  
27 the attorneys’ impressions because they might be created for business planning purposes, such a  
28 holding would make it extremely hazardous for a business to finance and plan its defense. The  
incidental effect of such a ruling could be the failure of litigants to properly document and consider  
all the factors that bear upon the decision to try or settle lawsuits”) (citing *Hickman v. Taylor*, 329  
U.S. 495, 511 (1947) (were attorney work product “open to opposing counsel on mere demand,



1 Committee's Request Nos. 7 and 8 should therefore be denied in their entirety.

2 **III. Reserve Information Will Not Further the Mediation Process or Otherwise Facilitate**  
3 **the Global Resolution the Committee Claims.**

4 Westport is mindful of the Court's ruling regarding the relevancy objections Insurers have  
5 raised to producing reserve information, as well as the Court's statement that the production of  
6 reserve information may facilitate the mediation process by getting "everybody into the mediation  
7 with the optimum amount of information." Curet Decl., Ex. E (2/12/24 Hearing Tr.) at 12:6–9; *see*  
8 *also id.* at 14:11–14 ("it was my theory that having the insurance companies provide this  
9 information was going to help that process and was going to get everybody into the mediation with  
10 the optimum amount of information."). Westport respectfully disagrees, however, that requiring  
11 insurers to disclose their otherwise privileged and confidential reserve information will facilitate  
12 or otherwise benefit the mediation process. To the contrary, disclosure of the insurers' reserves is  
13 more likely to impede the process because of common misconceptions about the purpose and  
14 function of reserves, how they are set, and what they represent. This makes it less likely, not more,  
15 that a global resolution involving the Insurers can be reached. Indeed, an order requiring  
16 production of such materials will only lead to acrimony, litigation, and appeals – not a consensual  
17 resolution of this case.

18 The reason lies in the fundamental misunderstanding of the nature and purpose of reserves.  
19 Reserves are *not* evidence of an insurer's valuation of a particular claim, the insurers' settlement  
20 authority, or acknowledgment of either underlying or coverage liability. *See* Harrington Decl. ¶  
21 16; Battis Decl. ¶ 5; *see also, e.g., In re Couch*, 80 B.R. at 517 (reversing bankruptcy court's order  
22 compelling production of reserves because "[t]he legislature and Insurance Commissioner  
23 establish reserve policy. For this reason alone, a reserve cannot be accurately or fairly equated with  
24 an admission of liability or the value of any particular claim."); *Silva v. Basin Western, Inc.*, 47  
25 P.3d 1184, 1189 (Colo. 2002) (en banc) (observing that loss reserves are not "the same as  
26 settlement authority" and vacating lower court's order compelling their discovery).

27 \_\_\_\_\_  
28 much of what is now put down in writing would remain unwritten.").

1           Respectfully, it is therefore not the case that Westport’s reserve information is “the other  
2 side of the ledger” from the Debtor’s claims information, as the Court stated during the February  
3 12, 2024, status conference. 2/12/24 Hearing Tr. at 13:5. “The other side of the ledger” would be  
4 *plaintiffs’ counsel’s* evaluation of their clients’ claims, and no one has suggested that the  
5 Committee should be required to turn over this information in mediation or otherwise. While  
6 Westport is mindful of the distinction the Court drew during the February 12 hearing between the  
7 administration of the bankruptcy and “litigation issues” to be dealt with in the coverage litigation,  
8 Westport submits that the conclusions to be drawn regarding the relevance and discoverability of  
9 reserve information is the same in both contexts. Because reserves cannot be “accurately or fairly  
10 equated with ... the value of a particular claim,” *In re Couch*, 80 B.R. at 517, by definition they  
11 provide no insight into the extent of RBCO’s insurance assets or the value of the claims against it.

12           With this understanding in mind, bankruptcy courts have repeatedly ruled that reserves  
13 information is not within the proper scope of discovery because such information does not assist  
14 with moving a bankruptcy toward a confirmable plan or mediated settlement. *See In re Boy Scouts*  
15 *of America and Delaware BSA, LLC*, Case No. 20-10343 (LSS), 11/19/21 Hearing Tr. (attached  
16 as Exhibit A to the accompanying Declaration of Todd C. Jacobs (“Jacobs Declaration”)) at 134:4-  
17 7 (The Court: granting motion to quash discovery and stating, “to say that there’s some relevance  
18 here to [reserves information], I don’t see it, I just don’t see it.”); *In re Imerys Talc America, Inc.,*  
19 *et al.*, Case No. 19-10289 (Bankr. D. Del.), 6/22/21 Hearing Tr. (Jacobs Decl., Ex. B) at 239:21  
20 (The Court: “Internal to the insurance companies, their setting reserves, like a prudent  
21 businessperson might or they’re regulatorily required, I don’t understand how that’s relevant to  
22 confirmation.”); *see also In re Diocese of Camden, New Jersey*, Case No. 20-21257 (Bankr.  
23 D.N.J.) 2/18/22 Hearing Tr. (Jacobs Decl., Ex. C) at 11:15-16 (The Court: “insurer’s opinions on  
24 litigation risks and how they set their reserves are decisions that will not impact” the Bankruptcy  
25 Court’s analysis of whether the Debtor’s plan is confirmable); *The Diocese of Buffalo, N.Y.*, Case  
26 No. 20-10322-CLB (Bankr. W.D.N.Y.), November 14, 2023 Order, Dkt. No. 2649 (denying  
27  
28

1 Committee’s Rule 2004 discovery, including requests for reserve related information).<sup>8</sup>

2 The recent decisions of these bankruptcy courts are consistent with the long history of  
3 courts denying requests for reserve information in insurance coverage matters as nonprobative of  
4 underlying liability and/or claims values – particularly where, as here, they are based on only  
5 limited information and without the benefit of specific facts and circumstances regarding the  
6 underlying claims. *See, e.g., Mirarchi v. Seneca Spec. Ins. Co.*, 564 Fed. Appx. 652, 655 (3d Cir.  
7 2014) (ruling that an insurer’s reserves are not “an evaluation of coverage based upon a thorough  
8 factual and legal consideration” and hence were not discoverable); *Hoechst Celanese Corp. v.*  
9 *Nat’l Union Fire Ins. Co. of Pittsburgh, Pa.*, 623 A.2d 1099, 1109-10 (Del. Super. Ct. 1991)  
10 (“Reserves do not represent an admission or evaluation of liability and are irrelevant to the issues  
11 between insurer and insured.”); *Estate of Mali*, 2011 WL 2516246, at \*2 (“loss reserve information  
12 ... may create the erroneous perception that the defendant had conclusively determined the value  
13 of the Plaintiffs’ claim”); *Fint v. Brayman Constr. Corp.*, No. 5:17-CV-04043, 2019 WL 1549697,  
14 at \*1 (S.D. W. Va. Apr. 9, 2019) (reserves information not probative of claims values where based  
15 on limited information and specific facts of claims are unknown); *Trinity E. Energy, LLC v. St.*  
16 *Paul Surplus Lines Ins. Co.*, No. 4:11-CV-814-Y, 2013 WL 12124022, at \*2 (N.D. Tex. Mar. 8,  
17 2013) (ruling that evidence regarding the insurer’s loss reserves is not within proper scope of  
18 discovery “if it lacks any tendency to show that [the insurer] knew or should have known that its  
19 liability was reasonably clear”); *Nat’l Union Fire Ins. Co. of Pittsburgh, Pa. v. Stauffer Chem. Co.*,  
20 558 A.2d 1091, 1097-98 (Del. Super. Ct. 1989) (reserves not within proper scope of discovery  
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22 <sup>8</sup> One outlier, the Bankruptcy Court of the Southern District of New York’s decision  
23 compelling reserves information from Arrowood Indemnity Company in *The Roman Diocese of*  
24 *Rockville Centre* matter, is entirely distinguishable. *See* Corrected Order Compelling Rule 2004  
25 Discovery from Arrowood Indemnity Company, *The Roman Catholic Diocese of Rockville Centre*,  
26 *New York*, Case No. 20-12345 (MG), Dkt. 2518 (Bankr. S.D.N.Y. Sept. 27, 2023). The Bankruptcy  
27 Court there compelled production of information related to Arrowood’s financial condition,  
28 including reserves information, because of Arrowood’s imminent insolvency – a basis for requiring  
such discovery that does not apply here given that Westport’s solvency and ability to pay claims is  
not in question. It was well known at the time of the *Rockville Centre* ruling that Arrowood was in  
financial peril and Arrowood has since been placed into liquidation. *See* Curet Decl., Ex. F  
(Arrowood Liquidation and Injunction Order). No party here has claimed, nor could it, that  
Westport is in financial peril.

1 because they relate to internal conclusions and opinions of insurers which are equivalent to  
2 “hypothetical questions”).<sup>9</sup>

3 Because it is not probative of claims values or coverage liability, and thus does not  
4 constitute evidence of how an insurer is “adjusting” the claims, requiring the production of the  
5 Insurers’ reserve information will *not* introduce to the mediation process the sort of relevant  
6 information the Committee has told the Court will help facilitate a deal. To the contrary, the  
7 production of reserve information would be more likely to hinder than help settlement negotiations  
8 by, among other things, creating a false understanding of claims values, settlement authority, and  
9 coverage liability. See *Estate of Mali*, 2011 WL 2516246, at \*2 (“[S]etting loss reserves is not an  
10 exact science and is a highly variable task primarily because loss reserves are designed to protect  
11 against *potential* losses ... loss reserve information is minimally probative, and may create the  
12 erroneous perception that the [insurer] had conclusively determined the value of the [] claim.”  
13 (emphasis in original)); *Harrington Decl.* ¶ 20 (observing that if disclosed claimants are likely to  
14 argue in settlement negotiations, “incorrectly, that the reserve information reflects the insurer’s  
15 assessment of liability or the settlement value of individual claims or groups of claims”). As one  
16 international court explained:

17 Disclosure of the insurer’s reserves ... would confuse the trial process and also  
18 affect any potential settlement discussions and prospects for resolution. The ability  
19 of an insurer to negotiate a settlement could be impaired because knowledge of the  
20 reserve might well create a feeling of entitlement in the claimant to a settlement in  
that amount, whereas the reserve is nothing more than an intelligent estimate of the  
risk as a whole by the insurer, based upon the facts as known at the time.

21 *Kanani v. Economical Ins. Co.*, 2020 ONSC 7201, ¶ 24 (*see* *Curet Decl.*, Ex. G).

22 Accordingly, the Committee is unable to establish “good cause” for the production of  
23 Westport’s reserves given their lack of probative or even informational value with respect to issues  
24  
25

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26  
27 <sup>9</sup> In most of these decisions, the courts denied the requests of policyholders for discovery of  
28 reserves information relating to their own policies. Denying the Committee’s request for reserves  
information makes even more sense here, where the underlying claimants are adverse to the  
policyholder and also plainly not in privity with the Insurers.

1 that might facilitate mediation, let alone the compelling need it must show to overcome the work  
2 product and/or trade secret privileges (see below). Its request for Westport’s reserves information  
3 must therefore be denied.

#### 4 **IV. Requiring Production of Reserves Information Also Contravenes Public Policy**

5 Requiring the production of reserve information in the context of litigation would also  
6 contravene the important public policies state law insurance regulations are intended to promote.  
7 As noted above, state law reserving requirements serve the fundamental goal of ensuring insurer  
8 solvency, which “is the preeminent goal of insurance regulation.” Harrington Decl. ¶ 13; *see also*  
9 *Messer v. Universal Underwriters Ins. Co.*, 598 S.W.3d 578, 589 (Ky. App. 2019) (“Reserves play  
10 a critical role in accounting practices that assure regulators of the solvency of an insurance  
11 company for the protection of all its shareholders and insureds.”). “Conservative reserving” – i.e.,  
12 selecting higher reserve values within a range of reasonable estimates – can provide an insurer  
13 with a “safety margin” in the event of adverse claims experience or decline in asset values.  
14 Harrington Decl. ¶ 18. Less conservative reserving practices, conversely, increases an insurer’s  
15 chances of financial distress and insolvency. *Id.*

16 Public policy, therefore, is best served by promoting sound reserving practices, free from  
17 external factors that might undermine the true purpose of reserves. *See Messer*, 598 S.W.3d at 590  
18 (“The purpose [] of insurance statutes and regulations is to discourage insurers from understating  
19 reserves.”); Harrington Decl. ¶ 21 (creating incentives for insurers to be less conservative in their  
20 reserving practices “would directly conflict with insurance regulation’s emphasis on reserve  
21 adequacy and solvency”). As discussed above, and as Dr. Harrington observes, requiring Westport  
22 to produce reserve information would frustrate, rather than facilitate, settlement negotiations and  
23 the mediation process (Arg. § III, *supra*) by requiring the disclosure of information embodying  
24 attorney mental impressions and advice, an undue litigation advantage (Arg. § II, *supra*).  
25 Harrington Decl. ¶ 20 (“Requiring insurers to disclose current and/or historical reserve information  
26 for claims asserted against the debtor under policies issued to the debtor(s) or related entities in  
27 bankruptcy proceedings would plausibly increase debtor and claimant representatives’ leverage in  
28 settlement negotiations and any coverage litigation with insurers.”). Insurers with a more

1 conservative approach to reserving would be especially prejudiced in this regard, while the  
2 prospect of being required to produce reserve figures and related information and analysis in  
3 litigation would incentivize insurers to be less conservative in their reserving practices, given the  
4 detrimental impact it could have on them in settlement negotiations and litigation. *Id.* at ¶ 21.

5 For these reasons, a ruling that would create an incentive for insurers to consider the  
6 possibility, when setting reserves, that it could be required to disclose to an adverse litigation party  
7 otherwise privileged and confidential processes, evaluations, analyses, or decision-making in  
8 litigation would be in direct conflict with public policy emphasizing reserve adequacy and insurer  
9 solvency. *Id.* at ¶ 21; *Messer*, 598 S.W.3d at 590 (requiring production of reserves “would  
10 encourage insurers to understate reserves – a goal contrary to Kentucky insurance laws. We would  
11 be complicit in jeopardizing the integrity of regulatory compliance across the entire insurance  
12 industry” (emphasis in original).); *cf. Diamondrock Hospitality Co. v. Certain Underwriters at*  
13 *Lloyd’s of London*, 2019 WL 883540, \*4-6 (V.I. Sup. Ct. Dec. 5, 2019) (public policy  
14 “implications for permitting discovery of reserves information [are] far more detrimental” given  
15 such information often reflects “the mental inclinations, conclusions, opinions, legal theories or  
16 advice of counsel,” and “permitting reserve information exposes privileged and confidential  
17 information and opens the door to extraneous issues and extrinsic evidence that may be at odds  
18 with litigation”). The Court should reject the Committee’s invitation to open this Pandora’s box,  
19 and instead quash the reserves-related discovery it seeks.

20 **V. The Reserve Information Sought is Also Protected Trade Secret and/or Confidential**  
21 **Commercial Information.**

22 Finally, Fed. R. Civ. Pro. 45(d)(3)(B)(i) provides that a court may quash or modify a  
23 subpoena that requires the disclosure of “a trade secret or other confidential research, development,  
24 or commercial information.” As Mr. Battis explains in his declaration, Westport’s methodology  
25 for setting loss and expense reserves involves a multi-step, proprietary process integrating its own  
26 internally developed forecasting philosophies and protocols that it protects from public disclosure.  
27 Battis Decl. at ¶ 3. The process incorporates and reflects fiscal and actuarial information that is  
28 commercially confidential and kept secret from its competitors, which include the other insurers

1 in this action. *Id.*

2 To compel Westport to explain or produce the actual basis of and process for setting its  
3 reserve figures would thus require it to disclose confidential and proprietary business information.  
4 *Id.* at ¶ 8. As one California court has found, this places Westport’s reserve information well  
5 outside the proper scope of discovery. *See Dobson v. Twin City Fire Ins. Co.*, No. SACV 11-0192-  
6 DOC, 2011 WL 6288103, at \*3 (C.D. Cal. Dec. 14, 2011) (“The Court finds that Defendants have  
7 shown that the reserves information qualifies as trade secret or other confidential research,  
8 development, or commercial information”). Other courts have agreed. *See, e.g., Estate of Mali v.*  
9 *Fed. Ins. Co.*, 2011 WL 2516246, at \*1 (D. Conn. June 17, 2011) (“[i]f evidence regarding the  
10 Defendant[-insurer]’s loss reserves is admitted, the trial will be diverted from the central issues in  
11 the case to a complicated inquiry into the nature, statutory and regulatory requirements for, and  
12 proprietary methods of establishing loss reserves.”); *Aspen Specialty Ins. Co. v. Nucor Corp.*, 2022  
13 WL 1197396, at \*3 (N.C. Super. Apr. 22, 2022) (noting “the confidential, proprietary, and varying  
14 nature of [insurers’] reserve philosophies”). The Court should quash the Committee’s requests for  
15 reserve information for this reason as well.

### 16 CONCLUSION

17 For each of the foregoing reasons, Westport respectfully requests that the Court grant its  
18 Motion for Protective Order and to quash and order that Westport is not required to provide reserves  
19 related documents or information in response to Requests 7 or 8 in the Committee’s Subpoena.  
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1 Dated: March 18, 2024

By: /s/ Blaise S. Curet

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16 **UNITED STATES BANKRUPTCY COURT**  
17 **NORTHERN DISTRICT OF CALIFORNIA**  
18 **OAKLAND DIVISION**

18 *In re:*

19 The Roman Catholic Bishop of Oakland,  
20 Debtor in Possession.

Chapter 11 Case No. 23-40523-WJL  
Hon. William J. Lafferty

**DECLARATION OF BLAISE S.  
CURET IN SUPPORT OF  
MOTION FOR PROTECTIVE  
ORDER**

Adversary Case No.: 23-04028

1 I, Blaise S. Curet, pursuant to 28 U.S.C. § 1746 and B.L.R. 9013-1(d), hereby declare as  
2 follows:

3 1. I am over twenty-one years of age, under no disabilities, and fully competent to give  
4 this Declaration.

5 2. I am a partner at Sinnott, Puebla, Campagne & Curet, APLC, co-counsel to Westport  
6 Insurance Corporation, formerly known as Employers Reinsurance Corporation ("Westport"), a  
7 defendant in the above-captioned proceeding.

8 3. I respectfully submit this Declaration to provide the Court with copies of documents  
9 listed below that are referenced in Westport's Motion for Protective Order, which is filed  
10 simultaneously herewith.

11 4. Attached as Exhibit A is copy of the Court's January 18, 2024 Order Granting the  
12 Official Committee of Unsecured Creditors' (the "Committee") Ex Parte Application for Federal  
13 Rule of Bankruptcy Procedure 2004 Examination of Insurers.

14 5. Attached as Exhibit B is a copy of Westport's February 5, 2024 Responses and  
15 Objections to the Committee's Subpoena for Rule 2004 Examination.

16 6. Attached as Exhibit C is a copy of the Committee's February 14, 2024 Letter to  
17 Westport.

18 7. Attached as Exhibit D is a copy of Westport's February 20, 2024 Letter to the  
19 Committee.

20 8. Attached as Exhibit E is a copy of the transcript of the hearing held before the Court  
21 in these proceedings on February 12, 2024.

22 9. Attached as Exhibit F is a copy of the November 8, 2023 Liquidation and Injunction  
23 Order with Bar Date entered by the Court of Chancery of the State of Delaware in *State of Delaware*  
24 *ex. rel. the Hon. Trinidad Navarro v. Arrowood Indem. Co.*, Case No. 2023-1126-LLW.

25 10. Attached as Exhibit G is a copy of the January 17, 2020 decision of the Superior  
26 Court of Justice in Ontario, Canada in the case captioned *Kanani v. Economical Insurance*, Case  
27 No. CV-15-6199.  
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I declare under penalty of perjury that the foregoing is true and correct.

Dated: March 18, 2024

By: /s/ Blaise S. Curet

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# **Exhibit A**

**to Declaration of Blaise S. Curet  
in Support of  
Westport's Motion for Protective Order**



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The following constitutes the order of the Court.

Signed: January 18, 2024

William J. Lafferty, III  
U.S. Bankruptcy Judge

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*Special Insurance Counsel for the Official Committee  
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**UNITED STATES BANKRUPTCY COURT  
NORTHERN DISTRICT OF CALIFORNIA  
OAKLAND DIVISION**

*In re:*

THE ROMAN CATHOLIC BISHOP OF  
OAKLAND, a California corporation sole,

Debtor.

Case No. 23-40523 WJL  
Chapter 11

**ORDER GRANTING THE OFFICIAL  
COMMITTEE OF UNSECURED  
CREDITORS' EX PARTE  
APPLICATION FOR FEDERAL RULE  
OF BANKRUPTCY PROCEDURE 2004  
EXAMINATION OF INSURERS**

1           **THIS MATTER** having been brought before the Court upon the *Official Committee of*  
2 *Unsecured Creditors Ex Parte Application for Federal Rule of Bankruptcy Procedure 2004*  
3 *Examination of Insurers* filed October 5, 2023 [Dkt. 502] (the “**Motion**”) of the Official  
4 Committee of Unsecured Creditors (the “**Committee**”) for The Roman Catholic Bishop of  
5 Oakland (the “**Debtor**”), by and through its attorneys, Lowenstein Sandler LLP, Burns Bair LLP,  
6 and Keller Benvenuti Kim LLP, for entry of an order pursuant to Federal Rule of Bankruptcy  
7 Procedure 2004 and Bankruptcy Local Rule for the Northern District of California 2004-1; and the  
8 Debtor having requested a copy of all documents produced to the Committee in response to the  
9 Subpoenas (defined below); and due notice having been provided; and the Court having considered  
10 the papers submitted and the arguments presented; and for good cause shown,

11           **IT IS HEREBY ORDERED THAT:**

- 12           1.       The Committee’s Motion is granted as set forth herein.
- 13           2.       The Insurers shall furnish all documents requested in subpoenas in a form  
14 substantially as those attached hereto as Exhibits 1 through 11 (the “**Subpoenas**”), and shall  
15 produce same to the Committee’s counsel and the Debtor’s counsel within forty-five (45) days of  
16 entry of this Order.
- 17           3.       This Order is without prejudice to the Committee’s or the Debtor’s right to request  
18 additional documents and information, including but not limited to the information sought in the  
19 subpoenas attached to the Motion, at a later date.
- 20           4.       The Insurers’ rights to object to the Subpoenas as permitted under Rule 45 of the  
21 Federal Rules of Civil Procedure, incorporated into this bankruptcy case by Rule 9016 of the  
22 Federal Rules of Bankruptcy Procedure, are fully preserved, including, without limitation (a) any  
23 and all applicable evidentiary privileges and (b) proper scope of discovery.

24                               \*\*END OF ORDER\*\*

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**Court Service List**

*All Registered ECF Participants.*

# **Exhibit B**

**to Declaration of Blaise S. Curet  
in Support of  
Westport's Motion for Protective Order**



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15 **UNITED STATES BANKRUPTCY COURT**  
16 **NORTHERN DISTRICT OF CALIFORNIA**  
17 **OAKLAND DIVISION**

18 In re:

19 THE ROMAN CATHOLIC BISHOP OF  
20 OAKLAND, a California corporation sole,

21 Debtor.

Case No. 23-40523-WJL

Chapter 11

22  
23  
24 **WESTPORT INSURANCE CORPORATION'S RESPONSES AND OBJECTIONS**  
25 **TO THE OFFICIAL COMMITTEE OF UNSECURED CREDITORS'**  
26 **SUBPOENA FOR RULE 2004 EXAMINATION**  
27  
28

1 Pursuant to Federal Rules of Civil Procedure 45, made applicable to this matter by Federal  
2 Rules of Bankruptcy Procedure 9016, and pursuant to the Bankruptcy Local Rules for the  
3 Northern District of California, Westport Insurance Corporation, formerly known as Employers  
4 Reinsurance Corporation (“Westport”) hereby responds to the Subpoena for Rule 2004  
5 Examination (the “Subpoena”) served by The Official Committee of Unsecured Creditors (the  
6 “Committee”) for The Roman Catholic Bishop of Oakland (the “Debtor”) as follows:

7 **GENERAL OBJECTIONS**

8 1. The following General Objections apply to and are incorporated in Westport’s  
9 responses and objections to each of the Requests for Production (the “Responses”) below,  
10 whether or not expressly incorporated by reference in each such Response. The failure to specify  
11 any General Objection in the Responses is not intended to waive that General Objection. Any  
12 additional objections provided in the Responses should be construed as supplementing, and not  
13 superseding, these General Objections.

14 2. The specific Responses set forth below are based upon information presently  
15 available to Westport. Westport expressly reserves the right to revise, correct, add to, clarify,  
16 amend, or supplement these Responses as necessary. Failure to object herein shall not constitute  
17 a waiver of any objection that Westport may later interpose, including as to future supplemental  
18 Responses.

19 3. Westport objects to the Requests for Production to the extent that they seek  
20 documents that are not in Westport’s possession, custody, or control.

21 4. Westport objects to the Requests for Production to the extent that they seek  
22 documents that the Propounding Party could obtain equally or more readily from another source,  
23 including (without limitation) the Debtor. There is no legal basis for imposing on Westport the  
24 burden and expense of producing documents that the Propounding Party can obtain from such  
25 other sources.

26 5. Westport objects to the Requests for Production to the extent that they seek  
27 discovery that is unduly burdensome or not proportional to the needs of the case, including  
28 (without limitation) because the Requests for Production seek communications and documents

1 from an extensive period of time regarding a broad and undefined subject matter.

2 6. Westport objects to the Requests for Production to the extent that they seek the  
3 production of “all documents” related to broadly defined subjects and therefore are not relevant to  
4 any party’s assessment of the plan confirmation proceedings or proportional to the needs of the  
5 case.

6 7. Westport objects to the Requests for Production to the extent that they seek  
7 information that is not relevant to any party’s assessment of the plan confirmation proceedings.

8 8. Westport objects to the Requests for Production to the extent that they purport to  
9 impose obligations on Westport beyond those imposed by the Federal Rules, the Bankruptcy  
10 Rules, the Local Rules, or any other applicable laws and rules.

11 9. Westport objects to the Requests for Production to the extent that they seek  
12 information that is protected from disclosure by the attorney-client privilege, the attorney work  
13 product doctrine, or any other applicable privilege, immunity, or protection (whether based upon  
14 statute, rule, order, agreement, or common law), including (without limitation) the common  
15 interest privilege, the mediation privilege, and the settlement negotiation privilege. Westport  
16 does not intend to produce information or documents that are privileged or otherwise protected  
17 from discovery. Any inadvertent production of such information or documents shall not be  
18 deemed to be a waiver of any applicable privilege or protection of Westport, nor shall it be  
19 deemed to waive any objection to the admissibility of such information or documents.

20 10. Westport objects to the Requests for Production to the extent that they require  
21 Westport to search for responsive information and materials in places, locations, and files, or  
22 from custodians other than those where responsive information, materials, and documents would  
23 be expected to be retained in the ordinary course of business, to the extent that such information,  
24 materials, and documents exists, on the grounds that such a search would be oppressive and/or  
25 cause unreasonable expense or burden.

26 11. Westport objects to the Requests for Production to the extent that they require  
27 unreasonably costly or time-consuming measures to locate and produce responsive documents, to  
28 the extent that such documents exist. Westport will construe the Requests for Production to

1 require only a search for reasonably accessible documents, including by using search terms, in  
2 locations where Westport would reasonably expect to find documents responsive to the Requests  
3 for Production, to the extent that such documents exist.

4 12. Westport objects to the Requests for Production to the extent they call for the  
5 production of documents or information related to third-party insureds' policies, claims, claim  
6 files, claims valuations, settlements, coverage evaluations, reservations of rights, coverage  
7 denials, and/or coverage payments.

8 13. If Westport agrees to produce any non-privileged documents responsive to the  
9 Requests for Production, Westport will meet and confer with the Committee regarding  
10 appropriate date ranges, custodians, and search terms for document collection.

11 14. Any statement that Westport will produce non-privileged documents responsive to  
12 a particular Request for Production is not a representation that such documents exist and/or are in  
13 the possession, custody, or control of Westport, but rather that such documents will be produced  
14 if they are located in the course of a reasonable search.

15 15. Westport's disclosure of information or production of documents in response to  
16 the Requests for Production does not constitute an admission by Westport that such information  
17 or documents are relevant or admissible and is without prejudice to Westport's right to contend at  
18 any trial or hearing, or any other proceeding, that the information and documents are  
19 inadmissible, irrelevant, immaterial, privileged, or otherwise objectionable.

20 16. Westport objects to any factual assumptions, implications, and explicit or implicit  
21 characterizations of facts, events, circumstances, or issues in the Requests for Production.  
22 Westport's Responses and any productions shall not be construed as admissions of or agreements  
23 with any such assumption, implication, or characterization.

24 17. Westport objects to the place of production of documents, listed as "One  
25 Lowenstein Drive, Roseland, New Jersey 07068" as violating the 100-mile rule for production of  
26 documents, pursuant to Rule 45(c)(2)(A).

27 18. Westport specifically objects to instruction 4, which states that, "[u]nless  
28 otherwise stated in a specific Request herein, the relevant time period for the discovery being

sought shall be the period from the inception of RCBO to the present” as vague, ambiguous, and uncertain by failing to identify to Westport when the “inception date” of the RCBO is and on that ground is burdensome and oppressive.

19. Westport is willing to meet and confer regarding the responses and objections contained herein.

### **SPECIFIC RESPONSES AND OBJECTIONS**

#### **REQUEST FOR PRODUCTION NO. 1:**

Copies of all Your Insurance Policies issued to, or insuring, RCBO, including any endorsements or attachments to those policies.

#### **RESPONSE:**

In addition to and without waiving the foregoing General Objections, which are incorporated herein, Westport objects to this Request to the extent that it seeks documents that are protected by the attorney-client privilege, the attorney work product doctrine, the mediation privilege, or any other applicable privilege. Westport further objects to this Request as unduly burdensome in seeking documents that are equally available from the Debtor. Westport further objects to this Request to the extent that it calls for the production of documents or information related to third-party insureds’ policies, claims, claims files, claims valuation, settlements, coverage evaluations, reservation of rights, coverage denials, and/or coverage payments.

Subject to and without waiving the foregoing objections, Westport will produce non-privileged documents responsive to this Request that are within its possession, custody, or control and can be located by it in the course of a reasonable search.

#### **REQUEST FOR PRODUCTION NO. 2:**

All Secondary Evidence of Your Insurance Policies issued to, or insuring, RCBO, but only with respect to any of Your Insurance Policies that are missing or incomplete.

#### **RESPONSE:**

In addition to and without waiving the foregoing General Objections, which are incorporated herein, Westport objects to this Request to the extent that it seeks documents that are protected by the attorney-client privilege, the attorney work product doctrine, the mediation

1 privilege, or any other applicable privilege. Westport further objects to this Request insofar as the  
2 term “incomplete,” as used therein, is vague. Westport further objects to this Request as unduly  
3 burdensome in seeking documents that are equally available from the Debtor. Westport further  
4 objects to the Request to the extent that it calls for the production of documents or information  
5 related to third-party insureds’ policies, claims, claims files, claims valuation, settlements,  
6 coverage evaluations, reservation of rights, coverage denials, and/or coverage payments.

7 Subject to and without waiving the foregoing objections, Westport is presently unaware of  
8 any alleged missing or incomplete policies that Westport issued to or which would insure RCBO.

9 **REQUEST FOR PRODUCTION NO. 3:**

10 All coverage position letters, including reservations of rights or denials of coverage, that  
11 You or anyone acting on Your behalf sent to RCBO Concerning insurance coverage for any  
12 Abuse Claim tendered by or on behalf of RCBO to You.

13 **RESPONSE:**

14 In addition to and without waiving the foregoing General Objections, which are  
15 incorporated herein, Westport objects to this Request to the extent that it seeks documents that are  
16 protected by the attorney-client privilege, the attorney work product doctrine, the mediation  
17 privilege, or any other applicable privilege. Westport further objects to this Request as beyond  
18 the scope of permissible discovery in that it is overly broad, unreasonably burdensome, and not  
19 reasonably calculated to lead to the discovery of admissible evidence to the extent it seeks  
20 documents and information concerning the interpretation and application of the terms and  
21 conditions of the policies and other insurance coverage issues that are not relevant to plan  
22 confirmation. *See In re Boy Scouts of America and Delaware BSA, LLC, Case No. 20-10343*  
23 *(LSS)*, May 19, 2021 Hr’g Tr. at 241:22 (“no coverage issue is going to be adjudicated.”); 242:10-  
24 11 (“I can tell everyone right now that I can’t imagine I would decide a coverage issue.”);  
25 *Diocese of Rochester v. Cont’l Ins. Co. (In re Diocese of Rochester)*, Nos. 19-20905-PRW, 19-  
26 2021-PRW, 2023 Bankr. LEXIS 1114, at \*10 (Bankr. W.D.N.Y. Apr. 25, 2023) (“It is now time  
27 for the insurance coverage issues to be fully and fairly adjudicated in this Adversary Proceeding,  
28 and not as a backdoor adjunct to the plan confirmation process.”). Westport further objects to this

1 Request as unduly burdensome in seeking documents that are equally available from the Debtor.  
2 Westport further objects to the Request to the extent that it calls for the production of documents  
3 or information related to third-party insureds' policies, claims, claims files, claims valuation,  
4 settlements, coverage evaluations, reservation of rights, coverage denials, and/or coverage  
5 payments.

6 Subject to and without waiving the foregoing objections, Westport will produce non-  
7 privileged letters showing its coverage position with respect to the Abuse Claims asserted against  
8 the Debtor.

9 **REQUEST FOR PRODUCTION NO. 4:**

10 Documents sufficient to show any exhaustion, erosion, or impairment of the limits of  
11 liability of each of Your Insurance Policies, such as loss runs, loss history reports, and/or claims  
12 reports.

13 **RESPONSE:**

14 In addition to and without waiving the foregoing General Objections, which are  
15 incorporated herein, Westport objects to this Request to the extent that it seeks documents that are  
16 protected by the attorney-client privilege, the attorney work product doctrine, the mediation  
17 privilege, or any other applicable privilege. Westport further objects to this Request as beyond  
18 the scope of permissible discovery in that it is vague, ambiguous, overly broad, unreasonably  
19 burdensome, and not reasonably calculated to lead to the discovery of admissible evidence to the  
20 extent it seeks documents and information containing confidential, proprietary, and/or sensitive  
21 business information that is in no way relevant to plan confirmation and which would be an  
22 advantage to Defendant's competitors, who are also defendants in this action. *See In re Imerys*  
23 *Talc America, Inc., et al.*, Case No. 19-10289, June 22, 2021 Hr'g Tr. at 237:1-5, 237:23-25 –  
24 238:1-2 (sustaining objections to discovery regarding insurers' claims handling practices and  
25 estimation of claims values).

26 **REQUEST FOR PRODUCTION NO. 5:**

27 The entire contents of Your Claim Files Relating to any Abuse Claims tendered by or on  
28 behalf of RCBO to You.

1 **RESPONSE:**

2 In addition to and without waiving the foregoing General Objections, which are  
3 incorporated herein, Westport objects to this Request to the extent that it seeks documents that are  
4 protected by the attorney-client privilege, the attorney work product doctrine, the mediation  
5 privilege, or any other applicable privilege. Westport further objects to this Request as beyond  
6 the scope of permissible discovery in that it is overly broad, unreasonably burdensome, and not  
7 reasonably calculated to lead to the discovery of admissible evidence, including, but not limited,  
8 to the extent it seeks documents and information regarding the “entire contents” of Westport’s  
9 Claim Files from an undefined period of time. Westport further objects to this Request as beyond  
10 the scope of permissible discovery in that it is vague, ambiguous, overly broad, unreasonably  
11 burdensome, and not reasonably calculated to lead to the discovery of admissible evidence to the  
12 extent it seeks documents and information containing confidential, proprietary, and/or sensitive  
13 business information that is in no way relevant to plan confirmation and which would be an  
14 advantage to Defendant’s competitors, who are also defendants in this action. *See In re Imerys*  
15 *Talc America, Inc., et al.*, Case No. 19–10289, June 22, 2021 Hr’g Tr. at 237:1-5, 237:23-25 –  
16 238:1-2 (sustaining objections to discovery regarding insurers’ claims handling practices and  
17 estimation of claims values). Westport further objects to this Request to the extent that it calls for  
18 the production of documents or information related to third-party insureds’ policies, claims,  
19 claims files, claims valuation, settlements, coverage evaluations, reservation of rights, coverage  
20 denials, and/or coverage payments.

21 Subject to and without waiving the foregoing objections, Westport will produce non-  
22 privileged documents responsive to this Request that are within its possession, custody, or control  
23 and can be located by it in the course of a reasonable search.

24 **REQUEST FOR PRODUCTION NO. 6:**

25 All Underwriting Files Relating to Your Insurance Policies concerning any Abuse Claims  
26 tendered by or on behalf of RCBO to You.

27 **RESPONSE:**

28 In addition to and without waiving the foregoing General Objections, which are



1 incorporated herein, Westport objects to this Request to the extent that it seeks documents that are  
2 protected by the attorney-client privilege, the attorney work product doctrine, the mediation  
3 privilege, or any other applicable privilege. Westport further objects to this Request as beyond  
4 the scope of permissible discovery in that it is overly broad, unreasonably burdensome, and not  
5 reasonably calculated to lead to the discovery of admissible evidence to the extent it seeks  
6 documents and information concerning the interpretation and application of the terms and  
7 conditions of the policies and other insurance coverage issues that are not relevant to plan  
8 confirmation. *See In re Boy Scouts of America and Delaware BSA, LLC, Case No. 20-10343*  
9 *(LSS)*, May 19, 2021 Hr'g Tr. at 241:22 ("no coverage issue is going to be adjudicated."); 242:10-  
10 11 ("I can tell everyone right now that I can't imagine I would decide a coverage issue.");  
11 *Diocese of Rochester v. Cont'l Ins. Co. (In re Diocese of Rochester)*, Nos. 19-20905-PRW, 19-  
12 2021-PRW, 2023 Bankr. LEXIS 1114, at \*10 (Bankr. W.D.N.Y. Apr. 25, 2023) ("It is now time  
13 for the insurance coverage issues to be fully and fairly adjudicated in this Adversary Proceeding,  
14 and not as a backdoor adjunct to the plan confirmation process."). Westport further objects to the  
15 Request to the extent that it calls for the production of documents or information related to third-  
16 party insureds' policies, claims, claims files, claims valuation, settlements, coverage evaluations,  
17 reservation of rights, coverage denials, and/or coverage payments.

18 Subject to and without waiving the foregoing objections, Westport will produce non-  
19 privileged documents responsive to this Request that are within its possession, custody, or control  
20 and can be located by it in the course of a reasonable search.

21 **REQUEST FOR PRODUCTION NO. 7:**

22 Documents sufficient to show Your current reserves for each of the Abuse Claims  
23 tendered by or on behalf of RCBO to You.

24 **RESPONSE:**

25 In addition to and without waiving the foregoing General Objections, which are  
26 incorporated herein, Westport objects to this Request to the extent that it seeks documents that are  
27 protected by the attorney-client privilege, the attorney work product doctrine, the mediation  
28 privilege, or any other applicable privilege. Westport further objects to this Request as beyond

1 the scope of permissible discovery in that it is vague, ambiguous, overly broad, unreasonably  
2 burdensome, and not reasonably calculated to lead to the discovery of admissible evidence to the  
3 extent it seeks documents and information containing immaterial, confidential, proprietary, and/or  
4 sensitive business information that is in no way relevant to plan confirmation. *See In re Imerys*  
5 *Talc America, Inc., et al.*, Case No. 19-10289, June 22, 2021 Hr’g Tr. at 239:1 (The Court:  
6 [discussing both reserves and reinsurance] “[E]ven in the coverage cases, they say this is usually  
7 irrelevant and not discoverable ... So how does that have anything to do with confirmation?”); *id.*  
8 at 239:21 (The Court: “Internal to the insurance companies, their setting reserves, like a prudent  
9 businessperson might or they’re regulatorily required, I don’t understand how that’s relevant to  
10 confirmation.”); *In re Boy Scouts of America and Delaware BSA, LLC*, Case No. 20-10343 (LSS),  
11 Nov. 19, 2021 Hr’g Tr. at 134:4-7 (The Court: “[T]o say that there’s some relevance here to  
12 [reserves information], I don’t see it, I just don’t see it.”); *In re Diocese of Camden, New Jersey*,  
13 Case No. 20-21257-JNP (Bankr. D.N.J.), Feb. 18, 2022 Hr’g Tr. at 11:15-16 (The Court: “As I  
14 previously mentioned, the insurer’s opinions on litigation risks and how they set their reserves are  
15 decisions that will not impact a *Martin* analysis on whether this is a deal – a deal that the Debtor  
16 should enter into.”). Westport further objects to the Request to the extent that it calls for the  
17 production of documents or information related to third-party insureds’ policies, claims, claims  
18 files, claims valuation, settlements, coverage evaluations, reservation of rights, coverage denials,  
19 and/or coverage payments.

20 **REQUEST FOR PRODUCTION NO. 8:**

21 All Documents and Communications that relate to Your setting, calculating, analysis,  
22 adjustment, investigation, evaluation of, and decision-making process with respect to, Your  
23 reserves identified in response to Request No. 7, above, including the working papers and  
24 actuarial reports, if any, relating to the establishment of those reserves.

25 **RESPONSE:**

26 In addition to and without waiving the foregoing General Objections, which are  
27 incorporated herein, Westport objects to this Request to the extent that it seeks documents that are  
28 protected by the attorney-client privilege, the attorney work product doctrine, the mediation

1 privilege, or any other applicable privilege. Westport further objects to this Request as beyond  
2 the scope of permissible discovery in that it is vague, ambiguous, overly broad, unreasonably  
3 burdensome, and not reasonably calculated to lead to the discovery of admissible evidence to the  
4 extent it seeks documents and information containing immaterial, confidential, proprietary, and/or  
5 sensitive business information that is in no way relevant to plan confirmation. *See In re Imerys*  
6 *Talc America, Inc., et al.*, Case No. 19-10289, June 22, 2021 Hr’g Tr. at 239:1 (The Court:  
7 [discussing both reserves and reinsurance] “[E]ven in the coverage cases, they say this is usually  
8 irrelevant and not discoverable ... So how does that have anything to do with confirmation?”); *id.*  
9 at 239:21 (The Court: “Internal to the insurance companies, their setting reserves, like a prudent  
10 businessperson might or they’re regulatorily required, I don’t understand how that’s relevant to  
11 confirmation.”); *In re Boy Scouts of America and Delaware BSA, LLC*, Case No. 20-10343 (LSS),  
12 Nov. 19, 2021 Hr’g Tr. at 134:4-7 (The Court: “[T]o say that there’s some relevance here to  
13 [reserves information], I don’t see it, I just don’t see it.”); *In re Diocese of Camden, New Jersey*,  
14 Case No. 20-21257-JNP (Bankr. D.N.J.), Feb. 18, 2022 Hr’g Tr. at 11:15-16 (The Court: “As I  
15 previously mentioned, the insurer’s opinions on litigation risks and how they set their reserves are  
16 decisions that will not impact a *Martin* analysis on whether this is a deal – a deal that the Debtor  
17 should enter into.”). Westport further objects to the Request to the extent that it calls for the  
18 production of documents or information related to third-party insureds’ policies, claims, claims  
19 files, claims valuation, settlements, coverage evaluations, reservation of rights, coverage denials,  
20 and/or coverage payments.

1 Dated: February 5, 2024

By: /s/ Todd C. Jacobs

2  
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*Attorneys for Westport Insurance  
Corporation, formerly known as Employers  
Reinsurance Corporation*

10387492

1 **CERTIFICATE OF SERVICE**

2 The undersigned certifies that on February 5, 2024, a copy of the above **WESTPORT**  
3 **INSURANCE CORPORATION'S RESPONSES AND OBJECTIONS TO THE OFFICIAL**  
4 **COMMITTEE OF UNSECURED CREDITORS' SUBPOENA FOR RULE 2004**  
5 **EXAMINATION** was served via email to the following:

6 **Counsel for the Official Committee**  
7 **of Unsecured Creditors**

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10 Michael A. Kaplan ([mkaplan@lowenstein.com](mailto:mkaplan@lowenstein.com))  
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15 **Possession**

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22 /s/ Todd C. Jacobs  
23 Todd C. Jacobs  
24  
25  
26  
27  
28

# **Exhibit C**

**to Declaration of Blaise S. Curet  
in Support of  
Westport's Motion for Protective Order**

February 14, 2024

**VIA EMAIL**

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**Re: *In re The Roman Catholic Bishop of Oakland*, Case No. 23-40523-WJL  
Committee's Subpoena to Westport Insurance Corporation, formerly known as  
Employers Reinsurance Corporation ("Westport")**

Counsel,

As you know, this Firm represents the Official Committee of Unsecured Creditors (the "Committee") of The Roman Catholic Bishop of Oakland (the "Debtor") in the above-referenced chapter 11 case (the "Chapter 11 Case"). We write regarding Westport's responses and objections (the "Responses and Objections"), dated February 5, 2024, to the subpoena served by the Committee on January 22, 2024.

To recap, the Committee filed an application for federal rule of bankruptcy procedure 2004 examination of the Debtor's insurers, including Westport, on October 5, 2023 [Dkt. 502]. After a lengthy hearing on November 14, 2023, the Court ruled that the Committee is permitted discovery from the insurers with respect to certain specific topics (the "Requests"). During hearings on both January 9, 2024 and February 7, 2024, the Court reinforced its ruling that the Requests seek relevant information. *See, e.g.*, Tr. of Hr'g Jan. 9, 2024, at 112:1-7 ("With respect to relevance, I think we did resolve that. And I think that the long discussion we had, I found very helpful. . . . But in my view, we thoroughly exhausted the relevance arguments. . . ."). Again on February 12,

2024, after the Responses and Objections were served, the Court reiterated that the Requests are “fair game” and that the relevance issue had already been litigated in the Committee’s favor. As such, to the extent the Responses and Objections refuse to produce documents on the basis of relevance, such objections have already been overruled by the Court. *See, e.g., id.; see also In re Mastro*, 585 B.R. 587, 597 (B.A.P. 9th Cir. 2018) (noting the scope of Rule 2004 examinations is “unfettered and broad” and has been compared to a “fishing expedition”).

In addition to ignoring the Court’s clear rulings regarding relevance, the Responses and Objections are improper for several reasons.

**First**, the objection to the Requests “to the extent they seek information that is not relevant to any party’s assessment of the plan confirmation proceedings” is nonsensical and ignores the status of the Chapter 11 Case and purpose of the Requests. As the Committee made clear, the subpoena seeks information to assist the Committee in preparing for mediation and/or a potential resolution of the outstanding issues in this Chapter 11 Case. As Westport is aware, no plan has been negotiated, drafted, or filed in this Chapter 11 Case, and the discovery sought in the Requests is not related to any confirmation proceeding. As such, this objection should be withdrawn.

**Second**, with respect to any documents which Westport intends to withhold on the basis of privilege, Westport has the burden of proving the applicability of such privilege to each document withheld. The Committee agrees with the Court’s statement at the February 12, 2024 status conference that there is nothing categorically confidential or privileged about the information sought by the Requests. To the extent Westport disagrees, Westport must provide a privilege log that is “sufficiently specific to allow a determination of whether each withheld document is or is not [in] fact privileged.” *In re 3dfx Interactive, Inc.*, 347 B.R. 394, 402–03 (Bankr. N.D. Cal. 2006); *see* Fed. R. Civ. P. 45(e)(2)(A). Federal Rule of Civil Procedure 45(e)(2)(A) made applicable in bankruptcy discovery through Federal Rule of Bankruptcy Procedure 9016, provides that a party withholding information on the basis of privilege must “(i) expressly make the claim; and (ii) describe the nature of the documents, communications, or tangible things not produced or disclosed—and do so in a manner that, without revealing information itself privileged or protected, will enable other parties to assess the claim.” Fed. R. Civ. P. 45(e)(2)(A). As such, please confirm Westport will provide, by March 4, 2024, a detailed, line-by-line privilege log fully explaining the basis for withholding any document, in compliance with the Federal Rule 45(e)(2)(A).

**Third**, to the extent the Responses and Objections object to the Requests on the basis that such Requests are “unduly burdensome”, such objection is improper. Federal Rule of Civil Procedure 26, made applicable in this Chapter 11 Case by Federal Rule of Bankruptcy Procedure 7026, was amended in December 2015 to remove the language that discovery be “reasonably calculated to lead to the discovery of admissible evidence” and instead focus on proportionality factors. *See* Fed R. Civ. P. 26 advisory committee’s note to 2015 amendment. The scope of discovery under Federal Rule of Civil Procedure 26 is not whether the request is “unduly burdensome.” The request is relevant to Committee’s investigation of the Debtor’s assets, proportional to the needs of the case, and its burden does not outweigh its likely benefit, as required by Federal Rule of Civil Procedure 26(b)(1). Further, requests under Bankruptcy Rule 2004 are permitted to be broader than what is permitted under the Federal Rules. *See Mastro*, 585 B.R. at 597; *see also In re*



*Subpoena Duces Tecum & Ad Testificandum Pursuant to Fed. R. Bankr. P. 2004*, 461 B.R. 823, 831 (Bankr. C.D. Cal. 2011) (holding conclusory statements that requests are overly broad and unduly burdensome are inadequate and insufficient objections to requests under Bankruptcy Rule 2004).

**Fourth**, Westport's contention that it need not produce documents that are within its possession, custody, or control because those documents can potentially be obtained from the Debtor violates the Federal Rules of Civil Procedure. *See* Fed. R. Civ. P. 45. Westport cited no case law for the proposition that the documents and information must be obtained from the Debtor, where possible. As a self-proclaimed party in interest in the Chapter 11 Case, and pursuant to the Court's order, Westport is required to produce responsive documents regardless of if the Debtor, or any other party, is already in possession of that document. If the requested documents are in the possession, custody, or control of Westport, Westport must produce them.

**Fifth**, Westport's refusal to produce any documents in response to Request Nos. 4, 7, and 8 are improper. This Court already ruled, on several occasions, that the Requests are relevant and proper, acknowledging other courts may have elected not to require production of such documents, and overruling Westport's objections. As such, Westport must produce responsive documents in in possession, custody, and control in response to these Requests.

Finally, to the extent Westport objects to the place for production of documents, which the Committee presumes will occur electronically, the place of production shall be "Lowenstein Sandler, 390 Lytton Avenue, Palo Alto, California 94301."

Please advise us by this **Wednesday, February 20, 2024**, if Westport intends to revise its Responses and Objections, and/or will run the searches and produce responsive documents in connection with each of the Requests. If not, the Committee will file a motion to compel compliance with the subpoena and seek all other ancillary relief necessary.

Yours truly,



Michael A. Kaplan

cc: Jeffrey D. Prol, Esq.  
Brent Weisenberg, Esq.  
Colleen M. Restel, Esq.  
Timothy Burns, Esq.  
Jesse Bair, Esq.  
Gabrielle Alberts, Esq.  
Ann Marie Uetz, Esq.  
Matthew D. Lee, Esq.

# **Exhibit D**

**to Declaration of Blaise S. Curet  
in Support of  
Westport's Motion for Protective Order**



**Todd C. Jacobs**  
d: (312) 477-3306  
tjacobs@phrd.com

February 20, 2024

**VIA EMAIL**

Michael A. Kaplan  
Lowenstein Sandler LLP  
1251 Avenue of the Americas  
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RE: *In re The Roman Catholic Bishop of Oakland*, Case No. 23-40523-WJL, Subpoena from Official Committee of Unsecured Creditors (the “Committee”) to Westport Insurance Corporation, formerly known as Employers Reinsurance Corporation (“Westport”)

Michael,

We write in response to your February 14, 2024 letter regarding Westport’s Responses and Objections to the subpoena served by the Committee on January 22, 2024. While Westport disagrees with the Committee’s assessment of Westport’s Responses and Objections as “improper,” we are hopeful the parties will be able to resolve some if not all of the issues raised in your letter in connection with their discovery dispute conference required by Bankruptcy Local Rule 2004-1(b) and Civil Local Rule 37-1(a). To facilitate the parties’ conference, Westport responds below to some of the assertions in the Committee’s letter. This is not intended to be an exhaustive response to the Committee’s letter, and Westport reserves all rights.

First, Third and Fourth Items: Certain of Westport’s objections. We will consider the issues you assert with respect to certain of Westport’s objections and will be prepared to discuss them during the parties’ meet and confer.

Second Item: Privilege. It is not clear from your letter what issue you are raising with regard to Westport’s privilege objections. There is nothing improper about Westport’s assertions of privilege and, indeed, the Court approved the Committee’s 2004 subpoenas with the understanding that it did not intend “to obliterate any privilege concerns” with any of its rulings. Feb. 7, 2024 Tr. at 22:2–3. Moreover, Westport has not refused to provide the Committee a log of documents redacted or withheld on privilege grounds. While we disagree that Westport is obligated to provide a privilege log by March 4,<sup>1</sup> we would like to meet and confer on the timing and format of privilege logs.

---

<sup>1</sup> See, e.g., *In re Jafroodi*, No. 9:19-BK-11918-MB, 2023 WL 4289523, at \*11 (Bankr. C.D. Cal. June 30, 2023) (privilege logs in connection with Rule 45 subpoenas must be provided “within a reasonable time”).

Fifth Item: Exhaustion/impairment and reserves information. With respect to the Committee's request for information relating to the exhaustion/erosion/impairment of Westport's policy limits (Committee Request No. 4), we have been informed that no responsive documents exist.

With respect to reserves information (Committee's Request Nos. 7 and 8), your correspondence provides only a partial picture. Westport objects to the production of reserves information on several grounds including, *inter alia*, attorney-client privilege and work-product. Judge Lafferty made clear both with his comments in court and his January 18, 2024 order that such objections among others are preserved. *See* Dkt. No. 796 ("**Insurers' rights to object to the Subpoenas as permitted under Rule 45 of the Federal Rules of Civil Procedure**, incorporated into this bankruptcy case by Rule 9016 of the Federal Rules of Bankruptcy Procedure, **are fully preserved**, including, **without limitation** (a) **any and all applicable evidentiary privileges** and (b) **proper scope of discovery**" (emphasis added)). Other courts have routinely sustained privilege and other objections to the production of reserves information as well. *See, e.g., RhonePoulenc Rorer Inc. v. Home Indem. Co.*, 139 F.R.D. 609, 610 (E.D. Pa. 1991); *In re Couch*, 80 B.R. 512, 517 (S.D. Cal. 1987); *Mirarchi v. Seneca Spec. Ins. Co.*, 564 Fed. Appx. 652, 655 (3d Cir. 2014). The Committee is therefore incorrect in its unqualified assertion that Westport's refusal to produce such information is improper. Westport has no obligation to abandon well-founded objections based on "applicable evidentiary privileges" or the "proper scope of discovery" that were "fully preserved" by the Court.

\*\*\*

Please provide the Committee's availability to meet and confer on these and any other issues the parties may wish to discuss. We look forward to speaking with you.

Sincerely,



Todd C. Jacobs

Cc: Jeffrey D. Prol, Esq.  
Brent Weisenberg, Esq.  
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Jesse Bair, Esq.  
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Matthew G. Roberts, Esq.

# **Exhibit E**

**to Declaration of Blaise S. Curet  
in Support of  
Westport's Motion for Protective Order**

1 UNITED STATES BANKRUPTCY COURT  
2 NORTHERN DISTRICT OF CALIFORNIA

3 -oOo-

4 In Re: ) Case No. 4:23-bk-40523  
5 ) Chapter 13  
6 THE ROMAN CATHOLIC BISHOP OF )  
OAKLAND ) Oakland, California  
7 ) Monday, February 12, 2024  
Debtor. ) 10:00 AM  
8 )  
9 ADV#: 23-04028  
THE ROMAN CATHOLIC BISHOP OF  
OAKLAND, ET AL. v. PACIFIC  
INDEMNITY, ET AL.

10 SCHEDULING CONFERENCE

11 STATUS CONFERENCE

12 STATUS CONFERENCE

13 TRANSCRIPT OF PROCEEDINGS  
14 BEFORE THE HONORABLE WILLIAM J. LAFFERTY  
UNITED STATES BANKRUPTCY JUDGE

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**The Roman Catholic Bishop Of Oakland**

5

1 OAKLAND, CALIFORNIA, MONDAY, FEBRUARY 12, 2024, 10:02 AM

2 -oOo-

3 (Call to order of the Court.)

4 THE CLERK: This is the United States Bankruptcy  
5 Court, Northern District of California, the Honorable William  
6 J. Lafferty presiding.

7 THE COURT: Okay. This is Judge Lafferty, and this is  
8 a matter that we specially set. Did you call the matter yet?

9 THE CLERK: No, not yet.

10 THE COURT: Go ahead and call the matter. Okay.

11 THE CLERK: Your Honor, this is your special set  
12 hearing for 10 o'clock. Line item number 1, Your Honor, the  
13 Roman Catholic Bishop of Oakland v. American Home Assurance  
14 Company.

15 THE COURT: Okay. Let's have appearances, please.

16 MS. UETZ: Good morning, Your Honor. Anne Marie Uetz  
17 of Foley & Lardner on behalf of the debtor.

18 THE COURT: Okay.

19 MS. RIDLEY: Good morning, Your Honor. Eileen Ridley,  
20 Foley & Lardner, on behalf of the debtor, particularly  
21 regarding the adversary proceeding.

22 THE COURT: Okay.

23 MR. BREALL: Good morning, Your Honor. Joseph Breall.

24 THE COURT: Anybody else for the -- oh, sorry.

25 MR. BREALL: No.

**The Roman Catholic Bishop Of Oakland**

6

1 THE COURT: I interrupted you. Go ahead.

2 MR. BREALL: For the debtor for the advocacy  
3 proceeding.

4 THE COURT: Okay. Thank you.

5 Anybody for the committee? Let's do that next.

6 MR. BURNS: So good morning, Your Honor. It's Tim  
7 Burns for the committee.

8 THE COURT: Okay. Okay, Ms. Albert. I'm not hearing  
9 you. Yeah, you're muted somehow so --

10 MR. BURNS: Am I muted, Your Honor?

11 THE COURT: No, I heard you loud and clear. No  
12 problem at all.

13 MR. BURNS: Okay.

14 THE COURT: But Ms. Albert is muted so if she wants  
15 to -- I will assume she was saying that she's here for the  
16 committee. Okay.

17 All right. How about anybody else making an  
18 appearance, please?

19 MS. ALBERT: I believe that (indiscernible) --

20 THE COURT: There you go. I can hear you. There we  
21 go.

22 MS. ALBERT: Oh, oh, good.

23 THE COURT: Thank you.

24 MS. ALBERT: Wonderful.

25 THE COURT: Okay.

**The Roman Catholic Bishop Of Oakland**

7

1 MS. ALBERT: I believe that Jeff Prol is also making  
2 an appearance for --

3 MR. PROL: Good morning, Your Honor. It's Jeff Prol.

4 THE COURT: Okay.

5 MR. PROL: I was just admitted to the Zoom --

6 THE COURT: Okay.

7 MR. PROL: -- for the committee as well. Thank you.

8 THE COURT: Okay. You bet. Okay.

9 All right. Other appearances, please.

10 MR. PUKLIN: Good morning, Your Honor. Bradley Puklin  
11 and Nathan Reinhardt for London Market Insurers.

12 THE COURT: Okay.

13 MR. HALL: Good morning, Your Honor. Frederick Hall  
14 for the defendant California Insurance Guarantee Association in  
15 the adversary proceeding.

16 THE COURT: Okay. Anybody else?

17 MS. KLIE: Good morning, Your Honor. Amy Klie --

18 THE COURT: Who else do we have? Go ahead.

19 MS. KLIE: -- for American home.

20 THE COURT: Okay. Thank you.

21 MR. PLEVIN: Good morning, Your Honor. Mark Plevin  
22 for Continental Casualty Company.

23 THE COURT: Okay. Thank you.

24 MR. CURET: Good morning. Blaise Curet for Westport  
25 Insurance Corporation.

1 THE COURT: Okay. Thank you.

2 Is that it? Any other appearances? Anybody else?

3 Okay. Well, let me put a couple of ideas out there,  
4 and you guys tell me how you want to proceed. We did have some  
5 argument last week about the motion for clarification, and I  
6 did promise to go back and take a look at the papers and  
7 particularly the transcript with respect to a couple of matters  
8 that were raised.

9 We're going to get one more appearance.

10 MS. DANIELS: Good morning, Your Honor, and apologies.  
11 I just got promoted to a panelist. Justine Daniels for the  
12 Pacific Insurance (indiscernible).

13 THE COURT: Okay. Very good. Thank you. Okay.  
14 And Mr. Schiavoni.

15 MR. SCHIAVONI: Your Honor, I'm sorry. I had a  
16 problem with just figuring out how to get the computer on. I  
17 apologize.

18 THE COURT: That's okay. You're not the only one  
19 who's joining us a little late, but it's always nice to see  
20 you.

21 MR. SCHIAVONI: Thank you, Your Honor.

22 THE COURT: Okay. Anybody else? Is that the whole  
23 gang?

24 THE CLERK: One more, Your Honor.

25 THE COURT: Okay. We're going to start making the

1 last person to join here buy a round of drinks or something.

2 MR. POTENTE: Your Honor, this is Alex Potente, also  
3 for Pacific Indemnity. Clyde & Co.

4 THE COURT: Okay. Okay. Very good. Is that  
5 everyone?

6 THE CLERK: That's correct, Your Honor.

7 THE COURT: Okay. I started to remark before we had a  
8 couple of the last folks join us that at the last hearing, I  
9 promised to -- although I don't think we have Mr. Rubin here, I  
10 promised to respond to some of his comments by going back and  
11 looking at the papers and in particular looking again at the  
12 transcript, which I had done before. And I'm prepared to give  
13 you some thoughts/rule on the clarification motion.

14 And then the matter that I think we left more  
15 obviously untied up with some questions about scheduling with  
16 respect to the APs. And in connection with that, I did take a  
17 more systemic look at the motions to withdraw the reference and  
18 went back then, of course, to the complaints to kind of make  
19 sure I was understanding the arguments. And I have some  
20 thoughts about that if they would be helpful.

21 So if you got -- if you have something to suggest to  
22 me or there's an update, I'm delighted to hear it. Otherwise  
23 I'm inclined to give you thoughts about the motion for  
24 clarification, and I'm inclined to give you some thoughts that  
25 would track what I would -- what I suspect I would be likely to

1 write as a comment under my opportunity under our Local Rule  
2 5011, with respect to the motion to withdraw the reference. So  
3 I will defer -- why don't I start with Ms. Uetz and see if  
4 there's anything she wants to tell me right -- organization or  
5 how we proceed?

6 MS. UETZ: Your Honor, I like the organization that  
7 you just suggested. I think that we'll have some comments  
8 following Your Honor's statements, but they may inform what I  
9 would otherwise say. So if you wouldn't mind proceeding as  
10 you've outlined, I think that makes perfect sense.

11 THE COURT: Yeah, I'm happy to.

12 MS. UETZ: Thank you.

13 THE COURT: Well, do we have anybody else from Duane  
14 Morris here because they really were the principal --

15 MR. REINHARDT: That's me, Your Honor. Nate  
16 Reinhardt. I'll be Mr. Rubin's eyes and ears, I guess, for  
17 this, but anything you say, I'll relay to him as well.

18 THE COURT: Okay. Okay. All right. Well, let me  
19 proceed in two fashions. I think what I heard from Mr. Rubin  
20 last week was that the extent the motion for clarification was  
21 concerned about matters that were truly matters of privilege,  
22 whether they be attorney-client or work product, that that was  
23 no longer an issue, that the parties had discussed privilege  
24 issues. And I don't know if the parties literally agreed that  
25 nothing in the 2004 exam request was meant to obliterate any



1 privilege, but I can tell you right now, it was not my intent  
2 to obliterate any privileges. So to the extent that's an issue  
3 that's off the table, that's appropriate for all purposes.

4 Having said that, I probably made a comment or two  
5 about what might be the proper scope of privileges or work  
6 product, and I'll circle back to that when I get into what my  
7 thinking was in giving the ruling that I believe I gave on  
8 November 14th. So number one, I'm glad that privilege issues  
9 are being dealt with responsibly by the parties. That's  
10 terrific.

11 To the extent that what Mr. Rubin was telling me was  
12 he was genuinely uncertain what my ruling was, I find that very  
13 difficult to accept, having read the transcript. We had  
14 lengthy argument about the categories that were being  
15 requested. I will give you this -- and Mr. Plevin, I think in  
16 particular was helpful in focusing us on this particular aspect  
17 of the motion. It was arguably, from the insurance company's  
18 perspective, a moving target in that the initial request was  
19 not exactly the same thing as the request as articulated in the  
20 reply brief, where I think Mr. Plevin identified six  
21 categories, and the committee, I think, identified basically  
22 six categories of documents.

23 But we certainly moved, I thought quite, adeptly into  
24 that discussion, and it was a long standing discussion. And  
25 everybody except Mr. Schiavoni got to make their thoughts

1 known. I'll come back to Mr. Schiavoni's characterization of  
2 that in a few minutes, with which I thoroughly disagree. And  
3 I'll tell you why.

4 But what I was trying to articulate through my  
5 questions and through my ruling was that I thought there was a  
6 difference between a 2004 exam, which is meant to get  
7 information about the debtor's assets, liabilities, financial  
8 condition, and the matters necessary to administer the case and  
9 do what you need to do in the course of a bankruptcy case, and  
10 litigation issues, which are going to be dealt with differently  
11 in the AP.

12 And if I was not clear about that, I'm not sure how I  
13 could have made myself any clearer. That was a theme  
14 throughout my comments and my questions. And that was how I  
15 approached the decision that I made at the end of the hearing,  
16 which I think is articulated at pages 175 and 176 of the  
17 transcript, to not require that there be, at least for now, any  
18 production or disclosure of matters having to do with the  
19 resolution of claims in prior cases. In my view, that was much  
20 more of a sort of a litigation-type posture. I didn't think it  
21 was necessary or appropriate to get into that.

22 I did think that there were three categories that,  
23 while I think they might in some ways arguably have been  
24 litigation-related rather than 2004-related, and those are, as  
25 I said, the current claims files, the reserve working papers,

1 and the underwriting information. I thought those were all  
2 fair game for a discovery because in my view, they were in some  
3 ways the mirror image of the claim information. The claim  
4 information is one side of the ledger. What the insurance  
5 companies are doing about it is the other side of the ledger.  
6 So that was my thinking in making that ruling, and I thought it  
7 was quite clear.

8           Where I left a little bit of room for you folks to  
9 discuss was being more precise than I probably was being about  
10 what those categories mean because you know that better than I  
11 do. So what I did say is, please get in a room and talk about  
12 these categories so that you're talking about the same thing  
13 and that you're defining them the same way and that we can get  
14 closure on this. And that was the point of my ruling and that  
15 was my ruling. So to the extent there's an argument that it  
16 wasn't clear, I simply can't accept that.

17           So to the extent this is a motion for clarification,  
18 I'm going to deny it. I don't think clarification was  
19 necessary. And I think the party filing the motion for  
20 clarification could simply have done what everybody else did,  
21 which was try to get in the same room and talk about these  
22 categories. But rather than do that, they up with a motion for  
23 clarification, which I just don't think really makes any sense.

24           To the extent there's an argument that the relevancy  
25 concerns were not fully articulated and these materials weren't

1 relevant, again, for the reasons I set forth during my ruling,  
2 I believe they were. And I'll go a little bit further and say  
3 something that I think was probably implicit in my ruling, but  
4 I'll say it more directly. One cannot survey the scattered  
5 history of mediations in these types of cases and come up with  
6 the idea that anybody has figured out how to do them perfectly.  
7 Far from it. I don't think you can pull any rule from those  
8 experiences, as far as I can tell, as to what's the perfect way  
9 to get a mediation or get people the information they need.

10 So I think we need to be sensitive to possibly doing  
11 things a little bit differently. And it was my theory that  
12 having the insurance companies provide this information was  
13 going to help that process and was going to get everybody into  
14 the mediation with the optimum amount of information. On the  
15 debtor to committee side, that's the claim information produced  
16 to the insurers. From the insurers, that is a snapshot of  
17 where they are with their evaluations. And in my view, those  
18 are simply mirror images of each other. I did not think there  
19 was anything necessarily categorically confidential or  
20 privileged about that information. To the extent something  
21 truly is privileged, I was not intending to obliterate that,  
22 and the parties can work through that.

23 So that was my ruling. I stand by it. I continue to  
24 think for those reasons that there was relevancy established,  
25 at least for the limited purposes of a 2004 exam, which again,

1 I'm contrasting with litigation theories. Okay. Litigation is  
2 a whole other story, and you're going to get into that in the  
3 AP. That is different. So for all those reasons, I'm going to  
4 deny the motion for clarification and/or for reconsideration.  
5 I will not get into whether it's really a motion for  
6 reconsideration. Arguably it isn't, but that's really neither  
7 here nor there.

8 I do want to make one other point. Mr. Schiavoni was  
9 perceptive enough, I guess, at the last hearing to attempt to  
10 remind me that we had a very long hearing and that at one point  
11 he asked to speak and was not permitted to do so. That's true.  
12 But when I went back and looked at the transcript, I reminded  
13 myself that the reason that that wasn't true was because Mr.  
14 Schiavoni had not filed papers with respect to that issue. And  
15 I turned to the other side, and I said, do you have any  
16 objection to one more person arguing this from the insurers'  
17 side? The answer was yes. And I said, okay, I'm sustaining  
18 that objection.

19 So let me just say this and leave it at that. Far  
20 from that being a result of everybody being tired or me being  
21 arguably discourteous, there was a very good reason why in that  
22 instance Mr. Schiavoni didn't add to what Mr. Plevin had  
23 already said with great articulation. So that point is --  
24 that's all I want to say about that, and I want to leave it at  
25 that.

1           So I would ask the committee, who I think was the  
2 principal responding party with respect to the motion for  
3 clarification, to prepare an order that is simply for the  
4 reasons stated on the record, the motion is denied. And I  
5 would move off to the APs and some thoughts about the  
6 withdrawal of the reference.

7           Anything else?

8           No? Okay. Would it be -- let me begin this  
9 discussion this way. Obviously, a motion to withdraw the  
10 reference is not directed to me. I will not decide it. And it  
11 would not be appropriate for me to support or oppose it  
12 necessarily. I do have this right in our Local Rules to  
13 comment on it. And I realized that on the one hand, I don't  
14 think we have any opposition papers yet on the motions to  
15 withdraw the reference; is that correct?

16           MS. UETZ: Correct, Your Honor.

17           THE COURT: Okay. Having said that, there are a  
18 couple of -- if it's going to be helpful, there are a couple  
19 comments I would make. So if you want to tell me where you are  
20 before I say anything, I'm delighted to hear it. If you're  
21 ready to hear some thoughts from me, I'm happy to give you  
22 them.

23           MS. UETZ: Your Honor, we'd prefer to hear your  
24 thoughts again, just because for the debtor --

25           THE COURT: Okay.

1 MS. UETZ: -- it may inform our position --

2 THE COURT: Okay.

3 MS. UETZ: -- which we will swiftly share with you,  
4 following your thoughts.

5 THE COURT: Okay. Well, well, look, putting aside  
6 brilliant arguments I'm sure I'd see in the oppositions to the  
7 motions to withdraw the reference, putting that aside for a  
8 second, I have some initial thoughts here. When I have  
9 commented on a motion to withdraw the reference, it's usually  
10 fallen into one of three categories.

11 Either somebody is completely mistaken about a  
12 jurisdictional point or a judicial power point in the motion to  
13 withdraw the reference, and it's my opportunity to tell the  
14 district court, respectfully, I think the argument that you're  
15 seeing here simply isn't consistent with my understanding of  
16 the jurisdictional and judicial power points that I think  
17 are -- and efficiency points that are relevant to a motion to  
18 withdraw the reference. That's number one.

19 Number two, there are times such as the NH Investment  
20 case, which was somebody reminding me about where there's kind  
21 of a funny hook and the motion to withdraw the reference, which  
22 is almost always about something that looks like an AP, is  
23 connected to a case that is extremely troubled, as was the NH  
24 Investment case. So my comment there to the district court was  
25 really, you might want to let me dispose of the main case, if

1 I'm going to, because then that may affect the viability or  
2 whatever you want to call it of the APs one way or the other,  
3 which in that case had been removed.

4 The third area where this comes up and where the  
5 rubber meets the road here is in those areas where there is,  
6 for example, a jury trial right but the subject matter of the  
7 AP is something that the bankruptcy courts do day in and day  
8 out. The primary example of that for me is fraudulent  
9 transfers, where because of the holding in *Granfinanciera v.*  
10 *Nordberg*, it was the Supreme Court's ruling that fraudulent  
11 transfer matters, if they proceeded all the way to trial, could  
12 be tried to a jury. And if that's the case, then the ruling  
13 was that that would be something that I wouldn't do without  
14 consent of the parties.

15 Having said that, I have adjudicated fraudulent  
16 transfer matters even in the face of somebody telling me they  
17 would decline to have me either come to jury trial or to the  
18 extent they're reserving the right, have me "enter" a "final  
19 order" on the theory that the judicial power infirmity in me  
20 entering a "final order" goes to the deference that my factual  
21 findings would be entitled to, were I to be making them  
22 undisputed questions of fact, where I am not making a ruling on  
23 a disputed question of fact, as in a 12(b)(6) motion by  
24 definition, where it's purely a legal issue, or to be perfectly  
25 blunt, even a summary judgment motion, where it's purely a



1 legal issue and/or there are no disputed issues of fact.

2 I have taken the position on the United States v.  
3 Phatthey, which is 943 F.3d 1277, that I have the ability to  
4 enter what you might otherwise call a "final order". So while  
5 I appreciate the arguments in the motions to withdraw the  
6 reference that I lack the judicial power to enter a final order  
7 here, that's true in only the most generic and sort of  
8 blunderbuss of ways. I think I probably would have the ability  
9 here to enter an order on what's basically a 12(b)(6) motion.  
10 And the question then becomes, should I. And here is where I  
11 think this is a little bit different scenario.

12 There's, I think, a good reason for me to continue to  
13 have before me and potentially rule on those kinds of motions  
14 in a subject where, to be perfectly blunt, the bankruptcy  
15 courts are making the law every day, fraudulent transfers, and  
16 where the district courts, frankly, if they get involved,  
17 that's lovely, but the law is emanating from the bankruptcy  
18 courts. I think I can be helpful there.

19 That's just not the case here. I'm delighted to help  
20 you folks any way I can with an insurance coverage matter. I  
21 have absolutely no special expertise in that at all, period.  
22 End of story. There is simply no benefit to having me make a  
23 decision about those issues as opposed to having the district  
24 court make a decision about those issues, particularly where if  
25 there are jury trial rights, and honestly, from what I can

1 tell, there are likely to be significant and numerous questions  
2 of disputed fact, I'm not going to be determining those with  
3 anything that looks like a final order.

4 So my instinct, were I to be writing a recommendation  
5 right now, would be to tell the district court something they  
6 already know, which is I'm happy to do anything you'd like me  
7 to do, anything I can do that would be helpful to the process,  
8 but I don't think I'm adding a whole lot here that is otherwise  
9 particularly likely to advance the ball. So and I think Judge  
10 Corley knows that, so I'm not sure I even need to say that in a  
11 recommendation.

12 But my instinct is that you've now filed motions to  
13 withdraw the reference. You had (audio interference) DJ  
14 assigned. My instinct would be to -- if you guys want to  
15 finish up the briefing, just because that would sort of be fair  
16 to have everybody deal with the deadlines you had, that's fine.  
17 But my strong instinct would be to let Judge Corley first rule  
18 on the motions to withdraw the reference. And if she wants to  
19 leave something for me to do, I'm happy to do it. If she  
20 doesn't, then I think you just have the whole matter before  
21 Judge Corley.

22 So those are my thoughts. And now I'll turn to Ms.  
23 Uetz and listen to anybody else's thoughts or observations.

24 MS. UETZ: Your Honor, thank you, as always, for  
25 providing your comments and your thoughts about this. I think

1 that, for the debtor's part, when we got the motions in last  
2 week and there was a third motion filed Friday, we spent time  
3 even on Super Bowl Sunday with San Francisco in the game with  
4 our client --

5 THE COURT: Um-hum.

6 MS. UETZ: -- trying to assess our position with  
7 respect to the motions. It remains a key objective for the  
8 debtor to obtain coverage from the insurers. It remains a key  
9 objective of the debtor to achieve, if possible, a settlement  
10 which would form the basis for a plan of reorganization that  
11 this Court could confirm. And it remains a goal of the debtors  
12 to include the insurers in that mediation and hoping to get to  
13 that goal.

14 In light of that, Your Honor, the debtor is determined  
15 that it will not oppose the relief sought in terms of  
16 withdrawing the reference. We think --

17 THE COURT: Right. Okay.

18 MS. UETZ: -- estate's resources are much better spent  
19 on getting to the merits of the insurance claims and moving  
20 swiftly toward mediation. So --

21 THE COURT: Okay.

22 MS. UETZ: -- we would intend to file something,  
23 certainly with the district court, making plain our position.

24 THE COURT: Um-hum.

25 MS. UETZ: Two of the three motions have now been

1 transferred to the district court --

2 THE COURT: Okay.

3 MS. UETZ: -- by my count. The third one --

4 THE COURT: Okay.

5 MS. UETZ: -- is still on its way.

6 THE COURT: Okay.

7 MS. UETZ: But the debtor intends to swiftly file with  
8 the district court its position with respect to those motions.  
9 Again, just in light of the goals of the debtor in this Chapter  
10 11 case, as well as the goals of the debtor with respect to its  
11 claims against the insurers. And we appreciate the Court's  
12 position, comments regarding the motion. It does reinforce and  
13 help us as we --

14 THE COURT: Okay.

15 MS. UETZ: -- file with the district court. So --

16 THE COURT: Okay.

17 MS. UETZ: -- I'm happy to answer any questions, but  
18 thank you.

19 THE COURT: No, I'll make one other comment, and it's  
20 a little out of left field, but Ms. Albert may remember this.  
21 About a year and a half ago, I had the privilege of addressing  
22 the Bar Association of San Francisco Commercial Law and  
23 Bankruptcy Section on Bankruptcy Appeals with Judge Corley and  
24 with Judge Daniel Bress of the Ninth Circuit. And we got into  
25 a lot of scenarios, including motions to withdraw the reference

1 or everything that I just said. She may not remember it, but  
2 she heard me say it once already. So I don't think that any of  
3 this is likely to be terribly surprising to Judge Corley.

4 And if anybody else needs to be heard on the issue, it  
5 sounds like with a nonopposition from the debtor, you have a  
6 path forward. And I think that's -- my instinct is that's well  
7 chosen. It's not for me to say one way or the other, but there  
8 you are. If anybody else needs to be heard on that issue, I'm  
9 happy to hear you, but it sounds like that's a resolution about  
10 to occur.

11 MS. UETZ: And Your Honor, may I just, if I may,  
12 clarify one thing with this Court. I think implicit in this  
13 Court's comments, and perhaps even in all of this procedure, is  
14 that this Court will not proceed on the pending motions to  
15 dismiss? I'm just --

16 THE COURT: That's the idea. Yeah, I think that's --

17 MS. UETZ: At least for now?

18 THE COURT: No, absent Judge Corley asking me to do  
19 something that I've not yet been asked to do, yes. I think it  
20 is eminently more sensible to have one judge dealing with this  
21 and not more than one so --

22 MS. UETZ: That will help inform our approach and the  
23 briefing schedule and such.

24 THE COURT: Okay. Now -- yeah, I mean, whatever you  
25 guys want to agree on to a briefing schedule, I don't know that

1 that's my business, but I think that's an open question for you  
2 folks.

3 MS. UETZ: Thanks, Your Honor. I have nothing  
4 further --

5 THE COURT: Sure.

6 MS. UETZ: -- on this right now.

7 THE COURT: Okay. Anybody else?

8 MR. PROL: Your Honor, this is Jeff Prol. May I be  
9 heard on behalf of the committee briefly?

10 THE COURT: Yeah. Uh-huh.

11 MR. PROL: Thank you, Your Honor. We, too, appreciate  
12 your comments. That's always very helpful to understand where  
13 Your Honor is coming from as we develop our positions. We've  
14 discussed the motions to withdraw the reference with the  
15 committee. And just to take Your Honor back a bit, I think  
16 when we started this case, we had indicated to Your Honor that  
17 it was really important to the committee to get through this  
18 case in an expeditious manner.

19 THE COURT: Sure.

20 MR. PROL: And to that end, we supported the debtor's  
21 goal of bringing this insurance adversary proceeding in the  
22 hopes that we'd be able to file motions for partial summary  
23 judgment on the issues --

24 THE COURT: Um-hum.

25 MR. PROL: -- that we think were important to the case

1 and to driving the case forward. But here we are, more than  
2 seven months into this case, and we haven't even joined any  
3 issue in the adversary proceeding. And so in the interest of  
4 moving the case forward, we're not as concerned about where  
5 these issues are decided --

6 THE COURT: Sure.

7 MR. PROL: -- or about how and when they'll be  
8 decided.

9 THE COURT: Um-hum.

10 MR. PROL: And so we agree with the debtor that it's  
11 not judicious to expend resources fighting this motion.

12 THE COURT: Sure. Sure.

13 MR. PROL: And so the committee has also determined  
14 that it will not object to the motions to withdraw the  
15 reference either, and we hope that they'll move forward  
16 expeditiously in the district court --

17 THE COURT: Okay.

18 MR. PROL: -- if the motions are granted.

19 THE COURT: Okay. Very good. Thank you so much.  
20 Anybody else need to be heard?

21 MR. SCHIAVONI: Yes, Your Honor. Tanc Schiavoni.  
22 Just two things. The first is a point of just guidance from  
23 Your Honor. Do you want us to forward the transcript of today  
24 or -- I kind of take the comments you made were meant sort of  
25 you -- I'm not sure, that it was sort of in the way of

1 guidance. And it's appreciated. And this is not a transcript  
2 we would pass on --

3 THE COURT: Um-hum.

4 MR. SCHIAVONI: -- unless you asked us to or unless  
5 you said that was fine. I'm not quite certain about your own  
6 practice here, whether you would typically write a short  
7 paragraph or if you're telling us that you're not going to  
8 write anything and just leave it or if you want us to send the  
9 transcript or -- but I'm not going to send the transcript, to  
10 be clear, unless Your Honor -- because I think Your Honor  
11 (indiscernible) --

12 THE COURT: No, yeah. Well, let me restate -- let me  
13 restate where I was coming from and then see where you think  
14 this can be helpful. This is not a situation where I think  
15 that -- I want this to come out the right way. I don't need to  
16 explain anything to the district court here. There is no  
17 aspect of this that will not be a hundred percent clear to  
18 Judge Corley. There is no aspect of this case, as opposed to  
19 the APs, that requires somebody to think about staging or  
20 choreography or anything else you want to call it. That I  
21 think she will understand thoroughly, and we can do what we do  
22 in these situations with you keeping both courts apprised of  
23 progress. And we'll go from there.

24 There is nothing in the subject matter of the AP that  
25 implicates my particular expertise in such a way that I would



1 be suggesting to Judge Corley that I need to be involved in  
2 this. And that leaves me with a -- were I to file a comment,  
3 it would be, I'm delighted to do whatever I can do to help the  
4 process and whatever Judge Corley asks me to do. I mean, I  
5 don't know that -- I think she already knows that, so I don't  
6 know that a separate comment is necessary. I would have no  
7 problem with you sharing the transcript with her if you think  
8 it would be helpful. But I think everything that I'm saying  
9 here, she already knows, and if it is of any aid or assistance,  
10 it's fine with me.

11 Anybody have a problem with any of that? I mean, I  
12 don't know that filing something is really going to be all  
13 that -- it's not going to add much.

14 MR. SCHIAVONI: Your Honor, I'm inclined to think it's  
15 probably unnecessary unless she asks us what (indiscernible) --

16 THE COURT: No, if she does, then by all means, I  
17 would give her a written response. But I mean, there's just so  
18 little -- there's just almost no there there to what I'm  
19 saying. It's just what goes with the territory. I'm at her  
20 and your disposal, okay, which is always the case.

21 MR. SCHIAVONI: Thank you, Your Honor. Just --

22 THE COURT: Sure.

23 MR. SCHIAVONI: -- the other point, Your Honor, with  
24 the adversary going forward, at least to the motion to dismiss,  
25 I just wanted to sort of flag for you that it puts us now in

1 real peril with the order that limits our experts from not  
2 knowing who the claimants are. And they're on a different  
3 footing from the experts of the committee and the debtor,  
4 especially if there's somehow going to be bringing summary  
5 judgment motions promptly. We're going to need to get a  
6 motion -- if we can't reach agreement with them over the next  
7 two or three days on this, we're going to need to get a motion  
8 in front of you pronto and maybe ask for it to be heard on  
9 shortened notice to -- I think, Your Honor, when you entered  
10 the expert order limiting the experts to not knowing who the  
11 claimants were, it was without -- it was without prejudice to  
12 (indiscernible).

13 THE COURT: Yep. Yeah.

14 MR. SCHIAVONI: I mean, so this sort of puts a real  
15 urgency on me to get that -- to get that issue resolved. So  
16 I'm going to work first with the committee and the debtor to  
17 meet and confer. Hopefully, a motion won't be necessary, but  
18 otherwise, we're going to try to get a motion on as quickly as  
19 we can draft it.

20 THE COURT: Well, look, that's fine. You can ask me  
21 for an order shortening time. Maybe I'm just -- maybe my  
22 experience with how these things play out at the district court  
23 is different from yours, but it'll be done on Judge Corley's  
24 time frame, and I'm not sure it's -- well, I mean, I'm not sure  
25 that expedition is required on this issue, but I'll certainly

1 hear you when you file the motion. Okay.

2 MR. SCHIAVONI: Thank you, Your Honor, very much.

3 THE COURT: You're welcome.

4 Anybody else?

5 MS. UETZ: Your Honor, if I may, I forgot to just  
6 mention, and again, just to be clear on our position, while we  
7 don't oppose the -- we won't oppose the relief sought to  
8 withdraw the reference, we view that position as not affecting  
9 other orders of this Court in the Chapter 11 case. And in  
10 fact --

11 THE COURT: Yeah.

12 MS. UETZ: -- I guess Mr. Schiavoni maybe just  
13 highlighted that for all of us as well. So I --

14 THE COURT: Okay.

15 MS. UETZ: -- just wanted to mention that.

16 THE COURT: All right. I appreciate it. Thank you.

17 MS. UETZ: Thank you.

18 THE COURT: Okay. Anything else?

19 No? Okay.

20 MS. UETZ: Nothing from the debtor, Your Honor.

21 MR. BREALL: Your Honor --

22 THE COURT: All right. Yes.

23 MR. BREALL: When we were in front of you on  
24 Wednesday, we were at our adversary status conference, and we  
25 talked about the fact that there was a motion to dismiss in the

1 American Home case.

2 THE COURT: Um-hum.

3 MR. BREALL: And that was set for the 27th and --

4 THE COURT: Right.

5 MR. BREALL: -- then this all came up about scheduling  
6 and other issues.

7 THE COURT: Yep.

8 MR. BREALL: Assuming we're going to keep to the  
9 schedule we had on the 27th for that one motion to dismiss,  
10 unless --

11 THE COURT: Well, I'm not going to hear it. Okay.

12 MR. BREALL: There is no -- that case is still in the  
13 court.

14 THE COURT: I'm not going to hear it then. I mean,  
15 unless I'm wrong, my sense is that there will be motions -- if  
16 there is not already a motion to withdraw the reference on  
17 that, there will be one; is that right or wrong?

18 MR. BREALL: I don't know but --

19 THE COURT: Well, because I -- okay, but --

20 MS. KLIE: Your Honor, yeah --

21 THE COURT: -- if I had a wrong impression of that,  
22 somebody correct me.

23 MS. KLIE: Yeah. No, we'll certainly be consulting  
24 with our client and advising them of what's happened at today's  
25 hearing. I can't say right now that I have authority to file

1 anything but --

2 THE COURT: Okay. All right. We're talking about  
3 March 27, right? Correct?

4 MR. BREALL: Correct.

5 THE COURT: Okay. Well, look, I mean, all right. I'm  
6 not going to move anything now, but to the extent that somebody  
7 moves to withdraw the reference with respect to that AP, it's  
8 going to be the same -- I'm going to be going in the same  
9 direction. Okay.

10 MR. BREALL: Understood.

11 THE COURT: Okay. Thank you.

12 Anything else?

13 MS. UETZ: Nothing for the debtor, Your Honor. Thank  
14 you.

15 THE COURT: Okay. All right. Thanks, everybody.

16 (Whereupon these proceedings were concluded at 10:38 AM)

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## I N D E X

## RULINGS:

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Motion for clarification and/or for  
reconsideration is denied

15 3

## C E R T I F I C A T I O N

I, River Wolfe, certify that the foregoing transcript is a true and accurate record of the proceedings.



---

/s/ RIVER WOLFE, CDLT-265

eScribers

7227 N. 16th Street, Suite #207

Phoenix, AZ 85020

Date: February 14, 2024

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# **Exhibit F**

**to Declaration of Blaise S. Curet  
in Support of  
Westport's Motion for Protective Order**

# **EXHIBIT 1**





**GRANTED WITH MODIFICATIONS**

EFiled: Nov 08 2023 01:53PM EST  
Transaction ID: 7659470  
Case No. 2023-1126-LWW



**IN THE COURT OF CHANCERY OF THE STATE OF DELAWARE**

STATE OF DELAWARE ex rel.  
THE HONORABLE TRINIDAD  
NAVARRO, Insurance Commissioner  
of the State of Delaware,

Plaintiff,

v.

ARROWOOD INDEMNITY COMPANY,  
a Delaware Domestic Property & Casualty  
Insurance Company,

Defendant.

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**LIQUIDATION AND INJUNCTION ORDER WITH BAR DATE**

WHEREAS, the Honorable Trinidad Navarro, Insurance Commissioner of the State of Delaware (the "Commissioner"), has filed a verified complaint (the "Complaint") and Motion seeking the entry of a Liquidation and Injunction Order with Bar Date (the "Motion") concerning Arrowood Indemnity Company ("Arrowood"), pursuant to 18 Del. C. § 5901, *et seq.*;

WHEREAS, the Receiver has provided the Court with evidence sufficient to support the conclusion that Arrowood is insolvent, in an unsound condition, a condition that renders its further transaction of insurance presently or prospectively hazardous to its policyholders, and has consented to the entry of a Liquidation and Injunction Order with

Bar Date through a majority of the directors of the corporation;

WHEREAS, this Court finds that sufficient cause exists for the liquidation of Arrowood, pursuant to 18 *Del. C.* §§ 5905 and 5906 and for the entry of a Liquidation and Injunction Order with Bar Date (“Liquidation Order”) concerning Arrowood; and

WHEREAS, a formal hearing on the Commissioner’s Motion is not necessary due to Arrowood’s consent to the relief requested by the Motion and Arrowood’s waiver of formal service of process and a formal hearing on the Motion;

NOW, THEREFORE, THE COURT FINDS AND ORDERS AS FOLLOWS:

1. The verified Complaint, including the exhibits thereto, contain sufficient evidence to support the conclusion that Arrowood is insolvent, in an unsound condition, and a condition that renders its further transaction of insurance presently or prospectively hazardous to its policyholders. Because Arrowood has not contested the Complaint or the Motion and has consented to entry of the Liquidation Order, the allegations of the Complaint are deemed admitted as against Arrowood for purposes of this proceeding.

2. These allegations are also supported by the exhibits to the Complaint filed contemporaneously with the Motion.

3. As a separate and independent basis for entry of the Liquidation Order, evidence that all of the directors of Arrowood to the entry of the Liquidation Order has been attached to the Complaint and submitted in support of the Motion.

4. Given the determination set forth above, a formal hearing on the Motion is

not necessary.

5. Consequently, it is hereby declared that: Arrowood is insolvent, in an unsound condition, and in a condition that renders its further transaction of insurance presently or prospectively hazardous to its policyholders. Therefore, sufficient cause exists for the liquidation of Arrowood pursuant to 18 *Del. C.* §§ 5905, 5906, and 18 *Del. C.* ch. 59 and for the entry of a Liquidation Order concerning Arrowood.

6. Pursuant to 18 *Del. C.* § 5913(a), the Commissioner and his successors in office are hereby appointed as the receiver (hereinafter the “Receiver”) of Arrowood.

7. Pursuant to 18 *Del. C.* §§ 5911 and 5913, the Receiver shall forthwith take exclusive possession and control of the property of Arrowood, liquidate its business, and deal with Arrowood’s property and business in the name of the Receiver or in the name of Arrowood. Further, the Receiver shall be vested with all right, title, and interest in, of, and to the property of Arrowood including, without limitation, all of Arrowood’s assets, contracts, rights of action, books, records, bank accounts, certificates of deposits, collateral securing obligations to, or for the benefit of, Arrowood or any trustee, bailee, or any agent acting for or on behalf of Arrowood (collectively, the “Trustees”), securities or other funds, and all real or personal property of any nature of Arrowood including, without limitation, furniture, equipment, fixtures, and office supplies, wherever located, and including such property of Arrowood or collateral securing obligations to, or for the benefit of, Arrowood or any Trustee thereof that may be discovered hereafter, and all proceeds of or accessions

to any of the foregoing, wherever located, in the possession, custody, or control of Arrowood or any Trustee therefore (collectively, the "Assets").

8. The Receiver may, at his election, change to his own name as Receiver, the name of any of Arrowood's accounts, funds, or other Assets held with any bank, savings and loan association, or other financial institution, and may withdraw such funds, accounts, and other Assets from such institutions or take any other action necessary for the proper conduct of this liquidation.

9. The Receiver is further authorized to take such actions as the nature of this cause and interests of the policyholders, creditors, and stockholder of Arrowood and the public may require in accordance with 18 *Del. C.* ch. 59.

10. The Receiver is hereby authorized to deal with the Assets, business, and affairs of Arrowood including, without limitation, the right to sue, defend, and continue to prosecute suits or actions already commenced by or for Arrowood, or for the benefit of Arrowood's policyholders, creditors, and shareholders in the courts, tribunals, agencies, or arbitration panels for this State and other states and jurisdictions in his name as Receiver of Arrowood, or in the name of Arrowood.

11. The Receiver is hereby authorized to continue to make payments for medical expenses and indemnity for workers compensation claimants and for medical expenses and wage/income loss for motor vehicle claimants, and for medical expense and wage/income loss payments under similar programs, including but not limited to the Federal Black Lung



program, until such time as the claims files are transferred to the applicable guaranty association and the guaranty association begins making payments to the claimant.

12. The Receiver is hereby vested with the right, title, and interest in and to all funds recoverable under treaties and agreements of reinsurance heretofore entered into by Arrowood as the ceding insurer or as the assuming insurer, and all reinsurance companies involved with Arrowood are enjoined and restrained from making any settlements with any claimant or policyholder of Arrowood other than with the express written consent of the Commissioner as Receiver, except as permitted by cut-through agreements or endorsements which were issued to the policyholder, which were properly executed before the date of this Order, which comply in all respects with 18 *Del. C.* § 914, as amended by 72 *Del. Laws c.* 405, and which were approved by the Delaware Insurance Department if such approval was required. The amounts recoverable by the Receiver from any reinsurer of Arrowood shall not be reduced or diminished as a result of this receivership proceeding or by reason of any partial payment or distribution on a reinsured policy, contract, or claim, and each such reinsurer of Arrowood is hereby enjoined and restrained from terminating, canceling, failing to extend or renew, or reducing or changing coverage under any reinsurance policy, reinsurance contract, or letter of credit. The Receiver may terminate or rescind any reinsurance policy or contract that is contrary to the best interests of the receivership.

13. All persons or entities (other than the Receiver or persons acting on behalf of

Arrowood with the consent of the Receiver) that have in their possession or control Assets or possible Assets and/or have notice of these proceedings or of this Order are hereby enjoined and restrained from transacting any business of, or on behalf of, Arrowood or selling, transferring, destroying, wasting, encumbering, or disposing of any of the Assets, without the prior written permission of the Receiver or until further Order of this Court. This prohibition includes, without limitation, Assets or possible Assets pertaining to any business transaction between Arrowood and any of said parties. No actions concerning, involving, or relating to such Assets or possible Assets may be taken by any of the aforesaid persons or entities enumerated herein, without the express written consent of the Receiver, or until further Order of this Court.

14. All persons or entities having notice of these proceedings or of the Liquidation Order are hereby enjoined and restrained from exercising or relying upon any contractual right which would permit such third party or parties from withholding, failing to pay, setting-off or netting, except pursuant to 18 *Del. C.* § 5927, or taking similar action with respect to any obligations owed to Arrowood.

15. All persons or entities having notice of these proceedings or of the Liquidation Order are hereby enjoined and restrained from commutating, terminating, accelerating or modifying any policy of insurance, agreement of reinsurance, or other contract or agreement, or asserting a default or event of default or otherwise exercising, asserting or relying upon any other right or remedy, based upon: (1) the filing of the Complaint for Entry

of Liquidation and Injunction Order with Bar Date, (2) the entry of this Liquidation Order, (3) the unsound or hazardous condition of Arrowood, (4) the impairment or insolvency of Arrowood; or (5) the facts and circumstances set forth in the Complaint for Entry of Liquidation and Injunction Order with Bar Date, without the prior written permission of the Receiver or until further Order of this Court.

16. Except as otherwise indicated elsewhere in this Order or except as excluded by express written notice provided by the Receiver, all persons or entities holding Assets or possible Assets of, or on behalf of, Arrowood shall file with the Receiver within ten (10) calendar days of the entry of this Order an accounting of those Assets and possible Assets, regardless of whether such persons or entities dispute the Receiver's entitlement to such Assets.

17. Except as otherwise indicated elsewhere in this Order or except as excluded by express written notice provided by the Receiver, all persons or entities holding Assets or possible Assets of, or on behalf of, Arrowood, shall within ten (10) calendar days of the entry of this Order turn those Assets or possible Assets over to the Receiver, regardless of whether such persons or entities dispute the Receiver's entitlement to such Assets or possible Assets.

18. All persons and entities that have notice of these proceedings or of this Order are hereby prohibited from instituting or further prosecuting any action at law or in equity or in other proceedings against Arrowood, the Receiver, the Deputy Receiver(s), or the Designees in connection with their duties as such, or from obtaining preferences, judgments,

attachments, or other like liens or encumbrances, or foreclosing upon or making any levy against Arrowood or the Assets, or exercising any right adverse to the right of Arrowood to or in the Assets, or in any way interfering with the Receiver, the Deputy Receiver(s), or the Designees either in their possession and control of the Assets or in the discharge of their duties hereunder.

19. All persons and entities are hereby enjoined and restrained from asserting any claim against the Commissioner as Receiver of Arrowood, the Deputy Receiver(s), or the Designees in connection with their duties as such, or against the Assets, except insofar as such claims are brought in the liquidation proceedings of Arrowood and in a manner otherwise compliant with this Order.

20. All persons or entities that have notice of these proceedings or of this Order are hereby enjoined and restrained from instituting or further prosecuting any action at law or in equity, or proceeding with any pretrial conference, trial, application for judgment, or proceedings on judgment or settlements and such action at law, in equity, special, or other proceedings in which Arrowood is obligated to defend a party insured or any other person it is legally obligated to defend by virtue of its insurance contract for a period of 180 days from the date hereof. Notwithstanding the foregoing injunction, at any time during the 180-day period, the Receiver may at his discretion, when he deems it appropriate and in the best interest of the Arrowood estate, its policyholders or creditors, consent to allow any such proceeding or proceedings so enjoined to proceed.



21. All insurance policies, surety bonds, and contracts of insurance issued by Arrowood, whether issued in the State of Delaware or elsewhere, in effect as of the date of this Liquidation Order shall only continue in force until the earlier of the following events: (i) the stated expiration or termination date and time of the insurance policy, surety bond, or contract of insurance; (ii) the effective date and time of a replacement insurance policy, surety bond, or contract of insurance of the same type issued by another insurer regardless of whether the coverage is identical coverage; (iii) the effective date and time that the Arrowood insurance policy, surety bond, or contract of insurance obligation is transferred to another insurer or entity authorized by law to assume such obligation; or (iv) the cancellation and termination for all purposes of the insurance policy, surety bond, or contract of insurance at 12:01 a.m. on the thirtieth (30th) calendar day from the date of this Order pursuant to Paragraph 22 below.

22. Except for those insurance policies, surety bonds, or contracts of insurance which expire or are cancelled, terminated, or transferred earlier as set forth in Paragraph 21(i) through (iii) above, all insurance policies, surety bonds, or contracts of insurance issued by Arrowood, whether issued in the State of Delaware or elsewhere, in effect as of the date of this Liquidation Order, are hereby cancelled and terminated for all purposes as of 12:01 a.m. on the thirtieth (30th) calendar day following the date of this Liquidation Order. For purposes of this paragraph, even if the thirtieth (30th) calendar day following the date of this Liquidation Order is a Saturday, Sunday, or holiday, the insurance policy,

surety bond, or contract of insurance shall be cancelled and terminated as of 12:01 a.m. on the thirtieth (30th) calendar day following the date of this Liquidation Order. The Receiver shall notify promptly all policyholders, principals, or obligees as applicable of such policy, surety bond, or contract cancellation and termination by United States first class mail at the last known address of such policyholders, principals or obliges.

23. Pursuant to 18 *Del. C.* § 5924, the rights and liabilities of Arrowood and of its creditors, policyholders, principals, obligees, claimants, stockholders, members, subscribers, and all other persons interested in its estate shall, unless otherwise directed by the Court, be fixed as of the date of this Liquidation Order, subject to the provisions of Chapter 59 of Title 18 of the Delaware Code with respect to the rights of claimants holding contingent claims.

24. ANY AND ALL CLAIMS NOT FILED WITH THE RECEIVER ON OR BEFORE THE CLOSE OF BUSINESS ON **JANUARY 15, 2025** (THE "BAR DATE") SHALL BE BARRED FROM CLASSES II THROUGH VI AS THOSE CLASSES ARE DEFINED IN 18 *DEL. C.* §§ 5918(e)(2) THROUGH (e)(6) AND SHALL NOT RECEIVE ANY DISTRIBUTIONS FROM THE GENERAL ASSETS OF THE ESTATE OF ARROWOOD UNLESS AND UNTIL ASSETS BECOME AVAILABLE FOR A DISTRIBUTION TO CLASS VII CLAIMANTS AS DEFINED IN 18 *DEL. C.* § 5918(e)(7). THIS BAR DATE SHALL SUPERSEDE ANY APPLICABLE STATUTES OF LIMITATIONS OR OTHER STATUTORY OR CONTRACTUAL TIME LIMITS WHICH HAVE NOT YET EXPIRED

WHETHER ARISING UNDER DELAWARE LAW, UNDER THE APPLICABLE LAWS OF ANY OTHER JURISDICTION, OR UNDER A CONTRACT WITH ARROWOOD BUT SHALL ONLY APPLY TO CLAIMS AGAINST ARROWOOD IN THE LIQUIDATION PROCEEDINGS AND DOES NOT APPLY TO, AND EXCLUDES, CLAIMS BROUGHT BY ARROWOOD. ALL CLAIMANTS SHALL ATTACH TO SUCH PROOF OF CLAIM DOCUMENTATION SUFFICIENT TO SUPPORT SUCH CLAIM. FOR NON-CONTINGENT CLAIMS, THE FILED CLAIMS SHALL NOT BE REQUIRED TO BE LIQUIDATED AND ABSOLUTE ON OR BEFORE THE BAR DATE SET FORTH HEREIN.

25. CONTINGENT AND UNLIQUIDATED CLAIMS THAT ARE PROPERLY FILED WITH THE RECEIVER IN ACCORDANCE WITH THIS ORDER SHALL ONLY BE ELIGIBLE TO SHARE IN A DISTRIBUTION OF THE ASSETS OF ARROWOOD IN ACCORDANCE WITH 18 *DEL. C.* § 5928.

26. Within sixty (60) calendar days after the date of this Order, or as soon as possible after an interested party or potential creditor subsequently becomes known to the Receiver, the Receiver shall serve a copy of this Liquidation Order, a Notice of Liquidation substantially in the form appended to the Motion as Exhibit C, a Proof of Claim Form substantially in the form appended to the Motion as Exhibit D, and the Instructions for the Proof of Claim Form substantially in the form appended to the Motion as Exhibit E, on all interested parties, all known potential creditors, all current and former

stockholders of Arrowood, all former Board members of the Arrowood, its third party adjusters, its managing general underwriters, its brokers, its agents, its reinsurer(s), and any reinsurance intermediaries, all other known vendors, all state insurance guaranty associations providing coverage for the lines of business written by Arrowood, and all State Insurance Commissioners by United States first class mail, postage prepaid, provided that in the Receiver's discretion such notice may be mailed instead by United States first class certified mail, return receipt requested, or other United States mail providing proof of mailing, to such interested party or potential creditor's last known address in the company's files.

27. Within thirty (30) calendar days after the date of this Order, the Receiver shall also publish this Liquidation Order, the Notice of Liquidation, Proof of Claim Form, and the Instructions to the Proof of Claim Form on the Delaware Department of Insurance website at the link referred to in Exhibit "E" to the Motion.

28. Pursuant to the provisions of 18 *Del. C.* §§ 5904(b) and 5928(c), no judgment against Arrowood and/or one or more of its insureds taken after the date of this Liquidation Order shall be considered in the liquidation proceedings as evidence of liability or of the amount of damages, and no judgment against Arrowood and/or one or more of its insureds taken by default or by collusion prior to the effective date of the Liquidation Order shall be considered as conclusive evidence in the liquidation proceedings, either of the liability of Arrowood and/or one or more of its insureds to such



person or entity upon such cause of action or of the amount of damages to which such person or entity is therein entitled.

29. The Receiver shall submit claim Recommendation Reports to the Court within a reasonable time after the Receiver's investigation concerning all claims submitted by a particular claimant has been completed.

30. The Receiver will file reports of receipts and disbursements with the Court on an annual basis in a form consistent with past practice in receiverships.

31. The filing or recording of this Order or a certified copy hereof with the Register in Chancery and with the recorder of deeds of the jurisdiction in which Arrowood's corporate and administrative offices are located or, in the case of real estate or other recorded property interests, with the recorder of deeds of the jurisdictions where the property is located, shall impart the same notice as would be imparted by a deed, bill of sale, or other evidence of title duly filed or recorded with that recorder of deeds. Without limiting the foregoing, the filing of this Order with the Register in Chancery also constitutes notice to all sureties and fidelity bondholders of Arrowood of all potential claims against Arrowood under such policies and shall constitute the perfection of a lien in favor of Arrowood under the Uniform Commercial Code or any like Federal or state law, regulation, or order dealing with the priority of claims.

32. The Receiver is hereby authorized to transfer some or all of Arrowood's Assets and liabilities to a separate affiliate or subsidiary for the overall benefit of

Arrowood's policyholders, creditors, and shareholders, subject to approval by this Court.

33. The Receiver may, in his discretion, reject any executory contract to which Arrowood is a party.

34. The Receiver may, in his discretion, appoint one or more consultants or other persons to serve as Deputy Receiver to assist the Receiver in accomplishing the directives of this Order. The Deputy Receiver(s) shall serve at the pleasure of the Receiver and, subject to the approval of the Receiver, shall be entitled to exercise all of the powers and authorities vested in the Receiver pursuant to this Order and applicable law.

35. The Receiver may employ or continue to employ and fix the compensation of such deputies, counsel, clerks, employees, accountants, actuaries, consultants, assistants and other personnel (collectively, the "Designees") as considered necessary, and all compensation and expenses of the Receiver, the Deputy Receiver(s) and the Designees and of taking possession of Arrowood and conducting this proceeding shall be paid out of the funds and assets of Arrowood as administrative expenses. The Receiver may also retain those of Arrowood's current management personnel and other employees as Designees as he in his discretion determines would facilitate the liquidation of Arrowood. All such Designees shall be deemed to have agreed to submit disputes concerning their rights, obligations, and compensation in their capacity as Designees to this Court.

36. The Receiver, the Deputy Receiver(s), and the Designees (collectively, the "Indemnitees") shall have no personal liability for their acts or omissions in connection with

their duties, provided that such acts or omissions are or were undertaken in good faith and without willful misconduct, gross negligence, or criminal intent. All expenses, costs, and attorneys' fees incurred by the Indemnitees in connection with any lawsuit brought against them in their representative capacities shall be subject to the approval of the Receiver, except that in the event that the Receiver is the Indemnatee, this Court's approval shall be required, and such expenses, costs, and attorneys' fees shall be exclusively paid out of the funds and assets of Arrowood. The Indemnitees in their capacities as such shall not be deemed to be employees of the State of Delaware.

37. Hereafter the caption of this cause and all pleadings in this matter shall read as:

"IN THE MATTER OF THE LIQUIDATION  
OF ARROWOOD INDEMNITY COMPANY."

38. This Court shall retain jurisdiction in this cause for the purpose of granting such other and further relief as this cause, the interests of the policyholders, creditors, stockholder of Arrowood, and the public may require. The Receiver, or any interested party

upon notice to the Receiver, may at any time make application for such other and further relief as either sees fit.

SO ORDERED this \_\_\_\_\_ day of \_\_\_\_\_, 2023.

---

Vice Chancellor



This document constitutes a ruling of the court and should be treated as such.

**Court:** DE Court of Chancery Civil Action

**Judge:** Lori W. Will

**File & Serve**

**Transaction ID:** 71343102

**Current Date:** Nov 08, 2023

**Case Number:** 2023-1126-LWW

**Case Name:** State of Delaware ex rel. The Honorable Trinidad Navarro v. Arrowood Indemnity Company

**Court Authorizer:** Lori W. Will

**Court Authorizer**

**Comments:**

As set forth in the stipulation at docket entry 8, the relief sought in the motion and the facts supporting the motion are uncontested. The directors of the defendant have agreed to the relief sought in this liquidation order. Accordingly, the order is granted as unopposed.

/s/ **Judge Lori W. Will**

# **Exhibit G**

**to Declaration of Blaise S. Curet  
in Support of  
Westport's Motion for Protective Order**



# Kanani v. Economical Insurance, 2020 ONSC 7201 (CanLII)

Date: 2020-01-17  
 File number: CV-15-6199  
 Citation: Kanani v. Economical Insurance, 2020 ONSC 7201 (CanLII),  
 <<https://canlii.ca/t/j4q4q>>, retrieved on 2024-03-11

ONTARIO



COURT FILE No.  
CV-15-6199

CITATION:  
Kanani v. Economical Insurance, 2020 ONSC 7201

PERIOR COURT OF JUSTICE

ENDORSEMENT

PLAINTIFFS: ALYKHAN KANANI A PERSON UNDER A DISABILITY BY HIS LITIGATION GUARDIAN GISELE KANANI, GISELE KANANI, LITIGATION ADMINISTRATOR FOR THE ESTATE OF AZADALI KANANI, GISELE KANANI AND SHAHEEDKHAN KANANI

COUNSEL: ALMEDA WALBRIDGE

DEFENDANTS: ECONOMICAL INSURANCE COMPANY, BRIAN CLIFFORD, TRACY BROSS, PEGGY KNOX, HELEN BAILEY, LINDA WATT, MARIE YEE, ACCLAIM DISABILITY MANAGEMENT INC., ANNE DESJARDINS, CATHY PRIOR, CATHY TAIT, THE PUBLIC GUARDIAN AND TRUSTEE, VANI SANTI, ELIZABETH PROBIZANSKI, ROXANNE MAYER VARCOSE, ANDREA WATSON, DAN SKWAROK, MURRAY MISKIN, and HER MAJESTY THE QUEEN IN RIGHT OF THE PROVINCE OF ONTARIO AS REPRESENTED BY THE MINISTRY OF THE ATTORNEY GENERAL

COUNSEL FOR ECONOMICAL MUTUAL INSURANCE COMPANY:

HELEN D. K. FRIEDMAN

Case: 23-40523 Doc# 978-1 Filed: 03/18/24 Entered: 03/18/24 14:10:11 Page 91

HEARD: September 23 and 24, 2019

- [1] These motions by the Plaintiffs in this action seek various relief in which they claim entitled to the redacted notes and reserve information of Economical Mutual Insurance Company (“Economical”), and production from Economical of documents related to the Facility Association.
- [2] Specifically, the Plaintiffs seek the following relief from Economical:
- (a) Production of the Claims Notes and records pertaining to reserves, unredacted.
  - (b) Production of the Facility Association documents pertaining to reserves, unredacted.
  - (c) Production of the reserve reports in the records of the independent adjuster, Mark Schledewitz, unredacted.
  - (d) Production of the 30 reserve documents removed and segregated from the Kanani file as identified in the letter from Defence Counsel dated June 5, 2019.
  - (e) Answers to refusals on questions at Examinations for Discovery of the Accident Benefit Specialists, Brian Clifford, Tracy Bross, Peggy Knox, Helen Bailey, Linda Watt and Marie Yee, pertaining to reserves.
- [3] The principal claims in this action against Economical are;
- i. the breach of its duty to act in utmost good faith.
  - ii. retroactive and ongoing Attendant Care at the maximum level for two attendant caregivers.
  - iii. statutory interest at a rate of 2% per month, compounded monthly under Bill 164 from the accident date.
- [4] The Plaintiffs state that Economical have simply claimed that the reserve information is not relevant as to how it assessed or failed to assess the Kanani claims or how it reported those claims, and therefore it is submitted that is the issue in these motions. The Plaintiffs essentially submit that this is a rare, exceptional and extraordinary action in which the internal activities and operations of Economical have been impugned requiring full disclosure of the complete internal file, including reserves. The Plaintiffs position is that Economical had sufficient information to be able to determine that the benefit should have been assessed and paid, therefore production and review of the reserves would indicate exactly what Economical considered with respect to the present and future benefit for attendant care needs, and that Economical’s duty to act in utmost good faith extends through the litigation.
- [5] Economical denies that any information related to reserves, either amounts or rationale, is relevant to the Plaintiffs action and takes the position that partial or full production of reserves should not be ordered. Furthermore, Economical submits that the Facility Association documentation is not relevant to the action and that Economical is not required to list it in an Affidavit of Documents.

- [6] In addition to the submissions made by Counsel for these motions on September 23 and 24, 2019, Counsel for the Plaintiffs has filed their 85-page Factum together with four attached Schedules and Counsel for Economical has filed their 78-page Factum together with attached Schedules. The Plaintiffs also filed a further 27-page written argument dated Friday, September 20, 2019. Both Counsel have submitted numerous case authorities for my consideration. In this decision, I have only attempted to summarize the most important of their very detailed arguments.
- [7] Counsel for the Plaintiffs have submitted the issue in these motions to be; “Is the reserve documentation sought by the Plaintiffs relevant to the matters at issue in this action”. Counsel for Economical submits that there are more issues, and they have broken down the main issue of “Whether Economical’s reserve information is relevant”.
- [8] According to the Plaintiffs, the factual context to the issue is outlined in paragraphs 14 to 190 of their Factum. According to Economical, the factual context to the issues is outlined in paragraphs 18 to 55 of their Factum. Both have suggested there is incorrect or misleading evidence in the opposing party’s Factum.
- [9] With respect to relevance in civil actions generally, the parties agree that the scope of discovery is defined by the pleadings, and that only those things that are relevant to the matters at issue are discoverable. I agree that the proper question is whether the pleadings in the particular case define the issues in such a way that the particular question is relevant.
- [10] For one fact to be relevant to another, there must be a connection or nexus between the two which makes it possible to infer the existence of one from the existence of the other. One fact is not relevant to another if it does not have real probative value with respect to the latter. Whether a fact is in issue will depend on the cause of action and relief claimed in a Statement of Claim or the defence raised in a Statement of Defence. In this sense, the pre-2010 analysis regarding the use of pleadings as the starting point for a party’s disclosure obligation remains the same. If a document or potential answer is relevant to a disputed fact that is material to either the case of action, relief claimed or defence raised, the document should be produced and the answer given. However, in some circumstances when the relevance of a document is not clearly apparent from the face of the pleadings, the Court may require the parties to adduce evidence in addition to the pleadings to demonstrate how or why the particular document is relevant as required by the amended version of Rules 30 and 31.
- [11] Dealing with the aforementioned ‘pre-2010 analysis’, Justice Quinn explained the following in *Blais v. Toronto Area Transit Operating Authority*, [2011 ONSC 1880](#):
- “[11] As of January 1, 2010, rule 31.06 was amended to remove what had become the semblance-of-relevance test, applicable to examinations for discovery, replacing the phrase “relating to any matter in issue” with “relevant to any matter in issue”. The effect of this amendment, therefore, was to narrow the scope of discovery from anything with a semblance of relevance to that which is actually relevant.
- [12] Yet, the well-established maxim that the relevancy of questions on discovery is established by the pleadings still holds true: see, for example, *Bergmann v. Amis Estate*, [2011 ONSC 905 \(CanLII\)](#), [2011] O.J. No. 556, 2011 CarswellOnt 772 (S.C.J.), at para. 5; *Araujo v. Jews for Jesus*, 2010 CarswellOnt 8408 (Master), at para. 17; and *Tanner v. McIlveen Estate*, [2009] O.J. No. 1648, 2009 CarswellOnt 2116 (S.C.J.), at para. 9.
- [13] This, however, is not the end of the inquiry. According to subrule 29.2.02, rule 29.2, which came into force as part of the January 1, 2010 amendments,

. . . applies to any determination by the court under any of the following Rules as to whether a party or other person must answer a question or produce a document:

1. Rule 30 (Discovery of Documents).
2. Rule 31 (Examination for Discovery).
3. Rule 34 (Procedure on Oral Examinations).
4. Rule 35 (Examination for Discovery by Written Questions).

Consequently, rule 29.2 applies to refusals under Rule 34.

[14] Subrule 29.2.03 introduces the concept of proportionality to examinations for discovery:

29.2.03(1) In making a determination as to whether a party or other person must answer a question or produce a document, the court shall consider whether,

- (a) the time required for the party or other person to answer the question or produce the document would be unreasonable;
- (b) the expense associated with answering the question or producing the document would be unjustified;
- (c) requiring the party or other person to answer the question or produce the document would cause him or her undue prejudice; [page613]
- (d) requiring the party or other person to answer the question or produce the document would unduly interfere with the orderly progress of the action; and
- (e) the information or the document is readily available to the party requesting it from another source.

(2) In addition to the considerations listed in subrule (1), in determining whether to order a party or other person to produce one or more documents, the court shall consider whether such an order would result in an excessive volume of documents required to be produced by the party or other person.

[15] In summary, when considering whether a party should be ordered to answer a question which he or she argues is irrelevant, the court must first determine whether the question is relevant by having reference to the pleadings. Even if the question is relevant, the court must be alive to the proportionality concerns now entrenched in subrule 29.2.03.”

[12] As put more succinctly by Justice Perell in *Ontario v. Rothmans Inc.*, [2011 ONSC 2504](#):

“Under the former case law, where the rules provided for questions ‘relating to any matter in issue,’ the scope of discovery was defined with wide latitude and a question would be proper if there is a semblance of relevancy: *Kay v. Posluns* (1989), [1989 CanLII 4297 \(ON SC\)](#), 71 O.R. (2d) 238 (H.C.J.); *Air Canada v. McConnell Douglas Corp.* (1995), [1995 CanLII 7147 \(ON SC\)](#), 22 O.R. (3d) 140 (Master), aff’d (1995), [1995 CanLII 7189 \(ON SC\)](#), 23 O.R. (3d) 156 (Gen. Div.). The recently amended rule changes ‘relating to any matter in issue’ to ‘relevant to

any matter in issue,' which suggests a modest narrowing of the scope of examinations for discovery."

[13] It therefore seems abundantly clear that I must be wary, in assessing the case authorities over the years, not to apply the overbroad and outdated semblance of relevancy test; the post-2010 analysis requires a narrower concept of relevance in production and discovery. As previously indicated, at issue in these motions is the relevance of Economical's reserve information and documentation.

[14] Much has been made in the argument on these motions, and on some of the preliminary motions, of the necessity of expert opinion evidence on this issue of the relevance and production of reserve information. Upon my review and assessment of the Affidavit and Report of Lynn Parker, I have significant concerns that she was presenting argument under the guise of expert evidence. I also have great difficulty in qualifying her as an expert in this area. Most importantly, the evidence she presented on this issue on these motions is unnecessary; it is this Court's responsibility of determining and applying the law as it relates to the relevance and production of reserve information in these specific circumstances presented. It is my view that I do not need her evidence, expert or not, to determine the issue on these motions.

[15] Economical is required, pursuant to [section 667\(1\)](#) and [section 365\(1\)](#) of the *Insurance Companies Act*, S.C. 1991, c.47, as amended, to value the actuarial and policy liabilities of the company at the end of its financial year. Pursuant to these sections, the liabilities must include, as a reserve, the value of the actuarial and other policy liabilities. Pursuant to these obligations, Economical's actuary is required to file with the Superintendent of Financial Institutions an annual return on the company's reserve. Similar obligations exist for Economical as an insurer licensed to transact business in the province of Ontario, under the *Insurance Act*, R.S.O. 1990, c.1.8, as amended. It is the reserve information and documentation under the *Insurance Act* being sought here by the Plaintiffs.

[16] An insurance company is required to maintain reserves for all claims which have an open status. This is because it takes some time for the company to determine the full indemnity amount under the policy and related expense amounts for the claim, then pay out and close the claim. While the claim is open, the company is required to set aside funds to allow them to make future payments should claims be advanced. Besides reserves for each claim, the company also carries a 'bulk provision' for reserves for the following reasons;

- (a) at any point in time, there are some claims which have already occurred but have not been reported and therefore do not have any reserves on them;
- (b) there will be some claims where the final payments will be greater than the reserves created for them, based on additional information on these claims as well as unforeseen developments, like health complications from an injury; or
- (c) some closed claims will also re-open based on new information that comes to light.

[17] Reserves are maintained to allow for payment should claims be advanced. Each adjuster reserves an active case because they are required to under the *Insurance Act*. This applies to all claims. Both the individual claim reserve and the 'bulk provision' are required to be included within the 'liability' section of the insurer's balance sheet to provide an accurate reflection of the financial condition of the company, as required by the aforementioned legislation. Reserves are estimated amounts assigned by an insurer to account for the total possible future payout of a person's claims arising from an accident. Reserves include not only benefits but legal costs, claim expenses and



reinsurance conditions. Reserve amounts are a required prudential mechanism to set aside funds to meet future obligations. Claim reserves are an estimate of the ultimate future cost of resolution and administration of claims.

[18] Following receipt of notification of the loss, initial reserves are posted when an adjuster is assigned to a claim for lines of payment for which immediate funds may be required, pending receipt of further information. Once further information is received, additional reserves are posted and additional reserve lines are opened as required. Within 30 days of the preliminary reserves being posted, reserve lines are opened/increased for medical benefits, rehabilitation benefits, attendant care benefits, cost of examinations, and damaged clothing.

[19] At this point these parties differ and are at odds on a relatively important aspect of these motions. The Plaintiffs submission appears to be that the setting of reserves on a claim file may dictate or can impact on how the claim is adjudicated or what benefits are paid on a claim. I will later outline in greater detail what the Plaintiffs submission is in this regard. Economical maintains however that, in the adjusting of accident benefits claims, the reserving and claims adjusting function are separate functions. According to them, the reserving process is different than the adjudication, and the adjudication of a file is in accordance with the Statutory Accident Benefits Schedule (SABS) which involves looking at what is reasonable and necessary.

[20] What is relatively clear from my review of the authorities presented is that the relevance of reserve information requires a careful consideration of the particular facts and the issues arising from the particular case. The Plaintiffs submit that the facts and the issues in this case are entirely different and unique. The state of mind of Economical is their central issue in this case, in particular how the issue of attendant care was analyzed, adjusted and considered, historically, from 1996 to present. It is further submitted that Economical has put its state of mind at issue by claiming that it was unaware of the need for attendant care benefits, both in its defence against the Plaintiffs bad faith claim and with respect to the start date of overdue interest. The argument is that the Plaintiffs Statement of Claim contains particular allegations of bad faith, therefore which specifically puts Economical's knowledge in issue.

[21] The Plaintiffs claim to have impugned Economical's state of mind/knowledge and assessment of the claim and that reserves are directly relevant to Economical's internal assessments, knowledge and state of mind relating to the present and future needs for and entitlement to attendant care benefits. It is suggested that Economical admits that "reserves are created and affected by the ongoing assessment and adjustment of the claim, as new information comes in". Therefore, reserve information will necessarily reflect how Economical assessed, adjusted, what they knew and what information they had as relating to attendant care. However, the Plaintiffs are not asking the Court to find that the reserves were set in bad faith. The Plaintiffs position is that reserve information is relevant to Economical's knowledge of the present and future need for attendant care, and how Economical assessed and adjusted the claim in light of that knowledge. The reserves reflect what Economical knew or ought to have known, it is argued.

[22] On the other hand, Economical denies that it has put its state of mind in issue. I agree that the Plaintiffs statement that Economical has claimed that it "was unaware" is reductive and mischaracterizes the defence of Economical to the claim, which is set out in detail in its Statement of Defence. Economical's defence is that (i) attendant care was not required; (ii) no claim was made; (iii) and therefore, no interest is payable. Furthermore, the law is clear that interest does not start accruing until a benefit is "overdue" and that Courts have discretion on the application of interest and the appropriate rate of interest. This will be an issue for trial. Primarily, Economical denies the entitlement to the retroactive benefits claimed in the action or that any interest would be assessed. Finally, as noted, the setting of reserves will not show Economical's state of mind.



[23] The Plaintiffs rely on the statement that “reserving and adjusting are intertwined.” Reserves are created and affected by the ongoing assessment adjustment of the claim, as new information comes in. However, the adjustment of the claim is not affected by the presence or quantum of reserves. This is specifically acknowledged where the Plaintiffs state: “How you adjudicate the case affects the reserve, what information you get.” However, that reserves and adjusting may be “intertwined” does not necessarily make reserves relevant to this litigation. Similarly, the Plaintiffs concede this is not a case where the setting of reserves is alleged to have influenced the conduct of Economical.

[24] Economical submits that the allegations demonstrate the potential for misuses of reserves information. Reserves are not the equivalent to entitlement. Entitlement is established under the SABS by submission of a claim for attendant care and adjustment of that claim to determine entitlement. The Plaintiffs confuse reserves and entitlement and seek to eradicate the separate spheres between adjusting and reserves, it is argued.

[25] *Osborne v. Non-Marine Underwriters, Lloyd's London*, 2003 CanLII 7000 (ON SC), [2003] O.J. No. 5500 (S.C.J.) was an appeal of a pleadings motion alleging that the insurer set its reserves ‘at an arbitrarily low figure’. The insurer sought to strike this allegation and other relief. The motion was dismissed by Master Brott. Justice Blair allowed the insurer’s appeal with respect to striking the allegation on the reserves. While *Osborne* is a pleadings motion rather than a discovery motion, the Court specifically engages in a detailed analysis of the relevant case law. In my review, this pleadings decision is relevant since pleadings are intimately related to the scope of discovery in an action.

[26] In *Osborne*, the following analysis was conducted by Justice Blair under “The Reserve Information Issue”:

“9 The question whether the pleading regarding the defendant insurer's reserve figures should be struck is a more difficult one, however.

10 Whether an insurer's reserve figures are relevant to a plea of bad faith is a question of law, and therefore the Master's decision is entitled to less deference than one made in the exercise of discretion: *McEvenue v. Robin Hood Multifoods Inc.* (1997), 1997 CanLII 12131 (ON SC), 33 O.R. (3d) 315 (Gen. Div.); *CMLQ Investors Co. v. 759418 Ontario Ltd.*, [1997] O.J. No. 2890 (Gen. Div.); *Trigg v. MI Movers International Transport Services Ltd.*, [1986] O.J. No. 1034 (H.C.J.). See also *Equity Waste Management of Canada et al. v. Halton Hills (Town)* (1997), 1997 CanLII 2742 (ON CA), 35 O.R. (3d) 321 (C.A.); [1997] O.J. No. 3921.

...

13 In my view, the principles established by Riddell J., in *Duryea v. Kaufman*<sup>1</sup>, as cited with approval by Craig J. in Page 3 of 5 *Osborne v. Non-Marine Underwriters, Lloyd's of London*, 2003 CanLII 7000 (ON SC), [2003] O.J. No. 5500

Guaranty Trust Co. of Canada v. Public Trustee et al.<sup>2</sup> still apply to a motion to strike a portion of a pleading under Rule 25.11. Riddell J. said:

Anything which can have any effect at all in determining the rights of the parties can be proved, and consequently can be pleaded -- but the Court will not allow any fact to be alleged which is wholly immaterial and can have no effect upon the result. (emphasis added)

14 That is the case here. In the absence of unusual circumstances, supported by the existence of sufficient facts -- which are not alleged here -- the level of the reserves set by an insurer is, in my opinion, immaterial to the bad faith claim and can have no effect upon the result of the action. It is therefore not properly pleaded.

15 The issue has arisen before, in the context of the discovery obligation of disclosure and production. It has not been dealt with in the context of a specific pleading such as that contained in paragraph 13(j) of the statement of claim in this action. When dealing with the question of the production of information respecting reserves, the courts have generally been cautious in ordering such production, although in some cases it has been required. In *Rex v. General Accident Assurance Co. of Canada* [2001] O.J. No. 348, (Ont. Sup. Ct.) Master MacLeod observed -- correctly, in my view -- that "the setting of reserves per se does not have a semblance of relevance" (para. 9). Master Dash referred to this comment in *Contos v. Kingsway General Insurance Co.* [2001] O.J. No. 1327 (Ont. Sup. Ct.), where he declined to order an insurer to produce documents relating to its reserves notwithstanding a bad faith claim. In a passage that the Plaintiff in this case may well have taken as his inspiration for the paragraph 13(j) pleading, Master Dash said:

With respect to the reserve documents requested in paragraph (a)(x) of the notice of motion I concur with the reasoning of Master MacLeod in *Rex* at page 2 where he states "the setting of reserves per se does not have a semblance of relevance." Master MacLeod was not persuaded on the evidence before him that reserve documentation was relevant to the issues in that case, nor am I persuaded of such in the evidence before me. I note that there is no pleading that reserves were set inappropriately or that such constituted an act of bad faith, nor has there been evidence presented of such. I would grant such order in only the clearest of cases, as it is equivalent to asking a party or its representative what it believes its case is worth. (emphasis added)

16 Sachs J. adopted the foregoing passage in allowing an appeal from a Master's order requiring the production of reserve documentation in a bad faith insurance claim, in *Correa v. CIBC General Insurance Co.* [2001] O.J. No. 3599 (Ont. Sup. Ct.) at para. 22. On the other hand, Brockenshire J. ordered the production of information respecting an insurer's reserves -- as well as information regarding the general financial worth of the company and its defence costs -- in *Somoila v. Prudential of America General Insurance Co. (Canada)* (2000), 2000 CanLII 22690 (ON SC), 50 O.R. (3d) 65, [2000] O.J. No. 2746 (Ont. Sup. Ct.).<sup>3</sup> At paragraphs 14 and 15 Brockenshire J. said:

In *Whiten v. Pilot Insurance Co.* (1999), 1999 CanLII 3051 (ON CA), 42 O.R. (3d) 641, [1999] O.J. No. 237 (C.A.), p. 666 O.R., para. 67, Finlayson J.A. for the majority quoted with approval Mr. Justice Blackmun of the United States Supreme Court, who listed factors to consider in evaluating a punitive damage award for bad faith. That list included, "(c) the profitability to the defendant of the wrongful conduct and the desirability of removing that profit and of having the defendant also sustain a loss; (d) the "financial position" of the defendant; (e) all the costs of the litigation ..."

17 Respectfully, however, while I understand the basis for ordering the production of financial statements and information and particulars regarding defense costs, I do not see anything in the factors cited from *Whiten* that mandates the production, or suggests the relevance, of information relating to the setting of reserves. Moreover, the Court in *Whiten* was considering the factors cited for purposes of evaluating damages and not as factors related to the finding of bad faith itself.

...

- 19 The level at which reserves are set by insurers is a function of many factors, and is perhaps more multi-faceted than suggested in the materials filed in connection with this appeal. However, it does not relate to "the manner in which the insurer assesses the claim", in the sense that I understand is contemplated in *Lloyd's London, Non-Marine Underwriters*, supra. There, the Court was dealing with the manner in which an insurance company conducts its dealings with the insured in terms of assessing the claim of the insured. The fairness aspect of the duty of good faith relates to the manner in which the insurance company conducts its dealings with the insured in investigating, assessing and responding to the insured's claim. It does not relate to the insurer's internal task of setting a reserve following its consideration of the risk as a whole, including not only its assessment of the claim itself but also the other factors the insurer must take into account in estimating its exposure (e.g., legal costs, the cost of experts, the likelihood of success, reinsurance considerations, etc.).
- 20 Accordingly, while there may be a possible connection between the level at which a reserve is set and the insurer's assessment of the claim, the setting of the reserve does not relate to the process or manner in which the claim is gauged or weighed -- i.e., assessed -- in the first place. It is therefore several steps removed from the process of dealing with the insured and "[assessing] the claim in a balanced and reasonable manner", as *Lloyd's London, Non-Marine Underwriters* indicates is called for in carrying out the duty of good faith.
- 21 Absent exceptional circumstances, therefore, an insurer's internal estimation of its monetary exposure regarding the risk is not pertinent to the insurer's conduct in assessing and responding to the claim of an insured. I do not suggest that the connection between the setting of a reserve and bad faith conduct on the part of an insurer can never be made. In my view, however, it would only be in the rare and exceptional bad faith case, where there exist specific unusual facts sufficient to support such an allegation, that such a plea would be tenable.
- 22 Such is not the case here. A bald plea that the insurer has "set its reserve figures at an arbitrarily low figure which has impaired appropriate management of the claim", unsupported by even the barest allegation of fact, is "immaterial" to the bad faith claim and "can have no effect upon the result" of the action: *Duryea v. Kaufman*, supra. It is therefore properly struck from the statement of claim under Rule 25.11(b).
- 23 There is another reason for striking paragraph 13(j) as well. Its prejudicial affect outweighs any probative value proof of the alleged fact could have.
- 24 Reserves can be changed at any time and are continually updated. If paragraph 13(j) remains in the pleading the Defendant will not only be required to disclose the existence of the reserve level at the time of delivering its affidavit of documents and at oral discovery, but it will have a continuing obligation to advise the Plaintiff of changes in the reserve level up to the time of trial. As Master Dash noted in *Contos*, supra -- and others have as well -- this "is equivalent to asking a party or its representative what it believes its case is worth". I would be very reluctant to place on a defendant a continuing obligation at law to tell the plaintiff how much it estimates the claim is worth. The plaintiff would be provided with an unfair, and unnecessary, advantage in the lawsuit. At the same time, the ability of the defendant to negotiate a settlement would be impaired because knowledge of the reserve might well create a feeling of entitlement in the plaintiff to a settlement in that amount, whereas the reserve is nothing more than an intelligent estimate of the risk as a whole by the insurer and its solicitor, based upon the facts as known at the time.

25 While I can understand why a plaintiff would like to obtain such information, a plaintiff's desire to improve its tactical position in the lawsuit does not justify the unfairness to a defendant of leaving this immaterial allegation in the pleading. In my opinion it is "prejudicial" within the meaning of Rule 25.11(a), and should be struck."

[27] In *Osborne*, the reserves were not relevant as the Court found that there was no evidence to suggest that the setting of a reserve itself influenced or dictated the ongoing assessment of the claim. It is my view that the same analysis as in *Osborne* applies directly to this case. The Plaintiffs here have not adduced sufficient evidence of "specific unusual facts" that makes the insurer's reserves pertinent in this action. There is no evidence in this case, as was the case in *Osborne*, that the setting of reserves influenced or dictated the ongoing assessment of the claim. Furthermore, this is not a case like *Osborne*, where the setting of the reserve itself is alleged to have influenced the conduct of Economical resulting in bad faith. In fact, this has never been alleged by the Plaintiffs. And although I fully appreciate that Justice Blair in *Osborne* was only dealing with the particular case before him and not all bad faith claims, his analysis of the case authorities until 2003, before the narrowing of the 'semblance of relevance' test, remains sound in my view for this assessment of what is actually relevant here in this action. On the facts presented in these motions, the requested reserve information will not show how Economical assessed attendant care; it will only show how Economical reserved for attendant care.

[28] Upon extremely close analysis of the manner in which the Plaintiffs have characterized the factual context and its relationship to the issues in this action, including the allegations and claims made in their Statement of Claim and also Economical's defence to these claims as outlined in their Statement of Defence, I do find that the Plaintiffs have conflated the setting of reserves with the knowledge, awareness, analysis and assessment or adjudication of the insurer with the suggestion that these are intertwined, making the reserve information relevant to the matters at issue in this action. It is clear from the weight of the authorities presented that reserves do not relate to the process or manner in which the claim is assessed or adjudicated; these are a separate process and have very separate considerations. I do agree with Justice Blair that the setting of the reserve is "several steps removed from the process of dealing with the insured and [assessing] the claim in a balanced and reasonable manner." The Plaintiffs also rely upon the reasoning in *Samoila*, in which reserves were ordered to be produced. However, as aptly noted by Justice Blair, nothing in the factors cited from *Whiten v. Pilot* mandate the production under the 'semblance of relevance' test of information relating to the setting of reserves; *Whiten* "was considering the factors cited for purposes of evaluating damages and not as factors relating to the finding of bad faith itself". I fail to see how such an analysis as in *Samoila* assists in my post-2010 relevancy determination for this action.

[29] The reasoning in *Osborne* establishes that the setting of reserves does not relate to the manner in which the insurer adjudicated the claim. Without there being allegations of misconduct in the setting of the reserves it appears to me that disclosure of the reserve information is generally not relevant. I also find here that the prejudicial effect will outweigh its minimal, if any, probative value in this case. As indicated in paragraph 24 and 25 of *Osborne*, allowing such a litigation tactical position in these circumstances does not properly reflect the separate spheres in which claims adjusting and the obligation to set reserves operate, and would also provide the Plaintiffs with an unfair, and unnecessary on these facts, advantage in this action.

[30] These motions do appear designed to create a very prejudicial situation for Economical. If reserves were set, then Economical was aware of the exposure for attendant care and did not advise the Plaintiffs. If no reserves were set for attendant care, it would be argued that Economical never intended to pay. I am also therefore quite concerned that disclosure of Economical's reserves, with a

continuing objection to disclose up to the time for trial, would certainly confuse this trial process and also affect any potential settlement discussions and prospects for resolution.

[31] I have therefore not been satisfied that there is relevance, or even semblance of relevance, of Economical's reserve information to any matter in issue in this action, and I will not order their production in these circumstances. These motions by the Plaintiffs are therefore dismissed.

[32] If these parties cannot agree on the issue of costs for these motions, and as well for the three preliminary motions costs determinations (Endorsements dated December 10, 2018, May 6, 2018 as amended on May 21, 2019, and July 29, 2019), which I am already reserved upon until after I made this decision, I will entertain written submissions dealing with all aspects of each of these awards of costs. Any party claiming costs for these motions and for the preliminary motions shall serve and file written submissions and a bill of costs no later than 30 days from the date of this Endorsement. Any responding submissions shall be served and filed within 30 days thereafter.

Released: January 17, 2020

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The Honourable Mr. Justice David J. Nadeau

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16 **UNITED STATES BANKRUPTCY COURT**  
17 **NORTHERN DISTRICT OF CALIFORNIA**  
**OAKLAND DIVISION**

18 *In re:*

19 The Roman Catholic Bishop of Oakland,  
20 Debtor in Possession.

Chapter 11 Case No. 23-40523-WJL

Hon. William J. Lafferty

21 **DECLARATION OF TODD C.**  
22 **JACOBS IN SUPPORT OF**  
23 **MOTION FOR PROTECTIVE**  
24 **ORDER**

Adversary Case No.: 23-04028



1 I, Todd. C. Jacobs, pursuant to 28 U.S.C. § 1746 and B.L.R. 9013-1(d), hereby declare as  
2 follows:

3 1. I am over twenty-one years of age, under no disabilities, and fully competent to give  
4 this Declaration.

5 2. I am a partner at Parker Hudson Rainer & Dobbs LLP, co-counsel to Westport  
6 Insurance Corporation, formerly known as Employers Reinsurance Corporation ("Westport"), a  
7 defendant in the above-captioned proceeding.

8 3. I respectfully submit this Declaration to provide the Court with copies of documents  
9 listed below that are referenced in Westport's Motion for Protective Order, which is filed  
10 simultaneously herewith.

11 4. Attached as Exhibit A is copy of the transcript of the hearing held on November 19,  
12 2021 before the United States Bankruptcy Court for the District of Delaware in *In re Boy Scouts of*  
13 *America and Delaware BSA, LLC*, Case No. 20-10343.

14 5. Attached as Exhibit B is copy of the transcript of the hearing held on June 22, 2021  
15 before the United States Bankruptcy Court for the District of Delaware in *In re Imerys Talc*  
16 *America, Inc., et al.*, Case No. 19-10289.

17 6. Attached as Exhibit C is copy of the transcript of the hearing held on February 18,  
18 2022 before the United States Bankruptcy Court for the District of New Jersey in *In re the Diocese*  
19 *of Camden, New Jersey*, Case No. 20-10573.

20 I declare under penalty of perjury that the foregoing is true and correct.  
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28

1 Dated: March 18, 2024

By: /s/ Todd C. Jacobs

2 Todd C. Jacobs  
3 **PARKER HUDSON RAINER & DOBBS**  
4 **LLP**

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12 *Reinsurance Corporation*



# **Exhibit A**

**to Declaration of Todd C. Jacobs  
in Support of  
Westport's Motion for Protective Order**

UNITED STATES BANKRUPTCY COURT  
DISTRICT OF DELAWARE

IN RE: Chapter 11  
BOY SCOUTS OF AMERICA AND Case No. 20-10343 (LSS)  
DELAWARE BSA, LLC,  
Courtroom No. 2  
824 North Market Street  
Wilmington, Delaware 19801  
Debtors. Friday, November 19, 2021  
. . . . . 10:00 A.M.

TRANSCRIPT OF HEARING  
BEFORE THE HONORABLE LAURIE SELBER SILVERSTEIN  
UNITED STATES BANKRUPTCY JUDGE

APPEARANCES:

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Proceedings recorded by electronic sound recording; transcript  
produced by transcription service.

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1 MATTERS GOING FORWARD:

2 2. Motion of Marc J. Bern & Partners LLC to Quash Subpoena to  
3 Produce Documents Issued to KLS Legal Solutions LLC (D.I.  
6380, filed 9/27/21)

4 **Court's Ruling: Matter Moved to November 29th.**

5 5. Letter to the Honorable Chief Judge Laurie Selber  
6 Silverstein from Certain Insurers' to Respectfully Request  
7 this Court Compel the Boy Scouts of America and Delaware BSA,  
LLC to Comply with Court' October 25, 2021 Order (D.I. 7198,  
filed 11/12/21)

8 **Court's Ruling: 44**

9 6. Letter to the Honorable Chief Judge Laurie Selber  
10 Silverstein from American Zurich Insurance Company Regarding  
11 Certain Insurers' Motion to Quash Notices of Deposition for  
Individual Witnesses (D.I. 7205, filed 11/14/21)

12 7. Letter to the Honorable Chief Judge Laurie Selber  
13 Silverstein from Mark D. Plevin Regarding Certain Insurers'  
14 Motion to Quash and/or Limit Rule 30(b)(6) Deposition Notices  
to Insurers (D.I. 7206, filed 11/14/21)

15 **Court's Ruling: 130**

16 8. Letter to the Honorable Chief Judge Laurie Selber  
17 Silverstein from Kelly T. Currie Regarding Insurers' Omnibus  
18 Motion to Compel Kosnoff Law PLLC, AVA Law Group, Napoli  
Attorneys at Law, and ASK LLP to Respond to Document Requests  
19 and Interrogatories (D.I. 7239, filed 11/15/21)

20 9. Letter to the Honorable Chief Judge Laurie Selber  
21 Silverstein from Kelly T. Currie Regarding Certain Insurers'  
22 Motion to Compel Compliance with the Subpoena to Produce  
Responsive Documents Served on Slater Schulman LLP (D.I. 7240,  
filed 11/15/21)

23 10. Letter to the Honorable Chief Judge Laurie Selber  
24 Silverstein form K. Currie Regarding Insurers Motion to Compel  
25 Compliance with the Subpoena to Produce Responsive Documents  
Served on Eisenberg, Rothweiler, Winkler, Eisenberg & Jeck,  
P.C. (D.I. 7241, filed 11/15/21)

1 11. Letter to the Honorable Chief Judge Laurie Selber  
2 Silverstein from Jeffrey Schulman Regarding TCC and Certain  
3 Insurers' Discovery (D.I. 7253, filed 11/16/21)

4 **Court's Ruling: Motions Continued**  
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1 (Proceedings commence at 10:02 a.m.)

2 THE COURT: Good morning, counsel. This is Judge  
3 Silverstein. We're here in the Boy Scouts of America  
4 bankruptcy, Case 20-10343.

5 I will turn this over to debtors' counsel.

6 MR. O'NEILL: Your Honor, sorry to interrupt, its  
7 James O'Neill.

8 THE COURT: Mr. O'Neill.

9 MR. O'NEILL: Can you hear me okay?

10 THE COURT: Yes.

11 MR. O'NEILL: Your Honor, good morning. James  
12 O'Neill, Pachulski Stang Ziehl & Jones, on behalf of the tort  
13 claimants committee.

14 Your Honor, I am sorry to interrupt this morning,  
15 but I am joined today by my partner, Richard Pachulski, who  
16 would like to address the court. So I would like to turn it  
17 over to Mr. Pachulski.

18 THE COURT: Mr. Pachulski.

19 MR. PACHULSKI: Thank you so much, Your Honor. I  
20 apologize, I was not intending to attend today's hearing, at  
21 least not until about 6:45 Pacific this morning, 9:45 your  
22 time. And I did ask Mr. O'Neill if he could introduce me  
23 first. As I said, I did not intend to join, but I would like  
24 to explain why I did if that would be okay with Your Honor.

25 Again, Your Honor, just for the record Richard



1 Pachulski of Pachulski Stang Ziehl & Jones on behalf of the  
2 creditors committee in the BSA case. If that is okay with  
3 Your Honor I would like to make a short presentation.

4 THE COURT: You may.

5 MR. PACHULSKI: Thank you, Your Honor.

6 For background, Your Honor, as to why I am here  
7 yesterday I sent an email to the major players in this case  
8 that I was going to be lead counsel for this matter going  
9 forward. And I sent it as part of an email that had  
10 originally been sent in the morning, basically, to all of  
11 those parties asking that all future correspondence and  
12 pleadings be served on myself and my partner, Alan Kornfeld,  
13 who is going to lead the litigation in the matter.

14 That that was how the matter was going to go  
15 forward; that I had spoken to the committee, that was the  
16 committee's determination, and that I would go forward, and I  
17 would rearrange my schedule so that I could provide virtually  
18 full time to this case which was not the easiest thing for my  
19 calendar, but I thought it was critical.

20 In that respect, Your Honor, I wanted to make it  
21 very clear at the beginning that I sincerely apologize on  
22 behalf of the firm for what has happened. I am not here to  
23 make any excuses for it. We will deal with it another day,  
24 but simply put it should not have happened. And as the person  
25 who helped start the firm I am the one who needs to take

1 responsibility even though I was not -- I have not, to my  
2 recollection, billed a single minute to the case.

3           So the reason that I am actually here is that Mr.  
4 Molton, this morning, had sent an email to me and to the other  
5 parties who had gotten my email and asked two questions. The  
6 second question, frankly, was, was I going to appear today.  
7 And since I really don't think it's a great idea just to  
8 appear at hearings when it's not on the agenda. I had decided  
9 yesterday, and Mr. Kornfeld is on and he knew the position  
10 that to try to bring the temperature down, because the  
11 temperature is up which is one of the major reasons that I am  
12 joining this and that the TCC, which, frankly, is not  
13 responsible for any of this in my view, that if this issue  
14 came up that Mr. Kornfeld would respond to it.

15           Mr. Molton asked if I would attend and, frankly, I  
16 sent an email saying I wasn't going to attend. I had spoken  
17 to Mr. Kornfeld to confirm what we were going to do, that he  
18 would be prepared if came up and realized that that was wrong,  
19 that I should appear before Your Honor. So I changed my mind  
20 and decided to appear.

21           The second question, Your Honor, frankly, which is  
22 why I didn't want this to turn into -- go in a different  
23 direction is Mr. Molton asked what Mr. Stang and Mr. Lucas, if  
24 they were going to be walled off in the case. I said they are  
25 not going to be walled off because, frankly, as someone who

1 hasn't spent a minute on this case and did not have their  
2 historical knowledge would just not work. I don't think it  
3 would be fair for the TCC. Whether parties decided to simply  
4 seek a disqualification, and assuming Your Honor granted the  
5 disqualification, that without Mr. Lucas's and Mr. Stang's  
6 knowledge, and because of an extraordinarily serious error  
7 that was made, that they were going to have to be involved.  
8 That is just the reality of the situation. I informed them of  
9 that. And if people want to disagree with the decision that  
10 was made by the TCC and myself then they have every right to  
11 file whatever motion.

12           What I am here for, effectively, Your Honor, and  
13 why I agreed to go forward and lead the representation is  
14 aside from the gravity of the case in general and the gravity  
15 of what we have done, I hope that I can bring the temperature  
16 down and find a remedy for what has happened or, at least,  
17 assist in a remedy. I don't have any history in this case. I  
18 know that the party's emotions are really high. And I have  
19 done this for a really long time, and I hope I can bring some  
20 help to this case to either get it resolved or, at least,  
21 litigate it in a courteous and thoughtful way.

22           I get why everybody has high emotions. I have  
23 watched it and, frankly, I made a decision years ago, Your  
24 Honor, that this was the type of case that was so emotionally  
25 charged that it was better I work on other matters, but that

1 is just not an option at this point. And I intend to give it  
2 my all to try to get it resolved and to demonstrate to the  
3 court and to the parties that we are doing the right thing.  
4 We have built a reputation on doing the right thing and we're  
5 going to fix it in this case.

6           So if people want to file motions they should file  
7 them. I think it would be best, in terms of bringing the  
8 temperature down, to wait on some of it until the end of the  
9 case to see where we are at. I think the status conferences,  
10 based on what I have seen from innumerable emails from  
11 survivors and others, is not helping the voting situation, but  
12 that is Your Honor's and other parties determination.

13           The press has made this a (indiscernible) which I  
14 certainly understand, but I don't think having multiple status  
15 conferences for things that aren't changing will be that  
16 helpful, but, obviously, Your Honor, that is Your Honor's  
17 determination.

18           So I wanted to, at least, after first saying no,  
19 explain to Your Honor and not find out that Your Honor was  
20 upset because I didn't show-up now that I'm leading the case.  
21 So I changed other plans. I had a conflict, but it didn't  
22 matter, this is more important than any other matter at this  
23 point. I am happy to answer any of Your Honor's questions. I  
24 can assure, Your Honor, I am not tone deaf to what is going on  
25 in this case. I am -- I have very good hearing as to what is

1 going on. I have appeared many times before Your Honor. And I  
2 understand how Your Honor operates and what your expectations  
3 are. And I intend to meet those expectations. I intend that  
4 everyone in our firm and the TCC all meet the expectations.

5 This is on us. This is not on the TCC. And I want  
6 to make that very clear. And if Your Honor has any other  
7 questions for me I would be happy to answer them. I apologize  
8 in advance, at some point I will have to step off. Frankly, I  
9 know very little about what is going on at today's hearing  
10 because this is really more Mr. Kornfeld than others to  
11 understand it in terms of dividing up responsibilities, but  
12 even if Your Honor said I'd like you to stay on the entire  
13 time I would do that and make some other arrangements.

14 Again, I am happy to answer any questions. I  
15 apologize for having Mr. O'Neill interrupt, but I thought it  
16 was important that you knew that a change had been made and  
17 what the intentions of the firm are.

18 THE COURT: Thank you very much. No, I do not have  
19 any questions for you, Mr. Pachulski. And, certainly, you can  
20 attend or not consistent with your schedule and your duties.  
21 So on my account you do not need to stay at the hearing for  
22 the entire time.

23 MR. PACHULSKI: Well, thank you. If I thought that  
24 I was going to have to attend today I assure, Your Honor, I  
25 would not have made -- well I would have had a board meeting

1 take place at another time which is what it is, it's a  
2 conflict in that respect. I did want to be on and wanted to,  
3 at least, present to Your Honor as to what my intentions and  
4 the firm's intentions are.

5 THE COURT: Okay. Thank you.

6 Let me remind people, I'm hearing some open mics.  
7 So, please, everyone check your audio and make certain that  
8 it's muted. If we do have difficulties with your particular  
9 audio you may find that you get disconnected from the hearing.  
10 So, please, check that your audio is muted.

11 Mr. Abbott.

12 MR. ABBOTT: Thank you, Your Honor. Obviously, not  
13 troubled at all by Mr. O'Neill's interruption and Mr.  
14 Pachulski's discussion, but I do think it warrants a little  
15 response, if I may. So I am just going to turn it over to Ms.  
16 Lauria, if I might, Your Honor.

17 MS. LAURIA: Thank you, Mr. Abbott.

18 This is Jessica Lauria, White & Case. Your Honor,  
19 I will be brief. I just wanted to assure the court and Mr.  
20 Pachulski that we were actually not intending to discuss the  
21 issues pertaining to the Pachulski firm today. I also was not  
22 planning to appear because we have many other very important  
23 issues before the court today.

24 As Your Honor knows from Wednesday we've got  
25 discovery that is ongoing with respect to that matter. So

1 that is all I wanted to assure yourself, Your Honor, as well  
2 as Mr. Pachulski.

3 THE COURT: Okay. Thank you.

4 Let me say to Ms. Lauria and any other counsel that  
5 are on the hearing, at the hearing, if you do not need to be  
6 here for purposes of what is going forward today do not feel  
7 constrained to be here, okay.

8 Mr. Abbott, let's get to the agenda.

9 MR. ABBOTT: Thank you, Your Honor. Again, Derek  
10 Abbott, Morris Nichols, for the debtors.

11 Your Honor, we had sent over, I believe, a second  
12 amended agenda to run through today. I wanted to make sure the  
13 court had that.

14 THE COURT: I do.

15 MR. ABBOTT: Thank you, Your Honor.

16 Your Honor, I think the first matters to address  
17 are items two and three. Those, we understand, have been  
18 agreed by the parties to be adjourned to sometime next week,  
19 subject to the court's availability. We have heard that the  
20 23rd is available for some of these matters. So with the  
21 court's permission we will just put those on the agenda for  
22 the 23rd if that is acceptable to the court.

23 THE COURT: That is and I don't recall if we  
24 provided a time.

25 MR. SULLIVAN: Your Honor, may I be heard on this?

1 Bill Sullivan.

2 THE COURT: Mr. Sullivan.

3 MR. SULLIVAN: Your Honor, for the record Bill  
4 Sullivan on behalf of Marc Bern & Partners.

5 Our motion to quash is item two on the agenda. I  
6 did speak with counsel to Century about this that it was not  
7 going forward and that we are waiting on dates yesterday.  
8 That is as far as it got, but my client, who has provided a  
9 declaration, is not available on Tuesday the 23rd, but the  
10 29th, I understand, is being scheduled at two o'clock for, at  
11 least, one matter.

12 So I would request that our matter be moved to the  
13 29th as well. I think there is a matter involving ADA. There  
14 was a letter exchanged yesterday and that is being moved to  
15 the 29th. So unless anyone has an objection to that I think  
16 that would be appropriate for us because of the conflict with  
17 the 23rd.

18 THE COURT: It's okay with me. Is that an issue  
19 for Century?

20 MR. SCHIAVONI: That's fine, Your Honor. Thank  
21 you.

22 THE COURT: Then item number two, the motion of  
23 Marc J. Bern & Partners, will be continued until the 29th at  
24 2.

25 MR. ABBOTT: Thank you, Your Honor.



1 I believe the next item going forward on the agenda  
2 is agenda item number five which is Docket No. 7198. That is  
3 a letter from certain insurers. So I will turn it over to  
4 their counsel, Your Honor.

5 THE COURT: Okay.

6 MS. MARRKAND: Good morning, Your Honor.

7 THE COURT: Good morning.

8 MS. MARRKAND: This is Kim Marrkand for Liberty  
9 Mutual and certain insurers. Thank you very much, Your Honor,  
10 for the opportunity to be heard.

11 First, Your Honor, I would like to address the  
12 context and circumstances that led to our filing the motion to  
13 compel. Your Honor, that is Docket No. 7198. Second, I would  
14 like to address the scope of the court's October 25th ruling  
15 on the mediation privilege.

16 Turning, Your Honor, first, to what brought us  
17 here, as the court will recall, debtors' filed their motion  
18 for a protective order on September 17th and that is Docket  
19 No. 6288. Among other things, Your Honor, debtors urged the  
20 court to, in effect, call the balls and strikes on debtors'  
21 claim that the mediation privilege foreclose the insurers from  
22 seeking discovery on communications debtors denominated as  
23 mediation privilege.

24 In that motion, Your Honor, the debtors urged the  
25 court to address the scope of the mediation privilege not on a

1 document by document basis, but broadly so that all parties  
2 would have a road map for what was or was not appropriate for  
3 discovery. The court, as early as July, at the July 27th  
4 hearing, and as recently, Your Honor, as a few days ago, on  
5 Wednesday, urged the parties to bring disputes before the  
6 court promptly especially given, that is as recently as  
7 Wednesday, Your Honor, you stated that the January 24th  
8 confirmation date remains in place.

9           While we accepted the court and the debtors'  
10 invitation to do just that, which is to bring disputes  
11 promptly before the court, we have declined the debtors'  
12 proposal to, in effect, police the debtors' productions for  
13 compliance with their discovery obligations and then bring a  
14 series of piecemeal document by document disputes before the  
15 court with all the delay that entails.

16           As the court is aware, the debtors sought to  
17 protect from disclosure all documents either on mediation  
18 privilege or attorney/client privilege three general topics;  
19 board related communications, communications among mediation  
20 parties regarding the Hartford settlement agreement, the TCJ  
21 settlement agreement, the restructuring support agreement, the  
22 plan, the TDP's and other documents filed with the plan, and,  
23 the third category, drafts of settlement proposals exchanged  
24 between mediation parties including the plan, TDP's and other  
25 documents filed with the plan. That is all set forth, Your

1 Honor, in Paragraph 9 of their motion, Docket No. 6288.

2           After briefing and oral argument the court issued  
3 its ruling on October 25th. Your Honor declined to grant the  
4 debtors the sweeping immunity they sought based on the  
5 mediation privilege and explicitly addressed "issues  
6 surrounding the trust distribution procedures" because, as  
7 Your Honor noted, "Discovery disputes related to the TDP's had  
8 crystallized."

9           As set forth in our motion, Your Honor, discovery  
10 disputes have crystallized not only regarding drafts of the  
11 TDP's, but particularly regarding the plan and related plan  
12 documents. As set forth in the debtors' opposition, the  
13 debtors have forthrightly told the court that they are  
14 redacting plan term sheets to exclude information that does  
15 not relate to the TDP's.

16           As set forth in our motion, Your Honor, as early as  
17 February 2nd, 2021, Mr. Molton sent an email to Ms. Lauria,  
18 Mr. Andolina and Mr. Linder attaching a term sheet describing,  
19 in his words -- and this is the cover email set forth in our  
20 motion, Your Honor. In his email, Mr. Molton says that -- Mr.  
21 Snow, I think you're not muted. The proposed modifications in  
22 his email addressing the proposed modification to the debtors'  
23 plan, the initial terms of the TDP's, the terms of the  
24 settlement trust and the coalitions proposed claim valuation  
25 matrix.

1           Most importantly, however, Mr. Molton instructed  
2 the debtors not to file their proposed plan and that the  
3 debtors were to engage on the coalition's plan. In other  
4 words we, the coalition, not the debtors, are now in charge.

5           As the court will recall, at Paragraph 21 of  
6 debtors' motion for protective order, the debtors said "The  
7 debtors are not withholding any such information" and as such,  
8 Your Honor, refer to regarding to what the debtors considered  
9 when they considered it or what they decided, "Other then,  
10 this is in their motion, the back and forth of mediation."

11           Mr. Molton's directive to the debtors not to go  
12 ahead with filing their plan without the coalition's approval  
13 is certainly more than the breezy back and forth debtors  
14 describe to the court. This instruction, Your Honor, goes to  
15 the heart of Section 129(a)(3)'s requirement that the plan be  
16 proposed in good faith and not by any means forbidden by law.

17           The debtors also told the court, in their motion,  
18 that the insurers were incorrect that the plaintiffs or  
19 claimants' counsel had drafted the TDP's and that "The debtors  
20 drafted them." That is in Paragraph 40, Your Honor, of Docket  
21 No. 6288. The debtors also referenced in that same paragraph  
22 the May to June timeframe thereby implying that no drafts had  
23 been created or exchanged beforehand.

24           This statement, Your Honor, follows what the  
25 debtors said in Paragraph 37 that the debtors have nothing to

1 hide. Had Your Honor not denied debtors' motion to withhold  
2 Mr. Molton's email neither the court nor the insurers would  
3 ever have seen this document which shows that the coalition  
4 drafted, as Mr. Molton admitted, the initial terms of the  
5 TDP's as early as February.

6 This is the context, Your Honor, in which we filed  
7 our motion which brings me to the scope of Your Honor's  
8 October 25th ruling. In all candor, Your Honor, Your Honor  
9 knows what Your Honor ruled, but you let the parties -- you  
10 explained your rationale.

11 First, you focused on the Section 1129(a)(3)  
12 standard that for confirmation a plan must be proposed in good  
13 faith and not by any means forbidden by law. It must be  
14 proposed with honesty and good intentions. Your Honor then  
15 explained that for plan confirmation you will look at the  
16 totality of the circumstances including whether a plan is  
17 proposed with ulterior motives.

18 Your Honor cited to the Third Circuit's decision in  
19 Combustion Engineering as did the debtors which, among other  
20 things, noted at the very beginning that it was trying to  
21 address how "An injured person with a legitimate claim (where  
22 a liability and injury can be proven) obtains appropriate  
23 compensation." Absent proof of liability and injury,  
24 standards missing in the TDP's, how can anyone be paid.

25 Combustion Engineering, as the court is well

1 familiar, also raised good faith under Section 1126 regarding  
2 stub claims and allegations of vote buying. This is an issue  
3 that the court has recently had to focus on, but it's not an  
4 issue that has not been raised previously.

5 Your Honor then responded to debtors' argument that  
6 for plan approval the debtors need only put in evidence  
7 regarding the process of a mediation. As Your Honor  
8 explained,

9 "Debtors motivation in proposing the plan, others  
10 participation in drafting the plan, as well as the requirement  
11 that the plan fairly achieve results consistent with the  
12 purposes of the bankruptcy code permit in an appropriate case  
13 evidence beyond what the Boy Scouts characterizes as process."

14 You then turned, Your Honor, to findings R, S and T  
15 where you pointed out that those findings "Clearly open up  
16 discovery related to the correctness of the findings." Your  
17 Honor, you reiterated that point later when you said discovery  
18 regarding these findings is appropriate.

19 Your Honor then stated you were denying debtors'  
20 motion to shield discovery communications, oral or written,  
21 regarding the TDP's based on the mediation privilege as the  
22 court concluded that that was the sole issue that it  
23 crystallized or was right at that point in time. Now, Your  
24 Honor, finding R is specifically tied to the plan as it seeks  
25 a finding that the TDP's procedures and criteria are

1 appropriate and provide adequate and proper means for  
2 implementation of the plan in compliance with Section 1123  
3 and, otherwise, comply with the bankruptcy code and applicable  
4 law.

5           Finding T, Your Honor, is likewise tied to the plan  
6 as it seeks a finding that the plan, the plan and the TDP's,  
7 were proposed in good faith and satisfy Section 129(a)(3).  
8 Mr. Molton's email and its attachment have squarely put at  
9 issue the plan, drafts of the plan, the TDP's and drafts of  
10 the TDP's, the terms and drafts of the settlement trust, and  
11 the claims valuation matrix, and who was in control of the  
12 plan and when.

13           The term sheet, Your Honor, which you do not have  
14 in front of you, but I will make this representation, is quite  
15 lengthy. It was produced to the insurers in February of 2021.  
16 I will note, just for a minute, that that was when the debtors  
17 thought it was in their interest to provide us with that, but  
18 now that the debtors' strategy has changed it actually took  
19 the position that it did not have to produce the term sheet  
20 and redacted over 90 percent of it.

21           Be that as it may, Your Honor, the important point  
22 isn't how the debtors chose to designate this document. What  
23 is important here, Your Honor, is that in February of 2021 the  
24 coalition directed the debtors, and this is a quote, Your  
25 Honor, "No insurance neutrality provision shall be included in

1 the plan or related documents." The term sheet also said the  
2 coalition and the FCR would control any settlement the debtors  
3 could make with the insurers. Another provision, the debtors  
4 "shall" consent to the coalition and the FCR's intervention  
5 and any coverage action. The last one I have chosen, Your  
6 Honor, to illustrate is that the plan, the disclosure  
7 statement, the trust agreement, the TDP's and other plan  
8 documents shall be acceptable to the coalition in all  
9 respects.

10           There are, at least, six other terms, Your Honor,  
11 that show who controlled the pen. Going back, Your Honor, to  
12 the selective production, this term sheet, the debtors cannot  
13 produce the term sheet in February when they thought it was to  
14 their advantage and now take the position nine months later  
15 that they don't want the insurers to have the term sheet, but  
16 much more importantly, Your Honor, they want to wall off  
17 everything that happened after the term sheet was circulated.

18           The debtors' opposition, Your Honor, was surprising  
19 in that it appeared to chastise the insurers for doing exactly  
20 what the debtors did when they moved for a protective order.  
21 They brought an issue, an important issue, before you to set  
22 the boundaries for discovery. That is exactly what we have  
23 done, Your Honor.

24           This late date, Your Honor, no depositions have  
25 gone forward on our end, Your Honor, it's for the simple



1 reason that were not going to start depositions or impose on  
2 any witness to testify twice until we have all the responsive  
3 documents. It's noteworthy too, Your Honor, that in their  
4 opposition the debtors even withheld certain documents  
5 regarding the TDP's.

6           When the debtors moved, Your Honor, for their  
7 order, their protective order, on September 17th they had  
8 already logged 112 documents on a chart labeled BSA Chart of  
9 Email Correspondence, Re TDP's. That chart, Your Honor, is  
10 attached as Exhibit 12 to their motion.

11           We quickly determined that the attachments from the  
12 first two entries on that log were missing from the debtors'  
13 production. Because we have no idea what other materials  
14 might have withheld, we asked debtors to certify that their  
15 production was complete which they declined to do. After we  
16 filed our motion, Your Honor, debtors produced 426 documents  
17 regarding the TDP's. This is significant, Your Honor, because  
18 debtors' admit the total number of TDP documents that they  
19 produced is 783 meaning that over 50 percent of the TDP  
20 related documents were produced after we filed our motion.

21           This all has to be looked at, I think, Your Honor,  
22 in the context of the debtors' overall productions. By  
23 November 5th, Your Honor, the date by when debtors' production  
24 should have been substantially complete, they had produced  
25 approximately 679,000 pages. Between November 5th and

1 yesterday debtors' produced approximately 15 more volumes of  
2 documents comprised of 695,000 pages. Thus, the debtors'  
3 production has doubled since November 5th.

4 Turning briefly, Your Honor, to the coalitions  
5 response it tries to decouple production of the claim  
6 valuation matrixes from the TDP's, but the values are central  
7 to the TDP's. Indeed, finding R specifically seeks a finding  
8 that the claims matrixes are appropriate and fair and  
9 equitable.

10 The coalition makes one argument the debtors  
11 rightly did not make that settlement related communications  
12 are immune from disclosure, but as Your Honor well knows  
13 Federal Rule 408 governs admissibility not discoverability of  
14 settlement related communications. Simply put, Your Honor,  
15 the parties are at an impasse regarding the scope of Your  
16 Honor's ruling. We believe Your Honor was crystal clear that  
17 we are entitled to discovery regarding the plan under Section  
18 1129(a)(3) and particularly given the findings R, S and T, and  
19 that the debtors are not entitled to wall off that discovery,  
20 that material on the basis of the mediation privilege.

21 Given the volume of the debtors rolling  
22 productions, which right now I think total approximately 23  
23 volumes, and their withholding of documents that should have  
24 been produced under any reading of Your Honor's ruling. We  
25 respectfully request, Your Honor, that the debtors be ordered

1 to complete their production forthwith and certify that they  
2 have produced all responsive documents.

3 Thank you very much, Your Honor, for your  
4 consideration and naturally I welcome any questions.

5 THE COURT: Thank you.

6 I guess I want to make sure exactly I understand  
7 the last request that the debtors complete their production  
8 and they certify that they have done so by some date.

9 MS. MARRKAND: Right.

10 THE COURT: I want to make sure that I understand.  
11 I do understand that there were documents that were not  
12 produced related to the TDP's.

13 MS. MARRKAND: Correct.

14 THE COURT: I assume the debtors is going to tell  
15 me that was, as they did in their response, inadvertent and  
16 they will produce, if they haven't already, all TDP --  
17 communications, documents related to the TDP's.

18 The second area is the claim matrixes. So I am  
19 just trying to divide them into areas. So we have the TDP's,  
20 the claim matrixes, I think the settlement trust document and  
21 the plan. Do I have the four areas correct?

22 MS. MARRKAND: Yes, Your Honor.

23 THE COURT: Okay. I hear the argument being on the  
24 breadth of my ruling which, by the way, that was even more  
25 cringing then hearing one of my cases being talked about by a

1 panel, but thank you for running through that. That is an  
2 experience.

3 (Laughter)

4 THE COURT: So it's the breadth of my ruling, but I  
5 didn't hear you say that attorney/client or that you believe  
6 you are entitled to anything that is protected by  
7 attorney/client or work product privilege, is that correct?

8 MS. MARRKAND: That is correct, Your Honor. This  
9 is solely on the scope regarding the mediation privilege.

10 THE COURT: Okay that is what I thought, but you  
11 had an extensive presentation. So I wanted to make sure I am  
12 hearing it correctly. Thank you.

13 Let me hear from the debtors.

14 MR. KURTZ: Good morning, Your Honor.

15 Glenn Kurtz from White & Case, on behalf of the  
16 debtors. Thank you.

17 Let me start with many -- a couple of introductory  
18 remarks here, which is I think we were characterized as  
19 chastising counsel for raising an issue promptly with respect  
20 to discovery. That's not actually right.

21 We're happy to have all the discovery issues raised  
22 as promptly as possible. Our problem is we've agreed to  
23 produce everything at issue and they've refused to identify  
24 anything that we haven't produced, and I'm going to address  
25 that.

1           The second introductory comment I would make is  
2 that very little of what was said today is either raised in  
3 the motion and certainly was not raised at meet-and-confers.  
4 And it's not well taken for us to be sort of blindsided with  
5 issues in front of the Court, instead of working to resolve  
6 things, as is required prior to getting to court.

7           And I think it's worth giving some context to  
8 something else which is not part of this motion, which is  
9 *seriatim* criticisms about the debtors' productions. And I  
10 don't want to give a lot of detail, because it's not before  
11 the Court. I will tell you, Your Honor, that we produced, we  
12 substantially completed our productions on the dates that they  
13 were due. There was a big swap of documents that went out  
14 that were purely local council charters of nominal, if any --  
15 of nominal or any relevance. And we also had to wait to  
16 produce the documents that had the survivor names and  
17 identifiers until after we got through the hearing and we  
18 promptly produced after that. Other documents have largely  
19 been requests for information that weren't included in the  
20 original requests, but that we accommodated anyway.

21           And in terms of a comparison, because we keep  
22 getting these insurer suggestions that somehow the debtors  
23 aren't doing what they need to do in contrast to the insurers,  
24 I will say that Ms. Marrkand's client Liberty Mutual produced  
25 30 pages when due on November 5, which turns out to be 1

1 percent of their production. They've continued to make  
2 productions, including as of last night.

3 Indian Harbor, Munich Reinsurance, and Old  
4 Republic, the other moving insurers, none of them produced  
5 anything when due on November 5th. Some of them were  
6 producing as recently as of last night. So, they had not  
7 small failures, but 100 percent failures. We have not brought  
8 that to the Court. That's the way these cases work when  
9 you're moving on the schedule that you're moving on.

10 But I am getting a little weary of hearing that  
11 while the debtors produced hundreds of thousands of documents  
12 when due and others produced nothing, that somehow it's the  
13 debtors that are not following the schedule.

14 Now, as I think I tried to indicate in the letter,  
15 we were a little surprised that this was filed, not because  
16 it's not appropriate to get prompt resolutions of cases and  
17 disputes, but rather, because we're not withholding any  
18 documents that any moving insurer has identified. And most of  
19 today you heard, and most of the motion you read, related to  
20 two documents that were inadvertently withheld.

21 We pointed out that -- well, I should first say  
22 that they brought that to our attention and that very same  
23 day, we said, that's inadvertent and we'll produce it, and we  
24 did.

25 We then subsequently learned and pointed out to the

1 Court in our opposition that one of those documents had  
2 already been produced. So, it was in the files of the insurer  
3 before they even came to us. Now, they've flipped that on its  
4 head to make a completely reckless and false assertion that  
5 some of the drivers of the debtors' representation had gone  
6 and reviewed documents, had decided they were changing stories  
7 and theories, and then redacted something that had already  
8 been provided. That is completely false. It is an  
9 inadvertent failure to produce two documents out of over 1.3  
10 million pages, which is not demonstrating any systemic problem  
11 and it certainly was not strategic and there's no basis for  
12 asserting that it was.

13           It would have been, I think, a little bit more  
14 palatable to us if counsel had just said, Right, we didn't  
15 notice that we had already gotten one, rather than trying to  
16 find nefarious intent on the part of the debtors when they  
17 know that none exists. So, what dispute do we have, because  
18 all the briefing and most of the argument relates to two  
19 documents that have already been produced and were produced  
20 before the motion was filed.

21           So, there's three categories the way we read it.  
22 One is the TDPs. And the insurers are arguing that the  
23 debtors were failing to produce draft TDPs and that is  
24 completely and utterly incorrect.

25           Starting on November 2nd, the debtors -- which is

1 before the date for substantial completion -- the debtors  
2 began producing all of their draft TDPs and numerous other  
3 TDP-related documents. We have produced more than 150 drafts  
4 of the TDPs among more than 750 TDP-related documents that  
5 have been produced. The debtors are not withholding any TDPs  
6 and we're not withholding any TDP-related materials, as far as  
7 we know.

8           And we have repeatedly confirmed that to the  
9 insurers and they have not identified anything we haven't  
10 provided. So, all the arguments about what we're not  
11 providing are inaccurate.

12           Something that was not raised today, as least I  
13 don't think I heard as raised today, was that the debtors were  
14 redacting drafts of the TPD. That is untrue and the insurers  
15 know that's untrue, because they had the TDPs and they can  
16 confirm there are zero redactions. The debtors have never  
17 said that they were redacting the TDPs.

18           So, the TDP piece, which was really the thrust of  
19 almost all of this, is a non-issue and I believe we have  
20 completed our production on that.

21           The second category were claim matrices, and as far  
22 as we know, we have produced all the claim matrices.  
23 Certainly, the insurers have not identified anything that we  
24 have withheld, nor have they identified any related deficiency  
25 in our productions. So, that wasn't an issue and it wasn't an



1 issue before the motion got filed.

2           And then we have the third category, which is  
3 really the category that I thought we had a dispute, simply  
4 not a legitimate dispute, and that is what was charged in the  
5 letter as "related plan documents." Now, initially, there is  
6 no document request to the debtors for "related plan  
7 documents," so there is nothing to move on today. And that,  
8 alone, is a fatal deficiency in the motion.

9           The debtors, however, have been extremely  
10 cooperative in trying to get everybody information they want  
11 to the extent it's reasonable, and I think we have gone beyond  
12 proportionality in doing so. And so we asked on a meet-and-  
13 confer what are you referring to?

14           And they were unable to tell us. They either  
15 wouldn't or couldn't name a single document or a single  
16 category of documents that would fall under this big term,  
17 phrase "related plan documents." And because they refuse to  
18 provide us with any information or explanation whatsoever, we  
19 are unable to identify those documents, discuss them, and  
20 consider whether or not they would be appropriate for  
21 production.

22           This not only makes it impossible to resolve a  
23 dispute, but also violates meet-and-confer rules, which are  
24 designed to prevent the exercise of burdening the Court with  
25 disputes that may or may not be resolvable without judicial

1 intervention.

2           It is probably not lost on Your Honor that the  
3 parties have repeatedly raised meet-and-confer violations in  
4 connection with a number of disputes here, but those typically  
5 have a live dispute and the fight really revolved around some  
6 kind of timing issue, while parties said that there was no  
7 meet-and-confer, while simultaneously arguing that they didn't  
8 actually have to produce the information at issue.

9           Here, we haven't refused to produce any information  
10 that's been identified to us. And I'll give you an example of  
11 how a meet-and-confer works when it's appropriate, and that  
12 example is the identical meet-and-confer conference that we  
13 had preceding this motion. So, when we were getting off the  
14 phone, because we couldn't get any answers from the moving  
15 counsel as to what was meant by "related plan documents,"  
16 counsel to AIG said, Well, they're looking for settlement  
17 trust agreements.

18           We had no request for production addressing  
19 settlement trust agreements. Settlement trust agreements  
20 wasn't raised in the preconference letter seeking a meet-and-  
21 confer and it wasn't raised during the meet-and-confer until  
22 the very end. And we responded that day that we would provide  
23 those documents and we then did provide those documents.

24           So, there's no dispute -- we have -- what I will  
25 say is that the two instances in which the insurers identified

1 what they wanted, the two inadvertent documents, the two  
2 documents that were inadvertently withheld, which turns out  
3 there's only been one inadvertent document that was  
4 inadvertently withheld and the settlement trust agreements,  
5 which hadn't even before asked for, were all provided.

6 So, the motion should be denied.

7 But let me speak a little to the mediation issue  
8 because that was not a discussion that we had either. And let  
9 me correct the facts, because we filed the motion for a  
10 protective order with respect to mediation. The insurers did  
11 not look to expand beyond what was ultimately addressed. The  
12 insurers, themselves, are continuing to invoke mediation  
13 privilege and withholding their documents.

14 So, the issue comes up, what got addressed by Your  
15 Honor on mediation privilege?

16 We think that your decision is unambiguous in  
17 addressing the TDPs and we have withheld none of those  
18 documents on the basis of mediation privilege. We have gone  
19 another step. We -- I, personally, have repeatedly stated to  
20 any number of plan objectors that if they have documents that  
21 they believe they should be receiving that are not  
22 specifically addressed by Your Honor's decision, because  
23 they're not TDP documents, but that otherwise would seem to be  
24 covered by Your Honor's reason that we were prepared to have a  
25 conversation about that to ensure that we don't have

1 unnecessary motion practice, if we were comfortable that Your  
2 Honor would come out the say way on that category of  
3 documents.

4 And not one party, not one party has told us that  
5 there's a particular set of documents that they want or  
6 documents in a particular area. So, I don't know what we're  
7 being asked to produce. They didn't tell us. They didn't put  
8 it in their motion. I'm not sure I heard about it today.

9 I will say that Your Honor has not abrogated the  
10 mediation privilege in its entirety. Not a single party in  
11 this case has taken the position that Your Honor abrogated the  
12 mediation privilege in its entirety and we're at a complete  
13 loss as to know why we're arguing today about documents that  
14 they won't even identify to us.

15 THE COURT: Thank you.

16 Mr. Moxley?

17 MR. MOXLEY: Thank you, Your Honor. Good morning.

18 Cameron Moxley of Brown Rudnick, on behalf of the  
19 Coalition. Your Honor, I'd like to make a brief presentation  
20 and then also address some of the comments that Ms. Marrkand  
21 made in her presentation.

22 Your Honor, the Court's October 25th ruling was  
23 very focused and Your Honor I would quote from that hearing  
24 transcript at page 15, beginning at line 4, and I'm reading  
25 from the transcript, Judge. Your Honor said:

1           "I denied debtors' motion to the extent that  
2 debtors seek to shield discovery communications, oral and  
3 written, regarding the trust issue distribution procedures  
4 based on the mediation privilege."

5           The relief sought in the motion, Your Honor, is  
6 for, "all drafts of the trust distribution procedures, claim  
7 valuation matrices, and related plan documents and  
8 communications."

9           That is an extension, Your Honor, of the Court's  
10 ruling of October 25th. And it is an extension that was clear  
11 from Ms. Marrkand's presentation that the insurers are asking  
12 this Court to broaden the October 25th ruling.

13           We note that many of the documents, Your Honor --  
14 we note this in our letter -- that are sought to be discovered  
15 by this motion to compel were exchanged among mediating  
16 parties while physically in mediation with the mediators, and  
17 at times, at their direction. We note further, Your Honor,  
18 that the Coalition has not waived the mediation privilege and,  
19 frankly, to our understanding, neither have the insurers or  
20 any other party.

21           The only mediation privilege that has been not  
22 waived, but has been addressed is Your Honor's  
23 October 25th ...

24           Your Honor, as Mr. Kurtz explained and as the  
25 debtors explained in their letters to the Court, we understand

1 that the debtors have complied and produced hundreds of TDP-  
2 related documents, including more than 150 drafts of the TDPs,  
3 themselves. The insurers are seeking here to bootstrap from  
4 the Court's prior, very specific mediation ruling to a much  
5 broader extension of that ruling to cover a very vague and  
6 unclear category that Mr. Kurtz laid out from what was  
7 discussed in the course of the mediation.

8           The alleged basis for this, Judge, in terms of the  
9 letter that the insurers actually submitted was that the  
10 debtors can't be trusted somehow to draw appropriate lines as  
11 to what the Court's order meant. We disagree with that  
12 strongly.

13           But, Judge, Ms. Marrkand's presentation, I think,  
14 took things a bit further. To this point that and this  
15 argument that somehow the Coalition has been in charge since  
16 February and was taking the pen on certain documents since  
17 that time, let's just discuss quickly, if we could, Judge,  
18 what we all know, all of us who have lived this case and have  
19 seen the items on the docket and have been at these hearings.

20           The email the insurers referenced in their argument  
21 and letter was sent in February of 2021. We know, Your Honor,  
22 that subsequent to that email, the debtors entered into a  
23 settlement with Hartford that the Coalition did not support.

24           We know the debtors filed TDPs in April and May on  
25 the docket that the Coalition did not support. Those TDPs, we

1 know from discussion in open court by Hartford's counsel, were  
2 reviewed by Hartford before they were filed.

3 We are at a loss, Your Honor, as a Coalition, to  
4 understand how the Coalition could have been said to have been  
5 in charge (indiscernible) when the debtors were doing  
6 everything that we didn't want them to do after this email  
7 that is highlighted in the insurers' letter.

8 It is an argument, Your Honor, that is really based  
9 -- this extension of the Court's mediation ruling on October  
10 25th is really based on this type of very vague *innuendo* that  
11 is just not supported by the facts of what has actually  
12 happened in this case, that we all know from what's publicly  
13 available, Your Honor.

14 And, finally, Judge, I'll just note that the  
15 reference to Rule 408 in our submission, we of course,  
16 understand that's an admissibility issue, but when coupled,  
17 Your Honor, with the fact that -- and we put this in our  
18 letter, Judge -- when coupled with that these settlement  
19 communications were made in connection with mediation and in  
20 reliance on Rule 90 -- Local Rule 9019-5(b), which was  
21 incorporated, of course, as Your Honor well knows, in your  
22 mediation-referral order, it's in that context that these  
23 settlement communications were made.

24 And with all due respect to Ms. Marrkand, she's  
25 sort of honing in on word choice, words like "shall" to

1 suggest that somehow the person who wrote the word "shall" for  
2 the debtors had the ability to direct the debtors. Your  
3 Honor, you know, it's hard to pick out, sort of, you know,  
4 word choice from a particular settlement communication that's  
5 not a settlement communication.

6 Candidly, as Your Honor wells knows from  
7 experience, parties discuss their positions in settlement and  
8 they say, this is what we will accept. And you can phrase  
9 that in different ways, depending on the settlement  
10 communication. It's not an indication, Your Honor, that the  
11 party who's saying, this is what I demand, this is my  
12 settlement demand, has the ability to enforce that demand,  
13 require that the person receiving the demand comply with it.  
14 And the facts here, Your Honor, that we all know, what  
15 happened in the months after the email that is highlighted in  
16 the insurers' letter, belie that any such ability or power  
17 existed. That's just plain.

18 So, Your Honor, we think that this sort of couched  
19 as a discovery motion saying the debtors have been -- have not  
20 produced all documents that were responsive to the Court's  
21 October 25th ruling, I think it's clear now, Your Honor -- it  
22 was clear to us, Judge, from the letters, but I think it's  
23 very clear now from today's presentation by Ms.  
24 Marrkand, that it's an incredibly broad extension of the  
25 Court's October 25th ruling and we submit, respectfully, Your



1 Honor, that there's no basis for such an extension.

2 Thank you, Your Honor.

3 THE COURT: Ms. Marrkand?

4 MS. MARRKAND: Okay, Your Honor. I have to thank  
5 Mr. Moxley for actually, I think, Your Honor, proving our  
6 point. He has just raised a question of fact about when the  
7 Coalition exercised control and if it did.

8 Because what this Court knows from the  
9 restructuring support agreement hearing was exactly what the  
10 Coalition did several months later. So, our point, Your  
11 Honor, is the debtors have opened this door. When Mr. Moxley  
12 says the Coalition hasn't waived the mediation privilege, only  
13 he can speak for the Coalition, but the debtors waived it,  
14 Your Honor, when they produced this document to us in February  
15 of '21.

16 Second, Your Honor, we sought exactly what the  
17 debtors sought, and I'm a little baffled here that our request  
18 is vague. Mr. Kurtz argued before you on their motion for a  
19 protective order that three tranches of communications or  
20 documents should be protected from disclosure on the basis of  
21 mediation privilege or attorney-client work product.

22 And our motion couldn't be clearer, Your Honor.  
23 We're saying, you don't get to do that, debtors. You cannot  
24 do that, especially given what we've already seen, Your Honor.

25 And I think with your Court's indulgence, I think

1 you can understand how is it possible for us to identify what  
2 we don't have? How could we possibly know that?

3 We got lucky with the TDP log that identified  
4 attachments, but this is the ask that I noted earlier: We  
5 declined to accept that the burden shifts to us to tell the  
6 debtors when they have withheld something. How would we  
7 possibly know that, Your Honor?

8 I have to note, too, that when Mr. Kurtz said a few  
9 minutes ago, this is not a systemic problem, it absolutely is  
10 a systemic problem, Your Honor. And that's why I said, in all  
11 candor and respectfully, Your Honor, you know what you ruled.  
12 You know what your thinking is.

13 We're not here -- we're here for you to do what you  
14 have said you would do and what you have done consistently:  
15 to call balls and strikes. And all the parties live with your  
16 decision.

17 What I was trying to do was walk through what I  
18 thought was your rationale in the October 25th ruling. I  
19 attended the hearing. Obviously, I read your ruling several  
20 times.

21 But nobody -- right now, I'm not here, actually, to  
22 blame the debtors for anything. I took your remarks on  
23 Wednesday about civility, not kindness, but civility and  
24 professionalism, seriously. I always have.

25 I'm taken by Mr. Pachulski's remarks earlier about

1 turning the temperature down. That's why we're not -- if I  
2 have done anything to suggest that I am attacking the debtors,  
3 I apologize, because I'm not. What I was trying to do was  
4 bring before you the record; unvarnished, not with heated  
5 rhetoric, not with adjectives, and not with blaming.

6 I have every reason to believe the debtors are  
7 doing the best they can on their productions, given the  
8 extraordinary time constraints that we're all under. It's not  
9 blaming them, Your Honor; it's reporting where we sit on  
10 November 19th. So, no blame at all.

11 I don't want to get distracted about what someone  
12 else has or hasn't done, because that's not in front of you.  
13 What is in front of you is an extremely serious issue, Your  
14 Honor, and for the first time, we're able to put it to you not  
15 in shadows and not with opinion and not with guesswork.

16 We have given you a document and we can certainly  
17 provide you with the termsheet. But it cannot be that the  
18 debtors can file a motion that says, we don't have to give you  
19 any of these three buckets, Your Honor -- three buckets --  
20 of information -- putting aside attorney-client work product --  
21 -- because of the mediation privilege. And then, now, whether  
22 it's Mr. Kurtz or Mr. Moxley, accuse the insurers of being  
23 opaque.

24 It is perfectly clear what we are after, Your  
25 Honor, and it is all laid out in Mr. Molton's email and the

1 termsheet. Those are the facts, Your Honor.

2 And then we have the law and knowing what you're  
3 going to have to do at the confirmation hearing. You once  
4 said at one hearing -- I think it's actually -- I'm not sure  
5 which one -- where Mr. Kurtz said, Your Honor, we'll give you  
6 anything you want.

7 And you said, Mr. Kurtz, you're confused. It's not  
8 what I want; it's the debtors' burden. You have to put on  
9 your case.

10 That's true with us, Your Honor. We get to put on  
11 our evidence, but we can't do it when we have every reason to  
12 believe we're not getting all the evidence. We're not  
13 pursuing, clearly, attorney-client work product. We're not  
14 pursuing Hartford or The Church of Latter Day Saints  
15 settlement agreements, we're not after any of that. What  
16 we're after, Your Honor -- and to try and understand, do we  
17 have a basis to come before you.

18 Right now, it's looking like we do. So, that  
19 is -- I'm trying to go through everything here. Oh, and the  
20 very last thing, Your Honor, apparently, there is some  
21 misunderstanding of what did and didn't happen at the meet-  
22 and-confer.

23 What matters is we filed our motion. All the  
24 debtors had to do, or the Coalition -- happens all the  
25 time -- the motion is filed -- pick up the phone and call us.

1 We have the meet-and-confers.

2           Apparently, the debtors tried, and what they're  
3 trying to do here is say we produced the two documents, as if  
4 that's all that's at stake here, and tell us, let's do it  
5 document by document. But we have no ability to do that, Your  
6 Honor.

7           And I'm a little surprised. We actually -- I could  
8 set forth we did it in several exchanges with the debtors  
9 about our discovery, where we sought the very information, as  
10 far back as September, and I can easily supply that to the  
11 Court.

12           So, I think this whole conversation reveals why we  
13 filed our motion having followed, frankly, the practice of the  
14 debtors. They did not come before you with a single document  
15 and say, This document should be protected or that document  
16 should be protected.

17           And, Your Honor, respectfully, I think this case,  
18 and I'm sure there are many words to be describe it -- maybe  
19 volatile is a good one -- warrants, as you said, this is one  
20 of the cases. This is the circumstance where the mediation  
21 privilege cannot be used to wall off, shield, and deprive the  
22 insurers of critical materials and information. Thank you.

23           THE COURT: Thank you.

24           Okay. Well, I am prepared to rule on this, and I  
25 appreciate the arguments of counsel. I did review the letters

1   beforehand and I do think that the argument went slightly  
2   beyond the letters but let me try to refocus.

3               My October ruling was focused on the TDPs because  
4   that has been the insurers' focus throughout this case, that  
5   in essence -- and I don't have -- I may be the only one who  
6   doesn't have my October ruling in front of me, but I don't  
7   have it in front of me -- but my recollection is that, again,  
8   the TDPs have been the focus and has been the focus of the  
9   insurers from the inception of the case. And in that context,  
10  the argument has been made or the contention has been made  
11  that the pen was turned over to the Coalition.

12              And that's why the focus was on the TDPs in my  
13  ruling, and I do think, though, that the claims matrices,  
14  which are embedded in the TDPs, and even the settlement trust  
15  agreement, which is clearly the agreement that is going to be  
16  used by the trustee, if one -- if we get to -- if it's  
17  confirmed, to implement the TDPs, are all within that ambit  
18  and the debtors have seemed to recognize that by turning over  
19  claims -- documents related to the claims matrices and the  
20  settlement trust agreement. And if they had not, I would have  
21  ordered that. I do believe that's a package.

22              The termsheet, to the extent that it discusses the  
23  TDPs or the claims matrices or the settlement trust agreement  
24  should be produced, and, again, my understanding is it has  
25  redacted for other communications and that follows two other

1 documents. So if it's in the board minutes and they're  
2 talking about the TDPs or the claims matrices; again, that  
3 should be turned over, subject to appropriate redaction for  
4 information that is not in those categories.

5 I did not go beyond that in my October ruling and I  
6 don't see a basis in what I've read and heard to broaden that  
7 ruling to include what is somewhat of an all-encompassing and  
8 a little bit broad concept of related plan documents. And,  
9 further, I've heard there was not a request for whatever that  
10 happens to be.

11 Again, the insurance companies' focus has been on  
12 the TDPs. I understand that focus and I'm not going to  
13 broaden my ruling, based on what I've read.

14 As far as Ms. Marrkand's truism, I suppose, that  
15 you can't know what you don't have and you can't identify what  
16 you don't have, that can be said of all document productions  
17 that anyone could make. It is, you can't identify what you  
18 don't have, because you don't have it.

19 But what you can do, and you have done, the  
20 insurance companies have done is say, Oh, there's an  
21 attachment here and we don't have it. So, clearly, that's  
22 missing. And in response to that, the debtors have responded  
23 and produced.

24 And I really think that's all that can happen here.  
25 The debtors are telling me they are unaware of documents that

1 haven't been produced related to the TDPs and except for these  
2 couple of items that have since been remediated, there's no  
3 indication that there are further documents. So, certainly,  
4 if in its review, the insurance company comes up with other  
5 documents that appear to be missing from a review of what's  
6 been produced, I would expect that you would go to the debtors  
7 and, in fact, the debtors would produce whatever those  
8 documents are. I realize maybe that flips the burden to some  
9 extent, but two missing items out of a production can  
10 certainly be inadvertence. So, that's my ruling.

11 Ms. Marrkand?

12 MS. MARRKAND: All I was going to say, Your Honor,  
13 is thank you. I think we were all looking for clarity and  
14 calling the balls and strikes.

15 So, we understand your ruling and, obviously, we'll  
16 comply with it. So, thank you.

17 THE COURT: Of course. Thank you.

18 Okay.

19 MR. ABBOTT: Your Honor, I believe that brings --  
20 again, Derek Abbott of Morris Nichols for the debtors -- I  
21 think that brings us to Number 6 on the agenda. Your Honor,  
22 that's Docket Item 7205.

23 As noted, it looks like that's not going forward  
24 with respect to the TCC. It has been withdrawn with respect  
25 to a number of the insurers but will go forward with respect



1 to the remaining insurers that were subject to that. So, I'll  
2 just turn it over to counsel for American Zurich, Your Honor.

3 THE COURT: Okay. And before that, I need five --

4 MS. GRIM: I'm sorry, it -- go ahead, Your Honor.

5 THE COURT: I said I need five --

6 MS. GRIM: I just wanted to clarify Mr. Abbott's  
7 statements and something on the agenda.

8 THE COURT: Okay. Well, give me a second. I have  
9 a chart that I made for Agenda Item 6 and it's not in my  
10 folder, so I need to get that. So, let's take five minutes  
11 and then we'll come back on the record.

12 We're in recess.

13 (Recess taken at 11:17 a.m.)

14 (Proceedings resumed at 11:24 a.m.)

15 THE COURT: Okay, this is Judge Silverstein. We  
16 can go back on the record and we're on Agenda Item 6.

17 MS. GRIMM: Your Honor, Emily Grimm, Gilbert LLP,  
18 for the FCR. There were two administrative issues I wanted to  
19 clear up with respect to the agenda before we get into  
20 argument. The first is that the most recent agenda seems to  
21 indicate in the status paragraph under Item 6 that the dispute  
22 as to the insurers' motion to quash is not going forward with  
23 respect to the Allianz, Century, Old Republic, and Zurich. I  
24 just wanted to clarify -- and of course Mr. Plevin can jump in  
25 if he has a different view -- that it is the FCR's cross-

1 motion to compel production of claims handling information  
2 that has been withdrawn with respect to the insurers.

3           The FCR's opposition to the insurers' motion to  
4 quash, which was filed in conjunction with the motion to  
5 compel since it involved the same underlying legal issues, has  
6 not been withdrawn, and my understanding is that the insurers  
7 have not withdrawn their own motions to quash. So that was  
8 item one.

9           The second issue we wanted to clarify is that the  
10 matter is also not moving forward as to Evanston. To be  
11 clear, Evanston did not join in the insurers' motion to quash  
12 and the FCR's motion to compel has been withdrawn without  
13 prejudice to them.

14           We confirmed this with counsel for Evanston right  
15 before the hearing, but we just didn't have time to clarify it  
16 on the agenda.

17           THE COURT: Okay.

18           MR. PLEVIN: Your Honor, that's my understanding as  
19 well. I had understood the FCR was withdrawing its cross-  
20 motion as to certain carriers, but we were not limiting our  
21 motions to quash.

22           MR. ABBOTT: Your Honor, my apologies if we  
23 misstated in that agenda. Obviously, these folks know way  
24 better than I do. So, apologies, again.

25           THE COURT: It's okay, I had already prepared. So

1 -- and, quite frankly, if there's some distinction that  
2 parties -- that different insurance companies are making --  
3 and I recognize that the insurers are not a monolith in the  
4 positions that they are taking before the Court in many  
5 matters -- then you need to let me know.

6           Okay, so let's proceed.

7           MR. PLEVIN: Your Honor, Mark Plevin for the Zurich  
8 insurers. I would propose actually to take our two motions to  
9 quash together because I think they're interrelated and the  
10 debtors' opposition, for instance, covered both motions, and I  
11 think it makes sense to proceed together.

12           THE COURT: That's fine. Actually, as I was  
13 reading them, I thought Agenda Item 7 made a little bit more  
14 sense to go first, but we can take them together and any way  
15 you wish. But, yeah, they're related.

16           MR. PLEVIN: All right. Thank you.

17           Your Honor, these two motions seek to quash or  
18 limit 44 depositions of insurers. And that's right, 44  
19 depositions. Of these, 35 are Rule 30(b)(6) depositions and  
20 nine are individual depositions.

21           What are we doing here? Or, in a single word, why?  
22 Why have 44 insurance depositions been noticed in this plan  
23 confirmation proceeding? What Section 1129 confirmation  
24 issues are all these depositions directed toward?

25           The answer, Your Honor, is that we are here because

1 the debtors and the plan supporters have decided to ask the  
2 Court to make certain findings as conditions preceding the  
3 plan confirmation. In particular, Articles 9(a)(3)(q) through  
4 (t), but especially (r), which requires the Court to find that  
5 the procedures and criteria included in the TDPs are fair and  
6 reasonable based on the evidentiary record offered to the  
7 bankruptcy code. But nothing, nothing in the bankruptcy code  
8 requires that such findings be included in a plan.

9           The debtors can point to no other sex abuse  
10 bankruptcy case that conditions confirmation on such findings  
11 being entered by a court. Indeed, debtors can point to no  
12 other mass tort bankruptcy in which the plan conditions  
13 confirmation on the entry of these sorts of findings.

14           This is why we say, Your Honor, that debtors are  
15 seeking to transform this plan confirmation proceeding into an  
16 insurance coverage lawsuit. They are seeking findings  
17 regarding the fairness and reasonableness of the TDPs that  
18 they don't need to confirm the plan, but which will short-  
19 circuit future insurance coverage litigation in their favor if  
20 the plan is confirmed. They want to use this Court and the  
21 pressure to confirm a plan to leverage their way to favorable  
22 insurance coverage findings that they can use to pretermite  
23 future insurance coverage litigation.

24           The debtors, the same debtors who have asked the  
25 Court for an expedited confirmation hearing and a highly

1 compressed confirmation litigation schedule, have created the  
2 situation. They are trying to cram a years-long coverage  
3 litigation into a few short weeks and they are doing this even  
4 though it is not something they're required to do or that the  
5 code requires for plan confirmation.

6 This background is significant for the Court's  
7 determination of the insurers' two motions to quash.

8 Rule 26(b)(1) governs the scope of discovery.  
9 Discovery is permissible only if it satisfies two  
10 requirements. The first requirement is that the discovery  
11 must be relevant to any party's claim or defense.

12 Here, it is fair to apply this standard by asking,  
13 what is relevant to plan confirmation under Section 1129?  
14 Discovery that is not relevant to the confirmation  
15 requirements under Section 1129 should not be permitted.

16 As I've explained, Section 1129 does not require  
17 findings of the sort requested by the debtors to confirm the  
18 plan. Thus, I would argue that debtors' proposed depositions  
19 of the insurers do not meet the Rule 26(b)(1) relevance  
20 standard.

21 Debtors seem to argue that the depositions are  
22 relevant because they may pertain to the insurers' defenses to  
23 confirmation, but nothing the insurers did or didn't do in  
24 connection with BSA abuse claims prepetition is relevant to  
25 any of the 1129 requirements. Thus, if issues extraneous to

1 1129 requirements are not relevant, the insurers would have no  
2 need to defend against such extraneous issues.

3           As our motions point out, Your Honor, BSA largely  
4 handled its own claims. The insurers were involved only in a  
5 small number of those claims. After 1986, only claims that  
6 exceeded the limits of fronting policies or self-insured  
7 retentions. And the insurers' involvement in such claims was  
8 generally limited to responding to requests from BSA, such as  
9 requests to fund portions of settlements. And I say portions  
10 because, generally, the BSA had the first \$1 million.

11           If insurers agreed to contribute money to settle a  
12 claim at a particular level or for a particular amount, BSA  
13 knows that and has that information in its files, and its own  
14 witnesses can provide testimony about that. If what BSA is  
15 doing is hunting for admissions or contradictions, it already  
16 has access to that information too; it does not need to take  
17 44 insurer depositions to develop that evidence.

18           Moreover, if the issue, as we understand it, is  
19 whether the TDPs replicate the BSA's own prepetition claims  
20 experience, as the Coalition has posited, debtors do not need  
21 to know what the insurers think or how they may have analyzed  
22 a handful of claims to prove how claims against debtors were  
23 valued and paid before bankruptcy. They can show from the  
24 debtors' own records what was paid, why debtors paid it, and  
25 how that relates to the TDPs.

1           We understand, Your Honor, that debtors may want  
2 depositions to find out what any insurer witnesses will say if  
3 called to testify at trial in opposition of the plan. So let  
4 me take that concern off the table. We had an insurer call  
5 yesterday and we discussed whether any insurer intended to  
6 call any of its current or former employees as witnesses  
7 during the confirmation hearing to talk about claim values or  
8 how claims were analyzed, adjusted, or handled. Not a single  
9 lawyer for any insurer said they intended to call any such  
10 witness. Accordingly, there is no need for debtors or anyone  
11 else to depose any insurer witness just to find out what that  
12 witness will testify to at trial.

13           The second requirement under Rule 26(b)(1), Your  
14 Honor, is that discovery must be proportional to the needs of  
15 the case. The rule goes on to identify certain considerations  
16 that a court should take into account in assessing  
17 proportionality, including the importance of the issues at  
18 stake in the action, the amount in controversy, the parties'  
19 relative access to relevant information, the parties'  
20 resources, the importance of the discovery in resolving the  
21 issues, and whether the burden or expense of the proposed  
22 discovery outweighs its likely benefit.

23           Let me discuss some of these factors; first,  
24 importance of the issues at stake. The issues are actually  
25 not important at all since the findings driving this discovery

1 are not required under Section 1129 or any other provision of  
2 the bankruptcy code. How the insurers thought about BSA abuse  
3 claims pre-bankruptcy proves nothing about what BSA paid to  
4 claimants when it settled claims.

5 Second, the parties' relative access to relevant  
6 information. As I've suggested, debtors do not need discovery  
7 from the insurers to find out how BSA itself handled BSA abuse  
8 claims or how much BSA paid --

9 (Background noise)

10 MR. PLEVIN: Excuse me, Your Honor, I can't mute  
11 myself at the same time I'm talking. I apologize for that.

12 I think what I was saying is the debtors don't need  
13 discovery from the insurers to find out how BSA itself handled  
14 BSA abuse claims, or how much BSA paid for particular claims  
15 or types of claims. Debtors don't even need discovery from  
16 insurers to find out what positions the insurers took on  
17 whether to contribute to settlements of abuse claims. Debtors  
18 have that information in their own files.

19 Third, the parties' resources. The debtors say  
20 they are running out of money and need to get to a  
21 confirmation hearing in an expedited manner. How then can  
22 they justify the costs of preparing for and taking 44  
23 insurance company depositions? And that doesn't even include  
24 the impact on our resources of having to prepare witnesses and  
25 defend those depositions.



1           Fourth, importance of the discovery in resolving  
2 the issues. I've already discussed how -- what the debtors  
3 thought -- how what the insurers thought about the resolution  
4 of abuse claims against BSA is not at all necessary for  
5 debtors to put on a case attempting to show that the TDPs  
6 mirror the way BSA abuse claims were handled and paid  
7 prepetition.

8           Also, when you look at what the insurers have said,  
9 nothing that happened prepetition is relevant to certain  
10 important aspects of the TDPs. No one contends that debtors  
11 paid or offered to pay claimants \$3500 prepetition on a no-  
12 questions-asked, no-proof-required basis. So discovery won't  
13 illuminate that issue. Similarly, no one contends that BSA  
14 abuse claims were determined prepetition by an all-powerful  
15 settlement trustee chosen by claimants instead of in the tort  
16 system with judges, juries, rules of evidence, and appeals.  
17 So discovery is not needed on this issue either.

18           Fifth, whether the burden or expense of the  
19 proposed discovery outweighs its likely benefit. Here, I  
20 think it is essential that we have 44 insurance depositions  
21 that are supposed to be completed by December 1, which is the  
22 discovery cutoff. Even if they leak to the end of that week,  
23 December 3, that is 44 depositions in just eight business days  
24 from now, or an average of 5.5 insurance depositions every  
25 day.

1           Each deposition for the insurers takes at least two  
2 days of counsel time, one to meet with the witness and one to  
3 defend the deposition. I'm sure on the other side it takes a  
4 similar amount of time for the debtors to prepare, not to  
5 mention other people who are being paid by the estate such as  
6 the FCR.

7           This expenditure of time, money, and effort comes  
8 at the same time that the parties are trying to take 23 other  
9 depositions of people who need to be deposed, such as the  
10 Coalition, the debtors, and others.

11           The Court held that the debtors were entitled to an  
12 expedited confirmation hearing because of their financial  
13 situation, but the Court has also requested that the parties  
14 focus their discovery on what really matters. What the  
15 insurers thought about the handling of BSA abuse claims pre-  
16 bankruptcy is not something that matters here.

17           In the circumstances of this case on this  
18 expedited, compressed schedule, the 44 insurance company  
19 depositions that are being sought are simply not proportional  
20 to the needs of the case, and so the depositions should be  
21 quashed on that basis.

22           Your Honor, let me turn now briefly to the 30(b)(6)  
23 topics. I don't propose to go through them all because our  
24 motion already does that, but I did want to highlight a few  
25 points.

1 First, there are unquestionably improper contention  
2 topics. Our brief gives examples, debtors' topics 7 and 11,  
3 which expressly ask for testimony about the insurers'  
4 contentions. These cannot be permitted.

5 Another salient example is debtors' topic 8, the  
6 trust distribution procedures. The debtors say that topic  
7 asks for facts, not contentions, but everyone knows that the  
8 insurers did not draft the TDPs, did not negotiate the TDPs;  
9 indeed, had nothing at all to do with the creation of the  
10 TDPs. All our witnesses could do is restate what, if  
11 anything, they learned about the TDPs from their counsel or  
12 what they gleaned about the TDPs from reading them. In other  
13 words, the insurers have no facts about the TDPs that a  
14 30(b)(6) witness could or should be required to testify about.

15 The same goes for other similar topics like the  
16 plan settlements or the BSA plan settlements. These are about  
17 contentions, not facts.

18 Second, prepetition claims handling. This is a  
19 major issue that pervades both motions, as well as the FCR's  
20 cross-motion. And we're not without guidance from the Court  
21 on this because the Court held in Imerys that such information  
22 should be obtained from the debtors first and would be  
23 permitted from the insurers only if the debtors didn't have  
24 the information. The debtors here don't claim that they don't  
25 have the information. That fact alone should be dispositive

1 in our favor on all of the claim handling topics.

2 The debtors and others point out that the Court  
3 noted in Imerys that discovery of insurers' prepetition claims  
4 handling would be fair game if the insurers were putting in  
5 evidence of their own treatment of the claims or their own  
6 handling of the claims. But the Court was very specific, only  
7 if the insurers were going to put their information at issue  
8 would that information be discoverable.

9 We are not going to put our own information at  
10 issue. I've already made that clear when I said the insurers  
11 will not call any of their own employees or former employees  
12 as witnesses. This too should be dispositive.

13 And the fact, Your Honor, that we are seeking  
14 discovery of the debtors on their claim handling activity and  
15 their knowledge of how the claims were resolved does not  
16 justify the discovery sought by the insurers. The debtors  
17 have all the information about all of the claims; none of the  
18 insurers do, either separately or collectively, because so  
19 many of the claims were handled within that \$1 million layer,  
20 which was either fronting coverage or SIR.

21 The debtors and the Coalition seek to justify the  
22 TDPs on the basis that they supposedly mirror the debtors'  
23 prepetition claim results. So we need to know what that is in  
24 order to rebut it. And, as the Court ruled in Imerys, getting  
25 that information from the debtors is proper and appropriate.

1           Some of the topics at issue, Your Honor, are  
2 unquestionably coverage related, like those that seek to have  
3 the insurers testify about policy underwriting or the forms  
4 that insurers use to draft policies. None of that could  
5 possibly pertain to any issue properly presented in this  
6 confirmation proceeding.

7           I also want to note, Your Honor, that I found the  
8 debtors' position that they did not share a common interest  
9 with the insurers with respect to prepetition claims handling  
10 to be, frankly, astonishing. BSA was providing defense  
11 counsel summaries and reports to the insurers to support their  
12 requests that the insurers contribute to funding certain  
13 settlements. Those documents were and still are privileged  
14 and, to the extent our witnesses considered what BSA's defense  
15 counsel said about particular claims, they could not testify  
16 about that in a deposition without breaching privilege, which  
17 they should not be required to do. It's not clear, Your  
18 Honor, that this plan will be confirmed and it could be that  
19 we find ourselves back in the tort system, and the claimants  
20 should not have access to the defense counsel reports, period.

21           Otherwise, Your Honor, with respect to the 30(b)(6)  
22 depositions, I'll stand on our brief, unless the Court has  
23 questions.

24           THE COURT: The only question I think I have -- I  
25 heard you loud and clear on the no fact witnesses or the no

1 insurer employees, current or former, what about an expert  
2 witness? Are the insurers going to be providing expert  
3 witnesses on any of these -- well, let me just end it. Are  
4 you going to be proffering an expert witness?

5 MR. PLEVIN: I expect we will, Your Honor. The  
6 parties exchanged, I think it was earlier this week, the  
7 topics on which they might present affirmative expert  
8 testimony. I think we had five or six topics, the debtors  
9 have 24 topics. I hope that doesn't mean they're going to be  
10 calling 24 expert witnesses, but it's possible.

11 If we call an expert witness on these claim  
12 handling issues, it will be based on the debtors' information,  
13 not on our own information. None of us are planning to give  
14 an expert witness access to our own records. It would be the  
15 debtors' records, this is how the debtor handled claims, this  
16 is how they paid claims.

17 We do intend as well to take depositions of the  
18 debtors and one of their in-house people about how they  
19 handled claims because, Your Honor, that's what the debtors  
20 are putting at issue here. They want to say and the Coalition  
21 wants to say that the TDPs mirror what the debtors did  
22 prepetition, so we know what the debtors did prepetition, we  
23 don't know. My client is an excess insurer and over the  
24 course of the entirety of their involvement with the Boy  
25 Scouts paid on five claims. We don't have the full record.

1 We don't understand what they did. We may know what they did  
2 on respect to five claims, but that's not statistically  
3 significant.

4 So, yes, we may have expert witnesses, but they're  
5 going to look at the Boy Scouts' records, not ours.

6 THE COURT: Thank you.

7 Mr. Winsberg?

8 MR. PLEVIN: Let me move --

9 THE COURT: Oh, I'm sorry, go ahead.

10 MR. PLEVIN: Yeah, let me move Your Honor quickly  
11 to the motion to quash the individual depositions.

12 THE COURT: Yes, sorry.

13 MR. PLEVIN: This motion relates to the depositions  
14 of nine individuals who according to the debtors are the claim  
15 handlers, who the BSA interacted with in certain instances  
16 daily to evaluate and value claims. The debtors assert that  
17 these individuals are the persons with the most knowledge  
18 regarding the prepetition handling of abuse claims. Now, why  
19 did debtors want to depose these people? The debtors argue  
20 that they will have relevant evidence that may rebut the  
21 insurers' objections to the TDPs.

22 In other words, this is not a fact-finding effort by the  
23 debtors; this is an effort to hunt for admissions.

24 I've already said, Your Honor, we're not going to  
25 call any of these people as witnesses, so the debtors don't

1 need to prepare for that. Moreover, the testimony of these  
2 individual witnesses is not relevant. The debtors know how  
3 they handled their own claims and they know what positions the  
4 insurers took, if the insurers were asked to take a position  
5 on any claims. They don't need these depositions and they're  
6 not proportional to the needs of the case given the calendar  
7 year.

8           These witnesses, Your Honor, could only testify  
9 about prepetition handling of BSA claims. As I explained  
10 before, this is not a proper topic. And, even if it were and  
11 if you were to include -- if you were to conclude that the  
12 30(b)(6) witnesses had to testify, then these depositions  
13 would be cumulative of the 30(b)(6) depositions. The insurers  
14 should not have to put up two witnesses to give the same  
15 testimony on these irrelevant, unnecessary subjects in the  
16 compressed time frame of this confirmation hearing.

17           The debtors' opposition introduces another false  
18 equivalence, saying that what they're trying to do is just  
19 like our asking for a BSA 30(b)(6) deposition and the  
20 deposition of their former employee Mr. Allen, and that's what  
21 I was referring to a moment ago. The distinguishing fact is  
22 that the TDPs are being justified on the basis that they  
23 mirror the debtors' claim experience and we need discovery of  
24 that experience if the findings are going to remain in the  
25 plan. In contrast, our responses to debtors' requests for



1 funding are not the issue. One deposition on that topic is  
2 unnecessary and non-proportional, two from the same carrier is  
3 cumulatively unnecessary and non-proportional.

4 And, Your Honor, that concludes my remarks, unless  
5 you have any further questions.

6 THE COURT: No. Thank you.

7 Mr. Winsberg?

8 MR. WINSBERG: Yes, Your Honor. Can you hear me  
9 okay?

10 THE COURT: I can.

11 MR. WINSBERG: Harris Winsberg on behalf of the  
12 Allianz insurers. Just real briefly, not to re-go over Mr.  
13 Plevin's remarks, which we concur with.

14 The FCR's cross-motion was dropped as to Allianz,  
15 but not as to my other two clients, National Surety and  
16 Interstate, and just briefly, I just wanted to focus Your  
17 Honor on one matter, which is the FCR's cross-motion, which is  
18 at Docket 7233, it talks about on the first page the insurers  
19 -- and the quote is, "But the insurers have put the values and  
20 claim evaluation protocols set forth in the TDPs directly at  
21 issue in these confirmation proceedings." But that just isn't  
22 true, Your Honor, as Mr. Plevin noted. It's the BSA and the  
23 Coalition and FCR that are putting these at issues with the  
24 findings and orders that we've talked about at the last  
25 hearing and in the hearings before that.

1           And I would note, Your Honor, that we filed a  
2 motion for stay relief, the BSA and FCR and the Coalition  
3 successfully resisted that coverage case going forward, but  
4 they're asking this Court to do what should be done in that  
5 coverage case in this court in connection with confirmation.  
6 It should also be noted that these conditions precedent, which  
7 address things, as Your Honor is aware of, like the  
8 (indiscernible) Austin issue, whether the TDPs are fair and  
9 equitable or fair and reasonable, and the like, that those are  
10 issues that are not a requirement under the bankruptcy code.

11           And, as Your Honor noted at the disclosure  
12 statement hearing, those conditions precedent are waiveable.  
13 And I believe Your Honor said one of the reasons why the  
14 disclosure statement -- at the hearing that why it was not  
15 patently un-confirmable is because those conditions could be  
16 waived, but these conditions precedent are driving the  
17 discovery in this case and I think Your Honor during the  
18 hearing on the motion for stay called them a disaster, and  
19 that's what they are. I mean, they are over-broad and trying  
20 to bring into this case what we view as really coverage  
21 litigation matters that have no bearing in connection with  
22 confirmation of the plan.

23           And the last thing I would point out, Your Honor,  
24 as further evidence of that is BSA, as Mr. Plevin talked  
25 about, they listed their expert witness topics, you asked

1 about that, Your Honor, and you can look at them at Docket  
2 7238, and --

3 THE COURT: Go ahead. I did print that out, I just  
4 don't know what I did with it, but go ahead.

5 MR. WINSBERG: Number two, Your Honor, just to  
6 quote, "The allocation of each insurer's proportionate share  
7 of responsibility for the underlying claims." That's one of  
8 their expert proposed topics. That is a coverage case and  
9 that's like we're back to the binding estimation. I'm at a  
10 loss. If BSA is truly a melting ice cube and needs to exit  
11 bankruptcy quickly, then the discovery needs to be  
12 proportional to that exist. They can't have it both ways,  
13 compress the schedule and try to jam the insurers with what  
14 really is coverage matters that have nothing to do with 1129.

15 And, with that, Your Honor, we respectfully request  
16 that you grant the motions that are on final and deny the  
17 FCR's cross-motion.

18 THE COURT: Thank you.

19 MR. WINSBERG: Thank you, Your Honor.

20 THE COURT: Okay. Who's going to go first? Mr.  
21 Azer?

22 MR. AZER: Yes, Your Honor. Happy Friday and thank  
23 you for hearing me. Adrian Azer on behalf of the debtors from  
24 Haynes Boone.

25 So I want to touch on some initial points first and

1 then we can go specifically to the topics, and I want to start  
2 where Mr. Winsberg left off. He noted that one of our expert  
3 topics is allocation. Well, it has to be. We're having to  
4 defend the Hartford settlement, you have to determine how much  
5 Hartford would otherwise owe and you can't allocate just to  
6 one insurer, you have to allocate to the block, right?

7           So we're not turning this (indiscernible) but for  
8 us to defend the settlement we have to show how much Hartford  
9 would have otherwise owed to defend it's a reasonable  
10 settlement. So I don't think just because we're saying  
11 allocation we're turning this Court into a coverage court;  
12 that is not our intent, but we have to defend the settlement.

13           Two, I think Your Honor started by saying that the  
14 insurers are not a monolith, neither are the debtors and the  
15 plan proponents, we are not -- I'm sorry, Your Honor, are you  
16 having trouble hearing me?

17           THE COURT: A little bit. I'm going to put my  
18 earphones on. Go ahead.

19           MR. AZER: Your Honor, is this better?

20           THE COURT: Yes.

21           MR. AZER: Okay, great. Thank you.

22           Your Honor, you heard Mr. Plevin talk about 44  
23 depositions. The debtors did not propound 44 30(b)(6), we  
24 propounded ten. And, if you'll notice in the insurers'  
25 motion, we propose to limit that only to insurers who actually

1 paid claims, which is probably going to be around five to  
2 seven. So we are certainly not seeking a huge number of  
3 depositions.

4 Now, Mr. Plevin also said, well, we're not going to  
5 call any witnesses and so, therefore, this is all unnecessary.  
6 Your Honor, I would love to protect witnesses that would  
7 contradict my position and that's exactly what the claim  
8 adjusters are going to do.

9 To the extent the insurers contend -- and we'll  
10 walk through this in more detail -- that the TDP validity  
11 criteria or scaling factors are inconsistent with prepetition  
12 practices, those claim adjusters may say directly to the  
13 contrary because, as Mr. Plevin noted -- and it's a little bit  
14 -- I think it's a little bit of doubletalk by Mr. Plevin,  
15 right? Well, you didn't really work with us on the claims,  
16 but the individual adjusters worked extensively on the claims.  
17 They worked on a daily basis on the claims. Indeed, Your  
18 Honor, when we pulled NCC records of communications with the  
19 insurers, they would communicate up to three times a day with  
20 the claim adjusters on the valuation of claims, including what  
21 makes a valid claim and how do you value the claims.

22 Now, we can't produce those documents because the  
23 insurers are saying, well, those are all protected by common  
24 interests. So the only avenue we have to rebut the insurers  
25 contentions is through this testimony.

1 THE COURT: How is that? Explain that --

2 MR. AZER: And to be clear, Your Honor --

3 THE COURT: Explain that to me. Why can't --

4 MR. AZER: Yes, Your Honor.

5 THE COURT: -- the debtor testify?

6 MR. AZER: Well, Your Honor, the debtors made  
7 recommendations to the insurers about whether a claim is valid  
8 and what the value would be, meaning is it worth more or less  
9 based upon certain factors, but the insurers then performed  
10 their own independent evaluation and said we either agree or  
11 disagree with the debtors in that regard.

12 And so we do not -- we are not the repository of  
13 how the insurers' claim adjusters looked at claims. In many  
14 instances, you are correct, they accepted what we said and  
15 that statement that they accepted what we said, to the extent  
16 the insurers challenge the TDPs, would rebut their contentions  
17 and, if they didn't, we're entitled to know why that is.

18 THE COURT: But don't the debtors --

19 MR. AZER: We're entitled to know what is --

20 THE COURT: -- know --

21 MR. AZER: I'm sorry.

22 THE COURT: Don't the debtors know? The debtors  
23 know whether or not the insurance company accepted their  
24 recommendation and they can testify to that, right?

25 MR. AZER: So, Your Honor, I think what might be

1 helpful a little bit is if we actually look at the TDPs for a  
2 moment. I'm hoping that you have a copy of the TDPs in hand,  
3 but I can reference -- I can also share my screen,  
4 anticipating that the Court might not have, but it's Docket  
5 Number 6443, page 145. Would it be helpful if I shared my  
6 screen, Your Honor?

7 THE COURT: I've got them.

8 MR. AZER: Okay.

9 THE COURT: Page 145. Okay.

10 MR. AZER: Yes, Your Honor. And you see under  
11 subsection (c), "Settlement trustee review procedures"?

12 THE COURT: Oh, wait a second.

13 MR. AZER: Do you see where I'm looking?

14 (Pause)

15 THE COURT: Okay. Where are you looking?

16 MR. AZER: Subsection (c), "Settlement trustee  
17 review procedures" --

18 THE COURT: Yes.

19 MR. AZER: -- do you see that? Great.

20 So, Your Honor, I think what you're relying on is  
21 the issues that arose in Imerys, right? And let's talk about  
22 Imerys for a moment.

23 In the Imerys transcript and if you look at page  
24 237, when you were hearing the TCC and FCR talk about why they  
25 need these claims handling, it was as to very objective facts:

1 the value paid by the insurers, whether they reserved or  
2 denied coverage, right? Those are documents and information  
3 that the debtors should -- or the policyholder should have in  
4 this circumstance.

5           Now let's look at the TDPs. If you look at  
6 subsection (c)(2), there are criteria for evaluating claims.  
7 Does the claimant allege the abuse? Does it identify the  
8 abuser? Does it have a connection to Scouting? Date and age,  
9 location of abuse. All of those goes to whether a claim is  
10 compensable.

11           The debtors would basically go to the insurers and  
12 say, look, we think this claim is compensable because they  
13 satisfied these criteria. The insurers' claim adjuster then  
14 would say I agree or disagree.

15           So, no, the debtors don't necessarily always have,  
16 whether they agreed with all this criteria or didn't. And to  
17 the extent that the insurers basically say these are not the  
18 same criteria that was applied prepetition, the debtors should  
19 be able to know that and should be able to talk to the claim  
20 adjuster and say, no, actually, for this claim, you did look  
21 at this criteria and this is inconsistent. It would impeach  
22 their arguments as to whether these are appropriate criteria.

23           And then second, Your Honor, if you could turn to  
24 page --

25           THE COURT: What if they looked at different



1 criteria, would that mean the debtor is wrong? Would that  
2 mean the debtor fails in their burden of proof?

3 MR. AZER: Well, Your Honor -- well, one, I don't  
4 think they did look at different criteria, based upon what we  
5 know and the recommendations we gave. But, Your Honor, if  
6 they're going to argue that and they're going to say that the  
7 TDPs fail because they're not consistent with prepetition  
8 practices, because the insurers evaluated different criteria  
9 and that's how they paid or that's what the BSA did, we should  
10 know that.

11 So, second, Your Honor, if you look at the scaling  
12 factors, which are actually on page 151, it's the same  
13 concept. Once you determine a claim is compensable, you  
14 determine whether a claim should be valued for more or less  
15 given certain factors. The aggravating factors here include  
16 instances of abuse, abuser profile, impact of the abuse.  
17 Again, we would make recommendations to the carriers and say,  
18 look, we think this is the appropriate thing.

19 If the insurers basically contend that this is not  
20 consistent with prepetition practices, two facts come from  
21 30(b)(6) witnesses, right? One is, no, actually, the claim  
22 adjuster did do that and they agreed with the BSA in saying  
23 this is correct; or, two, if they considered something else,  
24 we -- again, we need to know that. If their contention is,  
25 no, the BSA actually considered all these other factors, then

1 we should be entitled to elicit that testimony from the claim  
2 adjuster to say, okay, what did you consider? Why did you  
3 consider that? Why didn't you articulate that to the BSA when  
4 you were settling claims or paying for claims?

5 THE COURT: But that's not your argument. Your  
6 argument isn't that why the insurers considered or didn't  
7 consider certain things, that's not your argument, and why is  
8 that relevant to your argument that you have to prove that  
9 these are appropriate -- I don't know, what are you calling  
10 them -- fair and reasonable, whatever that means?

11 MR. AZER: Sure, Your Honor. I mean, I guess the  
12 point I would raise is, if the insurers are going to contest  
13 that these are inconsistent with the BSA's prepetition  
14 practices, they were part and parcel to the creation of our  
15 prepetition practices.

16 THE COURT: Were they?

17 MR. AZER: So I guess what I -- they were involved  
18 in the adjustment of claims. They paid claims that were part  
19 of the resolution process. And so when we consulted with them  
20 and said, hey, insurer, here's a claim, this is why we think  
21 you should pay, if they somehow are now taking the position  
22 and be like, no, we actually didn't consider any of those  
23 factors, then that's certainly -- the testimony of the claim  
24 adjuster certainly would undermine that.

25 THE COURT: Okay.

1 MR. AZER: Your Honor, I'm pausing because it looks  
2 like you have a question.

3 THE COURT: No. I'm thinking, yeah --

4 MR. AZER: So, Your Honor --

5 THE COURT: -- no, that's --

6 MR. AZER: Yes. So, Your Honor, I mean,  
7 ultimately, the fact is that these claim adjusters actually do  
8 have relevant information that is important. And it is not  
9 like Imerys where it's just some objective piece of  
10 information that we have or don't have, it's not a settlement  
11 payment, it's not a reservation of right or denial payment, it  
12 is actually trying to understand what the insurers considered  
13 and whether they were in line with us in what they considered  
14 --

15 THE COURT: What difference --

16 MR. AZER: -- because that certainly would  
17 contradict some of their arguments.

18 THE COURT: -- I still don't understand what  
19 difference that makes. I don't understand what difference it  
20 makes whether the insurers are in line with what the Boy  
21 Scouts thought, because the Boy Scouts are putting on what  
22 they believe -- what it believes are the relevant factors. It  
23 developed the TDPs, perhaps with input, and maybe it didn't  
24 develop it, whatever, but we know the insurance companies  
25 didn't develop them.

1 MR. AZER: Yes, Your Honor, I appreciate that. Let  
2 me try to -- try a different tack.

3 If the insurers comes in and say this is  
4 inconsistent with your prepetition practices, yet the insurers  
5 consented to those practices prepetition as to how to evaluate  
6 claims, wouldn't that directly rebut the arguments they're  
7 making to the Court?

8 THE COURT: I don't know, did they -- I don't know,  
9 because I don't know that I think that's relevant, but I'll  
10 ask Mr. Plevin that question.

11 And I suspect --

12 MR. AZER: I think Mr. Plevin is on mute.

13 THE COURT: -- the debtors -- that the debtors know  
14 -- no, I'm not asking him right now, but the debtors know --

15 MR. AZER: Oh, I'm sorry, I thought --

16 THE COURT: No.

17 MR. AZER: I'm sorry.

18 THE COURT: The debtors know whether in fact the  
19 insurers consented or didn't consent.

20 MR. AZER: Your Honor, we do have some  
21 communications, but, as Mr. Plevin noted, the insurers are  
22 effectively blocking us from using those communications based  
23 upon common interest issues. So we are effectively -- unless  
24 we want to come to Your Honor and basically say they put this  
25 at issue and, therefore, waived the common interest, so that

1 we can use those documents to impeach any arguments made by  
2 the insurers and rebut any argument made by the insurers, we  
3 are left with the testimony.

4 THE COURT: Okay.

5 MR. AZER: So, Your Honor, on the claim adjustment,  
6 we do think it's relevant. We think that it will contradict  
7 the insurers' position, we think it will basically show that  
8 they were aligned with us on how we created the TDPs.

9 But let's shift over to Mr. Plevin's other topics.  
10 And we can go topic by topic, Your Honor, because I think it's  
11 -- I think that's how you handled it in Imerys and I think it  
12 makes sense.

13 On the legal conclusions, Your Honor, you know,  
14 they object to topics 7 through 9, 11 and 12, and 20. You  
15 know, Your Honor, if you look at Imerys, I think you have to  
16 look at all of them, right?

17 So, Your Honor, do you have Exhibit 7 to the  
18 insurers' brief? It's at -- so it's Docket Number 7206-5, and  
19 I direct you to page 31 of 40.

20 (Pause)

21 THE COURT: Okay. What page number is that of the  
22 transcript?

23 MR. AZER: It is page 240-241.

24 THE COURT: Okay.

25 MR. AZER: So, Your Honor, this exact same issue

1 actually came up in Imerys.

2 If you look at Ms. Frazier's argument starting at  
3 line 15 on page 240, and I'll read, "Okay. So, number 7 and  
4 8, this is kind of the core of the dispute. Reasons that you  
5 contend the plan is not insurance-neutral."

6 She goes on. And the court then states on page  
7 241, lines 5 through 7, "I think that's fair game and, if it's  
8 limited and not legal conclusions, I think it's fair game."

9 Your Honor, if you look at our topic number 7, it's  
10 the exact same thing, their contentions on whether the plan is  
11 insurance-neutral. We are entitled to understand the factual  
12 predicate and only the factual predicate to their objections  
13 and contentions as to the plan. If there are factual issues,  
14 just like in Imerys, we are entitled to investigate that and  
15 that is what topics 7 through 12 seek.

16 Good faith is inevitably a factual issue, right?  
17 If they think we are not acting in good faith, they have to  
18 identify the facts and the policy provisions that they think  
19 we are violating. We should be completely entitled to that,  
20 consistent with Imerys.

21 The same thing with regard to -- I'll drop to the  
22 lack-of-information arguments, which are topics number 17  
23 through 18, 21 through 24. So those topics, Your Honor, you  
24 can find it on -- in the Exhibit 2 to the insurers' motion, on  
25 page 14 of 16 of Docket Number 7206. 17, 18, 21 through 24

1 deal with the liquidation analysis and feasibility of the  
2 plan. All we're asking for is not just communications, but to  
3 the extent that the insurers have facts relating -- any  
4 analysis of the feasibility of the plan or the liquidation  
5 analysis, we should be entitled to it, just like insurance  
6 neutrality. Just like in Imerys, we should be entitled to  
7 that information.

8           Now, Your Honor, Mr. Plevin I think talked about  
9 Zurich, and Zurich noted it didn't have any communications.  
10 To the extent that these insurers don't have information and  
11 are willing to represent they have no independent facts, we  
12 are willing to stipulate to waiving topics. So that is -- we  
13 are not trying to create depositions for the purpose of  
14 depositions and we're happy to work with the insurers to  
15 stipulate as to certain facts if they don't have any. But,  
16 absent that stipulation, the insurers should be required to  
17 produce a witness that talks about the factual predicates for  
18 their contentions or, alternatively, if it's expert testimony,  
19 tell us it's expert testimony, and we'll go from there and see  
20 what they rely on.

21           For those reasons, Your Honor -- I think I've  
22 covered all the topics addressed in the motion to quash. If  
23 Your Honor has any questions, I'd be happy to answer them.

24           THE COURT: No, I don't think so.

25           MR. AZER: Thank you, Your Honor.

1 THE COURT: Thank you.

2 Okay. I'm sorry to do this but, as I announced on  
3 Wednesday, I've got a work commitment from now, then I'll be  
4 back at 1:45. So we'll take this back up at 1:45. My  
5 apologies. I would prefer not to disrupt the argument, but I  
6 have to.

7 So we're --

8 MR. PLEVIN: Your Honor, should we just pause our  
9 Zoom feeds or should we --

10 THE COURT: I think you can --

11 MR. PLEVIN: -- reconnect --

12 THE COURT: -- I think you can do that.

13 Thank you. We're in recess.

14 COUNSEL: Thank you, Your Honor.

15 (Recess taken at 12:10 p.m.)

16 (Proceedings resumed at 1:54 p.m.)

17 THE COURT: This is Judge Silverstein. We're back  
18 on the record. My apologies, my meeting lasted a little bit  
19 longer than I thought it would, but we're back.

20 So let's pick up from where we were. Mr. Azer, I  
21 believe that you were -- you had finished your argument,  
22 correct? Okay.

23 Let's go with Mr. Christian.

24 MR. CHRISTIAN: Yes, Your Honor. Can you hear me  
25 all right?



1 MR. CHRISTIAN: Thank you. I don't mean to go out  
2 of order, I just have a few remarks on behalf of my client,  
3 Great American, in response to some of the things Mr. Azer  
4 said, and I'll do that now or I'll wait until an appropriate  
5 time in the schedule.

6 THE COURT: Well, I also see I have Ms. Grimm. Who  
7 else will I be hearing from? And Mr. Moxley.

8 Well, Ms. Grimm may be interested in hearing what  
9 you have to say, so why don't you go ahead.

10 MR. CHRISTIAN: Okay. Thank you, Your Honor. I'll  
11 try not to be repetitive of anything that's already been said,  
12 but I do want to address the arguments you've heard from the  
13 standpoint of Great American.

14 We've been told by the plan supporters that they're  
15 going to prove to you at the confirmation hearing that these  
16 are a scientific TDP, they are science-based, and what I  
17 understand them to mean by that is that they're based on Boy  
18 Scouts' historical experience, that's what they're trying to  
19 prove. Now, we don't think that has anything to do with  
20 Section 1129 of the bankruptcy code; rather, they're going to  
21 try and prove that to you because it's in their insurance-  
22 related findings. We don't think that's appropriate, we don't  
23 think the Court should make those findings, but they haven't  
24 withdrawn them, they haven't waived that condition to plan  
25 confirmation, and so that's the issue that we're disputing.

1           Let me give you some context about how my client  
2 fits into that puzzle. We are an excess carrier that issued  
3 policies in some of the years of the early 2000s and in some  
4 of the years of the 1990s. We sit above a million dollar SIR,  
5 we sit above a primary carrier, and so we've encountered very  
6 few sex abuse-related claims against Boy Scouts over the  
7 years. There are occasions where we've been asked to  
8 contribute to a settlement of a claim that reached into our  
9 layer, but we were not, as you heard argued this morning,  
10 involved in the handling of Boy Scouts' claims. To the extent  
11 you could call anything we did as being involved in handling  
12 and maybe, if you use a broad definition, it would capture  
13 what Great American did, it was for a very small and non-  
14 representative subset of the claims.

15           Now, Mr. Azer's remarks about the insurers being on  
16 daily calls and so forth may or may not be true with respect  
17 to a company like Hartford that covered decades where there  
18 were lots of sex abuse claims and where it's a primary  
19 carrier, but that can't be said for my client and that can't  
20 be said for lots of the other insurers who are the subject of  
21 these 40-plus deposition notices.

22           So I make those remarks because I think folks in  
23 this case have tended to paint with a very broad brush. I  
24 certainly don't think the discovery sought from my client on  
25 this subject aids in the findings you're being asked to make

1 about the supposedly scientific TDPs based on Boy Scouts'  
2 historical experience. And even if there were some tangential  
3 relationship to those findings -- and I don't think there is,  
4 I don't even understand the logic of how the few claims that  
5 we were asked to contribute to at the excess layer would be  
6 relevant to that inquiry, but even if we're tangentially  
7 related, the idea that we're going to go through years and  
8 years of files, make a witness available and have not only our  
9 client's preparation and professional fees, but multiple  
10 estate representatives with multiple lawyers and multiple  
11 other insurers dialing in or what have you, in the midst of a  
12 very truncated and break-neck schedule -- we have lots of  
13 other witnesses to get through and we're going to turn very  
14 quickly to expert discovery -- it just strains the idea that  
15 it's proportional to the needs of the case.

16           And I do want to emphasize that point I just  
17 mentioned about the experts. It strikes me that the debate,  
18 if we have to have one at the confirmation hearing, about the  
19 supposedly scientific TDPs, is more of an expert case, right?  
20 I mean, there's going to be the facts about what Boy Scouts  
21 did and then there are going to be experts, probably on both  
22 sides, disagreeing with one another about how the TDPs match  
23 with that experience or do not match with that experience. We  
24 may also have expert testimony about whether it's reasonable  
25 or unreasonable. You know, we'll see how the case unfolds,

1 but the idea that we're doing more than 40 insurance company  
2 depositions with individual claims handlers to address what's  
3 really at the confirmation hearing going to be more of an  
4 expert issue, and we're going to take time away from our work  
5 in November and December and over the holidays where we should  
6 be focused on those issues to engage in what I regard as  
7 something of a sideshow, really doesn't make any sense to me.

8           So I'll just -- I'll conclude by returning to the  
9 point that we think the findings that you're being asked to  
10 make are sort of a la carte and unrelated to the requirements  
11 of Section 1129. For that reason alone, we don't think you  
12 should be allowed to make them. But, if you're going to be  
13 asked to make them, then we ought to focus on what they're  
14 arguing to you and not things about what my client contributed  
15 to in the 1990s on one particular claim.

16           Thank you.

17           THE COURT: Thank you.

18           Ms. Grimm?

19           MS. GRIMM: Thank you, Your Honor. And I see Mr.  
20 Azer has his hands up, I don't -- hand up -- I don't want to  
21 jump in front of him if he had a direct response to Mr.  
22 Christian.

23           THE COURT: No, that's okay. I'm going to hear  
24 from everybody once and then we'll go back.

25           MS. GRIMM: Great. Thank you, Your Honor.

1           Your Honor, Emily Grimm from Gilbert LLP, counsel  
2 for the FCR. As I noted earlier, the FCR filed an opposition  
3 to the insurers' motions to quash and a cross-motion to compel  
4 the production of claims handling materials. We filed both  
5 together since the underlying legal issues were the same and,  
6 in light of that, I think it might be most efficient to  
7 address some of the points raised by Mr. Plevin and Mr.  
8 Winsberg and Mr. Christian now, then address at the end a  
9 couple of procedural issues that the insurers raised  
10 specifically with respect to our motion, but I defer to the  
11 Court on your preferred approach.

12           THE COURT: No, that's fine.

13           MS. GRIMM: Your Honor, I heard Mr. Plevin and Mr.  
14 Winsberg raise two key points this morning in support of their  
15 motions, and the insurers raised those same arguments in their  
16 opposition to the FCR's motion to compel. They say that the  
17 debtors already have all the information they need to prove up  
18 their case and that insurer claims handling information isn't  
19 relevant to confirmation in any event.

20           Our response is the same with respect both to  
21 depositions and to documents. The insurers who defended and  
22 paid the abuse claims prepetition have relevant information  
23 regarding the claims evaluated by that insurer. And to the  
24 extent that insurer contends that the TDPs do not reflect  
25 prepetition practices or that they're otherwise unreasonable,

1 collusive, unfair, all words that the insurers have used in  
2 their disclosure statement objections and in hearings at  
3 various points in this case, documents and communications from  
4 that insurer regarding those practices are going to be crucial  
5 in rebutting their arguments.

6           The insurers just should not be allowed to advance  
7 arguments like this while withholding any evidence disproving  
8 their arguments and demonstrating that they either agreed with  
9 and approved of the debtors' approach, or that they  
10 independently used the same factors and approach and,  
11 therefore, by definition, viewed them as reasonable and  
12 appropriate for in-house purposes.

13           THE COURT: I'm not sure --

14           MS. GRIMM: And to be --

15           THE COURT: -- that correlates and that's what I'm  
16 trying to do. So let's say one -- and we just heard one of -  
17 - let's say Great American in 1990, okay, however many years  
18 ago is that, right? Twenty one -- thirty one years ago in  
19 1990, Great American, in the context of the number of  
20 outstanding claims at that point in time decided to accept or  
21 not object to a recommendation by the debtor, what does that  
22 have anything to do with what's happening today?

23           MS. GRIMM: I think it has something to do with  
24 what's happening today if Great American stands up after all  
25 those years and says we don't agree with these values, we

1 don't agree with these scaling factors, they are unreasonable,  
2 inappropriate, unfair, call -- you know, use whatever  
3 adjective that you want. You know, we have offered with the  
4 debtors and Coalition to not take a deposition if the insurer  
5 at issue doesn't have any evidence, aren't challenging these  
6 things, but we have yet to hear assurances on that front.

7 I hear talk of experts, and you touched on this a  
8 little bit earlier, but what are these experts going to be  
9 relying upon? Are we going to see -- are these experts going  
10 to be relying upon documents or information, internal  
11 documents and information --

12 THE COURT: No.

13 MS. GRIMM: -- provided by insurers?

14 THE COURT: No, they're not. That's not --

15 MS. GRIMM: Then I think we need to --

16 THE COURT: -- going to happen. It's not going to  
17 happen that an expert is provided documents from the insurance  
18 company to make its analysis if those insurance companies have  
19 told me, which they have, that their witnesses -- that their  
20 employees and their documents are not relevant and they're not  
21 going to use them. That's not going to happen. If that were  
22 to happen, that would be different. If an insurance company  
23 were to provide an expert with internal documents, then  
24 they're clearly discoverable, but that's not going to happen.

25 MS. GRIMM: And I think that's going to be helpful

1 in continuing to narrow our dispute. I'm not sure we have  
2 received those assurances until today during this hearing, and  
3 so I am pleased to hear that.

4 I think another way to look at it is that the  
5 debtors have the burden to prove good faith under Section  
6 1129(a)(3), so the debtors are preparing to put on evidence  
7 that their plan was proposed in good faith. The insurers are  
8 saying that the plan was not proposed in good faith and they  
9 are pointing to the TDPs in support of that agreement.

10 Now, if the evidence shows that the TDP reflects  
11 the insurer's own procedures, even if it's Great American's  
12 procedures from 15 years ago, I don't see how that insurer can  
13 credibly tell you that the plan was not proposed in good faith  
14 on that basis except with respect to --

15 THE COURT: From 15 years ago?

16 MS. GRIMM: -- (indiscernible) scaling factors.

17 THE COURT: I don't understand why that's relevant  
18 to anything, what an insurer thought 15 years ago about maybe  
19 five cases.

20 MS. GRIMM: If they are making it relevant to their  
21 arguments by challenging, then I think -- I would submit that  
22 it is relevant.

23 THE COURT: So let me ask you about that, because  
24 here's what I wrote down, that you say, the FCR argues that  
25 the insurers have put the values and claim evaluation



1 protocols in the TDP directly at issue in plan confirmation,  
2 and then you say, here's how. They say the value and  
3 evaluation protocols in the TDPs are not, quote, "fair and  
4 reasonable," unquote. But isn't that the finding that the  
5 debtors have put at issue; not the insurers, the debtors have?  
6 And, therefore, the insurers might respond, but the debtors  
7 have put that at issue.

8 MS. GRIMM: If you would take a look at -- I'm sure  
9 you might not have this one handy, but the insurers'  
10 disclosure statement objections, which, as an example, you  
11 could find at Docket Number 6052. They are not just arguing  
12 reactively to these findings, they spend the bulk of their  
13 brief affirmatively attacking the TDPs and arguing, for  
14 example, that the TDPs violate Section 502(a) and 502(b)(1) of  
15 the bankruptcy code because they purportedly permit payment of  
16 claims not compensable in the tort system. They argue, as we  
17 all know, that the plan and TDPs are collusive and not  
18 negotiated in good faith under Section 1129.

19 And, Your Honor, these are the types of arguments  
20 they've been making throughout the bankruptcy, even before the  
21 findings were referenced in the plan, and in fact that's the  
22 reason the findings are necessary to the plan. They're in  
23 defense --

24 THE COURT: Isn't it true -- isn't it true that  
25 these claims will not ever be adjudicated under 502? I mean,

1 that's just true.

2 MS. GRIMM: I leave that to the insurers who raised  
3 the argument. I'm getting out of my insurance mode into the  
4 bankruptcy world here, but I am just repeating the objections  
5 that the insurers have raised to date to show that they're not  
6 just saying that these confirmation findings are unnecessary  
7 or inappropriate. They are not just reacting to the findings,  
8 they have been making affirmative arguments about the validity  
9 of claims coming in. You know, they've been claiming that the  
10 proofs of claim were fraudulent from day one.

11 And so I don't think it's completely accurate to  
12 say that all of these arguments stem from what the debtor has  
13 done and the debtor's findings. I think that findings in fact  
14 were defensive and reactive to what the insurers have been  
15 arguing throughout the course of this case.

16 THE COURT: Well, maybe, but I don't -- but I don't  
17 -- well, you've heard my view on the findings, but as I'm  
18 reading -- and I've got four things that I've quoted from your  
19 filing -- that, yeah, the TDPs violate 502(a) and 502(b)(1),  
20 that's -- I'm not sure how that has anything to do with what  
21 the insurance companies did or didn't do prepetition with  
22 respect to these claims.

23 This, combined with the RSA's requirement that the  
24 debtors obtain a finding in any confirmation order that all  
25 allowed claim amounts and the procedures leading thereto are

1 fair and reasonable, amount to an attempt by the debtors and  
2 abuse claimant representatives to bind the debtors' insurers  
3 to pay over 235 million in liability for likely invalid claims  
4 that are not subject to review by anyone, ever, not even the  
5 abuse claimants' representative's hand-picked settlement  
6 trustee. That has nothing to do with what the insurance  
7 companies did pre-bankruptcy.

8           So that's what I'm trying to understand, as well as  
9 the arguments about proportionality, cost, expense, what we're  
10 doing here with 40-some-odd depositions when we've got a whole  
11 host of other things that have to be done in the next two  
12 months. So what's the value added -- let me ask it that way --  
13 - what's the value added by taking these depositions?

14           MS. GRIMM: You know, once again -- and I'm not  
15 saying that we are using these depositions to -- there are  
16 certain other arguments raised by the insurers like who should  
17 the settlement trustee be, et cetera, that obviously claims  
18 handling practices, they're not relevant to, I don't think  
19 anybody is claiming that they are.

20           But, again, you know, we have what the insurers  
21 have argued, the findings are in the plan, they are required  
22 for the plan to be confirmed and, if the insurers are going to  
23 stand up and make an argument that the TDP is unreasonable,  
24 then we're entitled to see what information and evidence they  
25 have to support that.

1 THE COURT: Okay. And you think that's going to  
2 come from their witness -- their employees who did handling 20  
3 years ago?

4 MS. GRIMM: I think they have their own internal  
5 documents, communications, manuals, procedures. To the extent  
6 they have things that are not duplicative of whatever the  
7 debtor has produced, we can stipulate or do whatever we need  
8 to do to, you know, not make them duplicate such productions,  
9 unless they can tell us they don't have it, which some of them  
10 have not, I think they have to produce it.

11 THE COURT: Okay.

12 MS. GRIMM: I believe, Your Honor, those were all  
13 of my points on the merits. I'm happy to address the  
14 procedural issues with regard to our motion now or I can wait  
15 until the very end when people have had a chance to speak.

16 THE COURT: What are the procedural -- no, go  
17 ahead. What are the procedural issues?

18 MS. GRIMM: Sure. So the insurers raised two  
19 procedural issues with our motion, one was that the FCR cannot  
20 move to compel these documents because they didn't ask for  
21 them. I think the requests themselves make clear that's not  
22 quite accurate and we did file a sample of those requests as a  
23 supplemental exhibit at Docket Number 7352. Admittedly, we  
24 just did it today due to a miscommunication about the filing  
25 and I apologize for that. So I can certainly screen-share

1 them, pull them up, if it would be helpful for Your Honor to  
2 see, but I can also just paraphrase or describe them, if you'd  
3 prefer.

4 THE COURT: You can just paraphrase, but what  
5 you're telling me is you have asked for this information?

6 MS. GRIMM: So what you would see is that we sought  
7 interrogatories seeking targeted information regarding the  
8 insurers' evaluation of the abuse claims and our document  
9 requests seek all documents referenced in response to those  
10 interrogatories.

11 The reason we didn't also add another slew of  
12 document requests specifically parsing out claims handling  
13 materials is because we thought it was duplicative of the  
14 request I just described. And, frankly, we also didn't do it  
15 because the Coalition had issued exactly those requests raised  
16 that way, and so we were trying not to reissue the same  
17 requests over and over again. But if the insurers truly  
18 believe that our document requests would not have encompassed  
19 anything related to claims handling or if the Court would find  
20 it more appropriate for the Coalition to file another joinder  
21 brief to our motion, we can certainly talk to the Coalition  
22 about that, but it just seems unnecessary to us given the  
23 volume of discovery briefing the Court is already dealing  
24 with.

25 MR. CHRISTIAN: Your Honor, may I briefly be heard

1 on that specific procedural point?

2 THE COURT: Let me ask Ms. Grimm, do you have  
3 anything further?

4 MS. GRIMM: There's a second procedural point, but  
5 I can address it when Mr. Christian is finished or --

6 THE COURT: No --

7 MS. GRIMM: -- whichever way --

8 THE COURT: -- let's -- I'd like you to finish, Ms.  
9 Grimm.

10 MS. GRIMM: Okay. The second one is that the  
11 insurers argue that we did not give them appropriate  
12 opportunity to meet and confer on these issues. I can say,  
13 Your Honor, we would love to come to a global resolution on  
14 this issue, we would have preferred not to bring this dispute  
15 before you today. But, as of this morning, only four of the  
16 22 insurers that we invited to meet and confer on Monday had  
17 even bothered to respond, which, frankly, was not that  
18 surprising because our request and our motion came on the  
19 heels of several meet-and-confers we had had with respect to  
20 depositions on claims handling where the insurers had made  
21 their position on the legal issues very clear. Our motion  
22 also came on the heels of the insurers' motion to quash with -  
23 - again, quash with respect to the same topics, claims  
24 handling.

25 And so, again, if the Court would find it more

1 appropriate, we can certainly withdraw the motion without  
2 prejudice and re-file it today or Monday, since we've given  
3 the insurers five days to respond. But, again, since the  
4 insurers filed their motions to quash on Sunday and since the  
5 Court was going to hear legal arguments on these issues today,  
6 and we had had many conversations about our views on these  
7 issues, it just seemed most efficient and appropriate to argue  
8 everything at once.

9 THE COURT: Thank you.

10 MS. GRIMM: One more note, Your Honor, I'm sorry.  
11 I do want to be clear that just by only hearing from a handful  
12 of insurers, we did affirmatively reach out to the debtors to  
13 obtain their prior communications with the insurers regarding  
14 the specific topic of claims handling manuals, and that's why  
15 we were able to unilaterally withdraw our motion as to -- I  
16 forget what the list is -- I think maybe five insurers, based  
17 on representations made in those communications.

18 So we have been working to narrow the scope of the  
19 dispute, but I think this is about as far as we could get and,  
20 given that depositions are scheduled to start imminently, we  
21 just couldn't sit on our hands anymore.

22 That's all I have, Your Honor. Thank you.

23 THE COURT: Thank you.

24 Mr. Moxley?

25 MR. MOXLEY: Thank you, Your Honor. Good

1 afternoon, Cameron Moxley of Brown Rudnick on behalf of the  
2 Coalition.

3           Your Honor, we've heard a number of representations  
4 today about potential discussions that have been happening and  
5 that are ongoing. I note that the insurers' motion itself in  
6 footnote 1, that's at Docket Item 7206 at footnote 1  
7 references their ongoing discussions. Your Honor, what I'd  
8 like to do, if it works for the Court, is just walk through a  
9 bit -- and I'll be very, very brief, Your Honor -- in terms of  
10 the way the Coalition approached the topics that it noticed  
11 for deposition and what its approach was, and then come back  
12 to the end, Your Honor, and sort of tie that together with  
13 what occurred and (indiscernible) forward.

14           What I -- let me just start then, Your Honor, if I  
15 could, Your Honor, with the Coalition's sort of discovery  
16 approach here. What we've sought to do is just discover facts  
17 -- and it's just facts, it's not legal conclusions or  
18 contentions -- that the insurers have that suggest that the  
19 TDPs are not consistent with the debtors' historical practices  
20 or not fair and reasonable.

21           How do we go about targeting that discovery in the  
22 most efficient way? What we did, Your Honor, is we tried to  
23 be very constructive and utilize all the tools of discovery  
24 that are at the parties' disposal. In particular, we utilized  
25 requests for admissions, interrogatories, and the 30(b)(6)



1 topics in an interlocking way, Your Honor, to try to narrow  
2 the scope of issues as we much as we could.

3           What we did is we asked insurers -- and I note,  
4 Your Honor, we were targeted as well on who we served. In  
5 footnote 1 of our letter, Your Honor, you'll see who it was  
6 that we targeted and we targeted ten, and we posed to them  
7 questions asking them to admit certain things about the TDPs,  
8 and we were very specific and precise in those questions.

9           For example, we asked the insurers to admit that  
10 the claims matrix values are consistent with the BSA's  
11 historical settlement practices. Now, if an insurer, Your  
12 Honor, admitted that, then we understood that the insurer --  
13 who, unlike the Coalition, did not exist at the time -- the  
14 insurer, based on its experience and evidence available to it,  
15 had no evidence that those values were inconsistent with  
16 historical practices. That effectively ended the inquiry for  
17 us on that issue if an insurer admitted that position. If it  
18 didn't, that's fine.

19           What we then said is, here's an interrogatory, if  
20 you didn't admit that the claims values, for example, were  
21 consistent with the debtors' historical practices, what is the  
22 factual basis for you not being able to admit that, and did  
23 you have claims handling experience with them that said in the  
24 -- and just by way of example, Your Honor, you know, the claim  
25 and the TDP is dealt with at a certain value, let's just say

1 100, and your practice is that, no, no, that was always at  
2 five, fine, we want to discover that now. We don't want to  
3 discovery that at the confirmation hearing, so lay that out  
4 for us, if you could, in response to this interrogatory.

5 And, no surprise, the insurers did not meaningfully  
6 respond to the interrogatories, and so what we did is we  
7 propounded 30(b)(6) notices that said, to the extent that they  
8 denied that a particular -- you know, like I -- Your Honor, if  
9 you look at the RFAs, which are appended as Exhibit 2 to the  
10 insurers' motion, so they are before the Court -- if you look  
11 at those RFAs, we ask very specific, targeted questions. And,  
12 as we said, if you denied that, then we'd like that to be the  
13 subject of a 30(b)(6) deposition, the basis for your denial.

14 These aren't legal conclusions or contentions, Your  
15 Honor, these are facts. There's no question in our mind that  
16 these are factual questions, how it handled claims, what  
17 criteria the insurers relied on, what caused the BSA to  
18 address such claims in the tort system at higher or lower  
19 values, what informed that. These are all factual issues that  
20 we were seeking to understand from the insurers. And, like I  
21 said, if along the way there were particular ones that they  
22 admitted, then we wouldn't have to ask any questions about  
23 those topics.

24 The insurers' own authority, Your Honor, as we put  
25 in our letter, supports that the way in which we framed these

1 questions is a proper way of doing it. I just direct Your  
2 Honor to the State Farm case that we cited in our letter and  
3 that the insurers relied on.

4           We should note too, Your Honor, that the Coalition  
5 -- I just want to correct the record here on this -- the  
6 Coalition did meet and confer with insurers, we met with them  
7 and conferred with them on November 5th. Their contention at  
8 that meet-and-confer was essentially that our topics called  
9 for a legal conclusion. Just as I did just now in presenting  
10 to Your Honor, I discussed with the -- I personally discussed  
11 with the insurers in that meet-and-confer how we were actually  
12 seeking to understand facts and the approach we were taking  
13 and why we were taking it the way we were, to be as efficient  
14 as we could.

15           And I specifically asked if any insurer, you know,  
16 during that meet-and-confer on November 5th, if any insurer  
17 intended to refuse to make a designee available at all or  
18 could we continue our discussions, and no insurer advised me  
19 on that date that they intended to not make a designee  
20 available. It was not until nine days later when this motion  
21 was filed.

22           Your Honor, but what we've heard today -- so that's  
23 the -- I just wanted the Court to understand the approach  
24 we've taken. We've tried to be as targeted as we could and to  
25 narrow issues along the way. What we've heard today, I think,

1 from Mr. Plevin and the insurers, Your Honor, is that they are  
2 not planning to call any fact witnesses at the confirmation  
3 hearing. Your Honor asked the question that I and a number of  
4 others, I think, had immediately, which was how does that play  
5 into the expert reports that will be provided. I'm not sure  
6 we heard the same thing from Mr. Plevin and from Mr.  
7 Christian.

8 I think what we heard -- and I am loathe to put  
9 words in lawyers' mouths, but they'll come back and tell me if  
10 I got it wrong -- I think what we heard from Mr. Plevin was  
11 that their expert would be basing things on, you know, the  
12 debtors' information alone. I think what we heard from Mr.  
13 Christian, essentially, was that their experts may speak to  
14 the facts as their insurance company understood them.

15 So we'll see how that plays out, you know, Your  
16 Honor. What I would suggest, though, is that there may be a  
17 path forward, as you heard from, I think, all parties on  
18 different sides of this issue, depending on what the insurers  
19 are willing to stipulate to with respect to what they will or  
20 will not put into evidence either via fact witness or an  
21 expert witness.

22 And so I would -- I hope it's constructive, Your  
23 Honor, that I make the suggestion that we don't think it's  
24 appropriate for the motion to quash to be granted given that  
25 these (indiscernible) are continuing. So we would urge the

1 Court not to rule and grant the motion for that reason. We  
2 think that, for all the reasons we've stated today and as we  
3 stated in our letter, the motion should be denied.

4 But of course, if Your Honor denies the motion,  
5 that won't stop us from continuing discussions. If Your Honor  
6 grants the motion, it will have an adverse effect on the  
7 willingness of parties to talk, obviously.

8 So I hope that was helpful, Your Honor. I'm happy  
9 to answer any questions you may have.

10 THE COURT: Well, are you suggesting that if we get  
11 clarity around the issue of whether the -- of whether the  
12 insurers -- and that's too broad a brush, okay -- an insurance  
13 company is going to be introducing their own factual evidence  
14 at confirmation with respect to the TDPs, the values, the  
15 matrices, et cetera, and whether -- and if they're not -- and  
16 if they're not going to be providing their internal factual  
17 information to an expert, but simply relying on the debtors'  
18 information, then are you saying you don't need these  
19 depositions, is that where we're going?

20 MR. MOXLEY: I think what I would say, Your Honor,  
21 is that if a particular insurer was willing to stipulate that  
22 the TDPs are based on the debtors' historical settlement  
23 practices, then our issue is resolved from the Coalition's  
24 perspective.

25 THE COURT: Yeah, but that's a different issue. I

1 mean, you know, admitting to something versus not knowing the  
2 facts are very different, it's very different. It's not, you  
3 know -- not admitting doesn't mean you're denying and it  
4 doesn't mean you know the facts. So I think it's different  
5 and --

6 MR. MOXLEY: Yes, and I think --

7 THE COURT: -- I don't see them agreeing to that.  
8 It was a thought. I just wanted to make sure I understood.

9 MR. MOXLEY: Yes. And, Your Honor, what I would  
10 say is -- maybe I wasn't as clear as I should have been on  
11 this -- let me just say, from the Coalition's perspective -- I  
12 don't want to speak for other parties -- from the Coalition's  
13 perspective, we are open to having continued discussions with  
14 the insurers to understand precisely what it is they do and do  
15 not plan to put into evidence, whether via a fact witness or  
16 an expert witness through the expert report or through expert  
17 testimony. Today was the -- I mean, you know, you heard from  
18 Mr. Plevin that the insurers had a call yesterday and he  
19 reported that on this -- that's the first that we, the  
20 Coalition, have heard that information.

21 And so what I'm suggesting to Your Honor is that I  
22 think that discussions can continue and are potentially  
23 productive to either obviate the need for some of the insurer  
24 depositions, depending on what insurance companies are doing.  
25 And I agree with you, Your Honor, that the insurance companies

1 take different positions, so there may be some insurers that  
2 are willing to stipulate to certain things and other insurance  
3 companies are not. And so there may be a way to reduce the  
4 number of depositions that go forward if these talks are  
5 allowed.

6 Thank you, Your Honor.

7 THE COURT: Let me ask you this -- and I don't  
8 think I've asked this question yet of anyone -- when you --  
9 when the Coalition issued their deposition notices, did you  
10 issue them to all insurers, primary insurers, excess insurers?  
11 Who did you issue them to?

12 MR. MOXLEY: No, we didn't issue them to all  
13 insurers, Your Honor. We issued them to ten insurance  
14 companies. They're identified in footnote 1 of our letter,  
15 which is Docket Item 7312.

16 And the approach we took, Your Honor, was to ask  
17 insurance companies who had been heavily involved in the case  
18 -- so I'm not suggesting that they necessarily were all  
19 primary or that that was the driving factor in who we chose,  
20 it was more to understand sort of the insurance companies that  
21 have really inserted themselves into the issues in the case,  
22 what is their position, what is their evidence, if any, that  
23 suggests the TDPs are inconsistent with historical practices.

24 And, Your Honor, just to put a finer point on this,  
25 you know, the way our RFAs were structured and the way that

1 they've been built into the 30(b)(6) topics, the idea was to  
2 understand if a particular insurance company had any evidence  
3 that was contrary to or that suggested that the values in  
4 their experience were different from the TDPs.

5           So Your Honor is quite right to correct me and to  
6 say that maybe I went too far in what we would need in a  
7 stipulation, but if there was something that, for instance, an  
8 insurance -- and I recognize, Your Honor, that I may be sort  
9 of negotiating a stipulation in the middle of court and I  
10 don't want to be inappropriate about that, but since you asked  
11 what will be constructive -- you know, if there are ways in  
12 which a particular insurance company could stipulate to what  
13 information it has. For instance, we don't have any  
14 information -- we, Insurance Company X, do not have any  
15 information that suggests that the values are different; we  
16 still have issues and objections to the TDPs, but we don't  
17 have any evidence, that may obviate the need for a deposition  
18 because we don't have to be concerned then that there's going  
19 to be evidence in the expert report that we never got a chance  
20 to ask questions about or discover.

21           THE COURT: Okay. I'm still struggling with the  
22 idea that one insurance company -- and, particularly, perhaps  
23 an excess insurance company -- who had minimal experience with  
24 the debtor, would know what the debtors' historical experience  
25 was and/or would know whether they had any evidence that was



1 contrary to it, or would -- and I had a third or, I lost it,  
2 but --

3 MR. MOXLEY: Well, Your Honor -- I'm sorry, Your  
4 Honor. Well, on the first of your two ors, you know, they may  
5 not know. And that's part of our point is we just want them  
6 to say, we don't have anything contrary. On the second, you  
7 know, what they --

8 THE COURT: Those are two different things. Those  
9 are two different things that require a whole lot of different  
10 diligence, let's put it that way.

11 MR. MOXLEY: Right. But, Your Honor, that goes to  
12 the point, though, of whether or not we should have an  
13 opportunity to depose the person or the company.

14 THE COURT: And I guess I'm trying to figure out  
15 the -- quite frankly, the value of that information, even if  
16 somebody -- even if some insurance company 20 years ago has,  
17 you know, helped -- paid on five claims, what's the worth of  
18 that versus they're having to go figure all of that out, and  
19 the time and expense for both the insurance company and, quite  
20 frankly, the estate, and given the time period that we have  
21 and what has to be done?

22 MR. MOXLEY: I think the Coalition agrees with Your  
23 Honor wholeheartedly, but that is the balance. That's what  
24 we're saying, I think, is that if an insurance company is not  
25 willing to tell us, they're not going to bring to bear the

1 experience they had in those five cases in 1990, they should  
2 tell us they're not going to bring that to bear at the  
3 confirmation hearing, if that's what it is. If they're not  
4 willing to say that, we should have an opportunity to question  
5 the company about that experience and how they plan to use it.

6 So it's a balance, I think, Your Honor, and if --  
7 so I think we shouldn't be hamstrung by not being able to  
8 question the witness if they're not also willing to say I'm  
9 not going to bring that today.

10 THE COURT: Okay. And I take it the Coalition has  
11 been able to see the information that the debtor has with  
12 respect to its historic claims handling procedures?

13 MR. MOXLEY: No, Your Honor, we have not. And we  
14 are, just as the other parties, a part of the discovery  
15 process now. We -- I don't want to inappropriately get into  
16 mediation issues, but we don't have any special access.

17 THE COURT: Okay.

18 MR. AZER: Your Honor, can I provide some insight  
19 into one issue that was raised?

20 THE COURT: Mr. Azer.

21 MR. MOXLEY: Thank you, Your Honor.

22 THE COURT: Thank you, Mr. Moxley.

23 MR. AZER: Yes. Thank you, Your Honor.

24 I know one thing that you focused on is, you know,  
25 claims from 15 years ago, and I think that was based on Mr.

1 Christian's comments, and I just want to clarify a couple of  
2 points.

3           The insurers were paying out claims basically up  
4 until the time of filing. And so I actually looked at an  
5 exhaustive spreadsheet we have for Great American and the last  
6 -- the most recent one I can find that they paid is 2016.  
7 Zurich, for example, paid claims in 2018/2019. So we're not  
8 talking about claims that are truly historical from 20 -- 15,  
9 20 years ago, we're talking about more current claims. That's  
10 point one.

11           And then, point two, Your Honor, we completely hear  
12 you about the proportionality point, and that's why the  
13 debtors are willing to limit the depositions to those insurers  
14 who actually paid to defend claims or paid indemnity amounts,  
15 which would significantly narrow the scope of the depositions.

16           THE COURT: Okay. So doesn't the fact that you can  
17 look at a spreadsheet tell me that you have all of the  
18 information that the debtors need to put on their case?

19           MR. AZER: So, Your Honor, the spreadsheet tells me  
20 they paid a number, but it doesn't tell me -- like, if we look  
21 at the TDP -- sorry -- when we look at the TDPs together,  
22 right, there are criteria for determining that it's a valid  
23 claim. So what the spreadsheet tells me is on -- I think it  
24 was March 21 of 2016, Great American made a contribution to an  
25 abuse claim, but what it doesn't tell me is, when Great

1 American made that contribution to that abuse claim, did it  
2 consider the same factors we consider in the TDPs, which is  
3 identity of abuser, connection to Scouting, date of abuse,  
4 location, it doesn't say that.

5           So that's the piece that we're really talking about  
6 is not the quantifiable numbers -- yeah, we have the  
7 quantifiable numbers, but what we don't have is saying, hey,  
8 claim adjuster, you thought about the same things we did.  
9 Does that --

10           THE COURT: And what if they didn't --

11           MR. AZER: -- help answer the question, Your Honor?

12           THE COURT: -- and what if they didn't, then should  
13 I find the TDPs' criteria are not good, is that -- that seems  
14 to be the flipside --

15           MR. AZER: No, I think --

16           THE COURT: -- of this.

17           MR. AZER: Your Honor, I actually don't think  
18 that's the case. You know, we obviously have our criteria and  
19 we're saying it's consistent with that, but if the debtor --  
20 if the -- I'm sorry, not the debtor, apologies, Your Honor --  
21 if the insurers basically are verifying that they looked at  
22 the same thing, we don't understand how they can basically  
23 take the opposition position now when on a prepetition basis  
24 they were agreeing with what we did.

25           THE COURT: There could be any number of reasons

1 for that. Okay. Thank you.

2 MR. AZER: We understand, Your Honor.

3 THE COURT: Thank you.

4 Mr. Rizzo, you're a new face here.

5 MR. RIZZO: Good afternoon, Your Honor, Louis Rizzo  
6 for Travelers Insurance Company and related entities. Thank  
7 you for allowing me to address some of the points raised most  
8 recently and provide some context.

9 Travelers is one of those excess carriers that  
10 participated in payment of two claims, one was 26 years ago,  
11 the other 28 years ago. And not only is that the history of  
12 claim payment known to the debtors, that was disclosed in our  
13 discovery answers, and yet, with that information in hand, we  
14 received these same -- not just 30(b)(6) notice, but also an  
15 individual claims handler notice for the claims handler  
16 involved in those two claims decades ago.

17 And I can't help but recall as I sit and listen  
18 today to Your Honor's admonition when this compressed schedule  
19 was put in place where all of us, all parties were admonished  
20 to think -- be thoughtful about discovery requests, be mindful  
21 of the schedule, and think about what's needed -- needed --  
22 for each party's burden.

23 We've seen shifting sands of argument here from the  
24 parties, including filings, Your Honor, that have taken place  
25 during this hearing relating to these matters in dispute, it's

1 hard to understand how these issues can arise in the face of  
2 the knowledge of not just the body of information that is  
3 available to all and in the possession of the debtor, but we  
4 played out clearly in our discovery responses. It seems to me  
5 there has been no effort to discriminate between what's needed  
6 and what's not. And so the notion that how an adjuster may  
7 have thought about whether he should agree to the requested  
8 funding for a settlement proposed by the Boy Scouts 26 or 28  
9 years ago is necessary for the debtor to meet its burden is  
10 impossible to fathom.

11           There's a suggestion that they want to speak to the  
12 carriers that defended and paid these claims. Excess carriers  
13 without -- almost without exception, do not defend the claims;  
14 they have the right, but not the obligation to defend them.  
15 The Boy Scouts and perhaps their primary carrier defend those  
16 claims. That's the information that's potentially relevant to  
17 the analysis as the debtor and the plan proponents have framed  
18 it.

19           And with that context, Your Honor, we would urge  
20 the Court to grant our -- the insurers' motions to quash and  
21 deny the cross-motion to compel.

22           Thank you.

23           THE COURT: Thank you.

24           Ms. Marrkand, I have not heard from you yet on this  
25 matter.

1 MS. MARRKAND: Thank you, Your Honor. As I  
2 mentioned earlier, I represent Liberty Mutual. And you've  
3 heard Mr. Plevin and I think others talk about fronting  
4 policies. So I hate to get into the weeds on coverage like  
5 this, but under the fronting policies, Your Honor, as we've  
6 disclosed to the Coalition, the FCR, and the TCC -- of course,  
7 the Boy Scouts already knew this -- the Boy Scouts handled all  
8 of the claims, Your Honor, prepetition claims under the  
9 fronting policies. They selected defense counsel, they  
10 litigated the cases, they settled the cases, they took the  
11 cases to trial.

12 So I think I'm hearing then, Your Honor, that  
13 because Liberty Mutual didn't -- and we do have some excess  
14 policies, Your Honor, upper, upper, upper excess, we never  
15 even got notice of any prepetition claims under those policies  
16 -- so Liberty Mutual never paid a single dollar for the  
17 defense or indemnity of a prepetition abuse claim.

18 Number two, Your Honor, I'm a little -- I think  
19 it's very important here about when anyone makes a  
20 representation to you about what they have or haven't done,  
21 and the FCR said it served discovery. And it did serve  
22 discovery, Your Honor, interrogatories, all of which are  
23 identified in this letter, there are about eight of them, all  
24 of which go to prepetition claims handling. Those are  
25 interrogatories. There is a single document request, Your

1 Honor, about manuals or claims handling procedures from the  
2 FCR.

3 And when Ms. Grimm said a minute ago, Judge, this  
4 is just kind of empty procedural, we don't want to get caught  
5 in this kind of quagmire, because we could have just jumped on  
6 what the Coalition did. Well, actually, Your Honor, the  
7 debtors had moved for protection of claims manuals and that  
8 motion was ripe, and the Coalition and the T -- I think  
9 everybody joined them, the debtors withdrew their motion, Your  
10 Honor, as did the Coalition withdraw its joinder.

11 So, first, there was no discovery served by the FCR  
12 for claims handling procedures; secondly, the debtors, who  
13 initially moved for that, withdrew their motion, and Mr. Azer  
14 reported that to you. So we are now so attenuated from what  
15 really matters, which is the debtors prepetition claims  
16 handling practices.

17 And you might recall, Your Honor, Mr. Goodman told  
18 you on October 5th -- these are his words, Your Honor -- that  
19 you were asking kind of for a roadmap of what was going to  
20 happen on confirmation discovery and Mr. Goodman, a plan  
21 proponent, said that, "In terms of discovery, debtors'  
22 historical settlements and experience in the tort system is  
23 what is driving the discovery process. Debtors will prove the  
24 TDP values and factors are consistent with debtors' historical  
25 experience."



1           For us, Your Honor, Liberty Mutual, and as Mr.  
2 Plevin said a little while ago, we have no independent facts.  
3 What are we going to rely upon when we come before you? We're  
4 going to look at what the debtors have produced, we're going  
5 to look at what their experts say and what our experts say.  
6 Under no circumstances could we be hypocritical and put on a  
7 witness whom we haven't let be deposed, whether as a 30(b)(6)  
8 or a fact witness, and think you would ever allow us to do  
9 that, nor are we going to provide an expert with any  
10 information or documents on prepetition claims handling unless  
11 that too has been provided.

12           So it is difficult to understand right now, Your  
13 Honor, how any of this bears on what you are going to be  
14 dealing with and what the debtors have asked you to deal with.

15           And I would just make one final remark. When you  
16 asked Mr. Moxley does he have access to the prepetition claims  
17 handling, he's a plan proponent, Your Honor, the debtors do.  
18 It's the debtors' plan and it will be the debtors who are  
19 going forward.

20           So I think, Your Honor, you have asked a series of  
21 very surgical questions and I'm, in all candor, not sure that  
22 one of your questions that you put to the debtors' counsel or  
23 the FCR's counsel or the Coalition's counsel was actually  
24 answered, I think it was artfully -- they were artfully  
25 deflected, but if we need to say it again and confirm it in

1 writing, certainly, I can do that for Liberty Mutual. I know  
2 Mr. Plevin was authorized to speak on behalf of all of us. We  
3 have no independent facts. We're not putting on any fact  
4 witnesses, nor are we relying on any data.

5 And as I did note, when debtors initially sought a  
6 claims manual from Liberty Mutual -- and it's exactly what  
7 Your Honor has said -- does it mean that if a witness  
8 testifies that the TDPs are unreasonable, are not consistent  
9 with the tort system, therefore, your work is over? They  
10 would never admit to that.

11 This is about legitimate fact discovery in the  
12 context of this case, Your Honor, and I would respectfully  
13 urge that you certainly deny the FCR's cross-motion, at a  
14 minimum, and grant our motions, but if you need to, to ask  
15 your questions again to get straight answers.

16 I really appreciate the time to address you.

17 THE COURT: Thank you. Let me ask you a question,  
18 which then I'll ask -- I've got the three -- I've got Mr.  
19 Winsberg's hand up, Mr. Plevin, and Mr. Christian -- and when  
20 you address me, you can answer the same question then for me.

21 The gist of -- quite frankly, the whole gist of the  
22 argument, I think, that the -- I'll call them all the  
23 objectors to the motion for a protective order or to quash,  
24 their whole position is, seems to be boiled down to, well,  
25 what if an insurance adjuster has information or adjusted

1 claims in the exact same way the Boy Scouts did, then aren't  
2 we entitled to know that to -- I think what someone said was -  
3 - impeach the insurer's position -- they didn't say impeach a  
4 witness, but they said impeach the insurer's position.

5 What's the response to that?

6 MS. MARRKAND: I think, Your Honor, that is why it  
7 is the debtors' historical claims handling practices. We  
8 didn't pay any, so -- nor defend any. I'm somewhat in the  
9 bucket of the excess carriers.

10 THE COURT: Uh-huh.

11 MS. MARRKAND: So why could it possibly be that an  
12 insurer who paid -- it doesn't seem to matter, Your Honor, if  
13 it's ten claims or what the year was that those payments were  
14 made, how does that bear now on 2021 and the way cases are  
15 litigated in the tort system today?

16 Because what you will know, Your Honor, is -- and  
17 the Boy Scouts are going to admit this in front of you -- when  
18 they handled their claims, they considered the jurisdiction,  
19 they considered the judge, they considered the defense -- I'm  
20 sorry, the plaintiff's counsel, they considered the nature of  
21 the abuse, the severity of the abuse. And when Mr. Ogletree -  
22 - I believe he is the Boy Scouts' 30(b)(6) witness -- he's  
23 also going to talk, just as the Third Circuit did in  
24 Combustion Engineering, about liability. There has to be  
25 liability and injury that the Boy Scouts can prove.

1 I suspect -- I don't know, Mr. Ogletree hasn't been  
2 deposed -- but what an insurer did or a series of insurers did  
3 in the context of a handful of claims, or maybe Hartford more,  
4 I don't honestly know, how does that then, as basically what  
5 the debtors are saying is, we should be estopped, Your Honor,  
6 actually estopped from defending the TDPs -- or challenging  
7 the TDPs because in a certain context this is what insurance  
8 company did. So you will then be asked, Your Honor, to  
9 evaluate the claims handling for each particular claim, that's  
10 what that will devolve into.

11 So it is not -- and that's what -- I'm afraid I'm  
12 seeing some, you know, hide-and-seek here because we've heard  
13 a couple of -- we've heard a couple of statements. If you  
14 defended -- wait a minute, let me get it exactly right -- I  
15 think Mr. Moxley said, "If an insurer were heavily involved,  
16 inserted themselves into this case" -- I'm not quite sure what  
17 that means -- I have inserted Liberty Mutual into this case  
18 because I was invited to this proceeding as an insurer, so of  
19 course I've inserted Liberty Mutual into the case because we  
20 issued those fronting policies and excess policies, but it  
21 doesn't mean that I am precluded, Your Honor, from offering  
22 evidence relying on the debtors' documents, the debtors'  
23 testimony and their experts, from bringing that to the Court's  
24 attention and saying this is what they've just said, Your  
25 Honor.

1 Under what they're asking you to do is basically  
2 say I just want to play this out for trial. A witness  
3 testifies -- yeah, I didn't consider, for example, how many  
4 times this poor young person was abused. Therefore, Your  
5 Honor, does that mean in that particular case that you would -  
6 - since this is not in front of a jury -- you would estop that  
7 insurer and say, see, you didn't consider that in the Jones  
8 case? Whether it was 40 years ago, like Mr. Rizzo said for  
9 Travelers -- and I take Mr. Rizzo at his word that there must  
10 have been something recent, I believe he said with Great  
11 American -- that cannot be that the debtors, who have put this  
12 all before you, are basically giving -- this is the Faustian  
13 bargain they want, withdraw your complaints about the TDPs and  
14 we won't depose you.

15 And what you have rightly spotted, Your Honor, is  
16 that's not right. We don't have the burden here, they do, and  
17 we are trying to get the discovery that we're entitled to to  
18 see how we put forth our case. But you've heard Mr. Plevin  
19 say we're not putting up any fact witnesses, we don't have any  
20 independent evidence; we're not giving secret information to  
21 experts.

22 This all comes down to one issue, the argument of  
23 impeachment, and I think that is extreme and I think  
24 particularly, Your Honor, given the clock that we're under, it  
25 is, as Mr. Plevin said, completely disproportionate to what

1 this case requires.

2 THE COURT: Thank you.

3 Mr. Winsberg?

4 MR. WINSBERG: Yes, Your Honor. Can you hear me  
5 okay?

6 THE COURT: I can.

7 MR. WINSBERG: Just real briefly. I think Your  
8 Honor hit on the head, Mr. Azer was able to on the tip of his  
9 fingers in the middle of this hearing, pretty impressively,  
10 pull up information, you know, on what carriers had paid in  
11 settlements. They have this information, they're not  
12 contesting it, it's at his fingerprints; they produced it.  
13 There is a document production and in there is a spreadsheet,  
14 a pretty voluminous spreadsheet, I'm told it's over a hundred  
15 columns, that has all this information in it. So they have  
16 the information.

17 As our clients, the Allianz insurers, are excess,  
18 we produced a redacted loss run, among other things, so they  
19 have our information already on those settlements. And what  
20 they're really trying to get at and trying to argue in  
21 relevancy for Your Honor is the sausage-making -- the idea  
22 that somebody's sausage-making and how they made a decision  
23 back like, you know, five, ten, thirty years ago, you can take  
24 the pick, is somehow relevant or proportional to determine  
25 whether these TDPs, which the debtors have put at issue with

1 their proposed findings and order, are appropriate or relevant  
2 or proportional, and we don't think they are.

3 And so we would respectfully submit that the Court  
4 should, you know, grant the motion for protective order, that  
5 the claims information, you know, is not relevant or  
6 proportional in light of your decision in Imerys and we think  
7 you got it right there.

8 And we'd also note, you know, one last point on the  
9 FCR's motion. You know, look, everybody needs a little bit of  
10 grace in this case and we get it, it's such a busy case, but  
11 they did file their supplemental paper in the middle of a  
12 hearing and, you know, we don't really think that's  
13 appropriate either. But, in any event, we do think you got it  
14 right in Imerys. They have the information and what they're  
15 really asking for is information that they could have tried to  
16 get from us if they had just granted -- consented to our  
17 motion for stay relief, but that's not what they chose to do  
18 and how they want to do it on this compressed time frame.

19 So we respectfully request Your Honor grant the  
20 motions and thank you for your time today.

21 THE COURT: Thank you.

22 Mr. Christian?

23 MR. CHRISTIAN: Thank you, Your Honor. David  
24 Christian, again, for Great American.

25 I'm first going to address the question you posed

1 to all of us, and then I just want to hit on a couple of more  
2 technical points for the sake of record and to make sure  
3 there's no confusion for Your Honor or later.

4           In response to the question you posed first to Ms.  
5 Marrkand, I think Your Honor had already sort of gotten your  
6 hands around what is the appropriate response and that is,  
7 let's say a claim that was first presented to us in the early  
8 2000s for abuse that allegedly took place in the 1990s, you  
9 know, it involves a particular judge in a particular  
10 jurisdiction and there's a settlement demand that the debtor  
11 wants to accept, and we're being asked to contribute, you  
12 know, a share to it. In other words, it's not our settlement,  
13 we're not paying the total value of it, we weren't involved in  
14 the defense of it, but we're just being asked to resolve a  
15 particular case. And our insured says, you know, it's the one  
16 case we've got right now that's really got us worried and we'd  
17 like you to contribute. And this is all, of course,  
18 hypothetical; I'm not disclosing any particular details about  
19 a specific case.

20           Our decision to either go along with or not contest  
21 or not file a declaratory judgment action against our insured  
22 with respect to that case is a decision that has no bearing  
23 whatsoever on the findings this Court has to make under  
24 Section 1129 of the bankruptcy code. It also has nothing to  
25 do with how one would reasonably and appropriately and fairly



1 address 80-some-thousand claims that are being presented.

2           We have gone from a world where I think it was  
3 something like 250 cases, maybe a thousand or slightly more  
4 than a thousand of potential claims, to over 80,000 non-  
5 duplicative claims, and how you handle that fairly and  
6 reasonably is totally unrelated to a question of will you  
7 contribute to this particular settlement in this case that  
8 we've worked up that maybe is trial-ready, that is going to  
9 have defense costs associated with it, maybe in the millions  
10 of dollars, right? So they're not just apples and oranges,  
11 they're fruits and vegetables; they're not even in the same  
12 category.

13           And so, you know, I think that's the response to  
14 Your Honor's question and I think Your Honor had sort of  
15 gleaned that earlier in the hearing.

16           Now, on two more technical points, I guess I wanted  
17 to return briefly to the -- FCR's cross-motion with respect to  
18 the procedural arguments that were addressed by Ms. Grimm.  
19 Just so the record is clear and so Your Honor understands what  
20 we're dealing with, I want to lay out exactly what happened.

21           FCR filed a cross-motion on Monday in which they  
22 admit that they did not meet and confer prior to filing the  
23 motion, they said they could meet and confer after they filed  
24 the motion. Then, late last night, they withdrew the motion  
25 with respect to some carriers, including Mr. Plevin's client,

1 who authored the response to their cross-motion, so that  
2 presumably he couldn't argue it today? I really don't  
3 understand the decision-making on that, but that happened late  
4 last night.

5           And then, today, during the hearing, after the  
6 Court had already been convened for more than two hours, they  
7 filed a proposal of what they would serve on us by way of  
8 document requests if they were allowed to do so. Because, as  
9 you've already heard, they didn't actually request these  
10 documents, the FCR didn't.

11           And why is all that technicality significant here?  
12 Well, because there are some carriers who never got any  
13 document requests from the FCR. My client did, so I can't  
14 make that point. But if my client had been asked to meet and  
15 confer about this cross-motion before it was filed, it's  
16 possible we would have resolved it. Indeed, we resolved that  
17 issue with other parties who have served document requests on  
18 us. So the order and the timing makes a difference.

19           And so here we are in a position where the FCR has  
20 cross-moved about something it never sought, that it tried to  
21 piggyback on parties with whom we've resolved issues through  
22 the meet-and-confer process that is supposed to happen before  
23 a motion gets filed just so we don't get caught in the  
24 situation with the FCR seeking documents that it never sought  
25 in the first place during a hearing.

1           So I do think the procedural issues are an  
2 independent basis to deny the FCR's cross-motion. I think,  
3 however, the argument you've heard today, Your Honor, means  
4 you can deny the cross-motion on the merits. I mean, I think  
5 we've spent a lot of time and Your Honor has gotten a good  
6 feel for the substance of it. And so, on either basis, I'd be  
7 happy for you to deny the cross-motion, but I think we know  
8 what the right answer is on the merits as well.

9           And then just one last technicality, at the risk of  
10 over-lawyering this for just a half a minute -- I feel like,  
11 given the stakes in this case and the number of parties  
12 involved, it's important to be clear about this. I heard Mr.  
13 Moxley say that it would help the Coalition to know that we  
14 would use the debtors' information alone, that's the phrase I  
15 wrote down in my notes. Well, it's not necessarily the  
16 debtors' information alone that would be used, and let me give  
17 just two examples to be clear about that.

18           Let's say an expert -- and I include in this the  
19 debtors' experts, Bates White for example, they surely are  
20 aware of other facts related to sex abuse claims. I mean  
21 when, for example, Bates White does its analysis, it's surely  
22 bringing to bear its experience in other mass tort  
23 bankruptcies and other bankruptcies involving sex abuse  
24 claims. And so, you know, I don't want the sort of  
25 characterization that's gone on at this hearing about the fact

1 that we're not presenting our witnesses and our claims  
2 handling as factual evidence that's relevant to the Section  
3 1129 issues to mean that we're limited strictly to the  
4 debtors' information alone. And I'll give just another  
5 example about that.

6 I might argue to you later that in most mass tort  
7 cases the convenience class payment is \$200. That's a fact,  
8 right, from another case, that's not the debtors' information.  
9 And that, when you compare that to the \$3500 being offered  
10 under the plan supported by the Coalition, that that's not  
11 reasonable, right? I may make that argument to you and I'm  
12 relying on a fact that's not debtors' information, it's -- you  
13 know, it's the Kaiser Gypsum TDP that pays \$200 rather than  
14 \$3500 for a convenience class.

15 So I know Mr. Moxley was speaking off the cuff and  
16 even trying to negotiate, as I think he put it, in open court,  
17 and so I don't mean to suggest that Mr. Moxley was purposely  
18 trying to box us in or play "gotcha" with us, but I did --  
19 because of the number of parties and because of the stakes, I  
20 wanted to be clear. When we get through the expert case, when  
21 we get through the presentation of the evidence at the  
22 confirmation hearing, there may be things that aren't in the  
23 debtors' files that are brought to the Court's attention. But  
24 just to reiterate, to the extent it needs to be -- Mr. Plevin  
25 said it, Ms. Marrkand said it, let me say it on behalf of

1 Great American, we're not going to come touting to you, you  
2 know, this is how Great American resolved a sex abuse claim or  
3 this is what a Great American claims handler thinks or, you  
4 know, see right here, we have this guidance where we say don't  
5 do it like they do it in the TDPs. We don't think they should  
6 do it the way they're proposing to do it in the TDPs, but our  
7 evidence isn't going to be because Great American on its own  
8 has determined what the right answer here is.

9           So, with that, I think I've covered all the points  
10 I wanted to make sure were clear for the record and I'm happy  
11 to answer any questions.

12           THE COURT: Thank you.

13           MR. CHRISTIAN: Thank you, Your Honor.

14           THE COURT: Okay. Mr. Plevin, I'm going to let you  
15 play last.

16           MR. PLEVIN: Thank you, Your Honor.

17           The first point I would make is that neither Mr.  
18 Azer nor Mr. Moxley nor Ms. Grimm addressed the  
19 proportionality point at all. And I would ask you to consider  
20 what this is going to look like in the confirmation hearing,  
21 if this discovery goes forward. The debtors apparently want  
22 to go claim-by-claim in the depositions to see what the  
23 insurers thought about each claim they handled.

24           So I think my client was involved in five claims  
25 where they were asked to contribute to a settlement, they're

1 going to depose one or two of my witnesses, presumably for  
2 seven hours each, about what they did in those five claims.  
3 And then if we make an argument at the confirmation hearing  
4 based on the debtors' evidence that we think the TDP values  
5 are too high or that the matrix -- that the matrix uses an  
6 aggravating factor that it shouldn't, they're going to then  
7 want to present to you the evidence of the depositions about  
8 these five claims.

9           The result, Your Honor, the inevitable result is  
10 that you're going to be mired in the details of what an  
11 individual claim handler at Zurich or Great American or some  
12 other carrier thought about the debtors' request that they  
13 contribute to a particular settlement, whether that's in 2016  
14 or 1998. It's going to take the confirmation hearing way off  
15 track and add days and days to it. And, when you think about  
16 proportionality, I would ask that you think about that.

17           Debtors made an offer of a stipulation, but that  
18 stipulation is illusory. Sorry, Your Honor, the mail just was  
19 delivered. What the debtors' response to the motion, in their  
20 motion what they say they're looking to stipulate is, quote,  
21 "Specifically, if an insurer can stipulate that it has no  
22 information relevant to the debtors' historical claims  
23 handling practices and agrees not to contest the plan, then  
24 the debtors won't depose that insurer."

25           So, in other words, we have to -- in order to avoid

1 these depositions under their proposed stipulation, we have to  
2 agree not to file any plan objections on any issue, and that  
3 seems to me to be an illusory stipulation and not a meaningful  
4 offer.

5           Mr. Azer attempted to argue that the debtors needed  
6 information about allocation to other insurers in order to  
7 defend the Hartford settlement. And I think Mr. Winsberg was  
8 exactly correct in calling this a renewal of the request for a  
9 binding estimation.

10           Hartford's policies, as I understand it, were in  
11 the 1960s and 1970s. My client's policies and the policies of  
12 the other excess insurers are all in 1986 or later. There's  
13 no reason to think that we would have had any involvement or  
14 any potential responsibility, or that any analysis of our  
15 policies or claims handling is needed with respect to an abuse  
16 that might trigger a Hartford policy 20 or 25 years earlier.

17           What is more, debtors entered into not one, but two  
18 settlements with Hartford without the need for depositions of  
19 or information from any other insurers. The debtors had all  
20 the information they felt they needed to conclude that they  
21 thought the Hartford settlement was a good settlement and they  
22 don't need depositions of other insurers on that issue.

23           Mr. Azer indicated that he thought -- and this is  
24 not a quote, this is a characterization -- that the insurers  
25 were throwing up a roadblock of sorts in asserting that

1 defense counsel-privileged submissions should be -- should be  
2 held privileged, because the reality is, as Mr. Christian just  
3 explained, is when our clients were asked to contribute to a  
4 settlement, they typically got defense counsel evaluations of  
5 the case as part of the information that the insurers looked  
6 at to decide whether to agree to what the Boy Scouts were  
7 asking. This case, Your Honor, is not delivering full  
8 releases to chartered organizations, and I'm sure they would  
9 be thrilled to know that debtors are proposing to hand over  
10 defense counsel-privileged claim evaluations to the  
11 plaintiffs' bar so that those can be used against the  
12 chartered organizations in future tort actions.

13           What is more, the TDPs themselves have an opt-out  
14 that allows claimants to seek recovery in the tort system.  
15 Again, what claimant wouldn't love to have BSA's defense  
16 counsel's privileged case evaluation as they pursue tort  
17 system claims? And all of this is for information that is, at  
18 best, marginally relevant, including topics on underwriting  
19 and negotiation of the policies that have no relevance at all  
20 and which for some of the carriers go back decades.

21           Ms. Grimm made a point where she said that the --  
22 they need discovery from the insurers because the insurers say  
23 that the TDPs are or may be collusive. Well, the information  
24 about that is not in our files, the information about that is  
25 in the documents exchanged between the debtors and the other



1 plan supporters like the Coalition, and we'll evaluate that  
2 evidence when we see it and decide if we are going to make an  
3 argument that things were collusive. What we did in  
4 responding to Boy Scouts requests has nothing to do with that  
5 issue.

6 Ms. Grimm said the findings are required for the  
7 plan to be confirmed. And I suppose that's right in a sense  
8 because they have put them in as conditions precedent, but the  
9 bankruptcy code doesn't require those findings.

10 Mr. Moxley said that the RFAs were targeted and are  
11 proper subjects for the insurers' 30(b)(6) witnesses. Our  
12 response to the RFAs -- and I think most of the other insurers  
13 gave similar responses -- is that we don't at this time have  
14 sufficient information to admit or deny the RFAs, and my  
15 responses pointed out that's because we haven't had discovery  
16 yet from the debtors. So my witnesses don't have any  
17 information yet to support any of the things that they've  
18 asked us to admit.

19 When and if they do get that information, it's all  
20 going to be something that they either received through  
21 counsel and they would be called upon at a deposition to  
22 marshal that evidence, marshal the evidence of what the Boy  
23 Scouts' historical practices are, and then compare that to  
24 what they did or what their company did, and then explain the  
25 basis for an admission or a denial -- I guess it would be a

1 denial of the RFA. That is a classic contention interrogatory  
2 and the cases are quite clear that a human being is not  
3 required to serve as an answer to a contention interrogatory.  
4 So I disagree completely with Mr. Moxley's characterization of  
5 the Coalition's RFA-related topics as targeted or seeking  
6 facts, it is seeking evaluative legal conclusions and  
7 contentions, and requiring someone to marshal all of that  
8 information on the spot.

9           And then, Your Honor, I think to respond to your  
10 question -- I don't want to beat a horse that Ms. Marrkand and  
11 Mr. Christian have already addressed -- I don't think that  
12 what -- if one of our claim handlers in evaluating a claim looked  
13 at the same factors that the TDPs proposed to include, that  
14 doesn't mean that the TDPs necessarily should be confirmed.  
15 It means perhaps that our claim handler acceded to a request  
16 by the BSA, that's all it means. And, again, we're going to  
17 get into the point of being mired in claim-by-claim  
18 evaluations and we're going to be delving into privilege  
19 issues because a lot of what our claim handlers did, if they  
20 were looking at this, was based on what privileged information  
21 they were receiving from the Boy Scouts.

22           Thank you, Your Honor.

23           THE COURT: Thank you.

24           Okay. Well, I see hands are up, but I'm prepared  
25 to rule on this. And I appreciate very much the arguments, I

1 had read the papers and found them helpful in defining the  
2 issues, I haven't read anything that was filed today.

3 And I was interested in the question that I asked  
4 almost everyone, which is what if there is some difference  
5 between -- or what if the insurance company takes a position  
6 but its claims adjuster -- I'm not being articulate here. Let  
7 me back up.

8 The question I asked was, okay, what if the claims  
9 adjuster on its one or five claims agreed with the Boy Scouts,  
10 would that be relevant information, or how do I use that  
11 information? And I think the responses I got from the  
12 separate insurance companies is correct, we would be down  
13 rabbit holes. We would be off in tangents in the confirmation  
14 hearing. How would that information be used?

15 And that leads me back to the main point, which is  
16 that the debtor has the burden of proof on the appropriateness  
17 of the TDPs since it has put them at issue very specifically  
18 in the case and asked for very specific findings, the  
19 insurance companies did not initially put this at issue and it  
20 is the debtors' burden. They have the information that they  
21 need. They know why they crafted the TDPs, which the  
22 insurance companies had no part of, and they'll put on their  
23 proof.

24 The deposition notices, which are what are in front  
25 of me, also do not appear to have been targeted to insurance

1 companies that may have significant information about their  
2 own claims handling in the sense that they handled a  
3 significant number of claims.

4           What I'm hearing is I've got excess insurance  
5 companies that are being asked questions who maybe were  
6 involved in two or five or ten claims, I've got fronting  
7 policies, which I'm learning about, but my understanding is  
8 that the insurers company really is just administering the  
9 claim, it's more of an administrative function. I hope I'm  
10 right on that. I don't think I have a primary insurance  
11 company in front of me who would have handled, I'm guessing -  
12 - and it is just a guess because I don't have this in front of  
13 me -- a significant number of cases. The criteria for being  
14 served with the notice of deposition appears to be that you  
15 were involved in the case, the insurance company is involved  
16 in the case and has spoken up, that does not mean they have  
17 information.

18           So I do not find that these depositions were --  
19 such as they were are even targeted at insurance companies  
20 that might have what's arguably relevant information, although  
21 minimally relevant and I think would lead us down tangents.  
22 So that's another reason that I'm denying the motions and the  
23 cross-motion, and I'll get to that.

24           The other -- well, that leads to proportionality.  
25 Given that, I don't think that the deposition notices were

1 targeted toward insurance companies most likely to have  
2 information that the debtors and the Coalition and the FCR say  
3 they need. I think that the 44 deposition requests are simply  
4 out of proportion to the possibility that there might be some  
5 relevant information that might be able to be used. And I'm  
6 saying that because of, again, what I've already stated, but  
7 also because we are in essence 60 days before confirmation.

8           The debtors asked for and I gave them a very  
9 expedited confirmation schedule. I know Mr. Kurts has said on  
10 a number of occasions, well, this is twice as much as you  
11 normally get. Well, this case is more than twice as much as  
12 the normal bankruptcy case heading towards confirmation in  
13 terms of the issues that are outstanding. And I'm told the  
14 debtors have 26 areas, topics that they might present expert  
15 testimony on.

16           In all of this context, I just think that these  
17 requests are not proportional to the time it would take away  
18 from the critical confirmation issues, the expense of that to  
19 the estate, the expense of that to the insurance companies  
20 whose employees I think, again, have minimal, minimal relevant  
21 evidence, if any. So I think that that's important as well.

22           When I went through the topics, I found this  
23 Exhibit 2, "Topics at issue," very helpful. This was Mr.  
24 Plevin's filing. As I walked through many of the contentions  
25 of the debtors, I do believe they're asking for legal

1 conclusions. I wasn't sure that the Coalition actually had  
2 responses to Coalition topics 1 through 4, so I wouldn't grant  
3 that. I'm not sure the FCR had a response to its topic 3. I  
4 think the TCC's matters have been continued.

5           The prepetition claims handling, that's really what  
6 I've been addressing. The RFAs, which were the Coalition's,  
7 while the Coalition says it wants the factual basis in the  
8 filings, I couldn't often on some of these topics tell the  
9 difference between these and the legal conclusions that were  
10 in previous -- that were in the previous section on legal  
11 conclusions.

12           And then the big question I did have with respect  
13 to the lack of information category, which encompassed a lot  
14 of this, is were the insurance companies going to be putting  
15 on a factual witness to talk about their own experience and  
16 their own claims adjustment and experience, and the answer has  
17 been resoundingly no. And Ms. Marrkand has actually -- has  
18 obviously picked up on my comments that, no, no expert is  
19 going to be able to use any internal documentation of the  
20 insurers that hasn't been shared, and which I'm not making be  
21 shared, to support an opinion, and I know that no lawyer would  
22 think I would permit that to happen. So that's not going to  
23 happen.

24           So, when I put all this together and I see what we  
25 have coming in front of us in January -- and, again, the at

1 best, minimal, used for impeachment purpose on positions and  
2 not even witnesses, I don't know how that would even play out  
3 -- I'm denying the motion and the cross-motion.

4           Again, when I looked at the statements that the FCR  
5 is relying on in the cross-motion to say that there's some  
6 relevance here to what they're requesting, I don't see it, I  
7 just don't see it. So even if I -- I think someone said --  
8 provide some grace in this, which I think is wholly  
9 appropriate, that the documents were never asked for and the  
10 meet-and-confer didn't happen. I've heard enough argument  
11 that I'm not going to grant the cross-motion.

12           MR. PLEVIN: Your Honor, may I just ask a  
13 clarification?

14           THE COURT: Yes.

15           MR. PLEVIN: I think you said inadvertently twice  
16 that you were denying the motions and the cross-motions.

17           THE COURT: Oh, I'm sorry. Yeah, I'm sorry.  
18 I'm granting them. Thank you.

19           MR. PLEVIN: So, you're granting the two motions to  
20 quash and --

21           THE COURT: I'm granting --

22           MR. PLEVIN: -- denying the cross-motion?

23           THE COURT: Yes. I'm granting the motion to quash.  
24 I am denying the cross-motion. Thank you.

25           MR. PLEVIN: Thank you.

1 UNIDENTIFIED: Thank you, Your Honor.

2 THE COURT: Thank you.

3 Okay. That's Numbers 6 and 7.

4 MR. ABBOTT: Yes, Your Honor. That puts us up to  
5 Number 8 on the docket, which is D.I. 7239. That's a letter  
6 from Ms. Currie [sic], regarding the insurers' motion to  
7 compel. I'll just assume Ms. Currie is on the line; although,  
8 I'm not sure she, or whoever from her group, is going to argue  
9 that, Your Honor.

10 MR. CURRIE: Good afternoon, Your Honor. This is  
11 Kelly Currie from Crowell & Moring, on behalf of the Zurich  
12 Insurers. And our client is joined by a number of other  
13 insurers in bringing the motion to compel.

14 And, Your Honor, if I may, I may just start for a  
15 few minutes to try to just go over, briefly, some of the  
16 ground that the Court has heard before about why we are  
17 seeking this motion to compel discovery against these law  
18 firms who represent thousands and thousands of claimants in  
19 this matter. And it's because, you know, as the Court has  
20 heard before in the context of the Rule 2004 applications  
21 brought by Century and joined by others, that, you know, these  
22 firms have had a much more than passive role in this  
23 litigation.

24 The Court learned about relationships that these  
25 law firms have with claims aggregators and a whole range of



1 red flags in the claims aggregation and processing, and,  
2 frankly, lights were flashing red just on the number of the  
3 claims and the volumes of claims explosions leading up to the  
4 bar date.

5           And what we have here, Your Honor, is the situation  
6 where, as the Court has referred to a couple times today in  
7 going into this discovery period, per the confirmation  
8 process, the Court urged all the participants to be as  
9 cooperative as possible, to try to tee up the issues that are  
10 relevant before this Court, and to, you know, bring to light  
11 the discovery that is going to inform a lot of arguments that  
12 are going to be relevant in terms of the confirmation process.

13           And what's happened, you know, since the discovery  
14 period has started, we served discovery on these firms -- and  
15 I should have said at the beginning, Your Honor, one of the  
16 law firms that we served discovery against, AVA Law Group,  
17 they're not being heard today because Mr. Gray had a  
18 scheduling issue and we've all agreed that as to AVA Law, this  
19 will be heard on the 29th.

20           But as to the other five firms, Your Honor, what  
21 happened was, essentially, in a number of meet-and-confer  
22 conferences with counsel, we offered, Your Honor, in the  
23 interests of really getting to the real discovery issues, to  
24 withdraw these motions and agree that we would proceed as if  
25 we were in a Rule 45 context, a subpoena context, if the firms

1 would agree that the substantive discovery disputes would be  
2 heard before Your Honor, rather than in disparate, foreign  
3 jurisdictions where we may have to, you know, bring motions to  
4 transfer; whereas, this Court, I think everyone agrees is  
5 certainly best-suited to hear the substantive issues, you  
6 know, that might be raised, for example, that come up in the  
7 other motions that we're going to talk about later, for  
8 example, privilege issues, in the way.

9           And so, our effort in this motion to compel, Your  
10 Honor, is to say that given the level and the kind of  
11 engagement that the law firms have consistently had in this  
12 proceeding, that even if they are not nominal parties, Your  
13 Honor, they have comported themselves as parties. And if  
14 not --

15           THE COURT: Excuse me for a moment.

16           MR. CURRIE: Yes, Your Honor.

17           THE COURT: Excuse me just for a moment,  
18 Mr. Currie.

19           Please check your audio, everyone else. I'm  
20 hearing a keyboard. Thank you.

21           MR. CURRIE: Thank you, Your Honor.

22           And so, you know, the effort really was to try to  
23 be as pragmatic as possible, given what the Court has  
24 expressed many times, without the express discovery schedule.

25           And the issues that I think are most important that

1 are on deck for the other firms that we're going to talk about  
2 later, you know, for example, we've been saying we're not  
3 seeking privileged information; we're seeking facts that go to  
4 the integrity of the claims process, the facts that go to, you  
5 know, whether Section 1129, you know, good faith requirements  
6 have been met.

7           And so, that's what brings us here today. And I  
8 want to talk a bit about the activity of each law firm that's  
9 before us here today in this motion and why the Court ought to  
10 consider them, if not, nominal parties, you know, parties for  
11 the purpose of discovery. But with the Court's permission,  
12 one of the law firms is the Kosnoff Law Firm and, as the Court  
13 is aware, Century is scheduled to take  
14 Mr. Kosnoff's deposition next week.

15           And Mr. Schiavoni, I think, would like to be heard  
16 as to the intersection between this motion here and what is  
17 scheduling to be teed up next week so that there's not any --  
18 so there's clearer understanding of what the expectations are  
19 for what's to happen next week and how that might intersect  
20 with the Court's views on this broader motion.

21           So, with the Court's permission, I would like to  
22 pass the baton to Mr. Schiavoni to be heard regarding Kosnoff  
23 Law Firm and then I will briefly discuss the other firms that  
24 are the subject of this motion.

25           THE COURT: Okay. Well, I do think it would be

1 helpful to, and I think we need to talk about each firm  
2 individually, and I want to make sure I know what you think  
3 the deposition is, or the document requests and  
4 interrogatories are specifically relevant to, for confirmation  
5 purposes. And I know some of the law firms have raised the  
6 relevancy issue, so I want to understand what you think it's  
7 relevant to and then we'll -- I do think the law firms, some  
8 of them may be in different positions, and they may not be,  
9 but I think each one is entitled to be heard separately.

10           So, if you want to start with Kosnoff, that's fine.

11           MR. SCHIAVONI: Okay. Your Honor, I will.

12           This is Tanc Schiavoni and maybe I could just lay  
13 some of the groundwork for Mr. Kelly [sic] on the rest of it.

14           So, with Mr. Kosnoff, we noticed his deposition and  
15 we subpoenaed him also; we did both. The subpoenas were  
16 issued on the West Coast. The notice was issued out of this  
17 court.

18           He's agreed to appear on Monday. Frankly, I  
19 thought that was the end of it. I actually didn't even  
20 realize he was on the calendar here and now I realize I sort  
21 of maybe was bamboozled a little bit, that there's some sort  
22 of embedded dispute in the Monday deposition. I think  
23 Mr. Kosnoff is under the view that he's only going to appear  
24 with respect to the dispute on solicitation and no other  
25 issues.

1           So, you know, we do, as a practical matter, need to  
2 resolve this, okay. So, we have Mr. Kosnoff signed large  
3 numbers of proofs of claim. He's filed a 2019 statement  
4 saying that his signature was attached to other proofs of  
5 claim by other unidentified individuals. He's interjected  
6 himself directly in solicitation, I would say both, by, in a  
7 sense, signing the proofs of claim, which, you know, lead to,  
8 then, the selection of who gets to vote, but also by his --  
9 the role he's played in balloting.

10           Others of these folks, you'll hear from Mr. Kelly,  
11 have interjected themselves by the use of either master  
12 ballots or by the use of self-described balloting centers at  
13 their firms, where they collected individual ballots. I think  
14 it's sort of just another form of a master ballot.

15           In Mr. Kosnoff's case, in addition, when his  
16 counsel did appear in the case, he's identified the appearance  
17 as being on behalf of Mr. Kosnoff as a party. So, there's  
18 that, also.

19           And, you know, in addition to that, we did think  
20 that Mr. Kosnoff was conceding the jurisdiction or  
21 acknowledging it, in agreeing to be deposed under the notice  
22 on Monday. And, in fact, we moved it from today to Monday,  
23 really thinking that he was conceding the jurisdiction in that  
24 regard. If I'm mistaken, you know, I will -- I'm not going to  
25 hold Mr. Wilks to agree to the deposition in that regard, but

1 I was certainly under that impression in deciding to go  
2 forward.

3           We can, of course, do Mr. Kosnoff's deposition just  
4 on the solicitation issue on Monday. We file a motion to  
5 transfer and do his deposition and get documents, the  
6 documents from him later. You know, that's not ideal. I have  
7 a motion here. We're ready to file it this evening if that's  
8 what the Court, you know, would like us to do. But I think  
9 he's within the jurisdiction of the Court by the function of  
10 how he's interjected himself holding solicitation and in  
11 signing the proofs of claim.

12           And to be clear, you wanted to know what documents  
13 we wanted. You know, in Mr. Kosnoff's case, we were able to  
14 identify a significant number of proofs of claim that he  
15 signed on a given day; a number that we thought was  
16 impossible, objectively, to vet in submitting them.

17           We also picked up through, like, forensic document  
18 review, some that were, you know, appear to be basically  
19 issued in two -- on the West Coast and East Coast at the same  
20 time, so it looks like other people were submitting them,  
21 using his name. And, you know, I think that's a legitimate  
22 area of inquiry.

23           You know, in some of these situations, we have  
24 folks saying, Well, like, whatever happened, we've since cured  
25 it by running out and getting signature for them, okay. But,

1 Your Honor, it's like the way we did this to identify them,  
2 it's like we were only able to identify certain groups. Like,  
3 this was not intended to be all of them.

4           So, the fact that someone was sort of caught and  
5 then focused on trying to cure ones that we came across in the  
6 82,000, it doesn't mean that it's not -- like there's others  
7 like this out there, that they're the tip of the iceberg.  
8 There's no question, but that this method of how these  
9 signatures were done were wrong and there's also no question  
10 under the case law that by signing, under oath, these folks  
11 were submitting themselves to being questioned about what they  
12 did about, you know, this process. We cited case law to Your  
13 Honor on the 2019 submissions and then later about it.

14           It doesn't seek, you know, privileged information,  
15 if that's what those cases hold, you know, that when you  
16 signed, you can explain what you did and how it was done. I  
17 think you're going to see as we get closer to confirmation,  
18 you know, we have some thoughts about how some of this is tied  
19 together, but we need to take the discovery.

20           It's like we, you know -- you the original plan was  
21 that we do the aggregators first. They put up massive  
22 resistance. You know, we're trying to get them down, right,  
23 Rule 45 to this Court.

24           But, you know, the most appropriate way is to go  
25 right to the source. Mr. Kosnoff says he has evidence

1 directly about this, and if Your Honor would prefer we issue a  
2 Rule 45, you know, the transfer motion, we will get that on  
3 file and we will get that on file tonight, but we're going to  
4 lose a week on it -- that's the only thing -- and we'll get it  
5 on file with a motion to shorten notice.

6 But, you know, I think we have the basis to go  
7 forward with what we have and what we're asking for is highly  
8 relevant because the entire voting here turns on these proofs  
9 of claim. And, yes, some of them have been technically cured  
10 by having their signatures put on them, but, you know, the  
11 thing that's lost in this case is that -- and I've heard it.  
12 It's like, well, you know, there's no objections being filed  
13 to the proofs of claim.

14 And no one has wanted to go out and blunderbuss,  
15 issue objections, but, you know, it ties back to the  
16 complaints we had, which was, one was that the questions that  
17 actually go to the core issue of liability, you know, are  
18 minimal, okay. It's like there is enough notice here to know  
19 that the person is alleging a claim against the Boy Scouts,  
20 but there's not strict liability in most of these  
21 jurisdictions. So, it's like the actual establishment of  
22 liability, it comes down to a question or two on these, you  
23 know, on the proofs of claim for which we're not able to go  
24 out and take information in the proof of claim to actually  
25 directly investigate it.



1           So, like, we can't take a proof of claim if it says  
2 on it that Joe Smith was the guy who did this to me or  
3 whatnot. It's like, I can't be using the proof of claim to  
4 cross-examine witnesses. It's like the confidentiality order  
5 is pretty straightforward in that regard and, you know, I  
6 can't go speak to relatives. I can't do things like this to  
7 investigate the claim. So, you know, we're going at it in a  
8 different way about how they were -- how the claims,  
9 themselves, were put together in such a rapid, you know,  
10 manner.

11           And this is not -- you know, Mr. Kosnoff, you know,  
12 his entire firm is responsible, he claims, for 17,000 claims.  
13 It's like, having him sit for a deposition for a few hours is  
14 proportionate. It directly goes to confirmation objections,  
15 solicitation objections, and we say it's relevant.

16           And if Your Honor would like us to, you know, bring  
17 the Rule 45 motion, we will do that.

18           THE COURT: I want to make sure I understand.  
19 Let's say everything you say is correct. Let's say the  
20 signatures -- I don't want to speak generally; we're speaking  
21 about Mr. Kosnoff -- and Mr. Kosnoff actually says in a  
22 verified statement that he filed with the Court that his  
23 signature was misused, used without his permission on multiple  
24 claims. I'm sure I have that right, but that's -- I've got  
25 three verified statements by Mr. Kosnoff.

1           So, let's say that's correct and then let's say Mr.  
2 Kosnoff also signed a bunch of proofs of claim and let's say  
3 he didn't review them properly before they were signed -- and  
4 we're making assumptions here; don't worry, Mr. Wilks -- let's  
5 say that he didn't properly vet them and let's say the case  
6 law is that if they're not properly vetted, maybe sanctions  
7 are available because there's a violation of Rule 11. And  
8 we have case law on that; Judge Fagone's (phonetic) decision.  
9 There's actually a Third Circuit decision I read recently to  
10 that effect. So, let's say that's true.

11           What's the link to confirmation that you want to  
12 explore, because it's not sanctions. That's not a link to  
13 confirmation.

14           MR. SCHIAVONI: I understand that, Judge, and, you  
15 know, we have not, as you know, pursued that, you know, at  
16 this point.

17           You know, you've made the point that your  
18 independent research has brought you to the conclusion, I  
19 think, or the failure to abide by that rule is not a basis all  
20 by itself to reject a claim. And I have not done that  
21 research. That may or may not be the ultimate conclusion that  
22 flows from that, but it wasn't the conclusion that we were  
23 looking for, okay.

24           We thought this was relevant, Your Honor, because  
25 if you remember, we brought this motion along with a motion to

1 relax the rule on limitations on omnibus objections.

2 THE COURT: Uh-huh.

3 MR. SCHIAVONI: And we were looking for ways to  
4 identify in the claims pool where the most problematic claims  
5 were to focus investigation on those claims and there were two  
6 ways to do -- in some ways, there were two ways to do that.  
7 One was to look at the claims that came out of the process on  
8 the back end and information about them, and we put some  
9 evidence before you about what the results were of the claims;  
10 how many were coming in states with "statute of limitation"  
11 issues about them and whatnot.

12 The other way to look at it was the process by  
13 which they were put together. If you had one group of claims  
14 that were prepared by a firm that sat down in the old-  
15 fashioned way, met with the claimants as they walked in the  
16 door, you know, did a traditional interview, asked them a few  
17 questions, and then the lawyer, after meeting them, made the  
18 decision about whether to take the gentleman on, or the lady,  
19 as a client, you really get one quality set of claims, right.

20 And then if you look at another set that might have  
21 just been simply created by -- or not -- it's like, you know,  
22 generated by a for-profit aggregator and then sold to a firm,  
23 you know, for which signatures were rapidly attached as they  
24 were bought as they were coming in on the bar date and they  
25 might have realized that they were short on the number of

1 claims needed to hit a fixed target, it's like, you might  
2 reach a different conclusion about where -- about, you know,  
3 the general strength of those claims. It would not,  
4 necessarily, support by itself in the individual rejection of  
5 a claim, but it would allow us all to focus resources on those  
6 particular claims as ones for heightened scrutiny and the very  
7 group that the Court had suggested to us that we should come  
8 back with to identify claims where we might want to take  
9 depositions.

10           We've been extremely careful, reluctant to, in any  
11 way, you know, disturb the survivors here, but we have not  
12 asked for depositions -- we have not come back and tried to  
13 pick individual depositions. This was our thought of a  
14 responsible way to proceed. And, you know, this level of  
15 inquiry going after just, you know, Mr. Kosnoff, in particular  
16 -- and Mr. Kelly can speak to the others -- was intended to be  
17 very targeted and to go, you know, right after the proofs of  
18 claim, themselves.

19           I will add, you know, on the confirmation front,  
20 there's an additional sort of, you know, 1129 good faith  
21 overlay with Mr. Kosnoff, his 2019 assertions, and the proofs  
22 of claim because he does, in his email that the TCC felt they  
23 had to turn over to the United States Trustee, lay out an  
24 overall plan about how they were going to go forward to create  
25 a voting bloc, how it was an intentional part of that effort

1 to try to generate a voting bloc, a supermajority voting bloc.  
2 In his 2019, he goes a step further and he gives what I think  
3 of as like a Combustion Engineering element. He says that  
4 they were specifically targeting jurisdictions where they  
5 thought there was -- where he recognized there were "statute  
6 of limitations" problems in aggregating those claims.

7           So, I think his imminence and his connection with  
8 how the proofs of claim were put together, you know, it ties  
9 together with a bigger story about how the whole "proof of  
10 claim" process, you know, we think may have just come off the  
11 rails in the first place, and -- which is a good faith  
12 objection, Your Honor. And it was very intentional; it wasn't  
13 unintentional. It was the very kind of effort the Third  
14 Circuit looked at with Mr. Rice in Combustion Engineering,  
15 where there was an effort pre-petition to lock up a  
16 supermajority of claimants who had, I think the Circuit  
17 referred to them as "stub claims" or claims of weaker merit,  
18 in order to override the Code protections for having an  
19 unimpaired class.

20           THE COURT: Yeah, that was an 1129(a)(10) issue,  
21 right?

22           MR. SCHIAVONI: As framed on the reversal, yes.

23           But I think that would also go to the -- in the  
24 same decision, I think he also remanded on good faith.

25           THE COURT: So, it may go to an 1129, good faith

1 issue, I guess the trust distribution procedures, in terms of  
2 claims, okay.

3 MR. SCHIAVONI: It morphs into that because it --  
4 you know, for various reasons.

5 Mr. Kosnoff is -- Your Honor, if you wanted to  
6 stage these, that's one thing you could think about if we had  
7 all sorts of time, but, you know, clearly, Mr. Kosnoff is the  
8 one to start with and we're poised to do that and that's where  
9 we put our resources.

10 And I'll let Mr. Kelly, you know, deal with the  
11 others, but I think I got -- I think I have enough  
12 jurisdictional basis with Mr. Kosnoff for the Court to enforce  
13 the subpoenas. But, again, if there's an issue about that,  
14 you know, just be sympathetic if we lose a week on it, but we  
15 will get those on file tonight, if necessary, and we will  
16 plead with the Court in California to, you know, move that  
17 east as fast as possible.

18 THE COURT: Okay. Why don't we -- Mr. Wilks, why  
19 don't you respond, since this is targeted -- before we go back  
20 to Mr. Currie on the other ones. And, Mr. Wilks, I would like  
21 to understand, first, why don't I have jurisdiction over Mr.  
22 Kosnoff and Kosnoff Law?

23 MR. WILKS: Well, Your Honor, it's like -- let me  
24 start it this way. One thing that kind of keeps happening is  
25 we keep arguing motions that aren't on the agenda or they're

1 not even motions. Because Mr. Currie's motion has nothing  
2 whatever to do with the deposition and that's kind of what Mr.  
3 Schiavoni just devoted all his remarks to.

4 So, I want to speak to that first if I may, Your  
5 Honor, because we think Your Honor already told us last week,  
6 you think Mr. Kosnoff has injected himself into the case on  
7 the solicitation matter in ways that he had not before,  
8 because Your Honor and I have talked about, I think, three  
9 times before, whether or not he is before the Court as a  
10 party. Your Honor has consistently held that he is not.

11 I'm sorry if Your Honor is having a hard time  
12 hearing me.

13 THE COURT: I've got you now.

14 MR. WILKS: Okay. Your Honor has already ruled on  
15 that a number of times. So, I'm happy to run back through  
16 that, but I want to talk about last Friday, because last  
17 Friday Your Honor addressed the subpoena motion and Your Honor  
18 properly said in every case, you don't enforce subpoenas  
19 issued by other courts unless it has been transferred to you.  
20 That's the way the rules work. That's the way Your Honor  
21 ruled and that was that. Now, we're kind of re-arguing that.

22 But one thing Mr. Schiavoni did at the very tail  
23 end of that hearing was, he said, Hey, wait a second. Your  
24 Honor has said that he's injected himself on this solicitation  
25 issue. On that, can I just issue a notice of deposition of

1 depose him?

2           Your Honor said, Yeah, I think that's probably  
3 fine, or something like that. I think a notice is fine is  
4 what Your Honor said.

5           Okay. We heard that, and so Mr. Schiavoni and I  
6 got on the phone and we spent some time. There is also  
7 another party, Mr. Patterson has noticed Mr. Kosnoff's  
8 deposition, and it was scheduled, actually, to take place  
9 today. On Mr. Schiavoni's request we made Mr. Kosnoff  
10 available today.

11           Just the other day, I think it was Wednesday -- and  
12 I had called Mr. Schiavoni this week several times, Hey, let's  
13 talk about, you know, the scope and what your expectations are  
14 and logistics and all those things.

15           And he finally called me back on Wednesday and  
16 said, Hey, listen, can we go forward on Monday, instead?

17           So, and Mr. Patterson already noticed a deposition,  
18 so, yeah, sure, we'll go forward on Monday.

19           And Mr. Schiavoni said, Look, I'll call you and  
20 we'll talk about scope and we'll have a meet-and-confer and  
21 the whole thing.

22           Great. I never heard from him until just now, when  
23 Your Honor heard from him.

24           So all of this is happening. Your Honor, I'm not  
25 even clear what the issue is because, you know, we're talking



1 about, you know, proofs of claim and things that Your Honor  
2 has already thrown out and so forth.

3 But look, here's the thing, we have agreed to put  
4 him up for a deposition. He's going to testify on Monday by  
5 Zoom and folks are going to have a link to it or so forth, or  
6 however Mr. Patterson wants it, because Mr. Patterson is the  
7 one -- he and I have actually talked.

8 I haven't -- Mr. Schiavoni hasn't engaged with him,  
9 and so Mr. Patterson is going to go first, the way I look at  
10 it -- it's his deposition -- and he's going to ask a whole  
11 bunch of questions like that. And if Mr. Schiavoni is  
12 dissatisfied with the scope of that deposition, he can ask his  
13 own questions, and if he's dissatisfied with it, my gosh, Your  
14 Honor, he notion how to bring that up to you.

15 So, number one, there's not a motion before Your  
16 Honor pertaining to any deposition, and so there's nothing for  
17 Your Honor to rule on. And number two, even if there were, I  
18 would just like to ask Your Honor, hold off and let's wait and  
19 see. Because, candidly, I don't think we're going to have an  
20 issue and I think Mr. Schiavoni would know that if he had just  
21 called, but that didn't happen, and that's fine.

22 So, I'm happy to go further down the road on this.  
23 We can address Mr. Currie's motion. I think Mr. Robbins and  
24 others have sort of broader arguments that I join in and I  
25 intend to let them present those arguments. I've already

1 presented to Your Honor, I think this is the fourth time I've  
2 been before Your Honor on discovery requests of Kosnoff Law.

3           There's a whole lot of reasons that Mr. Kosnoff is  
4 not a party to this case. He's an advocate. He's a lawyer.  
5 There's no precedent that anybody has cited, and none that I  
6 have found or my folks have found, could say that a lawyer who  
7 represents claimants or who represents creditors is a party.

8           The filings that Mr. Kosnoff has made in this case  
9 have always been solely -- actually, there's one exception --  
10 have only been in resistance to discovery requests. Resisting  
11 discovery does not make you subject to discovery. I mean, it  
12 sounds kind of silly to say that, but that's kind of what  
13 they're proposing.

14           THE COURT: So, I would agree with you --

15           MR. WILKS: The only exception, Your Honor, is the  
16 2019 --

17           THE COURT: Yes, go ahead with the exception.

18           MR. WILKS: Well, we resisted that, Your Honor, and  
19 I know Your Honor was frustrated with -- I think Your Honor  
20 was frustrated with me, and I hate that, when a judge is  
21 frustrated with me, but I think Your Honor asked me why am I  
22 fighting this so much.

23           It's not that we were so resistant to telling  
24 Mr. Kosnoff's story, Mr. Kosnoff, my gosh, this is a man who  
25 loves to tell his story and he's happy to do that. But there

1 are laws and there are rules that -- and procedures that need  
2 to be followed, and we felt it was inappropriate to subject  
3 Mr. Kosnoff and Kosnoff Law, actually, it's his law firm, to  
4 the 2019 process.

5 But Your Honor ruled and we accepted Your Honor's  
6 ruling and so, we served the 2019. But I'm not aware of any  
7 case law -- and, certainly, Mr. Currie hasn't brought it to  
8 Your Honor's attention that the act of filing a 2019 confers  
9 party status on a lawyer representing creditors in a case. I  
10 think that's a dangerous rule to adopt and I think this would  
11 be -- there's no reason for Your Honor to adopt that sort of  
12 brand new rule in this case.

13 Mr. Kosnoff is going to give a deposition on Monday  
14 and I'll bet my bottom dollar that Your Honor is going to get  
15 a transcript of that attached to some kind of application by  
16 someone very soon.

17 MR. SCHIAVONI: Well, Your Honor, it's going to  
18 be --

19 THE COURT: Okay. Let me -- no, wait a second --  
20 let me ask a question.

21 So, Mr. Kosnoff actually filed two 2019  
22 declarations. He filed one at --

23 MR. WILKS: Well, there's one for AIS.

24 THE COURT: No -- okay. There may be one for AIS.

25 MR. WILKS: The one for AIS was signed by all three

1 firms that, you know, worked together under that AIS name.

2 THE COURT: Okay. And then he filed another one  
3 separately --

4 MR. WILKS: That's correct.

5 THE COURT: -- at Docket 5924. And that filing  
6 goes well beyond a 2019 filing. It is nine pages where it's  
7 clear that Mr. Kosnoff wanted to get his story out there.  
8 This is not required by 2019.

9 And in it he makes a lot of statements, including  
10 with respect to proofs of claim, how they -- how the firms,  
11 the three firms worked together, how certain proofs of claim  
12 were signed, and why doesn't this extra filing, which is  
13 really personal to him and doesn't have anything to do with  
14 his clients, why doesn't that subject him to the jurisdiction  
15 of this Court to be questioned about what he chose to put in a  
16 verified statement?

17 MR. WILKS: Well, Your Honor, I just don't think  
18 there's any authority for doing that. I don't know that  
19 that's been done where a non-party, let's use that term, has  
20 been deemed a party. If I can kind of use that kind of, you  
21 know, terminology, it's always someone who controls a creditor  
22 or has a very close relationship with a creditor.

23 There's one -- it's two different agencies of a  
24 foreign government. You know, the non-party agency is going  
25 to actually reap the benefits of the litigation, as well;

1 they're deemed a party. Those are the circumstances in which  
2 a non-party is -- party status is foisted upon them by their  
3 own, either their status or their activities.

4 Another case that the other side cites, Your Honor,  
5 is where there's a spouse, I think a wife in a Chapter 7  
6 circumstance. In that jurisdiction, you have the wife who's  
7 presumptively a party. So, those are the kinds of  
8 circumstances in which there's authority. There's no  
9 authority -- I mean, the case law is out there, is a 2019  
10 inadequate?

11 Well, now, it sounds like Mr. Kosnoff is being  
12 criticized, or Kosnoff Law, I think is the actual, I think was  
13 the signatory, but it doesn't matter. He's actually being,  
14 you know, penalized because he was over a case, you know,  
15 providing too much information on how this group works  
16 together and what it is.

17 Because there's a lot of misinformation put before  
18 the Court on what -- how AIS operated.

19 THE COURT: But that, then, has to do with him.

20 MR. WILKS: Well, the idea behind --

21 THE COURT: That has to do with him; that's more  
22 personal.

23 MR. WILKS: Well, it was all about this group,  
24 though. So, 2019 is about a group. If you are representing a  
25 group or if you are acting for a group or something like that,

1 tell us how the group works, what is it, who runs it. That's  
2 how we interpreted 2019.

3 And, honestly, I anticipated if I didn't do it that  
4 way -- if we didn't do it that way, if Kosnoff Law didn't do  
5 it that way, we were going to be right back in front of Your  
6 Honor being told, this is inadequate, so -- inadequate. I  
7 mean, this is something -- he didn't volunteer to file a 2019;  
8 he was ordered to do so and he did.

9 THE COURT: Well, but there was --

10 MR. WILKS: You know, it was comprehensive.

11 THE COURT: But there was 2019 with the information  
12 required by 2019, actually, a separate one filed by Mr.  
13 Kosnoff, so there's three.

14 MR. WILKS: Yes, Your Honor.

15 THE COURT: Okay. Well, I'm just saying that, I  
16 don't know, do you get to put a verified statement like this  
17 on the record and then say, I'm sorry, nobody gets to question  
18 me about it in this court?

19 MR. WILKS: Gosh no, Your Honor. He's giving a  
20 deposition on Monday.

21 THE COURT: Okay.

22 MR. WILKS: I haven't made any arguments today  
23 about the scope of that deposition.

24 THE COURT: Okay.

25 MR. WILKS: I haven't made any arguments about

1 that.

2 I'm talking about -- when we're talking about the  
3 interrogatories and the requests for production that  
4 Mr. Currie is seeking, I ask -- that's a little bit different,  
5 because those requests are not, Hey, tell us about your 2019.  
6 It's not.

7 It's, tell us about your client contacts and your  
8 client work that you did on these cases; classic work product,  
9 classic stuff that lawyers are doing every day in the  
10 representation of their clients. That, I have a lot to say  
11 about, Your Honor.

12 THE COURT: Okay.

13 MR. WILKS: The question Your Honor asked: Hey,  
14 can they ask you about the 2019?

15 Well, he's giving a deposition on Monday. I don't  
16 want to sit here and say, This is what people should ask him.  
17 I'm not going to do -- I'm not going to write people's  
18 deposition outlines for them. Maybe the 2019 is their  
19 roadmap.

20 But if Mr. Kosnoff is not forthcoming in that  
21 Monday deposition in a way that offends Your Honor's  
22 sensibilities or it breaks the rules or is caging, was not  
23 comprehensive, we're going to be back here before Your Honor  
24 and I'm going to have to explain that. But I would really  
25 urge Your Honor let Monday come and go and let's see what

1 happens on Monday.

2 THE COURT: Okay.

3 MR. SCHIAVONI: Your Honor, we haven't got a  
4 response to the documents subpoena, so they haven't turned  
5 over any of the documents.

6 MR. WILKS: (Indiscernible.)

7 MR. SCHIAVONI: Well, we certainly haven't gotten a  
8 turnover of any documents at all. Not one.

9 I can give Your Honor some very pointed omissions.  
10 There were emails that the TCC has produced that show  
11 Mr. Kosnoff's communications with the TCC and its members, but  
12 Mr. Kosnoff hasn't produced a single one here, and that's just  
13 the tip of the iceberg. He hasn't produced to me anything,  
14 period. Nothing, okay. So, we know he's withholding  
15 documents. There's been no compliance on that front.

16 And what I thought I heard from Mr. Wilks was that  
17 the preparation of the proofs of claim had already been dealt  
18 with and was off the table. So, I take it I'm going to hear  
19 on Monday that questioning on the proofs of claim are not  
20 proper and it won't be permitted.

21 The other thing I guess I'm hearing is he's  
22 arranged -- they're going to have someone do a deposition  
23 before me. Okay. And, like, who knows whether I'll get any  
24 time at all, you know, as part of it.

25 So, yes, I think I'm sort of a little bamboozled



1 here. It's like, I think the topics in just the 2019 include  
2 the proofs of claim and how they were prepared and we ought to  
3 get the documents that were the subject of our subpoena.

4 THE COURT: Well, the question is, do you want to  
5 go forward on Monday or not, without the documents, or what  
6 are you asking me for? What do you want?

7 MR. SCHIAVONI: Your Honor, I'm prepared to --  
8 like, if Mr. Kosnoff's view is he's producing himself on  
9 Monday to be heard on solicitation and I will get a separate  
10 deposition on plan confirmation issues, then we'll go forward  
11 with the Rule 45. We'll be back to you hopefully next week  
12 and we'll depose him a second time on those issues and have  
13 the documents compelled at that point.

14 MR. WILKS: Your Honor, can I just ask Your Honor  
15 not to rule on the basis of what Mr. Schiavoni thinks might  
16 happen. That's all he's coming to you with is I think these  
17 things might happen and, gosh, that might be really bad, so  
18 please give me relief now; that's what he's saying to Your  
19 Honor.

20 MR. SCHIAVONI: Well, we already know you're not  
21 producing documents --

22 MR. WILKS: Hold on. Hold on. Just --

23 MR. SCHIAVONI: -- unless you're going to tell us  
24 now you're going to produce them.

25 MR. WILKS: Just let me finish.

1 THE COURT: Okay.

2 MR. WILKS: If I may finish, Your Honor?

3 THE COURT: Okay.

4 MR. WILKS: Look, we filed a response to the  
5 subpoena and there were objections, for a lot of the same  
6 reasons we objected to Mr. Currie's requests. It's  
7 objectionable; you're asking for, basically, a lawyer's file,  
8 okay.

9 So, I supplemented it by identifying for  
10 Mr. Schiavoni what doesn't exist, what communications aren't  
11 there. So, it's narrow.

12 I told him: Meet and confer with me. Meet and  
13 confer with me. And he doesn't even confer; he just goes to  
14 Your Honor and he talks to me through you, and that's fine.

15 But what he's doing now is just re-arguing his Rule  
16 45 motion that Your Honor denied last week. If there is an  
17 issue after Monday, Mr. Schiavoni knows his way to Your  
18 Honor's office.

19 THE COURT: Okay. Well, I'm not sure --

20 MR. WILKS: There's nothing before Your Honor to  
21 rule on.

22 THE COURT: I'm not sure that -- it's been a long  
23 week, so I'm not sure that I actually ruled on a Rule 45 issue  
24 last week.

25 MR. WILKS: Well, you did, Your Honor.

1           THE COURT: I think I said that I don't generally  
2 do that, okay. If you have to subpoena somebody, then you  
3 have to subpoena somebody. I don't remember the actual  
4 context, but regardless ...

5           MR. WILKS: Well, Your Honor, yeah, there was a  
6 subpoena. One subpoena issued and there's a question of the  
7 second one.

8           But Your Honor said, no, that's -- the motion, the  
9 Court said, is denied. Your Honor ruled on that --

10          THE COURT: Okay.

11          MR. WILKS: -- but it's a California subpoena.

12          THE COURT: Okay. So, you have a deposition. It's  
13 set to go forward on Monday. If you want to go forward with  
14 it, go forward with it. Mr. Patterson, apparently is going  
15 forward. You guys need to coordinate. If there's an issue,  
16 come back to me afterwards.

17          If Mr. Kosnoff has to be deposed again, he'll be  
18 deposed again. We'll figure it out.

19          I will say that I haven't ruled on anything with  
20 respect to Mr. Kosnoff being a party or not since Mr. Kosnoff  
21 filed his declaration. And that's one of the reasons I raised  
22 it, Mr. Wilks, so you will go back and take a look at it. You  
23 understand that it is something that I am considering and  
24 whether that changes his situation.

25          MR. WILKS: Very good. And, Your Honor, obviously,

1 there's other substantive arguments that we have about the  
2 scope and privilege issues and work product issues and all of  
3 that. But I understand, Your Honor. I will go back and look  
4 at that, on that threshold issue of his --

5 THE COURT: Jurisdiction --

6 MR. WILKS: -- party status.

7 THE COURT: -- and party status.

8 MR. WILKS: Yes. Yes. Understood. Thanks, Your  
9 Honor.

10 THE COURT: Okay. Thank you.

11 Mr. Currie?

12 MR. CURRIE: Thank you, Your Honor.

13 Just going in order of our motion, as we've  
14 discussed earlier, we're not considering the AVA Law Group  
15 today. So, the next one in our papers is the Napoli Shkolnik  
16 firm. And addressing, first, the relevance question, Your  
17 Honor, and, you know, not to repeat everything that's already  
18 been said regarding the proofs of claim, but this is a  
19 situation where there's evidence that, for example, Paul  
20 Napoli signed 672 proofs of claim, including about half of  
21 those within a couple of weeks of the bar date.

22 And other attorneys, as well, filed proofs of claim  
23 from -- including Mr. Bustamante signed proofs of claim on  
24 behalf of claimants. And, you know, as the Court, and as you  
25 recognized, Your Honor, there's certainly concerns that ought

1 to be examined when attorneys are signing proofs of claim.

2 And, you know, there's case law that says when an  
3 attorney does so, they make themselves a potential fact  
4 witness, subject to deposition, subject to examination on why  
5 or what diligence did they undertake so that they would meet  
6 the requirements of having personal knowledge about the claims  
7 that they were attesting to in signing the claims. And so,  
8 these issues really go to the core integrity of many of the  
9 claims that are part of this process.

10 And, also, I think there's evidence that hasn't  
11 been refuted before, you know, for example there was a filing  
12 at Docket Number 2211-3 and it's part of the Rule 2004. It's  
13 a declaration that was submitted that -- a document examiner  
14 who looked at many of the proofs of claim that were, even  
15 those that were purportedly cured by the Napoli firm. Well,  
16 first of all, there were -- the document expert observed that  
17 the signature pages appear to be different from other pages in  
18 the proofs of claim; in other words, even the ones that were  
19 purportedly cured because the original proofs of claim had  
20 many missing document fields, but even the cured claims had  
21 signature pages different from other pages in the proofs of  
22 claim, to have suggested that they were signed on different  
23 days or different locations. And we are looking for the  
24 opportunity to explore these issues.

25 As I think Mr. Shkolnik described it is, you know,

1 we may be just seeing the tip of the iceberg. You know, we  
2 have these bits of evidence that we, ultimately, will want to  
3 explore at deposition. But in the first instance, we're  
4 asking for documents -- not privileged documents; we're not  
5 looking for communications between the law firms and the  
6 claimants. We're not looking for -- what we're looking for is  
7 documents that go to how these claims were solicited, how  
8 these claims were aggregated, how -- what was the relationship  
9 or the financial relationships between law firms and the  
10 aggregators that led to, you know, these signings of proofs of  
11 claim by attorneys, in many instances.

12           And the same document I just referenced, 2211-3,  
13 the document examiner said that one of the aggregators,  
14 Consumer Attorney Marketing Group, he found evidence that that  
15 firm submitted over 500 proofs of claim, including proofs of  
16 claim submitted by an attorney from Napoli.

17           So, what we're seeking, you know, in the first  
18 instance is relevant documents that go to this issue. And,  
19 ultimately, as the Court is well aware, having documents to be  
20 able to use in a deposition certainly makes things go more  
21 efficiently and get to the heart of the matters much quicker.  
22 And, you know, there may be explanations for many of these red  
23 flags, but we don't have any declarations in response to any  
24 of these motions where anyone was attesting to what the facts  
25 may be. We have some representations from some of the law

1 firms, but we believe that it's important for there to be an  
2 examination of these issues in a careful way that really go to  
3 issues that are relevant to the confirmation, Judge.

4 THE COURT: Okay. Let me hear from -- is it  
5 Mr. Bustamante who's for Napoli Shkolnik?

6 MR. BUSTAMANTE: Yes, Your Honor.

7 Brett Bustamante on behalf of Napoli Shkolnik. Can  
8 you hear me, Your Honor?

9 THE COURT: I can.

10 MR. BUSTAMANTE: Of course, I would just like to  
11 point out first that Napoli, our opposition that we filed last  
12 night adopts the arguments set forth in Ask LLP's and Andrew  
13 Thorton's [sic] brief. They will be arguing the substantive  
14 issues, as I understand it, so I don't want to step on their  
15 feet, but since we are up first, I maybe would just like an  
16 opportunity to respond to some of that.

17 And just to preface this with everything, we have  
18 sort of been lumped into this group. We have no relationship  
19 with Mr. Kosnoff. We have never worked with him or anything  
20 like that. We haven't filed the 2019 and we also haven't been  
21 served a subpoena.

22 That said, just as a way of quick background, and  
23 that, I think, explains our position in this. We believe the  
24 Napoli firm has been attacked by the insurers since the  
25 advertising motions last year merely because of our support

1 for the Coalition.

2 With regard to Napoli, there's been very little  
3 evidence offered; it's mostly *ad hominem* attacks. And we have  
4 discussed them in the court previously. It includes attacks  
5 against family members of our attorneys. They repeatedly cite  
6 to negative statements made by someone in a court filing  
7 several years ago against one of our attorneys. So, from our  
8 perspective, it's mostly *ad hominem* attacks that they submit  
9 as evidence to Your Honor, and they do so in the letter motion  
10 that's before Your Honor right now in a footnote.

11 Really, these *ad hominem* attacks have been the  
12 basis for the discovery that's been served on our vendors, on  
13 our financial institutions, and now us. And, really, from our  
14 perspective, it is just an excuse to attack law firms  
15 representing claimants to gain a litigation advantage.

16 The insurers' justification, as I understand it,  
17 has changed over several motions. Originally, in the  
18 advertising motion, their concerns were of fraudulent claims  
19 potentially being brought. Then, in the 2004 motions, they  
20 accuse Napoli, without any evidence of outright fraud -- that  
21 was a quote from their motion. Since then, in the hearings on  
22 those motions, they backed away from that and said there was  
23 no outright fraud.

24 Even today, in their questioning with  
25 Mr. Schiavoni, you know, I think Your Honor asked the right



1 question. Let's say all of these were improperly vetted, you  
2 know, or anything or such and let's say they did everything  
3 wrong: How does it relate to plan confirmation?

4 And they gave a one-minute answer, which I noted  
5 down, but at the end of it, the conclusion seemed to be it  
6 just ties the story of how the "proof of claims" process came  
7 together. That's not relevant for plan confirmation for  
8 discovery purposes, as least.

9 The reality is, and I'm just addressing the  
10 substantive issues; the procedural issues, which I think are  
11 more pressing before Your Honor are, again, being addressed by  
12 other law firms, so I'll let them handle that. But the  
13 reality is, there was no fraud. Napoli used attorney  
14 signatures to preserve claims before the bar date; that's as  
15 simple as that, and we stated so in our 2004 motion.

16 Since then, the vast majority of claims that we  
17 originally filed bearing an attorney's signature, have been  
18 amended. Now, they have claimants' signatures.

19 So, you know, Mr. Schiavoni says that this is --  
20 this doesn't matter, but it really does matter because that's  
21 their whole basis for bringing this discovery and bringing  
22 those motions that they've been harassing us with over the  
23 past year. Clearly, there was no fraud, because now we have  
24 claimants that are on the proofs of claim.

25 There was some accusation that I don't believe has

1 ever been made before by Mr. Currie, that some of the  
2 signature pages are different from other signature pages or  
3 different from the rest of the document and that, somehow, is  
4 the tip of the iceberg of some, you know, unarticulated  
5 theory. I mean, there's -- I mean, that's true.

6 I was part of the claims process, Your Honor, and,  
7 you know, at the risk of representing too much to the Court,  
8 you know, we have to send clients the forms and they have to  
9 send us back their signature pages. Sometimes they review the  
10 form and send us back a signature page. There's no reason to  
11 suspect that's indicative of any fraud and it certainly  
12 doesn't make the proof of claim any less acceptable for  
13 confirmation purposes.

14 But with the issues that are before Your Honor  
15 right now, we have not been served a subpoena. They know --  
16 the insurers know that you can't serve interrogatories on non-  
17 parties; that's why they have come up with this rather  
18 marvelous theory that somehow we're a party. But the reality  
19 is, we're not a party and, therefore, we should not be  
20 responding to interrogatories.

21 They know that they have to comply with Rule 45;  
22 that's why they complied with some law firms and not others.  
23 They've determined that, I guess, we're not in the hundred-  
24 mile radius and they don't want to go to another court and  
25 that's why they're trying to claim we're now a party, instead

1 of complying with Rule 45.

2           And, frankly, in the meet-and-confers I had with  
3 them, which took place over the course of the week, it became  
4 clear they don't have a basis for this discovery. They don't  
5 know why it's relevant for confirmation purposes. And I think  
6 Mr. Schiavoni's statement expresses that, as well. They  
7 simply did not give you a reason why it would be related to  
8 Napoli. They gave you some, maybe, that are related to  
9 Kosnoff that don't pertain to us, but certainly not with  
10 regard to Napoli.

11           Napoli isn't using a master ballot. All of the  
12 clients are voting for themselves. So, again, it's simply how  
13 the process, or to use Mr. Schiavoni's words, the story about  
14 how the "proof of claims" process came together is completely  
15 irrelevant to confirmation discovery with regard to Napoli,  
16 because we are not a master ballot; the clients are voting for  
17 themselves.

18           And I am sure, despite this, insurers' counsel is  
19 going to be able to put together some seemingly plausible  
20 explanation. You know, they'll say something like, Your  
21 Honor, this is the most important discovery in the case, you  
22 know, this is the dog that wags the kettle [sic] or whatever  
23 phrase that they use.

24           But the reality is that this discovery targets the  
25 law firms and not claimants. It's apparent from the discovery

1 because it doesn't matter whether Napoli represents John Doe  
2 or John Smith. The discovery is irrespective of whatever  
3 client we represent.

4 And they could have served discovery targeted to  
5 clients, but for whatever reason, they didn't. The intent is  
6 to harass us and, frankly, Your Honor that's sort of the  
7 sentiment that I want to leave you with is that parties, you  
8 know, shouldn't be allowed to use the discovery process to  
9 attack the adversaries' attorneys to gain a litigation  
10 advantage and they shouldn't certainly not be permit to forego  
11 the Federal Rules of Procedure in doing so. It's a clear  
12 abuse of the discovery process and it needs to stop.

13 Likewise, I believe it was the insurers' counsel  
14 who, last week, reminded the Court about the duty of candor in  
15 this jurisdiction. We ask the Court to remind the insurers of  
16 their duty of candor and cease the *ad hominem* attacks  
17 concerning Napoli.

18 That said, in the meet-and-confer and multiple  
19 letters, we have reached out to the insurers and we have  
20 repeatedly informed them that we would accept service of a  
21 properly served subpoena and they have not taken us up on that  
22 offer. They are, from our perspective, they are wasting our  
23 time. Time that I could be devoted to speaking with clients  
24 and explaining the solicitation procedures right now; it's  
25 being consumed with this, and that's their goal.

1 Does Your Honor have any questions for me?

2 THE COURT: The only question I have, and I don't  
3 know if, perhaps, someone else is going to address this, which  
4 is fine, is very specifically on the party issue, is why isn't  
5 signing a proof of claim, why doesn't that make you a party  
6 with respect -- and filing it -- make you a party with respect  
7 to that claim --

8 MR. BUSTAMANTE: I --

9 THE COURT: -- and/or is it just that you're not a  
10 party, but you're still subject to questioning, but just not  
11 as a party; is that the answer?

12 MR. BUSTAMANTE: I, of course, will let  
13 Mr. Robbins handle the official answer. I know my thoughts,  
14 personally on the issue is that, you know, as attorneys, we  
15 certainly sign all sorts of documents on behalf of our clients  
16 all the time. It does not make us a party to a litigation  
17 just because we are executing a complaint, executing even a  
18 sworn affidavit.

19 In New York, we have to verify complaints, which  
20 are very commonly signed by attorneys. That does not make us  
21 a party in interest. Certainly, under the Federal Rules, it  
22 does not make us a party in interest for the purposes of  
23 discovery. So, that would be my answer, but if Mr. Robbins  
24 tells me I'm wrong, then you'll have to go with that.

25 THE COURT: Okay.

1 MR. CURRIE: Your Honor, do you wish me to address  
2 that question or shall I wait my turn?

3 THE COURT: Well, Mr. Currie, why don't we go to  
4 Mr. Robbins' clients next.

5 MR. CURRIE: Thank you, your Honor.

6 If I may, I just want to say one thing in response  
7 to Mr. Bustamante, regarding service of a Rule 45 subpoena.  
8 You know, the insurers offered, in our discussions with, in  
9 the meet-and-confers with the Napoli firm, to convert or serve  
10 discovery to a Rule 45 subpoena -- you know, they have an  
11 office in Wilmington -- and the response was that they believe  
12 that we would have to serve the firm in New York and litigate  
13 the Rule 45 subpoena in New York, which is one of the reasons  
14 why, you know, in order to try to strive for efficiency, is  
15 one of the reasons we brought this motion.

16 So, I think that was important to clarify that,  
17 Your Honor, that we did offer to convert our discovery to Rule  
18 45 and get to the more substantive issues, but they declined  
19 to do so.

20 THE COURT: Well, Rule 45 is not necessarily known  
21 for its efficiency, okay.

22 MR. BUSTAMANTE: Fair enough.

23 MR. CURRIE: Yeah, that's absolutely right, Your  
24 Honor.

25 THE COURT: Okay. Let's turn to Mr. Robbins'

1 clients.

2 MR. CURRIE: Yes, Your Honor. Thank you. I'm just  
3 going to the next part of my outline, Judge.

4 So, Your Honor, regarding Mr. Robbins' clients, so  
5 his clients, Ask LLP and Andrews & Thornton, so what we put in  
6 our papers is, you know, exactly -- you know, regarding the  
7 proofs of claim -- the concerns that the Court forewarned  
8 everyone about are present here with -- for example, one of  
9 the ASK attorneys, David Stern, signed nearly 1500 proofs of  
10 claim including, you know, 686 within two weeks of the bar  
11 date. An Andrews & Thornton attorney, Sean Higgins, signed  
12 nearly a thousand -- 955 -- and including 951 of those within  
13 two weeks of the bar date.

14 And so, you know, the same kinds of concerns that  
15 we've been talking about with others where you have attorneys  
16 signing hundreds and hundreds of proofs of claim really goes  
17 to the core of, like, could they -- did they generally do the  
18 diligence? Does the diligence and the process support  
19 counsel's signing on behalf of the claimants in the claims  
20 process?

21 You know, we don't know the answer because we don't  
22 have the information. We don't have the documents. We don't  
23 have the ability to unpack the issues that are raised with  
24 exactly the concerns that Your Honor raised in essentially  
25 saying, I really don't want to see one lawyer signing a

1 thousand proofs of claim, but here we are with both of these  
2 law firms.

3           And so, again, you know -- and, again, like, you  
4 know, as we stated in our papers, you know, we're not  
5 suggesting that these firms are named plaintiffs or named  
6 parties in this firm [sic], but they're engagement in the  
7 level of, their engagement in this process suggests that they  
8 ought to be, you know, at minimum, treated as if they're  
9 parties, especially when all of us are confronted with the  
10 very tight discovery schedule.

11           And having the additional time, you know,  
12 essentially frittered away by trying to litigate these in  
13 foreign jurisdictions, essentially suggests that, you know,  
14 the suggestion is that the preference is for these firms may  
15 be to just run out the discovery clock with a hope that we're  
16 not going to get anything.

17           And, you know, what we were trying to accomplish  
18 both, through our meet-and-confers, where we were suggesting  
19 to counsel, why don't we agree that we convert or we'll give  
20 you a Rule 45 subpoena if we can agree that the substantive  
21 issues can be considered before you, Judge, but the parties  
22 declined to do that. And what we want to do is actually get  
23 to the substance, but we find ourselves here at this  
24 preliminary stage.

25           THE COURT: Okay. Let me ask you this -- I



1 understand that argument. Mr. Robbins is going to respond to  
2 it. He's going to start by saying that is not a thing, but  
3 then he'll get beyond that.

4           So, the documents you want, let's talk about those.  
5 Is there distinction between process and documents that  
6 reflect communications between counsel and the client?

7           I know these issues came up in two that are not in  
8 front of me today: Verus and Mark J. Bern. That was a big  
9 part of the response to, or the filings in connection with  
10 those two motions.

11           Here, I want to understand exactly what you want.  
12 And I've got the first -- the sets of interrogatories in front  
13 of me, and it strikes me that some of this -- well, I guess I  
14 want to understand that notwithstanding the interrogatories,  
15 which I'm looking at, that you're not looking for attorney-  
16 client privileged information; what you're really looking for  
17 is proprietary, confidential information about how the firms  
18 generate clients and how they prepare the proofs of claim?

19           MR. CURRIE: That's right, Your Honor. We're not  
20 looking for the communications with the claimants and their  
21 lawyers; that's not what we're going about.

22           But I think what would shed light on whether there  
23 were any issues in the integrity of the solicitation and the  
24 aggregation of claims is if we knew about documents and  
25 communications; for example, if a law firm was using an

1 aggregator or a vendor, what were the, you know, what do the  
2 documents reflect about the nature of the financial  
3 arrangements, in terms of the incentives that the aggregator  
4 may have had to collect as many claims as possible within a  
5 short time period, would suggest that care was not taken and  
6 that they were then -- and the fact, for example, of when  
7 communications transpire between the aggregators and the law  
8 firms might suggest what was the potential level of diligence  
9 that the lawyers were able to do if they were using claims  
10 aggregators or actually talking to the claimants.

11 But what -- we're at an information deficit,  
12 because we don't know what the nature of those communications  
13 might be or those financial arrangements and incentives and  
14 that's what we're seeking. We're not looking for the  
15 information or the discussions between the lawyers and the  
16 claimants; that's not what we're about.

17 THE COURT: Okay. Thank you.

18 Mr. Robbins?

19 MR. ROBBINS: Thank you, Your Honor.

20 Can you hear me all right?

21 THE COURT: I can.

22 MR. ROBBINS: Thank you.

23 So, I'm going to address two points: whether our  
24 clients which are -- again, for the record, A&T and ASK --  
25 were also making certain broad arguments that I -- as Mr.

1 Bustamante pointed out, applied to several of the firms who  
2 are similarly situated here on this motion. We're going to  
3 talk about the party versus non-party question. We're going  
4 to talk about whether the Court is free, as the insurers ask,  
5 to sort of (indiscernible) the whole Rule 45 process, which is  
6 what they're asking you to do.

7 But what I want to be clear about what I'm not  
8 going to cover today. I am not going to make an argument  
9 about the relevance or lack thereof of what the documents are  
10 that they're asking for. If and when we get to the merits of  
11 these requests, when a subpoena is duly issued and if and when  
12 it comes before this Court, I will have plenty to say about  
13 whether the effort by these insurance companies to discover  
14 the propriety processes of the firms that I represent have  
15 anything, whatsoever, to do with the confirmation process, and  
16 for a whole host of reasons, I will explain at that time, they  
17 manifestly do not.

18 But for today, all that matters is whether these  
19 document requests, as interrogatories, are proper. Are they  
20 properly served on two law firms by virtue of their status as  
21 lawyers for claimants?

22 The answer is no, they are not. And this notion  
23 that the insurers peddle that the definition of "party" can  
24 sort of be some kind of sliding scale, according to which, at  
25 some point, you morph from mere lawyer for a client into a

1 party in your own right is, I think, a fool's errand to begin  
2 with. Party versus non-party is an on-off switch; you either  
3 are a party or you are not.

4           My clients are not. And if there were going to be  
5 a sliding scale, which, of course, there is none, and the one  
6 and only case they cite, the Compagnie Francaise (phonetic)  
7 case, just has no bearing on the question at all. There, the  
8 issue was whether one French governmental agency could be  
9 subpoenaed for documents served on another French agency when  
10 the parent agency was the principal and the other agency was  
11 its agent.

12           That's obviously got nothing to do here with the  
13 lawyer-client relationships. They are not principals and  
14 agents.

15           But if there ever were going to be a sliding scale,  
16 Your Honor, nothing could be more perverse than the sliding  
17 scale these insurance companies are feeding you, because  
18 according to their argument, the more diligent the client --  
19 the lawyer is, the more work the client does, the more papers  
20 the client files and signs; in other words, the more the law  
21 firm does its job as zealous advocates for clients, the  
22 likelier it is to become a party and, therefore, to have its  
23 own efforts leveraged against the clients. What a perverse  
24 set of incentives that would be if the law permitted party  
25 status to depend on that, you know, how much, how involved you

1 are.

2           So, to get back to the answer that you asked Mr.  
3 Bustamante and which he was kind enough to defer to me, you  
4 asked whether merely signing the proofs of claim can possibly  
5 make you a party. The answer, full stop, is no; it cannot  
6 possibly be. If the law were otherwise, there are countless  
7 pleadings in countless jurisdictions that require the  
8 signature of a lawyer, or at least permit the signature of a  
9 lawyer.

10           And if those rules converted you into a party  
11 simply because you obeyed them, we would be seeing lawyer  
12 depositions all the time. In fact, we see lawyer depositions  
13 almost never. And the notion that this is an appropriate time  
14 to do so, strikes me as quite odd. Quite odd.

15           Not in the least, because some of the very  
16 arguments you heard the insurers make a few hours ago when the  
17 shoe was on the other foot. When the shoe was on the other  
18 foot, here are some of the things that the insurance companies  
19 told you. They said: Gosh, this is disproportionate to the  
20 case; the case is coming to confirmation soon; we have got to  
21 ask ourselves, what is the value added; you know, this is a  
22 melting ice cube and we don't want to see it melt by having a  
23 set of rabbit trails for discovery.

24           Well, now the shoe is back on the other foot and we  
25 don't hear them telling that tale anymore, but it is just as

1 true when they won their motion to quash as when they seek to  
2 enforce subpoenas that are just as much, if not more, in the  
3 nature of a rabbit trail.

4 Now, let's go through the more particular arguments  
5 that these fellows make on party status. In their papers, but  
6 tellingly not in Mr. Currie's oral argument today, they opened  
7 with this one. They said that our firms are parties because  
8 they are Coalition members, as reflected in their 2019  
9 statements. I didn't hear that argument repeated today.

10 That was because since we filed our opposition last  
11 evening, the insurers, perhaps, finally read the 2019s and  
12 when they did, they probably saw that in the paragraph  
13 numbered one, in every single one of the filings, from the  
14 very first 2019 until the very most recent one at  
15 Docket 6458, paragraph number one in each case says that the  
16 only members of the Coalition are persons who are sexual abuse  
17 survivors. Those are the members of the Coalition. Those are  
18 the actual parties to this case; their law firms are not. So,  
19 we can dispense with, I think, the highly misleading claim  
20 about the 2019s, which, as I say, I didn't hear repeated  
21 today.

22 They say, then, that the Coalition moved to be a  
23 mediation party and by taking that step, they became a party  
24 for all purposes. I'm not sure about the logic of that, but  
25 again, that doesn't make the point because the Coalition is

1 not the law firms; the Coalition are the claimants, full stop.

2           They say things like, Well, these firms appeared in  
3 other bankruptcy cases. Well, you know, I assume there is a  
4 set of law firms that are repeat players in these cases. I'm  
5 in Bankruptcy Court at least long enough to know that it's  
6 something of a repeat-actor club, but I don't see how any of  
7 that makes a dime's worth of difference for purposes of making  
8 people parties; otherwise, there would be all kinds of parties  
9 on this screen today because some of these names show up in  
10 lots and lots and lots of cases.

11           They say, well, your clients got litigation funding  
12 so, therefore, they're parties. And that also is nonsense.

13           Yes, some client law firms got funding. Some of  
14 the big insurance company law firms probably get bank  
15 financing, too. They don't have to go to hedge funds because,  
16 I don't know, they've been on Wall Street for 200 years or  
17 since the Mayflower landed. Good for them. But financing is  
18 financing and it doesn't turn you into a party.

19           And then they say, Well, you know, you participated  
20 in the 2004 process and you didn't speak up. You didn't make  
21 this party argument back then so you've somehow waived it.

22           Also nonsense. 2004 discovery is available against  
23 non-parties. It covers "entities"; whereas, Rules 34 and 33  
24 cover parties. So, we plainly aren't parties.

25           And as for this middle position where they say,

1 Well, you know, you're not parties, but you've been so active  
2 and, you know, so noisy and -- I don't know -- some other  
3 adjective, that you've somehow morphed into a party.

4 And as Your Honor stole my thunder on that, that is  
5 not a thing. There is no middle category. Parties are either  
6 parties or non-parties; it's an on-off switch. It isn't  
7 something that you can be a little bit pregnant about.

8 All right. So, there's just nothing to the  
9 argument that our clients are parties. There's nothing to the  
10 argument that any of these law firms are parties. I don't  
11 have the burden of arguing Mr. Kosnoff's case, but if I did, I  
12 would tell you he's not a party either. But, certainly, our  
13 clients are not.

14 So, then they say, Well, okay, maybe we're not  
15 parties, so, probably, we should have issued subpoenas. We  
16 didn't, but we would like you to pretend that we did and then  
17 after you pretend that we did, we'd like you to enforce it  
18 right now in front of you and get to the merits.

19 I have no doubt that's what they would like, but  
20 that's not the law. The law says you've got to obey Rule 45.  
21 You've got to actually issue a subpoena.

22 We're happy to take service of the subpoena, but  
23 we're not happy to waive a whole bunch of rights that the law  
24 clearly prescribes, which Your Honor adverted to earlier.

25 So, to me, where we end up, Your Honor, is



1 essentially where you ended up when the shoe was on the other  
2 foot this morning. The time for confirmation is fast upon us.  
3 The value added of these subpoenas, if and when they ever get  
4 issued, is minimal. But even if it was more than trivial,  
5 which it isn't, but even if it were, it's not a "get out of  
6 jail free" card. You've got to follow the rules.

7           The rules are Rule 33 and 34 apply to parties.  
8 We're not parties. They need to issue a subpoena and they  
9 need to obey Rule 45.

10           They make, by the way, one final point, which is  
11 they tell you that you can enforce the subpoena,  
12 notwithstanding Rule 45(c), either because our law firms  
13 transact business within the hundred miles or because it  
14 wouldn't really be that burdensome, so let's dispense with  
15 Rule 45.

16           Both of those are just dead wrong. Rule 45, the  
17 applicable provision of Rule 45(c)(3)(a), I think is the  
18 subprovisions, you will see, Your Honor, that the business  
19 must be conducted "in person." In person; that's what the  
20 rule subsection says, and there is no contention, and there  
21 couldn't be any contention that the appearance on these Zoom  
22 sessions by lawyers, otherwise in California and Minnesota, as  
23 my clients are, have somehow transacted business in person.  
24 They haven't. So, you can't dispense with Rule 45 on that  
25 ground.

1           And then they invoke some open-ended exception that  
2 they ground in a case that they cite, I believe, at Footnote  
3 85 to their submission, their motion to compel. And this sort  
4 of omnibus exception, which would swallow the whole, if it  
5 were true, says, according to them, Well, so long as it  
6 wouldn't be terribly burdensome to produce documents, for  
7 example, if they were electronically filed. You don't really  
8 have to obey Rule 45's hundred-mail rule.

9           You will search that case high and low for any real  
10 support to that, and you won't find it, and not surprisingly,  
11 because it would totally gut the hundred-mile rule contained  
12 in Rule 45 for most document discovery in the age of  
13 electronics. And, yet, the rule has been amended since the  
14 Email Age, without any material change, except for, you know,  
15 some formal changes about where provisions appear.

16           So, just to sum up, we're not parties. There's no  
17 such thing as quasi-parties. And there's no excuse for not  
18 following the law that Rule 45 prescribes.

19           And with that, Your Honor, I think I'm done, unless  
20 the Court has questions.

21           THE COURT: I do have a couple of questions. First  
22 of all, let me ask you this for one of your clients since you  
23 brought it up. So ASK has appeared in person in front of this  
24 court for years, and years and years, had has been approved as  
25 counsel by this court for years, and years, and years

1 particularly with respect to avoidance actions. So why don't  
2 they regularly transact business in this jurisdiction even if  
3 they've been circumscribed as we all have been to virtual  
4 hearings for the last couple years.

5 MR. ROBBINS: Well the question, I guess, is  
6 whether the fact that you litigate frequently in a proceeding  
7 which you're retained constitutes conducting business. I  
8 suspect the answer is no or else, you know, there are some  
9 large Delaware large firms that would find their files  
10 ransacked on a regular basis who appear in this court every  
11 single day.

12 I think the proposition simply proves too much.  
13 The notion that you can appear as an advocate for clients on a  
14 regular basis and thus turn yourself into a party in your own  
15 right seems to me wildly counter intuitive. I think it  
16 creates a set of perverse incentives. It means that you  
17 should, for example, not be a regular member of the Delaware  
18 bar because the more you participate in bar activities as a  
19 lawyer the likelier you are to have your files rummaged to the  
20 disadvantage of the very clients you represent. That cannot  
21 be what Rule 45 is getting at.

22 In any event, I don't think that is a question Your  
23 Honor needs to ask today because there is no subpoena in front  
24 of you. They haven't served us with a subpoena. They have  
25 asked us to act as if they have, but they haven't and they've

1 asked you to act as if the improper discovery requests were  
2 actually a subpoena, but they aren't.

3 So although I think the answer to your question is  
4 no, appearing as a representative of parties as a lawyer does  
5 not trigger the in-person business provision of Rule 45. As I  
6 say, Your Honor, it's a question for another day because there  
7 is no subpoena in front of you for my clients.

8 THE COURT: Let me ask you this question, so let's  
9 say I would agree that in a circumstance where a lawyer  
10 represents one client and signs a proof of claim form as agent  
11 for that client, and files it with the court, does not make  
12 the attorney a party. What about a situation where here I  
13 have, and I'm not sure if this is the facts for your clients,  
14 but where here I have an attorney signing proofs of claim, say  
15 300 proofs of claim on behalf of a client without permission.  
16 Does that make the attorney a party?

17 MR. ROBBINS: The answer is no, but let me unpack  
18 it just a little. First off, if a lawyer signs a bunch of  
19 proofs of claim without permission a fact, by the way, as they  
20 used to say on Perry Mason when I was a kid, assumes a fact  
21 not in evidence. There is no evidence, none, and it is false  
22 to suggest that my clients did that.

23 Let's take on the hypothetical, let's suppose  
24 somebody did that. I suppose, Your Honor, they would be  
25 appropriately sanctioned under Rule 11 or its bankruptcy

1 cognate, but if you look at the advisory committee notes to  
2 Rule 11 you will see that Rule 11 motions are supposed to be  
3 litigated on the basis of an existing record and that  
4 discovery in aid of sanctions is generally forbidden.

5           So even if it were true, Judge, even if it were  
6 true that some lawyer had engaged in the mischief you have  
7 described it would not warrant discovery, though it might  
8 warrant sanctions. But what it would not do is convert them  
9 into a party. Imagine, for example, plaintiff's class action  
10 lawyers. So let's take it out of the mass tort context, put  
11 it in the context of a securities class action. Now I am  
12 usually on the defense side of those cases, but imagine the  
13 other side.

14           They're putting together a class action and they're  
15 trying to satisfy the numerosity requirement of Rule 23 of the  
16 Federal Rules of Civil Procedure. They're getting a bunch of  
17 people into the class sufficient to satisfy numerosity, but  
18 then they have this meeting in the conference room where they  
19 say, uh-oh, aren't you worried that if you tip the balance and  
20 satisfy the numerosity requirement suddenly we're going to  
21 become parties because we've now signed a complaint for too  
22 many clients. There's just no difference. It cannot be that  
23 you become a party in your own right simply because of the  
24 number of parties you represent has increased.

25           Your hypothetical, Judge, added an important

1 wrinkle. You said not only is it numerous, but it's unlawful.  
2 It's signing up people who didn't authorize you. That's  
3 sanctionable and if you can prove it that lawyer should be  
4 severely sanctioned, but there is no authority for discovery  
5 even in aid of sanctions. Here we don't even have that.

6 THE COURT: So you're saying that somebody who  
7 files a proof of claim in my court cannot be pulled into my  
8 court by way of discovery issued under a notice. They could  
9 only be pulled into my court by discovery issued under a  
10 subpoena and if they're outside the 100 mile radius too bad.

11 MR. ROBBINS: Well the answer is yes with one  
12 qualifier. If the lawyer files a claim in his or her own  
13 right, you know, then they become a claimant. But the strict  
14 answer to your question is no. If all the lawyer has done is  
15 sign a proof of claim and file it he or she is like any other  
16 lawyer filing any other pleading in any other courtroom in any  
17 other jurisdiction. They are a lawyer, they are not a party.  
18 If they've done it unlawfully, if they've done it without  
19 vetting, if they've done it in a way that violates Rule 11 the  
20 court has all kinds of authority to issue sanctions, but what  
21 you don't have is the authority to treat them as if they are  
22 their client; they aren't

23 THE COURT: So how would I effect my all kind of  
24 authority? How would I do that? How would I force them to be  
25 at that podium that nobody is at right now? How would I force

1    them to do that?

2                   MR. ROBBINS:  Well, of course, there are lawyers  
3    who are going to come before you because they're representing  
4    their clients and you can ask them all kinds of questions  
5    which may or may not be germane, and they'll either answer  
6    them or they won't.

7                   If the question is how can you make them turn over  
8    their files or their proprietary information to either the  
9    court or to opposing counsel the answer is that merely because  
10   they have signed a proof of claim does not give this court  
11   that authority any more than it would give any other federal  
12   judge the authority to go through, allow opposing counsel to  
13   rummage through a lawyers file simply because, for example, he  
14   or she was required to sign -- to verify an interrogatory set  
15   of answers.

16                  THE COURT:  Well I will make a distinction between  
17   attorney/client privileged information and proprietary  
18   confidential information that a firm would prefer not to turn  
19   over, but is privileged at all.  So I agree with that, but I  
20   am still wondering how I get that attorney in front of me.  I  
21   will tell you the cases that you read about improperly signed  
22   proofs of claim are all about the process.  They are all about  
23   the process that the attorney used or didn't use --

24                  MR. ROBBINS:  Yes.

25                  THE COURT:  -- and the diligence the attorney did

1 or didn't do went before that proof of claim was signed,

2 MR. ROBBINS: Yes. Your Honor, advertng to a line  
3 that is consequential. So let me tell you what -- the answer  
4 is you would have the authority to do what you just said  
5 because if there is evidence on the record, on the existing  
6 record, that suggests that a lawyer has misbehaved either by  
7 making up claims or filling in information on a claims form  
8 that didn't come from the client, so on and so forth, you  
9 absolutely have the inherent authority to pursue discipline  
10 proceedings if, you know, the process of Rule 11 is strictly  
11 followed.

12 But there is no authority short of a *prima facie*  
13 showing of misconduct for a court, whether this court or any  
14 other federal judge, to seek the kind of internal law firm  
15 discovery that the insurance companies are seeking. This is  
16 without regard to the question of relevance because I said I  
17 was going to save that for another day. I got a lot to say  
18 about why this stuff is irrelevant, but for today all that  
19 matters is that we are the parties and that the hypos that the  
20 court is concerned about are ones that flow from your inherent  
21 authority to police the proceedings in front of you under  
22 principals like Deegan v. United States, and various other  
23 court cases dealing with the inherent authority of courts.

24 In the absence of any evidence of the kind of  
25 misconduct that triggers a court's authority to police



1 activities in front of her I'm sorry, and I always hate to be  
2 a lawyer telling a judge she can't do something, but you can't  
3 do something and you can't do this.

4 THE COURT: So I can't do something if I know from  
5 a review, not a personal review, but from a declaration from  
6 someone who has done a review of the proofs of claim that  
7 lawyer X signed 300 proofs of claim on one day.

8 MR. ROBBINS: No, you can't. I --

9 THE COURT: Why not?

10 MR. ROBBINS: Well, again, we talked about this  
11 back in January of February in the context of 2004. I -- that  
12 -- at that time we didn't discuss the question of party status  
13 because under 2004 that is not pertinent. There is nothing  
14 the least bit suggestive, much less nefarious, about lawyers  
15 signing a bunch of documents during a pandemic when you can't  
16 go out and visit people, and people can't come to your office  
17 readily, and everybody is wearing a mask, and the deadline is  
18 -- you know, the bar date is coming up, and it's fast upon us,  
19 and people are vetting and scrambling to get information, and  
20 doing their job which means it takes more time not less time  
21 to get the requisite information so that the bar date is fast  
22 upon us.

23 Finally, there is a certain number of people who  
24 simply can't get -- you know, clients who can't sign it  
25 themselves so the lawyer signs it after doing his or her

1 appropriate due diligence. There is nothing the least bit  
2 unseemly about that. It is exactly what you would expect. So  
3 the notion that that kind of a showing could ever be enough to  
4 trigger the court's inherent authority based on sanctions, I  
5 think, is really a bridge too far.

6 THE COURT: I don't think it would be based on  
7 sanctions. I think it would be what you said, my inherent  
8 authority over the proceedings before me and whether, yes --  
9 well I guess there could be a valid reason that somebody filed  
10 -- signed 300 proofs of claim on one day or there might not  
11 be. There might be a reason that isn't valid that they signed  
12 300 on one day because that is a lot to sign on one day.

13 It does not suggest that you, at least,  
14 contemporaneously revised 300 proofs of claim in one day, felt  
15 comfortable with them and signed them. Maybe you reviewed  
16 them over the last five months, I don't know. But that is  
17 concerning to me.

18 MR. ROBBINS: I understand that, Your Honor, though  
19 I think it, frankly, strikes me as totally anodyne. But even  
20 if it -- you know, if it is concerning that still is not the  
21 standard. The inherent authority -- let's be clear, the  
22 inherent authority of courts is not boundless. You know, it  
23 is closely tied to the sanctioning authority. I don't believe  
24 that the court has the authority under 105 or under inherent  
25 authority or anything else to order either an in-camera review

1 of lawyers' files or, worse yet, turning it over to insurance  
2 companies and opposing counsel.

3           It would be a different matter if there was  
4 something facially sanctionable or even probably sanctionable  
5 about some kind of behavior. The circumstances you are  
6 identifying, Judge, that somebody signed a bunch of proofs of  
7 claim right before the bar date, you know, I guess I find so  
8 innocuous that the notion that the court has the inherent  
9 authority prescribed by no rule, limited by no precept to  
10 allow opposing counsel to rummage through our files based on a  
11 hunch that maybe somebody didn't vet these claims sufficiently  
12 which, by the way, won't be proved by any document I don't  
13 think, but it doesn't matter.

14           First of all, all that matters today is that they  
15 are using an improper way of getting this material. If and  
16 when they use the right approach we can have a fully  
17 elaborated version of this argument because, as I say, I've  
18 got a lot to say about its relevance and its providence. It's  
19 just not today's question.

20           THE COURT: So your position is even if I had,  
21 which you would dispute, inherent authority in this scenario  
22 that I posited --

23           MR. ROBBINS: Right.

24           THE COURT: -- that still doesn't make any of the  
25 law firms a party for purposes of the discovery that is being

1 sought, the documents and interrogatories that are being  
2 sought -- documents sought and interrogatories asked.

3 MR. ROBBINS: Exactly right. We are not parties.  
4 There is no such thing as quasi parties and there is no  
5 warrant for avoiding Rule 45 by its terms. That is all you  
6 need to decide to get rid of all these motions today.

7 THE COURT: Thank you.

8 MR. ROBBINS: Thank you, Your Honor.

9 MR. CURRIE: Your Honor, may I be heard very  
10 briefly --

11 THE COURT: Of course.

12 MR. CURRIE: -- on one of the points that you  
13 raised which I think is a very important one. You know, the  
14 lawyers that we're talking about at the firms at issue are not  
15 -- we're not talking about the same scenario where lawyers  
16 ordinarily appear in front of a court or in a litigation.  
17 Here the lawyers sought and obtained your permission to sign  
18 proofs of claim and at the time that you agreed to permit that  
19 you granted them that permission, but raised the very concern  
20 that we are confronting here; the concern that situations  
21 where lawyers who would be signing hundreds or even a thousand  
22 proofs of claim, and the consequence of that is that they put  
23 themselves squarely in the cross hairs, if you will, of  
24 becoming fact witnesses.

25 How did that all come about? How did all these

1 claims in the scramble, as Mr. Robbins talked about, heading  
2 up to the bar date, how did all that sort out and how do we  
3 know that proper vetting and due diligence was done? We  
4 don't, we don't know; therefore -- you know, what counsel  
5 seems to be arguing here is that the court shouldn't even be  
6 permitted to permit discovery on it, but yet the claimants  
7 want to get paid on these proofs of claim under the plan.

8           So I think a broader point that Your Honor honed in  
9 on is it's completely appropriate for discovery on these  
10 issues because of what's at stake. It may well be right that  
11 Mr. Robbins, you know, may be right that in many circumstances  
12 there is an explanation or an explanation for some of the  
13 claims, but we don't know that.

14           THE COURT: Thank you. Let's move onto the others.

15           MR. CURRIE: Yes, Your Honor. The next firm that  
16 is in our motion is Krause & Kinsman. Again, not to repeat  
17 the main point, but here, you know, one of the partners, Mr.  
18 Krause, Adam Krause, signed over 2,500 proofs of claim; more  
19 than any other attorney that we are aware of. Over 2,000 of  
20 those claims were within two weeks of the bar date.

21           The court is familiar, because of other motions in  
22 this case, with various claims serves as the aggregator.  
23 Krause & Kinsman work with that claims aggregator to submit  
24 proofs of claim and our understanding, based on what we have  
25 seen so far is that Verus submitted over 1,900 or

1 approximately 1,900 proofs of claim that were signed by Mr.  
2 Krause.

3           So as Mr. Schiavoni mentioned earlier the effort to  
4 get at relevant information that goes to this process through  
5 the aggregators is proving very difficult. And our effort  
6 here is to try to get at a picture of what is going on in this  
7 scenario, in the scramble leading up to the bar date with this  
8 firm. So that is why, you know, it goes to the relevance in  
9 particular regarding this scenario here.

10           THE COURT: Thank you.

11           Mr. Conaway.

12           (No verbal response)

13           THE COURT: You're still muted.

14           MR. CONAWAY: Good evening, Your Honor.

15           THE COURT: Good evening.

16           MR. CONAWAY: Mark Conaway on behalf of Krause &  
17 Kinsman.

18           Before I get into the direct response I want to  
19 address something that you raised with Mr. Sullivan -- excuse  
20 me, Mr. Robbins. The court absolutely has inherent authority  
21 to inquire upon those that appear in front of it to answer  
22 questions. Whatever the breadth and scope of that apparent  
23 authority is, however, does not inure to the insurers benefits  
24 here. The fact of the matter is your ability to do something  
25 and their ability to do something are entirely two different

1 matters.

2           There is nothing that stops Your Honor from asking  
3 a lawyer that appears in front of you did you do this or did  
4 you do that. That is fundamentally different from issuing the  
5 subpoena to a non-party to open up their files based on what  
6 is, I think, suspicion without merit. The fact that anybody  
7 signed a proof of claim form and that we don't know or, I  
8 think the words were, we just can't be sure that there was  
9 integrity in the process I think the answer to that, Your  
10 Honor, is just turn that around.

11           We have no reason to believe that, at least, with  
12 respect to my client that there was anything but integrity  
13 undertaken. These folks have ethical, and professional and  
14 criminal responsibility associated with their acts to sign  
15 these forms. What we are doing is now running down a rabbit  
16 hole for discovery that will get us nowhere.

17           The questions they have asked, the answers they  
18 will get, even if they get them all, only open another door.  
19 They don't answer the question -- and, really, to tell me that  
20 somebody signs so many odd forms, that they did so many in a  
21 certain day, that they used the claims aggregator not one of  
22 those things is prohibited by the rules, is inherently  
23 illogical, inherently fraudulent, inherently wrong, but if you  
24 want to come to the conclusion that those things are that's  
25 great.

1           We are all big boys and girls though and litigation  
2 forces all of us to make decisions. And in this case chasing  
3 this rabbit down this hole is their choice, but its  
4 litigation. We're going to a confirmation hearing in two  
5 months, if you want to waste your time chasing nothing,  
6 getting nothing, opening the door to additional discovery,  
7 kicking over the apple cart of the debtors' reorganization  
8 that is where this ends up.

9           I am not going to repeat myself over and over. I  
10 wish I had had Mr. Robbins time, he did a great job. His  
11 argument over proportionality and the balance here as compared  
12 to the proportionality complaints that were raised in the  
13 earlier motion is remarkable given that.

14           The insurers here, if they had gotten all they  
15 wanted, would have been looking at 5,500 claims for which they  
16 would have sought discovery for. Now a lot of those claims,  
17 as you have heard, Your Honor, were resigned by the claimants  
18 themselves. So I don't know what the real number is, but  
19 we're talking about 5,500 claims for which there was an effort  
20 to dig through files, to ascertain whether something we think  
21 or they think might have happened, but we don't have any  
22 evidence of it. All we know and all we have put on the  
23 record, Your Honor, is that there were signatures, there were  
24 lots of them, they happened near the deadline and the claims  
25 aggregator involved.



1           If you are going to accuse a lawyer of not living  
2 up to their professional obligations you ought to have more  
3 than that in your hand; you really ought to. This is not the  
4 way to do things. I don't accuse anybody of anything unless  
5 is know what I'm talking about. This, in my mind, Your Honor,  
6 is one of the lowest forms of accusation you can make.

7           Thank you, Your Honor. If you have any questions  
8 I'm available to answer them.

9           THE COURT: No. Thank you very much.

10          I believe that is all of the law firms involved in  
11 number eight, is that correct; agenda item number eight?

12          MR. CURRIE: Yes, Your Honor.

13          THE COURT: Okay. Nine and ten are similar,  
14 correct?

15          MR. CURRIE: Yes, Your Honor, they are.

16          THE COURT: Okay. I would like to see if we can  
17 get through them tonight. Lawyers have been here all day and  
18 they raised similar issues. So I would like to go ahead, this  
19 is agenda item number 9 is a motion to compel compliance with  
20 a subpoena served on Slater Slater Schulman.

21          MR. CURRIE: Yes, Your Honor. As you pointed out  
22 our motion to compel as to Slater Slater Schulman and to the  
23 Eisenberg Law Firm as well arose under similar circumstances  
24 where in that we served them with a Rule 45 subpoena and they  
25 responded here. You know, some of the arguments that counsel

1 makes in response, essentially tried to conflate what we're  
2 asking for into what we are not asking for, convert what we're  
3 asking for into what we're not asking for.

4           We are not asking for privileged communications  
5 between the claimants and the lawyers. As we went over it in  
6 discussing the last motion what we're seeking for is documents  
7 that go to the process; you know, how were -- particularly in  
8 circumstances where proofs of claim were signed by attorneys,  
9 what was the authorization, what were the documents to -- you  
10 know, we're seeking documents that might identify lawyers who  
11 interacted with claimants not what they talked about,  
12 documents to identify third parties, whether its aggregators  
13 or other third parties that had a role in the claims  
14 accumulation and vetting process or in the signing of the  
15 proofs of claim and submission of them.

16           We -- so I can go through the list of our requests,  
17 but, essentially, we're not looking for what counsel asserts  
18 that we are. We're not looking for the privileged  
19 communications. We are trying to get at this claims process  
20 particularly where lawyers were signing proofs of claim close  
21 to the discovery date. One of the things that I think we will  
22 probably hear, because counsel raised it in their response, is  
23 some of those proofs of claims were cured, if you will, or  
24 ultimately signed by claimants, but it wasn't until some of  
25 these issues were raised that those cures happened.

1           So I think it's with -- even though if some of them  
2 have been ultimately signed by the claimants themselves that  
3 it remains relevant to the -- if for all the reasons we've  
4 been talking about for the last hour or so about why unpacking  
5 that process is still important and, essentially, where we are  
6 with these two law firms, Your Honor, is where we ultimately  
7 would like to be with all the firms that we had been talking  
8 about today and be able to obtain documents.

9           I can say that we did make some progress in some of  
10 the meet and confer discussions narrowing the issues and  
11 trying to make our views clear. And hearing from counsel for  
12 Slater Schulman. And I think we did manage to narrow some of  
13 the issues, but we aren't able to come to an agreement. You  
14 know, their view is that -- and I may be mistaken, but I don't  
15 think that the Slater Schulman -- counsel for Slater Schulman  
16 produced any kind of a privilege log yet. It's a little hard  
17 to address claims of work product, for example, when we don't  
18 have the documents in front of us because as the court is  
19 aware a work product document may have genuine work product or  
20 facts that are not privileged and are not work product as part  
21 of one document. We don't have anything to discuss because we  
22 don't know what there is.

23           So what we are seeking here is that the court order  
24 actual compliance and compliance with our subpoena. If we're  
25 going to engage in a debate or discussion of particular

1 privilege issues let's try to get to that.

2 THE COURT: Thank you.

3 Mr. Alberto.

4 MR. ALBERTO: Good afternoon, Your Honor, or I  
5 should say good evening now. I see its dark outside. Justin  
6 Alberto from Cole Schotz on behalf of Slater Slater Schulman.

7 I am going to start where Mr. Currie left off and I  
8 believe that we have, on several meet and confers now,  
9 indicated that we would be willing to, at some point,  
10 undertake the burden of going through a privileged log to the  
11 extent anyone can explain to me why this or to Slater why this  
12 discovery is at all relevant.

13 I apologized before, Your Honor, I did pop onto  
14 video twice because I think there are some overlapping issues  
15 that were discussed at length during colloquies between you  
16 and Mr. Robbins earlier today. I ultimately decided to sit  
17 down both times because it wasn't my matter and I think  
18 everybody is getting tired towards the end of the day here and  
19 I didn't want to belabor the record, but the discovery that  
20 the insurers seek it's not only irrelevant, its untimely, it's  
21 completely over broad and it's not proportionate at all to the  
22 needs of the case at this time.

23 I find a lot of irony in Mr. Currie arguing this  
24 side of the aisle this afternoon while Mr. Plevin argued the  
25 other side of the aisle this morning. I agree with Mr.

1 Robbins in that respect -- excuse me, Mr. Russell in that  
2 respect. It's not even close to the full picture of why we're  
3 here today.

4           Unfortunately, Your Honor has heard a lot about  
5 turning the temperate down in these cases. This discovery  
6 does the exact opposite, in my opinion, and would leave  
7 confirmation down tangents that really have no bearing on  
8 11/29 or, at least, no bearings that I can figure out. The  
9 discovery is a continued effort by insurance companies, all of  
10 whom have to defend against mass tort cases like the ones  
11 presently before Your Honor day in and day out to investigate  
12 business practices of the personal injury bar that represents  
13 the claims -- excuse me, the claimants whose claims the  
14 insurers may ultimately have to pay. So they have an economic  
15 incentive to be here muddying the water. This is the second  
16 time that they have sought discovery from Slater and other  
17 firms based on the, still, unsubstantiated allegation that  
18 there was wrongdoing in the claims process.

19           I want to make one point before I move onto the  
20 discovery that is before Your Honor today. The last time that  
21 we were before Your Honor the insurers sought substantially  
22 the same discovery back in February pursuant to Rule 2004  
23 based on their theory that there was egregious claims mining  
24 in this case before the bar date. Rule 2004 has been noted by  
25 Your Honor and Your Honor's colleagues on the bench as far

1 broader than the Rules 26 through 45 normal strictures of  
2 discovery that were here today.

3           Let me say one other thing on that, Your Honor. If  
4 there was a shred of evidence that substantiated any claims  
5 that the insurers believe of wrongdoing or nefarious conduct  
6 we would be having a much different conversation today. We  
7 wouldn't be here on a one-off Rule 26 or 45 discovery matter.  
8 We would be here fighting over an omnibus claim objection or  
9 worse a sanctions motion.

10           In my view, Your Honor, again, the discovery at  
11 issue today, at its core, at most is relevant to a question of  
12 authority. Did Slater attorneys have the authority to execute  
13 proofs of claim on their clients' behalf. And while I still  
14 believe the issue of authority is completely irrelevant at  
15 this juncture the rest of the discovery about Slater's  
16 business practices, how it came to represent a client are  
17 wholly unnecessary and completely irrelevant to the 1129  
18 confirmation standards and could never yield any probative  
19 evidentiary value to plan confirmation.

20           What question Slater asked our client, what  
21 documents they reviewed, what questions they have its just --  
22 it goes to the heart of the attorney/client privilege and work  
23 product doctrines. The insurers know that they are not  
24 entitled to that and when you read these requests for  
25 production of documents, particularly, I think request 7

1 through 11 they are, essentially, asking that we turn over our  
2 entire client files for 14,200 clients.

3           The claimants, Your Honor, they will have their  
4 proverbial day in court when it comes time for a trustee or  
5 whomever to reconcile and analyze the voracity of these claims  
6 that were submitted in these cases. The claims will rise and  
7 fall on their own without regard to what Slater's intake  
8 process was or was not and how they came to have -- how they  
9 came to represent their clients.

10           The claims are the clients. They are not Slaters.  
11 If the trustee, after reviewing those claims, thinks certain  
12 client claims are invalid for whatever reason he or she can  
13 object and seek to have them disallowed or use whatever the  
14 equivalent took the trustee has at its disposal pursuant to  
15 the trust distribution protocol that ultimately, you know, I  
16 expect to follow from confirmation in these cases.

17           So really what they're looking for, which I still  
18 believe is irrelevant, but I'm happy to address about the  
19 question of authority, it's been raised a lot, it's been  
20 hinted at, let's get right to it. We submitted a letter  
21 response yesterday, Your Honor, and that included Slater's  
22 form of engagement letter which all 14,200 Slater clients  
23 signed before their claims were submitted. That proves that  
24 Slater absolutely had the authority to sign claims on behalf  
25 of all of its clients, period, full stop.

1           Slater didn't stop there though. It went to great  
2 efforts to have approximately 95 percent of the claims  
3 submitted prior to the bar date, signed by the actual client  
4 and then after the bar date obtained even more signatures to  
5 bring the total percent, I believe, to 97.5.

6           So, again, Your Honor, the claimants in these cases  
7 they're not corporate clients with in-house legal departments  
8 who allege -- who get paid to be responsive and respond to  
9 legal inquiries on a lightning fast basis. They're  
10 individuals and they're individuals who allege to have  
11 suffered some of the most unthinkable and reprehensible acts  
12 conceivable.

13           It's not unreasonable to think that a small  
14 percentage of them might not respond to a signature request in  
15 a timely fashion and this is exactly why Slater sought and  
16 obtained an ethics opinion that we also attached to our  
17 response yesterday that Slater not only had authority to sign  
18 on behalf of its clients who for whatever reason were  
19 unreachable couldn't sign for themselves, but, in fact, likely  
20 had an ethical obligation to do so. That should not open  
21 Slater to discovery now. I agree with Mr. Robbins before that  
22 it would be a perverse outcome for a lawyer to take that act  
23 on behalf of its client just to be opened up later on to  
24 discovery.

25           Your Honor, I am happy to cede the podium. Again,



1 I stand on my belief that at this juncture it's just wholly  
2 irrelevant. The claims are valid under 502 until they're  
3 objected to. Slater is not submitting a master ballot. And  
4 the last thing I will say, Your Honor, the voting procedures  
5 order also includes carefully negotiated provisions concerning  
6 the use of electronic ballots. The meta data in audit trail  
7 of which, I believe, are automatically deemed to be part of  
8 the record in this case.

9           So, you know, put together we have a second attempt  
10 that discovery by a group of insurers economically motivated  
11 to keep a pot of dollars available to claimants as low as  
12 possible with no new evidence supporting how this discovery is  
13 relevant to or needed to satisfy or test the 1129 plan  
14 confirmation standards against the backdrop of a voting  
15 process by which the party and Your Honor is ensured that  
16 there could be no legitimate pampering that goes unnoticed.

17           So, again, I just don't see how this is relevant  
18 now. To the extent that I'm told by Your Honor that it is  
19 relevant we will, of course, produce a privilege log, but we  
20 have said and I did want to correct the record that, you know,  
21 to the extent we're told that this is relevant we will, of  
22 course, comply with our obligations to produce a privilege  
23 log, but I just don't think that they could pass the relevancy  
24 issue. Of course Your Honor may disagree, but that is my view  
25 and I'm happy to answer any questions you may have.

1           THE COURT: I don't think I have any questions of  
2 you. I did note the ethics opinion that the Slater firm  
3 received and followed.

4           Mr. Currie, the question I have about the Slater  
5 firm for you was a couple. One, I noted, and it must have  
6 come out of your filings, that they filed approximately 14,200  
7 claims and 95 percent of them were signed by the claimant  
8 prior to the bar date. So you are only talking about 5  
9 percent of their clients whose claims the firm signed and now  
10 there's 97 and a half percent who have signed proofs of claim  
11 themselves, the claimant.

12           So if I am going to consider the information I got  
13 from Mr. Hinton about -- and look at the fact that a certain  
14 lawyer filed a number of claims and that that should be  
15 suspicious because they did, when I am looking at the Slater  
16 firm shouldn't I take into consideration that 95 percent of  
17 their claims were signed by a client? Doesn't that weigh in  
18 favor of the fact that there doesn't need to be an  
19 investigation of the Slater firm in terms of concern about  
20 fabricated proofs of claim?

21           MR. CURRIE: Your Honor, I think that the court can  
22 appropriately look at figures like that across the different  
23 law firms that we're talking about and the different  
24 circumstances under which these claims were submitted. So I  
25 am not suggesting that it's not appropriate to consider those

1 factors.

2           Here, you know, with the Slater firm one of the  
3 things that becomes -- that sort of has emerged from this  
4 discovery process is we've learned a little bit more that we  
5 didn't know before. We didn't know, for example about the  
6 ethics opinion that the firm sought. I think the Slater firm  
7 could be appropriately praised for that. It seems like an  
8 appropriate thing to do.

9           One of the things that struck us about the opinion  
10 letter that they received is the dangers of failing to  
11 carefully examine claims and the ethical dangers that can  
12 arise when attorneys sign proofs of claim. So I think that  
13 is, in many ways, re-enforces some of the issues that we're  
14 seeing broadly among many of the cases of the law firms here.

15           So I think one of the things I think is still  
16 appropriate, Your Honor, for the Slater firm is even though  
17 the -- it appears or at least the representation has been made  
18 that now where we are is that the outstanding claims have been  
19 -- that were originally signed by lawyers has shrunk.

20           What we don't have -- and we have a representation  
21 to that effect, but we don't really have an understanding of  
22 the process by which that happened. You know, in other words,  
23 and I'm not suggesting that it happened here, but one of the  
24 things that we -- that the court has seen from some of the  
25 work that was done earlier in the process in the Rule 2004 is,

1 you know, evidence one you look under the hood reveals, for  
2 example, there might be a difference between the date when a  
3 claim form is signed where, for example, the lawyers signature  
4 proceeded that.

5           Then even if, hypothetically, that were the case  
6 and even if at some point later a claim form was signed by the  
7 claimant themselves one doesn't know just from that fact is,  
8 well, if the original claim form had a lot of missing  
9 important elements but at some -- and it was signed by a  
10 lawyer, but then was somehow cured what you don't know is what  
11 went into that cure process. Are we saying that is it the  
12 case that were previously the evidence suggested that forms  
13 were signed and information was filled in later which raises  
14 questions about the authenticity or the accuracy of the  
15 information, you know, has that been fixed. We don't really  
16 know unless we are permitted to seek discovery and ultimately  
17 just seek depositions to find out from those who are involved  
18 in what we're talking about here which is the post-submission  
19 correction of claims what exactly happened.

20           So I think -- so just to reiterate, Your Honor, I  
21 think it is -- I think it can be relevant to examine or take  
22 into account what percentage of the claims submitted by a  
23 particular law firm were signed by the claimants initially  
24 versus counsel. I think it's not the only factor to be  
25 considered.

1 THE COURT: Okay. But you are kind of shifting in  
2 that the original sin, as I understood it, was that a claimant  
3 didn't sign their proof of claim form and now we have the  
4 survivor signing their proof of claim form, but now you want  
5 to know information about that. So you are kind of shifting  
6 the goal post here, aren't you?

7 MR. CURRIE: Well I guess what I would say, trying  
8 to add to your analogy, if the original sin or the original  
9 evidence of the potential problem in the process is an  
10 attorney signing the proof of claim form that wasn't the only  
11 type of problems that became evident with the initial  
12 investigation that came up during Rule 2004 process, in the  
13 application of Rule 2004.

14 Some of the other examples that were described in  
15 some of the declarations the court read was, you know, for  
16 example, the example I said, where proofs of claim were  
17 apparently created after the lawyers' signature was affixed.  
18 And other proofs of claim where proofs of claims appear to  
19 have like an identical preprinted signature page that are, at  
20 some point in time, attached to that.

21 Instances where it wasn't just a lawyer submitting  
22 a proof of claim but where some of the proofs of claims were  
23 largely blank with very important fields not built in at all.  
24 And so in some ways this lawyer signing the proof of claim is  
25 the canary in the coal mine. It's an indication of potential

1 serious problems in the review process, but it doesn't  
2 necessarily reveal that it's the only problem or the only  
3 concern.

4 MR. SCHIAVONI: Your Honor, you drew the conclusion  
5 that all these other ones were signed by the claimants.  
6 Factually that is not the situation here. It's like huge  
7 numbers of the signatures were electronic. If you remember,  
8 the coalition fought tooth and nail during the bar date  
9 process against verification of signatures having to be  
10 provided.

11 So what percentage of these signatures are  
12 handwritten versus whether the aggregator chose to attach  
13 electronic signatures it's like you're drawing a conclusion  
14 from this that isn't before you right now. It's like this  
15 huge number of electronic signatures that are unverified.

16 THE COURT: We permit people to file proofs of  
17 claim with an electronic signature. I mean they just do. Omni  
18 does that. Prime Clerk does that. That is how you do it. If  
19 you submit it through their portal or whatever it is that is  
20 how you do it.

21 MR. CURRIE: These were court approved protocols.

22 THE COURT: How can we say people can't do that?

23 MR. SCHIAVONI: Your Honor, in the totality of the  
24 circumstances that we put before you, and let's be clear about  
25 this, on the 2004 hearing, you know, lawyers like Mr. Alberto

1 they were there. They didn't submit any evidence to contest,  
2 any evidence to contest any of the affidavits that went in.  
3 They didn't contest any of the evidence.

4           There were hearsay assertions as there are now  
5 about what took place, but the actual evidence that showed  
6 large numbers of forged signatures, and we put that before the  
7 court, went into evidence uncontested. These were signatures,  
8 the same handwriting used for hundreds of different claimant  
9 names. I don't remember which firm it was at the moment, so  
10 I'm not --

11           THE COURT: I'm not sure it's Mr. Slater. I'm  
12 looking, I've got those. I pulled out those declarations so I  
13 will be looking at those, but I am focused on the attorneys in  
14 the firms that are in front of me, and I view them as  
15 individually, so I will be looking at that.

16           I do think, I mean it does strike me because this  
17 is all sort of mathematical, you know, here is the percent of  
18 this and the percent of that, if my numbers are right and  
19 these attorneys -- the Slater firm clients signed 95 percent  
20 of the claims that were submitted by the bar date that is  
21 pretty indicative of not falling within the original sin,  
22 let's say that.

23           MR. SCHIAVONI: Your Honor, you may not understand  
24 what we were looking at and that was fundamentally the proofs  
25 of claim being prepared by third parties, by a third-party

1 source. This firm in Montana, you know, for which we  
2 submitted a declaration from an employee there. You know,  
3 huge numbers of these being generated, you know, by law firms  
4 -- by these businesses and not the law firms.

5           So if this particular firm had a situation where  
6 they had some stub group of them where the aggregator couldn't  
7 sign them and they had to sign -- they submitted a signature  
8 and they all got done that way that may just be indicative of  
9 that particular problem, but we haven't been able to get at  
10 any of this, get behind any of it.

11           I think what we put before you is fairly  
12 significant evidence that -- you know, it's like we haven't  
13 come on a lark, this isn't a fishing expedition. You know, we  
14 put forward some serious evidence that ties together to a  
15 group of firms who all tie together to an email about creating  
16 a particular bulk of votes and it's like you will see it also  
17 ties together to fund it that's coming from a common source.

18           So, you know, it was not done *ad hominem*, it was  
19 not -- it may be that, you know, if things are here, but it's  
20 like this was a legitimate effort to look into what we  
21 perceived to be a legitimate problem. It's like it's not a  
22 lark, it's not a fishing expedition. It was based on a solid  
23 foundation. It's not responded to by just these hearsay, you  
24 know, assertions of outrage. It's like when they had the  
25 opportunity to put on evidence they wouldn't. It's like the



1 level of resistance we have gotten to getting depositions from  
2 anybody, the aggregators in particular has been absolutely  
3 intense.

4           You know, I did hear, you know, when this schedule  
5 was set, this expedited schedule, I heard the plan proponents  
6 come before the court and we talked about how the plan  
7 proponents for asking for something extraordinary and it was,  
8 I forget the saying, like for those who ask for extraordinary  
9 relief some extraordinary cooperation is going to be perhaps,  
10 you know, expected.

11           So we will serve subpoenas in all the different  
12 jurisdictions if that's necessary, but, you know, to show-up  
13 with Mr. Robbins who is a tremendous lawyer, tremendous  
14 lawyer, okay, but, you know, the level of resistance doesn't  
15 correspond to the level of cooperation we were promised when  
16 the schedule was set.

17           THE COURT: Thank you.

18           Mr. Alberto.

19           (No verbal response)

20           THE COURT: You're muted.

21           MR. ALBERTO: Am I unmuted now?

22           THE COURT: Yes.

23           MR. ALBERTO: Okay, sorry about that. I was trying  
24 to interrupt Mr. Schiavoni and I guess lucky for him I was on  
25 mute. This is so far beyond anything that is in the record.

1 It is Mr. Schiavoni's clients' fishing expedition. It is not  
2 our burden to put on evidence. They have to prove relevancy  
3 and they have not done that.

4 I agree with you, Your Honor, that the evidence  
5 that we have by pure numbers shows that Slater was a sterling  
6 example of exactly how to present claims. And the fact that  
7 some claims were signed on the same day, even if it was  
8 several hundred of them, is not probative to any fact many  
9 other than the fact that Slater was still trying to get its  
10 clients to sign those remaining claims and only when they  
11 could not and were told that they had an ethical obligation to  
12 submit those claims nonetheless that is when they submitted  
13 them.

14 There is no evidence to show. It's not our burden  
15 to carry. Discovery has to be relevant and proportionate to  
16 the needs of the case. Mr. Plevin said that earlier today and  
17 I thought he outlined the standard for discovery perfectly.  
18 It can be applied equally here. This is completely irrelevant  
19 and not at all proportionate to anything other than the  
20 insurers fishing expedition. Your Honor should not allow  
21 this.

22 THE COURT: Thank you.

23 I think our last matter is Rothweiler.

24 MR. CURRIE: Yes, Your Honor. I guess what I would  
25 say is the issues are, essentially, teed up in the same way

1 for the Eisenberg Rothweiler firm. Again, you know, they --  
2 it was a firm that signed, that submitted about 18,000 proofs  
3 of claim and what we have, for example, is Mr. Eisenberg  
4 signed nearly a thousand, 963 proofs of claim. The vast  
5 majority of those within a couple weeks of the bar date. And  
6 he executed 190 proofs of claim in a single day. And another  
7 ER attorney, Joshua Schwartz, signed 1,448 proofs of claim and  
8 over 300 on a single day.

9           So, you know, those numbers if that is the original  
10 sin, in the court's words, you know, those kinds of numbers  
11 cast real doubt about whether proper vetting of these claims  
12 complied with, you know, the oath affirmed in signing the  
13 proofs of claim or the obligations under Rule 9011. So it  
14 seems perfectly appropriate under these circumstances that we  
15 are able to get -- obtain the documents that we're requesting  
16 and then, you know, ultimately our plan is to seek depositions  
17 with those documents in hand to be able to explore and unpack  
18 just what was going on here and to be able to shed light on  
19 the issues.

20           As we talked about in our discussion of the  
21 previous motion, again, we're not seeking communications  
22 between an individual claimant and an attorney. You know,  
23 that is not what we are looking for. We are looking for  
24 information, documents that go to the claims aggregation,  
25 compilation, submission, you know, signing and potentially any

1 cure. And, frankly, the contracts and other documents that go  
2 to understandings and relationships with third parties.

3           So, essentially, you know, what counsel has  
4 submitted in response is, to us, a very generalized  
5 categorical privilege log which is not of much use to anyone  
6 because, essentially, it doesn't provide an opportunity to  
7 actually understand what kind of documents there might be that  
8 they are claiming privilege over so that we could raise  
9 arguments, you know, for example, whether there may be plenty  
10 of documents there that either we meet the burden of  
11 demonstrating the need for them under the work product  
12 doctrine or documents that may have some privileged content,  
13 for example, because it contained a communication with a  
14 client that could be redacted and other parts that are  
15 relevant to the information that we're seeking to get at the  
16 underlying issues.

17           So, you know, I welcome the fact that they were  
18 willing to produce a privilege log, but it's not one that is  
19 helpful to us.

20           THE COURT: Thank you.

21           Mr. Hogan.

22           MR. HOGAN: Thank you, Your Honor. Good afternoon,  
23 good evening, good Friday afternoon I will call it. Thank  
24 you, Your Honor. Daniel Hogan of Hogan McDaniel on behalf of  
25 Eisenberg, Rothweiler, Winker, Eisenberg & Jeck.

1           Your Honor, I will try to be brief. It's been a  
2 long day. I have sat through all the other hearings,  
3 obviously, today. I have heard all the various relevant  
4 arguments. I will try not to pair anything that has been said  
5 by Mr. Robbins or Mr. Alberto, but I just want the court to  
6 have the understanding about how Eisenberg, Rothweiler is a  
7 little bit different then these other parties.

8           Your Honor, we were initially served with party  
9 discovery by these insurers. We pushed back immediately as you  
10 would expect us to do and they conceded ultimately that we  
11 weren't parties. And I'm sure some of that has to do with the  
12 fact that Eisenberg Rothweiler is a Philadelphia firm and its  
13 well within 100 miles of where you sit now.

14           So nevertheless, we objected, we agreed to accept  
15 the subpoena. We, in fact, accepted the subpoena and we filed  
16 initial responses and objections that really gave them  
17 nothing. I mean from our perspective relevance wins the day  
18 for us here. And even if it doesn't win the day for us  
19 attorney/client privilege and work product do.

20           That being said, Your Honor, and in light of your  
21 comments over the past week about the need for the parties to  
22 be mindful, to be thoughtful and to try to focus the issues as  
23 to not burden the court with these issues we revisited our  
24 responses and we prepared a privilege log. We gave the  
25 insurers some of what they were looking for in the hopes that

1 they would go away, but that is, as I know from doing this  
2 long enough, not how this works.

3           Nevertheless, it gives us some credence with the  
4 court as we come to you and explain that, you know, we had  
5 disclosed to them the fact that Eisenberg Rothweiler didn't  
6 use any call centers, didn't use any claims aggregators. I  
7 mean these are the bad acts that they're arguing are the basis  
8 for the relevancy of these documents.

9           We also told them that we didn't do any -- there  
10 was no third-party financing involved with these claims. We  
11 told them that -- one of the crux of questions that they had  
12 related to whether page 12 of the proof of claim, which is the  
13 signature page, whether that was separately signed and  
14 attached to the proof of claims. We told them that under no  
15 circumstances did we do that with the claims, that when the  
16 proof of claim was signed by an attorney at Eisenberg  
17 Rothweiler it was done after reviewing the entirety of the  
18 proof of claim.

19           Your Honor, there were a number of proof of claims  
20 that were signed by Eisenberg Rothweiler attorneys in the lead  
21 up to the bar date and that is not to be unexpected given the  
22 time crunch and given the very nature of a deadline. The  
23 pandemic didn't help in any way, shape or form. So, Your  
24 Honor, that is where we find ourselves, but Eisenberg  
25 Rothweiler did make the effort to disclose the relevant

1 information that we could provide them to the answers that we  
2 could provide them that, in fact, we hadn't partaken of those  
3 actions which would give rise to a potential argument that we  
4 were somehow bad actors and that we did something wrong which,  
5 in fact, we didn't.

6           Your Honor, if I could I just want to address the  
7 relevancy argument because some of the other parties didn't  
8 really have to because they did the whole dance, hey, we're  
9 not a party, we will save relevance for another day. We don't  
10 have that luxury, Your Honor. What we have is a database.  
11 Eisenberg Rothweiler has claims and they have people that talk  
12 to clients, take notes, and receive emails, and get documents  
13 and everything goes into a database. The database, by its  
14 nature, is amalgamation of attorney/client communications, of  
15 work product, of documents received from clients.

16           The notion that based on these allegations which  
17 don't have any basis -- will point you to the very first page  
18 of the very motion that the insurers are pursuing. They state  
19 in there that ER disclosed requested materials to a third-  
20 party, for example, you're a case manager. We have had no  
21 contact communication or relation with your case manager.  
22 That is just patently not true, but this is what they are  
23 utilizing as a basis to boot strap themselves to make this  
24 relevance argument which, again, is outside the pale.

25           1129(a)(3), obviously, the plan has got to be

1 proposed in good faith and not by any means forbidden by law.  
2 That is the debtors' burden. That is not our burden. That is  
3 not the insurance company's burden, but it is definitely not  
4 our burden. So from our perspective the relevancy and the  
5 proportionality of what they are looking to take away from our  
6 clients and from Eisenberg Rothweiler it is just huge. There  
7 is no basis for it, Your Honor. In terms of the value added I  
8 don't see how there is any value added to these cases in terms  
9 of trying to get this confirmation across the finish line by  
10 the end of January.

11           Your Honor, I just wanted to make sure that I  
12 address some of the comments that you made. We definitely see  
13 this as a red flag. You know, in terms of our privilege log  
14 we believe it is satisfactory and together with the  
15 attorney/client privilege and the work product give rise to  
16 the defense we need necessarily not have to produce any of  
17 this documentation.

18           Your Honor, unless you have any questions for me I  
19 will rest on my papers.

20           THE COURT: I don't think so. Thank you.

21           MR. CURRIE: Your Honor, I see a couple others have  
22 their hands up. I don't know if that is still from previous or  
23 if they want to be heard.

24           MR. SCHIAVONI: I just had something very quickly.  
25 Your Honor, the Rothweiler claims were shared with the Kosnoff



1 claims. Mr. Van Arsdale is the one who owns an interest in  
2 the Montana shop reciprocity. Mr. Hogan is a gentleman, he's  
3 a professional, I think he has made a misstatement about the  
4 source of the claims. I think he would find that they would  
5 come from reciprocity, these claims, and from that boiler room  
6 in Montana if he looked into it.

7           You know, that is why a little discovery here would  
8 be useful because, you know, these sort of, again, hearsay  
9 assertions about the facts aren't the facts.

10           MR. HOGAN: Your Honor, could I just respond to  
11 that?

12           THE COURT: Yeah, go ahead.

13           MR. HOGAN: Thank you. So nowhere in the motion is  
14 there any mention of reciprocity, Your Honor. This is the  
15 first I'm hearing about reciprocity. Number two, it wasn't my  
16 construct that the AVA motion be set forth either next week or  
17 the following week. I am not sure when it is scheduled for,  
18 but I don't represent AVA law. I can't speak to what AVA law  
19 did, so I don't think that is appropriate for Mr. Schiavoni to  
20 ask me to address something that, number one, isn't in the  
21 motion and, number two, isn't relative to my client.

22           THE COURT: Let me ask you -- whoever, Mr.  
23 Schiavoni, or Mr. Currie, or whoever can answer this question  
24 -- I permitted discovery of the aggregators, albeit later than  
25 you wanted me to, but I did, where does that stand? What

1 courts are those in?

2 MR. SCHIAVONI: In Montana right now we have an  
3 emergency -- like we were -- we have an emergency motion to  
4 transfer the Montana proceedings to your court, Your Honor, to  
5 be heard.

6 THE COURT: That is with respect to who?

7 MR. SCHIAVONI: Reciprocity.

8 THE COURT: And is that in the bankruptcy court  
9 there or the district court there?

10 MR. SCHIAVONI: I believe it's in the bankruptcy  
11 court.

12 THE COURT: What about the other? I'm recalling  
13 three aggregators.

14 MR. CURRIE: Well, Your Honor, you will recall that  
15 the ones that are going to be heard later are Verus and KLS  
16 are also with the Marc Bern motion.

17 THE COURT: Okay. So those have been put off a few  
18 times. Are you guys talking?

19 MR. SCHIAVONI: Yes, Your Honor. I think you had  
20 admonished the parties to talk and -- maybe that is not the  
21 right word to use, okay. So enough.

22 THE COURT: Okay. Well its 6 o'clock and my staff  
23 deserves to go home. We have completed the docket. Item 11  
24 was the only thing left and I think that was the motion to --  
25 that I think we actually talked about last time. Am I right

1 on that?

2 Mr. Schulman, I think I saw your hand up.

3 MR. SCHULMAN: Good evening, Your Honor. May I  
4 please the court, Jeffrey Schulman from Pasich LLP, insurance  
5 counsel to the TCC.

6 I believe if Your Honor would allow for 60 or so  
7 seconds just to close the loop I think that may be helpful  
8 because I also think that the last item on the agenda is  
9 probably the least controversial of the day. The court  
10 certainly got a flavor today for some of the insurance  
11 coverage disputes by and between the parties. The TCC is  
12 continuing to work with the 22 joining insurers. I think  
13 there actually may be more on that list now in order to be  
14 part of the solution and not part of the problem.

15 I studied the scheduling order before today with  
16 the hopes that I could come up with a brilliant idea for how  
17 to get all these stipulations negotiated, and drafted, and  
18 signed and then if any issues remain to take limited  
19 deposition testimony by December 1st or at least to get that  
20 testimony secured at some point thereafter in a manner that  
21 does not impact the confirmation hearing date.

22 In all candor, Your Honor, I don't have that  
23 brilliant idea, but my guess is that this court would tell us  
24 that at almost 6 o'clock in the evening on the East Coast that  
25 it remains incumbent on the parties to, in effect, find a

1 solution and I remain optimistic that we can and we will do  
2 so. And I also believe, Your Honor, that in addition to  
3 today's rulings this court's statements regarding the debtors'  
4 burdens and others based upon representations by the insurers  
5 as to the extent to which they will be calling fact witnesses,  
6 what they will not be providing to their experts and how all  
7 of that impacts that which is discoverable from the insurers.  
8 I think all of that will be informative as we continue to work  
9 together.

10 I don't have anything else to add unless Your Honor  
11 has any questions or wishes to hear anything further.

12 THE COURT: I don't.

13 Ms. McNally.

14 (No verbal response)

15 THE COURT: Ms. McNally, you're muted.

16 MS. MCNALLY: Does this work?

17 THE COURT: Yes.

18 MS. MCNALLY: Apologies. Your Honor, I co-signed  
19 the letter that originally pulled those motions from your  
20 court's docket and I just wanted to echo what Mr. Schulman  
21 said that we are continuing to work together. I think your  
22 rulings today will be very instructive in narrowing the areas  
23 of some dispute. We hope that this will be the last you hear  
24 from us. But if you do hear from us I expect it will be on a  
25 much more limited basis.

1 THE COURT: Thank you.

2 When is our next date together?

3 MR. ABBOTT: Your Honor, Derek Abbott. I believe  
4 we are Tuesday morning at 10, I believe.

5 THE COURT: Okay. Can people please check you're  
6 audio.

7 Okay. Tell me again, Mr. Abbott.

8 (No verbal response)

9 THE COURT: You're muted.

10 MR. BUCHBINDER: It's the 23rd, Your Honor,  
11 Tuesday.

12 THE COURT: Okay.

13 MR. ABBOTT: At 10 a.m., Your Honor, yes.

14 THE COURT: I thought I might have that day. What  
15 do we know is on that date?

16 MR. ABBOTT: Give me a moment, Your Honor. We did  
17 file an agenda earlier. I will just have to go grab it.

18 THE COURT: Okay.

19 MR. ABBOTT: Your Honor, my apologies. I'm not  
20 finding it as quickly I had hoped.

21 THE COURT: Okay. Do you know is it something  
22 other than discovery?

23 MR. BUCHBINDER: Your Honor, this is Dave  
24 Buchbinder. I have my copy up. If I said more of the same  
25 would that be a description? There are three --

1 THE COURT: Go ahead, Mr. Buchbinder.

2 MR. BUCHBINDER: There are three items and they are  
3 to be summed up as more of the same; all discovery. And  
4 similar to this afternoon's matters.

5 THE COURT: Okay. Then I will be some or all of  
6 you on Tuesday. I am taking the 8, 9 and 10 -- I am taking  
7 the last few matters that we argued collectively and I will be  
8 prepared to rule on those Monday or Tuesday. I will give you  
9 the answers. I do want to take a look at the firms  
10 individually as I said I would. And you are somewhat in  
11 different stages because some of the firms are at the  
12 substantive stage and some of the firms are still at the am I  
13 a party and what is the right process stage.

14 So I want to look at each of those, but I will do  
15 that promptly and we will get a ruling on each of those  
16 various matters.

17 MR. ABBOTT: Thank you, Your Honor.

18 THE COURT: Thank you. We are adjourned. Everyone  
19 have a good weekend.

20 (Proceedings concluded at 6:04 p.m.)

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CERTIFICATE

We certify that the foregoing is a correct transcript  
from the electronic sound recording of the proceedings in the  
above-entitled matter.

/s/Mary Zajackowski November 20, 2021  
Mary Zajackowski, CET\*\*D-531

/s/William J. Garling November 20, 2021  
William J. Garling, CE/T 543

/s/ Tracey J. Williams November 20, 2021  
Tracey J. Williams, CET-914

# **Exhibit B**

**to Declaration of Todd C. Jacobs  
in Support of  
Westport's Motion for Protective Order**



UNITED STATES BANKRUPTCY COURT  
DISTRICT OF DELAWARE

IN RE: Chapter 11  
IMERYYS TALC AMERICA, INC., Case No. 19-10289 (LSS)  
*et al.*,  
Courtroom No. 2  
824 North Market Street  
Wilmington, Delaware 19801  
June 22, 2021  
Debtors. 10:30 A.M.  
. . . . .

TRANSCRIPT OF TELEPHONIC HEARING  
BEFORE THE HONORABLE LAURIE SELBER SILVERSTEIN  
UNITED STATES BANKRUPTCY JUDGE

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25

MATTERS GOING FORWARD:

1. Motion of Certain Insurers for Protective Order [Docket No. 3364 - filed April 9, 2021]

2. Motion of Holders of Talc Personal Injury Claims Represented By Arnold & Itkin LLP to Extend Discovery Deadlines and Permit Discovery of the Plan Proponents, Prime Clerk and Certain Third Parties Relating to the Solicitation and Voting With Respect to Ninth Amended Joint Chapter 11 Plan of Reorganization of Imerys Talc America, Inc. and Its Debtor Affiliates Under Chapter 11 of the Bankruptcy Code [Docket No. 3425 - filed April 17, 2021]

3. Debtors' Motion to Quash or for a Protective Order in Connection with (I) J&J's Subpoena to Prime Clerk LLC for Production of Documents, Dated March 26, 2021, (II) J&J's Subpoena to Prime Clerk LLC for Production of Documents, Dated April 13, 2021, and (III) the Cyprus Historical Excess Insurers' Subpoena to Prime Clerk LLC for Production of Documents, Dated April 16, 2021 [Docket No. 3459 - filed April 21, 2021]

5. Motion of Holders of Talc Personal Injury Claims Represented by Arnold & Itkin LLP to Disregard Certain Vote Changes Made Without Complying with Bankruptcy Rule 3018, and the Required Showing of Cause in Connection with the Voting on the Ninth Amended Joint Chapter 11 Plan of Reorganization of Imerys Talc America, Inc. and its Debtor Affiliates Under Chapter 11 of the Bankruptcy Code [Docket No. 3624 - filed June 8, 2021]

**Ruling: Matters Taken Under Advisement**

DEBTORS' WITNESS(s):

**ERIC DANNER**

Direct Examination by Mr. Salerno	30
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1 Cross Examination by Ms. Sarkessian 61

2 Redirect Examination by Mr. Salerno 64

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4 EXHIBITS I.D. REC'D

5 Declaration of Eric Danner 33

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1 (Proceedings commence at 10:40 a.m.)

2 THE COURT: Good morning. This is Judge  
3 Silverstein. We're here in the Imerys Talc America bankruptcy  
4 case, Case Number 19-10289.

5 Brandon, if you can go over the protocol and remind  
6 everyone, please.

7 THE ECRO: Good morning. It is very important that  
8 you put your phones on mute when you're not speaking. When  
9 speaking, please do not have your phone on speaker as it  
10 creates feedback and background noise, which makes it  
11 difficult to hear you clearly. Also, it is important that you  
12 state your name each time you speak for an accurate record.  
13 Your cooperation in this matter is appreciated. Thank you.

14 THE COURT: Thank you.

15 I'll turn it over to debtors' counsel.

16 MS. STEELE: Good morning, Your Honor. For the  
17 record, Amanda Steele, Richards, Layton & Finger, on behalf of  
18 the debtors.

19 Thank you for the additional time this morning. We  
20 believe it was helpful to narrow some of the issues for  
21 today's hearing.

22 Your Honor, we have a number of items on the agenda  
23 this morning and they can be grouped into the following  
24 categories:

25 Number one, motions or letters that relate to

1 solicitation-related discovery requests, which are Agenda  
2 Items Number 2, 3, and 6.

3 A motion to seek to disregard certain votes cast in  
4 favor of the plan, Agenda Item Number 5.

5 A motion seeking approval of notice procedures with  
6 respect to the debtors' potential acquisition of one or more  
7 businesses, Agenda Item Number 4.

8 A motion to quash that relates to non-solicitation-  
9 related discovery disputes, Agenda Item Number 1.

10 And finally, interim and final fee applications  
11 that we filed a certification of counsel for yesterday, but we  
12 understand they are not going forward today as Your Honor  
13 needs additional time to review the fee apps.

14 If it's acceptable to Your Honor, the debtors would  
15 propose to take the matters in that matter. We would also  
16 propose to hear all the solicitation matters together because  
17 there is substantial overlap between the matters and to better  
18 streamline the hearing. For efficiency purposes, the debtors  
19 would propose that the debtors and other parties opposing the  
20 requested discovery provide their arguments first, followed by  
21 the parties that have requested the additional discovery.

22 If the foregoing is acceptable to Your Honor, we  
23 would believe we should begin with the evidence in the  
24 discovery matters. A declaration was filed by the person of  
25 talc personal injury claims, represented by Arnold & Itkin, in

1 connection with their discovery motion. And we understand  
2 that counsel may wish to seek to move Mr. Itkin's declaration  
3 into evidence subject to cross, or call him as a witness.

4 The debtors do not intend to call any witnesses to  
5 the discovery matters or the 3018 motion at this time.

6 THE COURT: Well, let me ask. Has this order of  
7 presentation been discussed with others?

8 MS. POSIN: Your Honor, this is Kim Posin of Latham  
9 for the debtors.

10 It has been discussed with the other plan  
11 proponents. We have not discussed it with the other objecting  
12 or requesting parties. We have reached a resolution with  
13 Johnson & Johnson this morning with respect to their  
14 solicitation-related discovery, but we have not discussed the  
15 order. We thought it made sense to take them together.

16 There are -- there's a substantial overlap among  
17 those requested discovery requests, and a lot of the parties  
18 joined in other parties' requests, so there -- they seem to  
19 sort of be morphing a little bit together. But that's the  
20 proposal.

21 THE COURT: Well, I do --

22 MS. DAVIS JONES: Your Honor, if I may be heard?

23 THE COURT: I do agree that the solicitation-  
24 related matters should be heard together. But my question is  
25 whether the order of presentation and the suggestion was



1 discussed with others, and I hear it was not, outside of the  
2 plan proponents.

3 And I'm sorry. Who wished to be heard?

4 MS. DAVIS JONES: Your Honor, it's Laura Davis  
5 Jones. Good morning.

6 Your Honor, for the record, on behalf of Arnold &  
7 Itkin, Your Honor, no, there has been no discussion with us  
8 about the hearing or the order of the hearing or, indeed, any  
9 last-minute discovery resolutions that may have been reached  
10 with J&J. I saw some emails fly by here in the last five to  
11 ten minutes.

12 But Your Honor, that issue aside, it is -- Number 2  
13 on the agenda is actually our motion, so I was a little  
14 confused by the suggested order that we would hear objections  
15 to the motion before we would hear those in favor of  
16 discovery. I think this all comes off as our motion, we  
17 thought right after we'd be able to present that.

18 With respect to testimony, Your Honor, we are not  
19 expecting to call Mr. Itkin and we are not seeking to put his  
20 affidavit into evidence. I spoke with Mr. Ramos the other day  
21 and told him it is possible that we would call Mr. Itkin. But  
22 because the plan proponents were going to have such an  
23 objection to his declaration, I said I would not be using that  
24 declaration.

25 But Your Honor, I think, frankly, the facts that

1 are in the record now and that are in the responses to our  
2 discovery are more than sufficient to provide a basis for the  
3 relief requested, and we're not going to need to call our  
4 witness. Mr. Itkin is here, if Your Honor should want to hear  
5 from him, or others. But Your Honor, I do not think that's  
6 going to be necessary.

7 And we'd ask that, at the appropriate time, Your  
8 Honor, we be able to present our motion.

9 THE COURT: Thank you.

10 Is there anyone else who wishes to be heard with  
11 respect to how we go forward?

12 (No verbal response)

13 THE COURT: Okay. I hear no one.

14 So we will go forward then with the solicitation  
15 discovery first. And I do agree, as I already said, that that  
16 will include -- I thought it was 2, 3, and 5 is somewhat  
17 related. I probably -- I didn't actually group 6.

18 MS. POSIN: 6, Your Honor, is the Johnson & Johnson  
19 discovery letter, which relates to solicitation discovery,  
20 which we have resolved. And I would like to read out the  
21 resolution into the record. But that would be included in --

22 THE COURT: Okay.

23 MS. POSIN: -- in what we're proposing to be heard  
24 together.

25 THE COURT: Okay. I did review that and I did

1 group that with 2 and 3. So let's hear that. I'd like to  
2 hear the resolution with Johnson & Johnson first.

3 MS. POSIN: Absolutely. I'm happy to do that, Your  
4 Honor. Again, Kim Posin again for the record. And bear with  
5 me, Your Honor, because I have it in a number of different  
6 places, but -- and we did reach this resolution. And I want  
7 to also thank the Court for allowing us additional time. I  
8 think it was reached about a half an hour ago, and we did  
9 promptly provide it to the other parties. I understand that  
10 was only 10 minutes ago or 15 minutes ago, so they may have  
11 not had a full opportunity to digest it. But here goes for  
12 what we've agreed upon with Johnson & Johnson:

13 First, just to be very clear, we have agreed that --  
14 -- we have agreed to a number of things. But we have all  
15 recognized that results may -- you know, we will agree to work  
16 cooperatively, in the event that the results that we  
17 ultimately come up with, with these various searches, cause  
18 issues or raise concerns. So just to caveat that with this is  
19 not a final determination as to what's going to be produced;  
20 it's merely what we're willing to (indiscernible) so that we  
21 can, you know, work through any potential issues that result  
22 from the searches.

23 So, with respect to the discovery that was directed  
24 to Prime Clerk, we have agreed to the following:

25 Date restrictions between January 27th, 2021 --

1 which is the date that the solicitation procedures order was  
2 entered -- to May 7th, 2021, which was the date that Prime  
3 Clerk submitted its final vote declaration.

4           The search terms will be "Imerys" or "talc," and  
5 the domains that we will be searching or that Prime Clerk will  
6 be searching include 27 domains. And these relate to parties  
7 or representatives and it includes parties or representatives  
8 of parties that submitted, among other things, late votes and  
9 changed votes. It also includes the Baron law firm.

10           So that's our resolution with respect to discovery  
11 between Prime Clerk and non-plan proponents.

12           With respect to discovery between -- communications  
13 between Prime Clerk and the plan proponents, we've agreed to  
14 the following:

15           Dates are February 25th, '21 to May 7th, 2021.

16           The search terms are the same, "Imerys" or "talc."

17           The domains will include the following law firms:  
18 Richards Layton, Latham & Watkins, Robinson Cole, Willkie,  
19 Gilbert, Young Conaway, and Hughes Hubbard, as representatives  
20 of each of the plan proponents.

21           The scope of the response or the documents will be  
22 produced with respect to everybody other than Latham and  
23 Richards Layton, are non-privileged communications relating to  
24 voting and balloting, with respect, of course, to the Imerys  
25 plan.

1           And the scope with respect to communications with  
2 Latham and Richards Layton will be non-privileged  
3 communications related to late votes, changed votes, voting  
4 updates, and the status of votes or ballots.

5           And the search terms will be discussed --  
6 additional search terms will be discussed as appropriate or  
7 necessary, again, after the receipt of the results.

8           With respect to the plan proponent discovery that  
9 was served by J&J, the parties that will be conducting  
10 searches will be the debtors, through Latham and Richards  
11 Layton; the committee, through Willkie, Gilbert, and Robinson  
12 Cole -- oh, and Steve Baron -- and the Imerys plan proponents  
13 through Hughes Hubbard; and the future claimants  
14 representative through Young Conaway.

15           And the date restriction for those searches will be  
16 January 27th, 2021 to May 7th, 2021.

17           The domains that will be searched with respect to  
18 this one are -- there's 21 law firms. It's less than the  
19 prior search and it includes all of the parties or  
20 representatives of the parties who submitted votes after March  
21 25th and/or changed their votes from a reject to an accept,  
22 and it excludes committee members -- or sorry --  
23 representatives of committee members.

24           The search terms for these will be "discussed,"  
25 again, depending upon the receipt of the results.

1           And the scope of these requests will be non-  
2 privileged communications relating to solicitation and voting  
3 on the debtors' plan.

4           Finally, with respect to third-party discovery,  
5 first, with respect to depositions, Johnson & Johnson has  
6 agreed to cap the depositions at four hours each for Bevan and  
7 Williams Hart and three hours for Trammell. Those are the  
8 three firms that committed votes after March 25th and changed  
9 their votes, again, from a reject to an accept, with a scope  
10 limited to solicitation and voting and related issues,  
11 including the validity of votes.

12           Subject to those limitations, the committee and the  
13 debtors won't oppose J&J's request for leave to depose each of  
14 those three entities, Bevan -- law firms, Bevan, Williams  
15 Hart, and Trammell.

16           In lieu of a separate deposition of Steve Baron of  
17 Baron & Budd, Steve Baron will be a committee 30(b)(6)  
18 witness. His deposition, the 30(b)(6) deposition, has already  
19 been scheduled. J&J will be able to question him about  
20 solicitation and voting during that deposition, and 1 hour  
21 will be added to that deposition for that purpose, for a total  
22 of 13 hours.

23           With respect to documents, the committee and the  
24 debtors will not oppose J&J's attempts to seek nonparty  
25 document productions from Bevan, Williams Hart, and Trammell

1 regarding solicitation and voting with respect to the Imerys  
2 plan.

3           The committee will include Steve Baron as a  
4 custodian for its review and production on solicitation and  
5 voting, subject to the agreement, as noticed previously, on  
6 reasonable search terms and search parameters. The plan  
7 proponents and J&J have been emailing proposed parameters back  
8 and forth. They're detailed, but we think we're going to be  
9 able to reach a final resolution with respect to those  
10 matters.

11           Importantly, certainly with respect to the debtors,  
12 since discovery is to occur within the current schedule --  
13 which we can certainly walk through as that has changed a bit  
14 over the course of the last couple of months and weeks --  
15 subject to the third parties responding to discovery promptly  
16 -- obviously, none of us have control over what the third  
17 parties may do and those folks also sitting for deposition  
18 within the current schedule. Otherwise, it's certainly  
19 possible that we can go -- we can go past the July 23rd  
20 deposition deadline under the current schedule for some of  
21 these nonparty depositions, we recognize that. But the  
22 expectation is that the overall confirmation schedule will not  
23 otherwise change on account of this third-party discovery and  
24 those depositions.

25           And then, finally, Johnson & Johnson will agree to

1 withdraw its subpoenas directed to Onder and Levy, both of  
2 which represent members of the committee. This agreement  
3 covers the scope of J&J's solicitation and voting discovery,  
4 requests for leave to take additional depositions, and its  
5 request issued after the cutoff for written discovery.

6 And I'm sure Mr. Tsekerides or Mr. Friedman or Mr.  
7 Lombardi will let me know if I missed anything, but I believe  
8 that is the full agreement.

9 MR. TSEKERIDES: Yeah. Your Honor, it's Ted  
10 Tsekerides from Weil Gotshal for Johnson & Johnson.

11 Ms. Posin accurately reflected what we agreed to,  
12 subject to the search terms. And you know, I think we'll get  
13 there. I'm sure, as everyone on the Zoom knows, you know,  
14 you'll get hit reports back and then we'll go from there.

15 The one thing I would add, to the extent that --  
16 since we're all here, we would ask that the Court grant leave  
17 to take these depositions, so we don't hear from somebody else  
18 that we needed court permission to take these three other  
19 depositions of Mr. Bevin, Williams Hart, and Trammell, so  
20 there's no issue there. We already served the document  
21 subpoenas on that, but we wanted to wait at least until today  
22 to serve the deposition subpoenas. We would do so immediately  
23 and have it, as Ms. Posin said, within the July 23rd date,  
24 which is a date we had proposed and, frankly, picked it based  
25 on the hearing today, believing that, after today, we all have



1 a better understanding of what's going to be permitted, and  
2 that a month for this fairly limited area of discovery would  
3 be more than enough.

4 So we do thank the debtor and the plan proponents.  
5 We wish they had gotten back to us sooner. But you know, I  
6 guess nothing like last-minute resolutions in bankruptcy  
7 cases, so that's where we are.

8 THE COURT: Thank you.

9 Okay. Well, that was a lot to take in. And I  
10 would think that the others who are -- who have also sought  
11 discovery may need a few minutes to decide whether this is  
12 acceptable to them or whether they have additional needs that  
13 weren't covered, or whether they have disagreement because  
14 we're going to have one plan going forward on how to take the  
15 discovery with respect to the voting and solicitation issues.

16 So let me ask Ms. Jones.

17 MS. DAVIS JONES: You're right, Your Honor, that is  
18 a lot to take in right before we start here. But I appreciate  
19 all the effort of Mr. Tsekerides and (indiscernible) and  
20 others, who I'm sure pushed to get this done.

21 Your Honor, I think it would be helpful for us to  
22 be -- have -- be able to take a break to absorb this and see  
23 if we can get in this train or not. I have not heard Ms.  
24 Posin say whether this is something that she's offering up to  
25 others. But Your Honor, we are -- if we're not in the loop or

1 if this doesn't satisfy our loop, we are prepared to go  
2 forward with our motion. But I think, Your Honor, I would  
3 make sense to take some time to see where this leads us and  
4 for Mr. Morris and I to compare notes and see if leaves open  
5 issues for Your Honor or where we are.

6 MS. RICHENDERFER: Your Honor, this is Linda  
7 Richenderfer from the Office of the United States Trustee.

8 We did not file anything, but I was going to make  
9 remarks today about the importance of discovery on the voting  
10 and solicitation issues (indiscernible) develops. And I guess  
11 I just would have two quick observations:

12 One, I don't think I heard that there would be a  
13 deposition of someone from Prime Clerk, and I don't know  
14 whether I could have missed that in the reiteration by Ms.  
15 Posin, I'm not sure. But I do think that's an important issue  
16 due to the declarations (indiscernible) complete transparency  
17 in the voting and tabulation process here.

18 And Your Honor, I'm just not quite sure that four  
19 hours is going to do it for the deposition, considering the  
20 number of people that I know submitted joinders and because of  
21 the issues that I've seen (indiscernible) in the documentation  
22 and (indiscernible) things in mister (indiscernible)  
23 deposition, so I'm just a little cautious. Four hours may be  
24 more than sufficient for J&J. I just don't know if other  
25 parties are (indiscernible) U.S. Trustee or (indiscernible) on

1   behalf of Arnold & Itkin have questions.

2               So I guess those would be my two immediate  
3   observations regarding the proposal.

4               MS. POSIN:   And Your Honor, I can address that.  
5   Again, this is Kim Posin, for the record, for the debtors.

6               With respect to Ms. Jones' request or comment,  
7   absolutely, we're happy to extend this proposal to all parties  
8   that have provided or requested solicitation-related  
9   discovery.  And if, in fact, everyone were to agree to it, we  
10   could make this hearing certainly much shorter today.

11              With respect to Ms. Richenderfer's questions, yes,  
12   we will be intending to put Prime Clerk up as a deposition.  
13   We haven't yet scheduled their deposition, but it will be  
14   included.  And we do intend to provide them as a witness or  
15   they will sit for a deposition.

16              With respect to the final comment on the four  
17   hours, I think -- I actually think the issues are really --  
18   are relatively narrow.  The main issue, as we see it, is why  
19   the vote changed, which I think can be elicited in probably  
20   two minutes of testimony.  I understand parties may have more  
21   that they want to talk to about, but I think that's really the  
22   main issue.  And so we thought that four hours -- we, frankly,  
23   thought less than four hours, but J&J twisted our arm and got  
24   us to four hours.  But that was the rationale behind the  
25   timing.

1 THE COURT: I think it just depends --

2 MR. PFISTER: And Your Honor, this is --

3 THE COURT: -- on how many questioners we have.

4 MR. PFISTER: This is Robert Pfister from Klee  
5 Tuchin on behalf of Aylstock, Witkin, Kreis & Overholtz,  
6 additional objecting parties, talc claimant holders.

7 First of all, we do appreciate the offer to speak  
8 with the debtors in connection with the J&J proposal. My two  
9 comments would be:

10 Number one, I echo the concern about four hours,  
11 but I also echo the concern -- or the notion of one hour  
12 that's been afforded to J&J to question. I know that was part  
13 of it. And we, as objecting parties, would also want to be in  
14 on that. We've coordinated and done very well, I think, in  
15 depositions to date, in making sure that it's non-duplicative  
16 and that, you know, one objecting party after the other  
17 doesn't ask the same question. But if we're going to have  
18 others, that one hour may not be sufficient.

19 The other thing I'll just flag, and I'm happy to  
20 discuss it, is all of the search terms in discussions were  
21 that non-privileged communications. And I think, before we'd  
22 agree to any resolution of the discovery motion, we would have  
23 to know whether we're on the same page, in terms of non-  
24 privilege. If the production excludes everything between the  
25 plan proponents on the theory of common interests, then it

1 would be almost no production, it would seem, unless it had a  
2 direct, you know, outside party involved.

3 So those would be my two comments, Your Honor. But  
4 we, like Ms. Jones, are happy to participate in discussions on  
5 this.

6 THE COURT: Anyone else? Okay. Oh --

7 MR. SCHIAVONI: (Not identified) Judge, we did, on  
8 behalf of the Cyprus insurers, serve a subpoena on Prime  
9 Clerk, we separately moved, separately joined. It sounds like  
10 the subpoena is going to be accepted against Prime Clerk.

11 It's not clear to me whether they -- like our  
12 document requests were slightly different. Like our view was  
13 anything that was in the solicitation package that was put in  
14 there by the claimants is not privileged. And to the extent  
15 it was in the solicitation package and sent by the balloting  
16 agent to the claimants, that that ought to be produced. I  
17 don't know, it doesn't sound like there's an objection to our  
18 subpoena and the requests. And if that's the case, then I --  
19 there's not an issue.

20 I'd -- we definitely would coordinate with J&J and  
21 not ask duplicative questions. We tried not to ask any  
22 questions at all, but like I -- you know, I don't know about  
23 the -- you know, we share some flexibility and the limitations  
24 on time, we would try to work with them on the confines of  
25 what J&J negotiated. We'd just ask that our subpoena and its

1 document requests be accepted, the main part of it.

2 THE COURT: Thank you.

3 MS. FRAZIER: Your Honor, Heather Frazier on behalf  
4 of the TCC and FCR, special insurance counsel.

5 One note with regard to Mr. Schiavoni's subpoena.  
6 It does ask for the solicitation materials; however, included  
7 in those materials, in some cases, were letters between a  
8 claimant's attorney and the claimant themselves. Those  
9 letters are attorney/client privileged. In this case,  
10 although, you know, Prime Clerk put together the solicitation  
11 materials, they essentially functioned like sort of a Kinko's,  
12 more of a postal delivery service, and there's no waiver of  
13 attorney/client privilege there. So we would ask to exclude  
14 those letters and, in fact, don't have any sort of waiver from  
15 the parties who own that privilege of the claimants themselves  
16 and their attorneys.

17 MR. SCHIAVONI: Your Honor, this is an issue that  
18 we have litigated previously in mass tort cases. When a  
19 claimant lawyer -- if a claimant lawyer sends out a letter to  
20 his client, it's privileged. If a claimant letter enlists the  
21 balloting agent to put in the solicitation package a  
22 communication from the lawyer, he definitely waives privilege.  
23 He's basically free-riding on the indicia of neutrality and  
24 independence of the solicitation agent, who, you know, by  
25 giving him something in the first place, you know, constitutes

1 a waiver of the privilege. He's not -- he's by no means --  
2 the balloting agent -- an agent of the claimant lawyer's for  
3 any reason at all.

4 This is something, by the way, the very claimant  
5 lawyers in this case know from prior litigation on this topic.  
6 So, no, I -- that's -- I'm glad we finally smoked this out  
7 after months of pushing them on this. It goes directly to the  
8 integrity of the solicitation procedures to know what was in  
9 them, what was presented to claimants, how it was presented,  
10 and it's not privileged.

11 THE COURT: I have not -- I have not dealt with  
12 that issue before. I'm finding some of these issues around  
13 solicitation very interesting and they're giving me a  
14 different view on how I view solicitation, whether it's  
15 neutral, whether it is biased or partisan in any way. So I'm  
16 finding these solicitation issues -- well, for me, they're  
17 novel. So I don't know the answer to that question about  
18 whether -- well, I approved a solicitation package. It  
19 included a letter, I assume -- I don't remember -- perhaps  
20 from the official committees. I doubt that I approved  
21 anything other than that going into a solicitation package.  
22 So I don't know what the law is surrounding whether a  
23 plaintiff's counsel can engage the solicitation agent to put  
24 in a specific letter only to their clients. So I'd like that  
25 briefed.

1 I -- if there's other law out there, if this has  
2 been litigated before, I'd like to see that law. I do not  
3 recall it in the reading that I did. So I'd like some  
4 briefing on that specific issue. I'm not going to decide that  
5 today, but I will decide it. We can set up a --

6 MR. SCHIAVONI: Your Honor, can I --

7 THE COURT: -- schedule for that.

8 MS. POSIN: Your Honor --

9 MR. SCHIAVONI: If I might just ask: In connection  
10 with the briefing of that, the previous time we've dealt with  
11 this, it was very helpful to have just a short privilege log  
12 identifying the firms that, you know, loaded the solicitation  
13 packages with their own spin on what was being voted on. So  
14 if we can just have the identity of those, you know, in a  
15 privilege log form that we could include in the briefing.

16 And if -- to the extent the assertion of that  
17 privilege goes beyond just what's in the packages, but also  
18 the communications between the claimant lawyers and the  
19 independent balloting agent that they're claiming that the  
20 communications between them is also privileged on this ground,  
21 we'd just like to know that, also. That has been an issue,  
22 and that would be part of our briefing.

23 THE COURT: I also do want to understand the issue  
24 that it's relevant to, so we'll include that in the briefing,  
25 as well, what issue it's relevant to, to the extent that that



1 -- there's a communication between a lawyer and his client,  
2 what issue is it relevant to.

3 MS. POSIN: Your Honor, this is Kim Posin again. I  
4 think we're getting far afield of the Court's initial  
5 question. We're getting into argument. We absolutely do  
6 object and we continue to object to the subpoena that Mr.  
7 Schiavoni served on Prime Clerk. That's the purpose -- that's  
8 one of the reasons why we're here today. So I didn't think we  
9 were getting into the argument yet, but we're happy to do so.

10 We don't think any of this is relevant, right?  
11 That's sort of the purpose. And we reached very limited with  
12 Johnson & Johnson to reach a resolution on that. And we don't  
13 think any of this is permissible, we don't think any of this  
14 is relevant, we think it's beyond the scope, we think it  
15 violates a court order.

16 So happy to (indiscernible) which why we thought  
17 that we would take them together and kind of set the table to  
18 what those issues are, and then get into it more detail. But  
19 we certainly do object to the subpoena that was served.

20 THE COURT: Okay. Well, what I'd like to happen  
21 since the J&J resolution was just disclosed to parties on this  
22 call, I think before we go ahead with anything with respect to  
23 discovery on solicitation, I would like the parties who filed  
24 objections or the parties who had their own discovery to have  
25 an opportunity to review it, to decide if they -- if what has

1 been proposed -- what has been agreed to between Johnson &  
2 Johnson and the debtors and the plan proponents is acceptable  
3 and resolves their objections or what outstanding objections  
4 there are.

5 But I'm not going to make those counsel provide me  
6 with that information off the top of their heads. I think  
7 they need an opportunity to understand what's been agreed to  
8 and how it affects their particular discovery issues. So  
9 we're not going to take this first, we're going to take the  
10 other parties. Then we'll take a break and we'll come back to  
11 the discovery matters after a break, so we know what is left.

12 MS. POSIN: That's certainly fine, Your Honor.

13 One thing I wanted to note is, so there's sort of -  
14 - as Ms. Steele noted, there's a couple of categories. The  
15 other related categories are the 3018 motion, the motion to  
16 disregard. I don't know if the Court wants to take that after  
17 the break, as well, because it does have some relationship to  
18 the discovery that we're talking about. But obviously, I  
19 defer to the Court on whether you'd want to go forward with  
20 that now or prefer to wait until after we've had a -- you  
21 know, everyone has had a chance to digest the J&J settlement.

22 THE COURT: Well, I'd like -- I think they're  
23 related, and so I'd like to have the movant's view on whether  
24 and how that needs to go forward, depending on whether they  
25 agree with the discovery. So we're going to put that one

1     aside and we're going to go back to other matters.

2                   MS. POSIN:   The other matters that are on the  
3     docket for today, Your Honor, are the acquisition motion,  
4     where the debtors have sought to use up the \$12 million in  
5     estate assets to purchase an ongoing business.  There's also -  
6     - I believe it's later on the docket -- the insurance-related  
7     disputes with respect to the -- I think the TCC's subpoenas  
8     that were issued on the insurers and the insurers objections  
9     to those.  I think those are the other two significant items  
10    that are on the docket.

11                  THE COURT:   Okay.  Let's take the solicitation -- I  
12    mean let's take the 363 motion.

13                  MS. TSEREGOUNIS:  Good morning, Your Honor.  Helena  
14    Tseregounis on behalf of the debtors, from Latham & Watkins.  
15    Can you hear me okay?

16                  THE COURT:   I can.

17                  MS. TSEREGOUNIS:  So up today is the debtors'  
18    motion to -- for certain notice procedures, which would permit  
19    the debtor to pursue acquisition of certain business lines,  
20    subject to (indiscernible) that are established in the motion.  
21    That's Docket Number 3561.

22                  We've also filed a reply, Docket Number 3715.  And  
23    in connection with that reply, we did file a motion for leave  
24    to file the reply on Friday, which was Docket Number 3716.

25                  I don't believe I've seen an order entered on that

1 motion for leave. I don't know if Your Honor has questions on  
2 that, but I'm happy to answer them, so ...

3 THE COURT: I don't. I've read the reply.

4 MS. TSEREGOUNIS: I think you're on mute, Your  
5 Honor.

6 THE COURT: I've read the reply. I don't have any  
7 questions. What -- I'm sorry --

8 MS. TSEREGOUNIS: I'm sorry, Your Honor. I'm  
9 having trouble hearing you.

10 THE COURT: You know, and I'm having trouble  
11 hearing you, too. So this has not been the best connection  
12 I've had.

13 (Pause in proceedings)

14 THE COURT: Brandon?

15 MS. TSEREGOUNIS: Okay. I can hear you now.

16 THE COURT: Okay. Okay. So I think you were just  
17 giving me the motion and the reply and the debtors' request to  
18 file a reply.

19 MS. TSEREGOUNIS: Correct.

20 THE COURT: And that's granted, I've read the  
21 reply.

22 MS. TSEREGOUNIS: Great. Thank you, Your Honor.

23 The debtors also have a witness here today in  
24 support of their motion, Eric Danner, who is the CRO and  
25 President of each of the debtors. He has submitted a

1 declaration in support of the motion, which was attached to  
2 the motion as Exhibit C. Today, we'd also like to put him up  
3 for some additional direct testimony.

4 If it's okay with Your Honor, I'd ask that we start  
5 with the evidentiary presentation.

6 THE COURT: Yes.

7 MS. TSEREGOUNIS: Great. Thank you.

8 So, for that, I will hand it over to my colleague,  
9 Mr. Salerno.

10 MR. SALERNO: Good morning, Your Honor. Can you  
11 hear me okay?

12 THE COURT: I can.

13 MR. SALERNO: Excellent. This is, for the record,  
14 Matthew Salerno on behalf of the debtors.

15 Your Honor, we'd like to call as our witness Mr.  
16 Eric Danner.

17 THE COURT: Mr. Danner, I need to swear you in.  
18 Can you raise your right hand, please?

19 ERIC DANNER, WITNESS FOR THE DEBTORS, AFFIRMED

20 THE WITNESS: Good morning.

21 THE COURT: Good morning.

22 Please state your full name and spell your last  
23 name for the record.

24 THE WITNESS: Eric Danner, D-a-n-n-e-r.

25 THE COURT: Thank you.

1 MR. SALERNO: Thank you, Your Honor.

2 DIRECT EXAMINATION

3 BY MR. SALERNO:

4 Q Good morning, Mr. Danner. Where are you currently  
5 employed?

6 A Good morning. I'm currently employed at CohnReznick,  
7 LLC.

8 Q What is your title at CohnReznick?

9 A I am a partner.

10 Q Now do you have any -- what is your title with respect to  
11 your work with the debtors?

12 A I have several times with the debtor, including Chief  
13 Restructuring Officer, President, and -- and Treasurer, for  
14 each of the (indiscernible)

15 Q When was -- sorry. I interrupted you. Keep going.

16 A I -- I apologize. I was just clarifying that I am -- I  
17 hold those -- those capacities for each of the (indiscernible)

18 Q When was CohnReznick -- when did CohnReznick in -- sorry.  
19 Let me start that over.

20 When was CohnReznick engaged by the debtors?

21 A CohnReznick was engaged at the tail end of January 2021.

22 Q And just generally, can you just describe CohnReznick's  
23 role working with the debtors, what that role is?

24 A Certainly. The debtors -- the debtors retained myself in  
25 the capacities I just described, as well as my team from

1 CohnReznick, to engage in a number of business managerial  
2 activities, to shepherd the -- the financial day-to-day  
3 responsibilities of the debtors, as well as oversee the post-  
4 sale of the debtors' operations (indiscernible) the other  
5 basic activities that (indiscernible)

6 Q Mr. Danner, are you familiar with the motion filed by the  
7 debtors seeking approval of certain procedures related to a  
8 potential acquisition of one or more businesses?

9 A Yes, I am.

10 Q And why, in your view, is it important for the debtors to  
11 achieve the streamlined notice procedures set forth in those  
12 motions?

13 A Because the sale processes that surround these types of  
14 business acquisition opportunities are quick-moving, typically  
15 measured in periods of weeks. And so, for the debtors to be  
16 competitive in those types of situations, it is important to  
17 be able to move rapidly, so as to not miss critical dates in  
18 those sale processes.

19 Q One of the portions of relief sought relates to making  
20 deposits. Can you speak to the reasoning behind that  
21 requested relief?

22 A Yes. It is typical and customary in the types of  
23 acquisition processes that debtor is contemplating to be able  
24 to make an earnest money, good faith, refundable deposit,  
25 which serves several purposes, including solidifying that the

1 debtors have not just the intention of trying to move forward  
2 with an acquisition, but also have the financial wherewithal  
3 to (indiscernible) demonstration (indiscernible)

4 Q Mr. Danner, you submitted a declaration in support of  
5 this motion, correct?

6 A That is correct.

7 Q And I'm going to ask my colleague Jared Friedman to put  
8 up Exhibit 1 for you to review.

9 (Pause in proceedings)

10 Q And he's probably punishing me because I pronounced his  
11 name wrong. You know what I'll do is I will share my screen  
12 with you, Mr. Danner, and I'll show it to you. Give me one  
13 moment.

14 MR. SALERNO: Your Honor, it actually says that  
15 screen sharing is disabled. So what I will do instead is  
16 simply refer the Court to Mr. Danner's declaration, which is  
17 filed at Docket Number 3561-4.

18 THE ECRO: Mr. Salerno, you should be able to share  
19 now.

20 MR. SALERNO: Excellent. Thank you very much.

21 THE ECRO: You're welcome.

22 BY MR. SALERNO:

23 Q All right. Mr. Danner, can you see my screen?

24 A Yes, I can.

25 Q Okay. Is this the declaration that you filed in support



1 of this motion?

2 A Yes, it appears to be.

3 Q And have you reviewed the contents of this declaration  
4 prior to filing?

5 A Yes, I have.

6 MR. SALERNO: Your Honor, in an effort to  
7 streamline the procedures, we'd ask that this declaration be  
8 admitted as Debtor's Exhibit 1, with one exception, which is  
9 that, with respect to Paragraph 16, that Paragraph 16 be  
10 admitted up to and including the phrase "the best interests of  
11 the debtors' estate," but that the rest of that sentence not  
12 be admitted. And we admit this -- or request it admitted  
13 subject to cross-examination by all parties.

14 THE COURT: Does anyone object to the entry into  
15 evidence of the Danner Declaration as just modified?

16 (No verbal response)

17 THE COURT: I hear no one. It's admitted as  
18 modified.

19 (Danner Declaration, as modified, received in evidence)

20 MR. SALERNO: Thank you, Your Honor.

21 BY MR. SALERNO:

22 Q Now, Mr. Danner, when you signed this declaration and  
23 submit it on May 14th, 2020, in the five weeks since then,  
24 have the debtors continued evaluating potential acquisition  
25 opportunities?

1 A Yes, the debtors have.

2 Q What have they done as part of that evaluation?

3 A The business acquisition process is one that the debtors  
4 have continued to refine over time, in terms of looking at  
5 various industries, various geographies, and that refinement  
6 has continued in the weeks subsequent to the submission of it,  
7 including the debtors having an increased focus on triple-net  
8 lease opportunities and the various acquisition sale  
9 opportunities that are on the market right now.

10 Q Okay. So you mentioned refinement and triple-net leases,  
11 in particular. What is a "triple-net lease"?

12 A A triple-net lease is a contractual engagement between  
13 landlord and tenant, where the primary cost of maintaining the  
14 facilities are paid by the tenant. So the -- the primary cost  
15 stream that a tenant in the triple-net lease environment would  
16 assume includes payment of rents, would include payment of  
17 insurances on the building, as well as utilities and the real  
18 estate.

19 Q When you talk about the income stream on a triple-net  
20 lease, how would you characterize that, as compared to certain  
21 other types of acquisitions?

22 A So the anticipated income stream around a triple-net  
23 lease construct is -- is what I'll characterize as fairly  
24 stable, in that there's not a high degree of variability in  
25 the expected revenue from -- on the part of the landlord

1 because all of the underlying operating (indiscernible) of a  
2 business that might operate out of those premises would be  
3 borne by the tenant.

4 Q And you said "borne by" who? Just you broke up.

5 A I'm sorry. Borne by the tenant.

6 Q Are there any other notable characteristics of triple-net  
7 leases relevant to your analysis?

8 A They tend to be fairly stable and predictable. They are  
9 typically revenue streams that are entered into for a period  
10 of years, so there is a high degree of projection certainty,  
11 in terms of what the income stream will look like on a go-  
12 forward basis to make them attractive.

13 Q Have you located any such triple-net opportunities as  
14 part of your diligence?

15 A I have.

16 Q What stage of diligence or negotiations are you in on  
17 those particular types of opportunities?

18 A The particular opportunities that we're currently  
19 contemplating that have a triple-net lease element to them are  
20 what I would characterize as fairly early stage. The  
21 opportunity has been identified and initial dialogue has been  
22 established with either the selling party or representatives  
23 of the selling party. Typically, in these cases, brokers are  
24 involved, representing sellers. So the initial identification  
25 of the opportunity, as well as preliminary information

1 surrounding some of the qualitative (indiscernible)

2 Q Okay. Is there any reason you haven't moved forward on  
3 any of those opportunities at present?

4 A Yes. I thought I want to be careful, as I have been  
5 throughout the process, of not being able to -- with not being  
6 over-representative of the debtors' ability to consummate a  
7 transaction because, as I mentioned previously, the time  
8 tables around the acquisition opportunities we're looking at  
9 are fairly abbreviated and move quickly with critical  
10 deadlines (indiscernible) intent, date by which deposits are  
11 due, and then final and best offers tend to evolve pretty  
12 quickly. And so the debtor has only been able to participate  
13 in those conversations (indiscernible) point. I have not  
14 wanted to overreach, in terms of mismanaging expectations  
15 (indiscernible) debtors' ability to participate in the  
16 process.

17 Q And Mr. Danner, just so the record has it, please repeat  
18 your last sentence just for the court reporter. I think you  
19 broke up a little bit.

20 Q Okay. I'm sorry. I can turn up the volume if that would  
21 be helpful.

22 I was just saying that we had not wanted to misrepresent  
23 what degree the debtors could participate in that process.  
24 And I thought it prudent to hold off on those conversations,  
25 pending this court hearing, which might bring clarity as to

1 the go forward.

2 Q Are you familiar with the criticisms that have been  
3 leveled with respect to the debtors' proposed acquisition  
4 motion?

5 A I believe I'm generally aware of the criticisms.

6 Q So certain objecting parties have suggested that the up-  
7 front cost of this type of endeavor just won't be able to bear  
8 out over time and make up for the potential benefits of these  
9 acquisitions. What do you say to those concerns of cost in  
10 seeking out and acquiring these businesses?

11 A I think the debtors have been and will continue to be  
12 judicious in not spending unnecessarily estate monies. We've  
13 tried to be cost conscious throughout this process and will  
14 continue to do so in any sort of go forward context of  
15 continuing to pursue those assets.

16 Q So you mentioned cost consciousness. What are the types  
17 of things you are doing to be cost conscious in pursuing this  
18 course of action?

19 A The -- the immediate next step, in terms of continuing on  
20 with an acquisition process, would be to launch diligence  
21 efforts around specific opportunities that met the initial  
22 gating criteria, and therefore would, on the surface, warrant  
23 deeper diligence and understanding that there is cost  
24 sensitivity to that process.

25 At the debtors' request, I spoke with my real estate

1 partners inside of CohnReznick and have agreed upon a fixed  
2 fee arrangement with regard to diligence procedures that would  
3 be enacted going forward around specific (indiscernible)

4 Q Okay. When you say "fixed fee," is it -- sometimes that  
5 means different things to different people. What is -- is  
6 there a -- just explain this a little bit more. What is that  
7 number that is the threshold number, and how, in fact, will  
8 that fee or cap be incurred?

9 A So my colleagues within the real estate practice at  
10 CohnReznick have agreed that the fee for the diligence  
11 efforts, regardless of the number of entities that would  
12 ultimately be diligenced, would be capped at \$55,000. Now  
13 those -- those fees would be billed on an hourly basis, but if  
14 the expense of that cap was not reached, there would be  
15 savings for the debtors below that fifty-five-thousand-dollar  
16 number. But to the extent that the activities were such that  
17 the fifty-five-thousand-dollar threshold was reached, that  
18 would be a ceiling; and so, therefore, CohnReznick's efforts  
19 would continue beyond that -- beyond that threshold and the  
20 estates would not be (indiscernible)

21 Q So it's fair to say \$55,000 is a ceiling, but the number  
22 actually incurred in terms of those fees could be less than  
23 \$55,000.

24 A That's correct. I was careful to construct it that way.

25 Q Okay. What other types of fees do you anticipate as part

1 of this process going forward?

2 A If a potential acquisition target were to move  
3 successfully through the diligence phase that I just  
4 described, then the next phase would logically be the final  
5 phase, and that would be the actual consummation of the  
6 transaction, papering the deal, if you will, which is largely  
7 a legal exercise.

8 Q And what do you anticipate those legal fees and that  
9 legal process incurring in the way of fees?

10 A The debtors have been in contact with a law firm that we  
11 would consider engaging as special real estate transaction  
12 counsel that would put, I think, proactive cost parameters  
13 around what is spent of actually consummating any given  
14 transaction.

15 Q What would those cost parameters be?

16 A So the firm that we've been in touch with has estimated  
17 range of ten to \$12,000 (indiscernible) and to be clear, that  
18 additional cost of ten to \$12,000 per transaction would only  
19 be incurred in those instances where a specific opportunity  
20 did actually survive the diligence process and would then  
21 logically move to that next stage of actually papering the  
22 transaction.

23 Q Certain objecting parties have also said that there's  
24 just too much inherent risk in acquiring businesses at all.  
25 What's your response to that criticism?

1 A Well, I think there is risk in any business and any  
2 business transaction. A risk-free proposition doesn't exist  
3 in my experience, so there is always an element of risk. But  
4 the debtors have been and will continue to be judicious in  
5 trying to balance risk versus reward to come up with a  
6 solution that I think would make sense for the debtors on a go  
7 forward basis.

8 Q So, when you say coming up with solutions to manage that  
9 risk, what are those solutions?

10 A Well, one of them we've touched upon in the form of a  
11 triple-net lease arrangement, where the underlying  
12 profitability and revenue risk that an enterprise may have is  
13 borne by the tenant, not by the landlord. And so that takes a  
14 high degree of variability of revenue off the table.

15 We've also been careful to apply various business  
16 criteria to the identification of these various acquisition  
17 opportunities, including finding conservative businesses that  
18 have a real estate component, such that there is a hard asset  
19 that the debtors would be acquiring. So, even if the business  
20 operating from any given premises were to experience financial  
21 difficulty, there would still be an enduring value aspect to  
22 the debtors' acquisition in the form of real estate that would  
23 hold its value.

24 The -- another criteria that we've been careful to  
25 employ is identifying mature businesses that have a track



1 record of profitability. In other words, we're not stepping  
2 into the shoes of a start-up type situation that would require  
3 launch capital to get going. Rather, there would be a track  
4 record of profitability, of stability that the debtors could  
5 look to, to ascertain and project out what future revenues  
6 might look like.

7 Q It's under --

8 A There's also -- there's also a diverse -- if I might,  
9 there's also a diversification aspect to what the debtors are  
10 considering doing. Instead of making just one acquisition,  
11 the debtors are seeking authority to -- to acquire up to  
12 approximately three businesses to introduce that portfolio  
13 diversification as a risk mitigation strategy, such that, if  
14 any one acquisition were to experience financial difficulty,  
15 there would be other acquisitions that could be looked to, to  
16 provide a support to the struggling acquisition.

17 Q Including sale proceeds, how much do the debtors  
18 currently have in their bank accounts?

19 A The debtors currently have cash on hand of approximately  
20 \$205 million.

21 Q How much are the debtors earning on that cash on hand  
22 currently?

23 A The cash on hand is primarily in savings account vehicles  
24 that are earning 0.1 percent interest.

25 Q On a percentage basis, meaning as a percentage of the

1 entirety of the debtors' assets in those accounts, what  
2 percentage of the sale process are you currently proposing to  
3 use in connection with potential acquisitions?

4 A It totals approximately five to six percent of the  
5 debtors' cash on hand.

6 Q Are you familiar with Section 524(g) of the Bankruptcy  
7 Code?

8 A I am generally aware of it.

9 Q So certain objecting parties have criticized the debtors  
10 for only pursuing an acquisition because of certain  
11 requirements, in order to certify -- satisfy Section 524(g).  
12 What's your response to that?

13 MR. PFISTER: (Not identified) Objection. Calls  
14 for a legal conclusion.

15 MR. SALERNO: Your Honor, I'm actually --

16 THE COURT: Overruled.

17 MR. SALERNO: -- just asking --

18 THE COURT: Overruled.

19 MR. SALERNO: Thank you, Your Honor.

20 BY MR. SALERNO:

21 Q I'll ask the question again, Mr. Danner.

22 What's your response to the criticism that the debtors  
23 are only pursuing acquisitions because of certain  
24 requirements, in order to satisfy Section 524(g) of the  
25 Bankruptcy Code?

1 A I -- I don't agree with that characterization.

2 Q Why not?

3 A Because upon my arrival at the debtors and in receipt of  
4 the -- of the debtors receiving the approximately \$223  
5 million worth of net proceeds from the sale of the mining  
6 operations, I immediately started looking at alternatives for  
7 the debtors to deploy that capital, knowing full well that the  
8 savings vehicles I just described were earning a pretty paltry  
9 0.1 percent interest income return; and, therefore, I embarked  
10 on looking for a series of different alternatives that might  
11 conceivably be employed by the debtors to do something that  
12 would result in a higher rate of return for the debtors, and  
13 acquiring a business was one such alternative.

14 Q Mr. Danner, I'm going to put your declaration back up in  
15 front of you. Please let me know when you can see it.

16 A I can see it.

17 Q Okay. I'm showing you Debtors' Exhibit 1.

18 If you could, I'd like to direct your attention to the  
19 first half of Page 5, Paragraph 16, beginning "it is my  
20 belief." That paragraph reads, in part:

21 "It's my belief that making one more purchases of  
22 businesses on the terms outlined herein is in the best  
23 interest of the debtors' estates."

24 Do you see that?

25 A I do.

1 Q Sitting here today, do you still believe that to be true?

2 A Yes, I do.

3 Q Why?

4 A In large part for the reason that I just outlined, that  
5 the debtors are currently only making 0.1 percent by way of a  
6 return on funds that are in the savings vehicle. So, if the  
7 debtors were successful in acquiring one or more businesses  
8 that would yield even a fairly modest business return of  
9 something like 3 percent per annum, that would be a result  
10 that would be 30 times greater than the return that the  
11 debtors are currently experiencing right now. If you could  
12 achieve a portfolio of businesses with a blended average of 5  
13 percent, that would be 50 times greater. So there is a  
14 significant delta in the order of magnitude that the debtors'  
15 money could be put to work for the benefit of the debtors in  
16 the form of acquiring these businesses.

17 MR. SALERNO: Your Honor, I have -- subject to  
18 cross-examination and the right to recross, we have no other  
19 questions at this time.

20 THE COURT: Thank you.

21 Cross examination?

22 MR. PFISTER: Your Honor, this is Rob Pfister for  
23 Aylstock, Witkin, Kreis & Overholtz. I have just a few  
24 questions of the witness if I could go first.

25 THE COURT: Yes, Mr. Pfister.

1 CROSS EXAMINATION

2 BY MR. PFISTER:

3 Q Mr. Danner, you had testified that you were retained  
4 in January of 2021. Is that correct?

5 A Yes, that is correct.

6 Q Just a few months ago. This motion that is before the  
7 court today was filed last month, May of 2021, correct?

8 A Yes, I believe so.

9 Q And in the motion that you presented, that was filed,  
10 and in the declaration that you tendered in support of the  
11 motion there's no mention whatsoever of these triple net  
12 lease opportunities, is there?

13 A I don't believe there is specific reference to triple  
14 net lease opportunities.

15 Q But, in fact, the motion does describe certain  
16 businesses that the debtors propose to acquire on pretty  
17 specific terms, right? It specifically calls out  
18 laundromats, right?

19 A Laundromats was one such industry, yes.

20 Q You have self-service storage facilities, right?

21 A That is correct.

22 Q Quick serve restaurants you mentioned, in particular.

23 A Correct.

24 Q Car washes?

25 A Yes.

1 Q Gas stations?

2 A Yes.

3 Q But no reference to the triple net leases. And, in  
4 fact, prior to the debtors' filing of its reply on Friday the  
5 notion of this triple net lease acquisition had never been  
6 raised in the filings in connection with the motion. Isn't  
7 that correct?

8 A I am not aware if it was or not. I don't believe so.

9 Q And then finally you testified there's approximately  
10 \$205 million in cash in-hand with earning a 0.1 percent rate  
11 and you want to use 5 to 6 percent of the cash on-hand to  
12 invest in businesses. Is that right?

13 A That is correct.

14 Q And under any circumstances in terms of the possible  
15 profitability of these businesses that you are proposing to  
16 invest estate funds in, isn't it the case that if the debtors  
17 had instead sought leave under 345 or other authority to ask  
18 the court to permit the debtors to invest that \$205 million  
19 in, for example, a very conservative bond fund or some other  
20 type of investment that was earning, say, a 2 percent or a 3  
21 percent return.

22 If that relief was sought the debtors would actually  
23 receive and were granted, rather, the debtors would actually  
24 earn a far greater return then leaving the bulk of the \$205  
25 million in cash-in-hand at a 0.1 rate and investing 5 to 6

1 percent in these other businesses. Is that right?

2 MR. SALERNO: Objection, Your Honor. Aside from  
3 it being a very long question this calls for speculation and  
4 it's an incomplete hypothetical that Mr. Danner can't speak  
5 to.

6 THE COURT: Sustained.

7 MR. PFISTE: Thank you, Your Honor. I have no  
8 further questions.

9 THE COURT: Thank you.

10 MR. PLEVIN: Your Honor, this is Mark Plevin.  
11 May I go next?

12 THE COURT: Yes.

13 CROSS EXAMINATION

14 BY MR. PLEVIN:

15 Q Good morning, Mr. Danner. Nice to see you again.

16 A Good morning.

17 Q Did you understand that your declaration was to  
18 provide evidentiary support for the debtors' motion when it  
19 was filed?

20 A Yes, I did.

21 Q Did you draft that declaration?

22 A I drafted it in connection with the debtors' counsel.

23 Q You did sign it, correct?

24 A Yes, I did.

25 Q And you did read it before you signed it?

1 A Yes, I did.

2 Q When you signed your declaration did you understand  
3 that it didn't say anything at all about the fact that the  
4 Niagara sale proceeds were held in money market accounts  
5 making 0.1 percent interest?

6 A I don't recall if there was a specific reference to  
7 where the debtors' funds were currently situated.

8 Q You understand that in terms of justification for the  
9 motion that your declaration said nothing about wanting to  
10 take actions to increase the rate of return from what you had  
11 in the bank accounts to what you might get in another  
12 vehicle?

13 A I don't recall if there was specific reference to  
14 that, but certainly the idea was to deploy the capital in a  
15 way that would yield a better return for the debtors.

16 Q That is not what my question was. My question was do  
17 you understand that it didn't say anything about that as to  
18 justification for the new acquisition opportunity that the  
19 debtors are seeking to pursue?

20 A I would have to look at the declaration to know  
21 definitively one way or the other.

22 Q Okay. Did you also understand that your declaration  
23 said nothing at all about the fact that one reason for the  
24 debtors' interest in new acquisitions was to address  
25 objections that the debtors lacked an ongoing business?



1 A The declaration sets forth the business reasons, in my  
2 view, that supported the business judgment of the debtors and  
3 the wisdom of moving forward with the business acquisitions.

4 Q And one of the business -- the declaration did not  
5 site, as a business reason, an interest in acquiring  
6 businesses for 524(g) purposes. Is that correct?

7 A That is correct.

8 Q You are familiar, sir, with the compensation and  
9 staffing reports that CohnReznick files each month with the  
10 bankruptcy court?

11 A Yes, I am.

12 Q And, in fact, you sign each of those. Do you not?

13 A I do.

14 Q And you understood that each one of those would be  
15 filed with the court?

16 A Yes.

17 Q You intended that each of those would be correct and  
18 accurate, right?

19 A Yes, I did.

20 Q And each report contains an exhibit that shows the  
21 time entries for each member of the CohnReznick team working  
22 with the debtors, correct?

23 A That is correct.

24 Q And do you recall that you and I looked at several of  
25 those reports going to your deposition on June 9th?

1 A I do.

2 Q And do you recall that we went over many time entries  
3 in the March report in which you and your team listed the  
4 work that you did and stated in one way or another that the  
5 work regarding business acquisition opportunities was being  
6 done for 524(g) purposes?

7 A I recall that there were references in the time  
8 entries to 524(g).

9 Q And that you spoke with your staff about the fact that  
10 the work regarding the business acquisition opportunities was  
11 being done for 524(g) purposes?

12 A I spoke with my staff and conveyed my conversations  
13 with debtors' counsel that the acquisition of businesses  
14 along the lines of what the debtors are seeking to acquire  
15 could be helpful for resolving certain objections to the  
16 debtors' plan.

17 Q In all of those reports there were no time entries  
18 saying that the work regarding business acquisition  
19 opportunities was being done for purposes of finding a better  
20 return on investment than the debtors' money market funds,  
21 correct?

22 A I don't recall.

23 Q In all those reports were there any time entries  
24 saying the work regarding business acquisition opportunities  
25 was being done for purposes of identifying a stable ongoing

1 business stream?

2 A I don't recall if there was specific reference to  
3 that. That certainly was a general criteria that my team and  
4 I established as being one of the gating factors to identify  
5 potential acquisitions.

6 Q You don't recall seeing any of the time entry reports  
7 that stated that as a purpose to what you were doing?

8 A I don't recall. As I'm sure you are aware, time  
9 entries are fairly abbreviated versions of what any  
10 individual is spending time on. So I don't know how lengthy  
11 or short the time entries are that you referenced.

12 Q Mr. Danner, as president of the debtors you are  
13 responsible for understanding the terms and provisions of the  
14 plan, correct?

15 A That is one of my areas of responsibility.

16 Q You would also be responsible for implementing the  
17 plan should it be confirmed, correct?

18 A As currently contemplated I would have a role in the  
19 post-effective date implementation of the plan.

20 Q Have you read the plan?

21 A Yes, I have.

22 Q Do you understand that under the plan the proceeds of  
23 the Niagara sale are to be turned over to the trust if the  
24 plan is confirmed?

25 A My understanding is that some of the debtors' funds

1 will be turned over to the trust on the effective date.

2 Q Well doesn't the plan say that all of the sale  
3 proceeds shall be turned over to the trust on the effective  
4 date?

5 A I don't recall the exact wording of the plan in that  
6 regard?

7 Q Does the plan say anything to the effect that the  
8 debtors can use some of the Niagara sale proceeds for other  
9 purposes before the effective date?

10 A I don't recall.

11 Q You said that the Niagara sale proceeds total about  
12 \$205 million are in the debtors' bank accounts?

13 A That is correct.

14 Q Those are bank accounts that are approved by the U.S.  
15 Trustees Office?

16 A Correct.

17 Q Those accounts are federally insured?

18 A Yes.

19 Q So they are very safe places to put money, are they  
20 not?

21 A I believe "safe" is a relative term, but I would  
22 certainly characterize those types of banking institutions on  
23 the safer end of the spectrum.

24 Q Can you think of anything safer than a federally  
25 guaranteed account?

1 A Not much.

2 Q You understand that the debtors, as debtors-in-  
3 possession, are subject to U.S. Trustee guidelines that  
4 restrict what debtors can do with cash that they are holding  
5 as debtors-in-possession?

6 A That is my general understanding, yes.

7 Q And as a result of that investing in risky financial  
8 instruments such as high yield bonds are not permitted?

9 MR. SALERNO: Objection, Your Honor. I think  
10 this calls for Mr. Danner's interpretation of the bankruptcy  
11 code. So I will object on it as a legal conclusion.

12 THE COURT: I'm going to overrule. If he can  
13 answer it he can answer it, if not then not.

14 THE WITNESS: I am generally aware that there are  
15 restrictions on what the debtors can (indiscernible) specific  
16 knowledge beyond that.

17 BY MR. PLEVIN:

18 Q In fact, you considered other types of investments and  
19 rejected them because you thought they would not comply with  
20 the U.S. Trustee guidelines, correct?

21 A In consultation with debtors' counsel I came to the  
22 conclusion that it was unlikely that that relief would be  
23 granted.

24 Q Now I am confused about one thing. You said that you  
25 had an increased focus now on triple net lease opportunities.

1 Is that a fair summary of what you said in your direct  
2 examination?

3 A It is. I think the debtors' criteria that were  
4 previously employed identifying conservative businesses in  
5 stable industries still remains true, but we have now the  
6 additional element of seriously considering employing a  
7 triple net lease construct to further engage in risk  
8 litigation on behalf of the debtors.

9 Q Did that increased focus begin on or after June 9th  
10 when your deposition was taken in this case?

11 A Real estate opportunities had been part of what we had  
12 -- what the debtors had considered all along, but I think  
13 it's fair to say that subsequent to conversations in early  
14 June that the attractive risk mitigation aspects of triple  
15 net leases were of increased focus going forward.

16 Q Now when you say increased focus are the debtors  
17 limiting their search for business opportunities to triple  
18 net lease transactions or is that just an increased focus?

19 A No. The primary focus now continues to be identifying  
20 triple net lease opportunities in various of the stable  
21 industries that the debtors had previously identified.

22 Q So my question actually is whether that's just an  
23 increased focus or is that a restriction that the debtors are  
24 offering to the court in their reply brief and in support of  
25 their motion?

1 A The debtors are focused on triple net lease  
2 opportunities at this point. We had a couple of  
3 opportunities that we had looked at before that carried over,  
4 but on a go-forward basis the debtors acknowledged that a  
5 triple net lease environment is what we want to be operating  
6 in.

7 Q So you are not going to be looking any further at  
8 things like, say, golf courses?

9 A Likely not.

10 Q Residential real estate?

11 A Probably not because residential real estate typically  
12 does not employ a triple net lease construct. That is  
13 largely reserved for commercial real estate opportunities.

14 Q Now are triple net lease opportunities also state  
15 investments in your view?

16 A As I said before I don't believe there is any utopia  
17 where an enterprise is risk free, but in terms of an  
18 acquisition of a business where the tenant and the landlord  
19 engage in a triple net lease arrangement that does do a lot  
20 to mitigate any risk that the landlord would have.

21 Q So let's just talk about these triple net lease  
22 arrangements for a moment. So in a triple net lease  
23 arrangement if Imerys were to buy the property it would own  
24 the land, correct?

25 A That is correct.

1 Q And the land would be subject to a building that would  
2 be on the land?

3 A Yes, that's correct. The debtors would be seeking to  
4 acquire land that had already been developed. So as to avoid  
5 any sort of startup cost or capital expenditures to launch a  
6 business.

7 Q So, for instance, let's assume that if the debtors  
8 borrow land on which there is a McDonald's restaurant who  
9 owns the building in a triple net lease situation?

10 A The debtors. The landlord would own the building.

11 Q And then the tenant, in this case, in the assumption  
12 case the McDonald's franchisee would pay the debtors rent for  
13 the land and the building?

14 A That's correct.

15 Q And the tenant would also operate the business,  
16 correct?

17 A The tenant would operate whatever the underlying  
18 business would be.

19 Q So the debtor -- so the tenant, rather, would own the  
20 equipment of the building, correct?

21 A There -- that would need to be determined. There are  
22 permanent fixtures that typically are part of any premises  
23 that would be permanent in determination and, therefore, part  
24 of the actual physical building. There might be portable  
25 equipment that could be owned by the tenant.



1 Q And you said the tenant is the one who would hire the  
2 employees, pay the employees, and have the risk of the  
3 business is or is not profitable, correct?

4 A That is correct.

5 Q And what the debtor would get out of it in this  
6 assumed scenario is a monthly payment, correct?

7 A The debtor would on a monthly basis receive payments  
8 or revenue scheme from the tenant and would also, to the  
9 estate the real estate appreciated in value, would also  
10 receive that benefit.

11 Q Triple net lease arrangements tend to be single  
12 occupancy arrangements, correct?

13 A Triple net lease constructs can be employed in a  
14 physical space that can be sub-divided so that if you can  
15 envision a small strip mall, for instance, with five  
16 different businesses operating out of that strip mall each of  
17 those businesses would likely have their own leasing  
18 arrangement with a landlord which could, conceivably, be  
19 triple net leases. Alternatively, you might have single  
20 standalone facilities where just one business operates that  
21 premises.

22 Q Either way there's a risk to the landlord of a vacancy  
23 when the lease is up and if the tenant is not renewed and the  
24 space is vacant, correct?

25 A The landlord typically engages in renewal

1 conversations with the tenant well before the expiration date  
2 of the lease takes place so as to anticipate exactly what you  
3 just described. So to the extent that the tenant is not  
4 going to re-up the business lease for whatever reason that  
5 the landlord has sufficient timeframe to be able to go to  
6 market and find a replacement tenant.

7 Q Even if that occurs there still can be a vacancy,  
8 right?

9 A The possibility of a vacancy exists, but that is one  
10 of the primary elements of the business relationship that the  
11 landlord pays attention to and attempts to be proactive.

12 Q If you walk around any city in America right now, in  
13 any major shopping street, you see vacancies, right?

14 A Possibly. I am not sure which facility you are  
15 referring to.

16 Q Basically any street in America, any shopping center  
17 in America. If the -- with the triple lease if the building  
18 needs to be reconfigured for a new tenant that's a cost that  
19 gets borne by who?

20 A That is typically borne by the tenants in a triple net  
21 lease environment. There are leases that are not triple net  
22 leases between landlords and tenants where that cost may  
23 inure to the landlord, but in a triple net lease environment  
24 normally it is the landlord -- the tenant, rather, that bears  
25 the cost of any reconfiguration of the space. That would

1 logically be a conversation between the landlord and the  
2 tenant, but more often than not that cost would be borne by  
3 the tenant.

4 Q Is there also a default risk in any triple net lease  
5 arrangement where the -- even if past history suggests that  
6 the landlord -- that the tenant was strong, but is not strong  
7 on a go-forward basis and has to be (indiscernible).

8 A It's possible the landlord typically takes steps to  
9 try to mitigate that risk in the form of obtaining a security  
10 deposit to act as a financial buffer in a situation where  
11 there might be a default and also there are in many  
12 situations where a franchise of a national chain is operating  
13 as the tenant. There can be corporate guarantees that can  
14 also be looked to so that even if the underlying franchise  
15 were to fail there could be a corporate guarantee from the  
16 franchisor that could help defray any potential loss the  
17 landlord might have.

18 Q There could be that, but there might not be that as  
19 well, correct?

20 A That would be part of any given negotiation.

21 Q (Indiscernible) there might not be a corporate  
22 franchisee or a corporate guarantee is what I am saying.

23 A It's possible. It will all depend on the nature of the  
24 tenant.

25 Q And the tenant might not be part of a corporate type

1 business anyway, right? It could be a standalone independent  
2 business?

3 A It might be.

4 Q Before Imerys and the other debtors sold their assets  
5 they were in the business of talc mining and sales, correct?

6 A That's correct.

7 Q They were not in the business of triple net leases,  
8 correct?

9 A Not to my knowledge.

10 MR. PLEVIN: Your Honor, I pass the witness.

11 THE COURT: Thank you.

12 Any other cross?

13 MR. TSEKERIDES: Yes, Your Honor. Ted  
14 Tsekerides. I have just a few questions.

15 THE COURT: Mr. Tsekerides.

16 CROSS EXAMINATION

17 BY MR. TSEKERIDES:

18 Q Good afternoon, Mr. Danner. Ted Tsekerides from Weil  
19 Gotshal for Johnson & Johnson. Just a couple of questions.

20 Sir, if the acquisition of properties is such a great  
21 idea why not take more than \$12 million to buy properties?

22 A The debtors thought it prudent to make an initial  
23 investment of a modest amount of money as a proof of concept  
24 so that there would not be an objection from parties in  
25 interest such as the TCC or the FCR over the amount of money,

1 but yet it would still be a significant enough amount of  
2 money to require businesses that would generate a meaningful  
3 income stream to the debtors.

4 Q So is there an idea that you are going to come back  
5 asking for more than \$12 million in a month, a week, six  
6 months?

7 A There are no current plans contemplated by the debtors  
8 to ask for additional funds, but to the extent that the proof  
9 of concept does work the debtor is not ruling that out.

10 Q Is using funds to buy properties like a laundromat, or  
11 gas station, I think I heard earlier, is that consistent with  
12 the U.S. Trustees guidelines as far as you know?

13 A I don't know.

14 MR. TSEKERIDES: I have nothing further, Your  
15 Honor.

16 THE COURT: Anyone else?

17 MS. SARKESSIAN: Yes, Your Honor. Juliet  
18 Sarkessian for the U.S. Trustee. If I may ask a couple of  
19 questions.

20 THE COURT: Ms. Sarkessian?

21 MS. SARKESSIAN: Thank you.

22 CROSS EXAMINATION

23 BY MS. SARKESSIAN:

24 Q For the record, Juliet Sarkessian on behalf of the  
25 U.S. Trustee.

1           Mr. Danner, I want to understand with respect to your  
2 declaration, at Paragraph 16, I understand that you have  
3 reconfirmed the first part of it that it is your belief that  
4 making one or more purchases of businesses on the terms  
5 outlined herein is in the best interest of the debtors'  
6 estate. Is that correct, you are reaffirming that?

7       A       That is correct.

8       Q       The second part of that sentence says,

9           "And as such constitutes a proper exercise of the  
10 debtors' businesses judgment."

11           Am I correct to understand that that last piece of  
12 that testimony is not being moved to be admitted into  
13 evidence?

14       A       That is correct.

15       Q       And could you explain why that is?

16           MR. SALERNO: Your Honor, before Mr. Danner takes  
17 this I think this is more appropriately a question for  
18 counsel. I'm happy to proffer that this was the result of  
19 discussions with counsel before the hearing. I believe there  
20 would have been a likely objection to the last clause of that  
21 sentence as calling for an opinion on an ultimate legal issue  
22 and for that reason we did not attempt to offer it. Of  
23 course, counsel is free to ask the witness any questions that  
24 she wishes.

25       BY MS. SARKESSIAN:

1 Q Well I would like to ask the witness do you believe  
2 that this is a proper exercise of the debtors' business  
3 judgment in your opinion.

4 MR. PLEVIN: Objection, Your Honor. Calls for an  
5 improper legal conclusion.

6 THE COURT: I'm not sure who that objection came  
7 from. Ah, Mr. Plevin.

8 I will let him respond for what it is worth.  
9 Mr. Danner?

10 THE WITNESS: Thank you, Your Honor.

11 Certainly I am not qualified to make a legal  
12 conclusion, but from a business perspective I do believe that  
13 this is a good use of (indiscernible).

14 BY MS. LEAMY:

15 Q You broke up. So could you just repeat that last  
16 piece of it?

17 A I was saying that I'm not qualified to reach a legal  
18 determination with regard to that aspect of the statement,  
19 but from a purely business perspective, in my business  
20 judgment, yes, this does constitute good use of the debtor's  
21 funds.

22 MS. LEAMY: Thank you. No further questions.

23 THE COURT: Any other cross?

24 (No verbal response)

25 THE COURT: I hear no one else. Redirect?

1 MR. SALERNO: Thank you, Your Honor.

2 REDIRECT EXAMINATION

3 BY MR. SALERNO:

4 Q Mr. Danner, Mr. Pfister asked you a few questions  
5 about whether the concept of triple net leases were in your  
6 declaration or the motion. I had a follow-up question on  
7 that. Laundromats, I believe there were a few other  
8 industries listed, could those be, in concept, triple net  
9 leases?

10 A Yes, they could. A triple net lease is not an  
11 industry or a business in and of itself. It is simply a  
12 contract between a landlord and tenant that could  
13 theoretically exist in any industry.

14 Q Mr. Plevin asked you about certain time entries that  
15 you had entered. You understood that those time entries were  
16 going to be filed publicly, right?

17 A Yes.

18 Q Did you attempt to hide any aspect of the work you're  
19 doing for the debtors?

20 A No.

21 Q There are specific references to 524(g) and I just  
22 want to understand what is your understanding of 524(g) and  
23 how it relates to the release being sought, and that factored  
24 into, if at all, this motion?

25 A So I had had conversations with debtors' counsel where



1 I was advised that the acquisition of these businesses could,  
2 indeed, be helpful to the debtors resolving certain  
3 objections to the debtors' plan. In turn, I relayed that to  
4 my team so that they were aware of the landscape of the  
5 acquisition process.

6 Q Mr. Plevin asked you questions about whether your  
7 primary focus or exclusive focus moving forward was on triple  
8 net leases. I just wanted to get clarification on that. If  
9 there were opportunities that were great opportunities that  
10 weren't triple net leases is that something that the debtors  
11 would still consider?

12 A Potentially, but we would focus on whatever course of  
13 action and whatever ultimate business construct was the  
14 appropriate balance of risk mitigation versus recovery. And  
15 all other things being equal the debtors would likely take  
16 the more conservative approach with the lesser risk profile.  
17 That would be a guiding (indiscernible) going forward.

18 MR. SALERNO: No further questions, Your Honor.

19 THE COURT: Thank you.

20 Mr. Danner, your testimony is concluded.

21 THE WITNESS: Thank you, Your Honor.

22 (Witness excused)

23 THE COURT: Does the debtor have any further  
24 evidence?

25 MS. TSEREGOUNIS: We do not, Your Honor.

1 THE COURT: Okay. Do any of the objectors have  
2 any evidence they're going to put in?

3 MS. DAVIS JONES: No, Your Honor.

4 MR. PLEVIN: Your Honor, I would like to ask the  
5 court to take judicial notice of the plan, the amended plan,  
6 the disclosure statement for the ninth amended plan and I  
7 would either ask the court to take judicial notice of or  
8 offer into evidence the March 2021 CohnReznick staffing and  
9 compensation report which was filed on the docket. Give me a  
10 moment and I can give you the docket citation. Its Docket  
11 No. 3446.

12 THE COURT: Any objection to --

13 MR. PLEVIN: The time entries are at Docket 3446-  
14 5.

15 THE COURT: -- my taking judicial notice of the  
16 ninth amended plan or the March 2021 report filed by  
17 CohnReznick?

18 MR. SALERNO: The debtors have no objection, Your  
19 Honor.

20 MR. SALERNO: I also mentioned the disclosure  
21 statement, Your Honor.

22 THE COURT: Disclosure statement as well.

23 MR. SALERNO: The debtors have no objection to  
24 that as well.

25 THE COURT: Okay. Then those -- I will take

1 judicial notice. You can explain to me exactly for what  
2 purpose, but, yes.

3 Okay. Any other objecting party have any  
4 evidence or other item they want me to take judicial notice  
5 of?

6 (No verbal response)

7 THE COURT: I hear none. Let's go to argument.

8 MS. TSEREGOUNIS: Thank you, Your Honor. Again,  
9 Helena Tseregounis on behalf of the debtors.

10 I would like to start by directing the court's  
11 attention to the revised order that was filed on the docket  
12 yesterday that was 3726. We also included a redline to the  
13 original as filed version of the proposed order and that was  
14 attached as Exhibit B1. We did also share with all of the  
15 parties who objected to the motion a copy of the revised  
16 order a number of hours before it was filed so that they  
17 would have a chance to review ahead of the hearing today.

18 Our reply does walk through the edits that we  
19 have included in that revised order. I would like to  
20 highlight some of the changes in that redline. We think it  
21 actually narrows the issue substantially before Your Honor  
22 today and would be responsive and in our view, at least,  
23 resolve quite a few of the objections raised by the objecting  
24 parties. I also want to flag that we had a number of  
25 conversations with the United States Trustees Office to

1 implement certain changes and those are also reflected in the  
2 revised order.

3           So I am not sure if Your Honor has the redline in  
4 front of you, but I'm happy to --

5           THE COURT: I do.

6           MS. TSEREGOUNIS: Great. So the first thing I  
7 would like to flag is Paragraph 31 of the proposed order, of  
8 the revised order. We have taken the steps of including all  
9 objecting parties, that is any party who filed an objection  
10 to the motion as a notice party. What this means is not only  
11 are they going to get a service of any purchase notice that  
12 advises parties that the debtors have identified a potential  
13 acquisition, but they will also have an opportunity to object  
14 before the debtors can proceed with that acquisition.

15           As a side note the debtors do have significant  
16 questions about whether certain of the objecting parties,  
17 specifically the insurers and Johnson & Johnson, have  
18 standing to be heard at all with respect to acquisitions.  
19 They are not holders of direct talc personal injury claims.  
20 At most they would hold indirect talc personal injury claims  
21 and the debtors have, with respect to Johnson & Johnson's  
22 claims, objected and reserved rights to do the same with  
23 respect to the insurers' claims as well.

24           So we would reserve the rights on those arguments  
25 to the extent applicable if we receive objections on

1 acquisitions and, of course, in connection with further court  
2 proceedings including the plan and confirmation of a plan.  
3 For purposes of the revised order, you know, we wanted to be  
4 responsive and include them as objecting parties at this  
5 point.

6           Also in Paragraph 31 we have endeavored to  
7 provide additional information on a potential acquisition.  
8 We will include, when the purchase notice is filed it will  
9 have an as an exhibit; essentially, a deal summary that  
10 includes basic information about the acquisition, a financial  
11 review of what are projected and what its applicable  
12 historical income is for the potential acquisition and also  
13 cost that we project the debtors would incur related to the  
14 business. This would be in addition to the purchase  
15 agreement that the debtors would have entered into and  
16 attached to the purchase notice as well.

17           We have also expanded the objection period. It  
18 was initially seven days, now its ten days. That was done at  
19 the request of the United States Trustees Office. And we  
20 have agreed to file any reply, at least, two business days  
21 prior to any hearing. That was a request from the Arnold &  
22 Itkin objection papers. We have reserved rights to seek  
23 leave in case there is a circumstance where we need an  
24 emergency hearing or to find additional time to file the  
25 reply, but the baseline is that two business days.

1           The final thing I want to point out with respect  
2 to the revised order is at Paragraph 6. We have included  
3 what is a broad reservation of rights and the intent of this  
4 was to make it clear that the court's ruling on this motion  
5 will not impact any party's arguments, or objections, or  
6 responses to those objections in connection with the  
7 confirmation of a plan. So the debtors' plan proponents and  
8 all parties in interest, including objecting parties, reserve  
9 all their rights to raise arguments and issues with respect  
10 to plan confirmation.

11           We have also tried to follow the language that  
12 was proposed in the Arnold & Itkin objection papers as well  
13 so we've tracked that and we have made some changes there.  
14 The intent was to respond to the fact that our view that many  
15 of the arguments raised in the objections are plan  
16 confirmation arguments. And it would be premature to  
17 consider those at this time, but we're also not trying to do  
18 anything that would impact party's rights with respect to  
19 those objections.

20           So, Your Honor, taking the relief that we're  
21 seeking in the motion which is not to make any acquisitions  
22 at this time, but to implement certain notice procedures, to  
23 pursue acquisitions up to a cap of \$12 million plus the  
24 changes that we have incorporated in the revised order we  
25 really feel that the relief we're seeking today is very

1 narrow. The notice procedures preserve objection rights for  
2 any party who has filed an objection today and, therefore,  
3 indicated that they have an interest in potential future  
4 acquisitions, at least, from their perspective.

5           So a lot of the arguments I expect Your Honor  
6 will hear today, to the extent they apply to specific  
7 acquisitions, would be preserved at a later point in time.  
8 We have also reserved all rights with respect to plan  
9 confirmation objections. We think that resolves many of the  
10 objections, if not a majority that were raised in many of the  
11 papers and includes various safeguards as well including the  
12 aggregate cap of \$12 million that I mentioned which is really  
13 a fraction of the debtors' current cash-on-hand and the sale  
14 proceeds.

15           I will also note another critical safeguard which  
16 is that the tort committee and the future claimants'  
17 representative have joined in the motion and you will hear  
18 from them today in support of the motion. Also, any  
19 acquisition before we can even file a purchase notice  
20 pursuing an acquisition would be subject to the consent of  
21 those two representatives. We think this point is critical.

22           Talc personal injury claimants are ultimately the  
23 ones who stand to gain from any use of estate assets. They  
24 are the beneficiaries of the trust. If the plan is confirmed  
25 by the support they will be entitled to sale proceeds held by

1 the debtors as of the effective date as well as through the  
2 trust ownership interest in the reorganized North American  
3 debtors who hold 100 percent of the equity in those entities.  
4 They will also own any acquired businesses.

5           So we really believe these are the parties who  
6 hold an interest in this case. The tort committee and the  
7 FCR are the fiduciaries who have been appointed to represent  
8 those parties. So we think a critical safeguard is that both  
9 of these entities not only support the proposed relief, but  
10 will be monitoring the process.

11           I'd like to move to the legal standard applicable  
12 here because I do think a lot of the papers and the  
13 objections really muddy the waters. The appropriate legal  
14 standard for the court to consider is 363(b) which is whether  
15 the requested relief is an exercise of the debtors' sound  
16 business judgment. This is a deferential standard and  
17 debtors believe that the evidentiary record developed today  
18 establishes that the standard has been met.

19           Generally, there is a presumption that management  
20 makes reasonable business decisions. Mr. Danner had  
21 testified and stated in his declaration, which was admitted  
22 today, he thinks the implementation of the notice procedures  
23 and pursuing acquisitions are in the best interest of the  
24 estate.

25           He has noted that his belief is that any



1 acquisition will maximize the value of those assets and  
2 provide for greater returns than the funds are currently  
3 making sitting in bank accounts that are only receiving .1  
4 percent interest. He has delineated his criteria for  
5 identifying a business noting that his focus is on minimizing  
6 risk where appropriate. The focus is on conservative  
7 businesses with hard real property assets, established  
8 profitability and the minimal need of direct involvement from  
9 management all to minimize any potential risk.

10 He has also stated today that since the motion  
11 was filed on May 14th the debtors' management has continued to  
12 think through the strategy and refine their pursuit of  
13 potential business lines with a resumed primary focus on  
14 triple net lease opportunities. These could be deployed  
15 across a range of industries but would, essentially, respond  
16 to some of the concerns that we had heard from objecting  
17 parties about the potential risk for a file.

18 As Mr. Danner testified triple net leases  
19 minimize the risk of -- do not pass along the risk of  
20 operating loss to the debtors, have a very limited name for  
21 day to day management in terms of the operations of the  
22 underlying business and generally have a low risk profile.

23 Mr. Danner has also testified of the importance  
24 of implementing the notice procedures themselves as opposed  
25 to coming to the court on a one-off basis once an acquisition

1 has been identified. He has testified that him and his team  
2 have identified a number of opportunities, but have found  
3 that pursuing them as a Chapter 11 debtor could be difficult  
4 without assurances to the counterparty that the release is  
5 something that the debtors could obtain and that the debtors  
6 are in a position to close on this deal subject, of course,  
7 to compliance with the notice procedures if Your Honor were  
8 to enter this motion today.

9           The market, in Mr. Danner's experience as he  
10 noted in his declaration and testimony today, is that in this  
11 market to be competitive the notice procedures will be of  
12 great effect including the flexibility to put down a  
13 refundable deposit at the outset which will allow the debtors  
14 to really pursue acquisitions and opportunities that they  
15 believe are value maximizing.

16           I'd also like to address certain objections that  
17 were focused on the cost of pursuing these transactions to  
18 the estate. I think from Mr. Danner's testimony it's clear  
19 that the debtors are focused on efficiency. The debtors'  
20 management is well aware of potential costs that will be  
21 incurred with respect to potential acquisitions and have  
22 taken steps to minimize that cost. That includes that  
23 \$55,000 cap on diligence expenses that Your Honor heard about  
24 per Mr. Danner's testimony. It also includes thinking about  
25 legal fees and the best way to minimize those utilizing

1 outside counsel.

2           So Mr. Danner's testimony reflects that  
3 transactions will not be pursued to the extent they are not  
4 value maximizing. And the fees and costs will be a  
5 consideration of the debtors' as well as they move towards  
6 making decisions regarding whether they will pursue a  
7 particular acquisition.

8           I'd also like to respond to some of the arguments  
9 that \$12 million why are you doing this is you are only --  
10 what is your real interest if you're only utilizing \$12  
11 million. Shouldn't you be utilizing more.

12           I think this is an interesting argument because  
13 we have heard from objectors simultaneously that on the one  
14 hand \$12 million is too small as a percentage of  
15 (indiscernible), but on the other hand it's such a large and  
16 material use of funds that it has the impact of changing the  
17 plan and disclosure statement resulting in solicitation. And  
18 I will touch on that a little bit; although, you know, the  
19 debtors' position is that those are premature arguments to  
20 the extent we're talking about plan modification and  
21 resolicitation.

22           I just want to note that ultimately the question  
23 of a sound business justification is not the amount of assets  
24 that the debtors intend to utilize as compared to sale  
25 process, for examples, which is a small number and it's not

1 the amount of assets that the debtors intend to utilize as  
2 compared to (indiscernible) either which gives an even  
3 smaller number considering the over \$500 million that is  
4 currently going to the trust under the plan; not even  
5 including non-cash in terms of indemnity rights.

6           The right question is whether the use of estate  
7 assets is going to make sense and maximize the value of  
8 assets as compared to the status quo. So the appropriate  
9 comparison is how the funds are currently being used. And we  
10 have heard testimony from Mr. Danner that they're making .1  
11 percent returns.

12           So the extent the value is going to be increased  
13 and it's in the debtors' business judgment that it will be a  
14 value maximizing use of estate assets the comparison to sale  
15 proceeds, trust funds, whatever you want to use is not really  
16 relevant to the debtors' business judgement analysis and the  
17 applicable legal standard.

18           THE COURT: Well isn't the comparison that my  
19 words, I don't think it was in any objection, this is a  
20 pretext for something else. Number two, that it will make  
21 the smallest bit of difference in the debtors' return on its  
22 cash because of the -- because the \$200 or \$190 million  
23 remaining will still be earning .01 percent or 0.1 percent.

24           MS. TSEREGOUNIS: Yes, Your Honor. I'm happy to  
25 address those. Let me take that second one first.

1           Again, I would say that the question of whether  
2 this is a reasonable exercise of business judgment should be  
3 compared as against whether the money, the \$12 million will  
4 be better than it is doing now. So, you know, we wanted to  
5 draw the line here. We think coming to the court and asking  
6 to use \$100 million of assets to potentially pursue  
7 acquisitions, you know, could present with more issues and  
8 concerns that its \$12 million request.

9           As Mr. Danner testified there is this proof of  
10 concept idea as well which is we want to implement this, we  
11 want to see how it goes from an acquisition perspective, see  
12 what opportunities are out there and then make decisions  
13 about further investments in the long term. So the debtors  
14 have (indiscernible), you know, the anticipated risk benefit  
15 is balanced by seeking an initial investment of \$12 million  
16 and then seeing how things go from there.

17           I do want to respond to the pretext argument  
18 because we have seen that come up today in many of the  
19 objections and kind of where the lines of questioning were  
20 going in the cross of Mr. Danner.

21           I just want to be very clear that the debtors,  
22 Mr. Danner in his deposition, Mr. Danner here today, have  
23 readily acknowledged that one of the considerations in filing  
24 the motion was whether acquiring these businesses would be  
25 beneficial under Section 524(g) at least to the extent that

1 they would be responsive to objections that we  
2 (indiscernible) regarding this so-called ongoing business  
3 requirement.

4           The debtors have been candid that we do believe  
5 acquiring certain business assets would be relevant to plan  
6 confirmation and could (indiscernible). The reason this  
7 wasn't briefed in the motion is we just don't think it's  
8 relevant to the 363(b) standard. We think this is a  
9 confirmation --

10           THE COURT: So it's not part of his business  
11 judgment, is that what you are saying. So the fact that this  
12 might solve a confirmation objection was not at all a part of  
13 the reasoning and not part of a business judgment that I  
14 should consider when I am considering the 363 standard?

15           MS. TSEREGOUNIS: We think Your Honor could  
16 consider this. You know, the fact that the debtors want to  
17 confirm a plan of reorganization and be responsive to  
18 objections and recognize the fact that this was one of the  
19 reasons why the debtors have filed the motion here today.

20           We do not think one filing the motion this was a  
21 critical piece of the analysis for establishing 363(b), but I  
22 definitely think that this is something that Your Honor could  
23 take into account and I don't think -- there is nothing wrong  
24 with the debtors wanting to sure up a plan that they have  
25 spent two and a half years negotiating that provides,

1 potentially, over \$500 million -- if its confirmed by the  
2 court \$500 million of cash assets to the trust and entirely  
3 consist with the debtors' fiduciary duties in these cases to  
4 pursue confirmation of that plan.

5 I think its -- if Your Honor is inclined to  
6 consider that as a factor in Mr. Danner's business judgement,  
7 we think that's appropriate. From the debtors' perspective,  
8 you know, we don't think that consideration of whether the  
9 debtors are meeting the confirmation requirements under  
10 524(g) is appropriate for today or should be viewed in a  
11 vacuum. Instead, those are better preserved for  
12 confirmation. So we would not want to have a ruling or  
13 argument on those legal points here today.

14 THE COURT: Well I am not going to make a ruling  
15 today on the 524(g) issues. The question is whether that was  
16 part of the business -- whether that was a reason and part of  
17 the business judgment, the exercise of business judgment.  
18 It's kind of surprising that it didn't show-up in the motion,  
19 quite frankly. The evidence, I guess, is sort of mixed on  
20 whether that was part of a consideration.

21 So I'm not sure why it didn't show-up in the  
22 motion that --

23 MS. TSEREGOUNIS: Yes, Your Honor.

24 THE COURT: -- the debtor -- that it sures-up.  
25 That the debtors' view is that it sures-up one of the

1 confirmation standards.

2 MS. TSEREGOUNIS: I'll note for Your Honor that  
3 we did address it in the reply. I think, you know, the  
4 initial thinking was 363(b) is about are we using the assets  
5 in a way that is value maximizing and that was the initial  
6 focus and the way that the motion was drafted. I don't think  
7 -- you know, we're not hiding from the facts at all. I'd say  
8 it's an appropriate consideration by Mr. Danner in making a  
9 determination to pursue the motion. This alternative purpose  
10 of having and being responsive to 524(g) concerns down the  
11 road in connection with the plan.

12 I also want to flag one thing too which is there  
13 is no concession for change in strategy from the debtors such  
14 that we're saying that the plan is not confirmable as is.  
15 Our position is that the plan is confirmable whether or not  
16 Your Honor approves or denies this motion today. So I saw  
17 that a bit in the papers and I just wanted to be crystal  
18 clear that the fact that we're seeking this relief is not  
19 concession that we want to qualify for all the 524(g) factors  
20 including, you know, whether (indiscernible) going to file or  
21 not. I just wanted to clarify that for Your Honor.

22 THE COURT: Okay.

23 MS. TSEREGOUNIS: So I do want to address a  
24 couple additional questions or objections, I should say, that  
25 were raised in the papers. The first is the applicability of



1 Section 345 to the 363(b) analysis and the acquisition of  
2 assets here. Section 345 on its face supplies to situations  
3 where a debtor is holding cash in certain types of bank  
4 accounts we're seeking to invest in securities. We have been  
5 unable to identify and objectors have not cited to a single  
6 case in which 345(b) has been applied to the perspective  
7 purchase of assets pursuant to Section 363(b) and our view is  
8 that the reason that no such (indiscernible) exists is  
9 because such an interpretation of 345 would effectively right  
10 Section 363 under the code.

11           The result would be any such acquisition would  
12 require the (indiscernible) of the U.S. Treasury Department  
13 or to up some bond, or some other financial institutions to  
14 bonds, put up a bond or surety and we just don't think that's  
15 practical or would permit any debtor to pursue these types of  
16 acquisitions.

17           I will note too that this argument did come up in  
18 front of Judge Fitzgerald in the Flintkote case. She was  
19 very skeptical of the debtors in that case were proposing to  
20 make an acquisition of certain triple net lease properties  
21 and she was very skeptical of this argument raised by certain  
22 objecting parties. And determined that, you know,  
23 interpreting Section 345 in such a manner would be not  
24 workable for the conflicts of Section 363(b).

25           The use of the colloquial term "investment" that

1 I have heard here today and, you know, by Mr. Danner in his  
2 deposition I mean that doesn't automatically make Section 345  
3 applicable. The debtors maintain that it is not intended to  
4 apply to these circumstances.

5 One more point I'd like to address, Your Honor,  
6 is certain arguments we've heard from objectors that the  
7 court shouldn't grant the relief because any acquisitions  
8 would ultimately be the plan modifications or that the court  
9 should require some sort of further disclosure and a formal  
10 plan modification before this motion should be approved and  
11 before any acquisitions can be pursued.

12 Just to reiterate, the motion seeks to apply  
13 notice procedures, it does not change the status quo and if  
14 the objectors want to argue that in this acquisition that the  
15 debtors pursued down the road require further disclosure to  
16 the plan modifications we will have the full ability to do so  
17 at a plan confirmation hearing and we have explicitly  
18 preserved that right in the broad reservation of rights to  
19 have included in the revised order.

20 In any event, you know, I will note that the  
21 debtors' position is that the relief under this motion,  
22 including any further acquisitions, does not constitute a  
23 plan modification. The plan, itself, nothing in either the  
24 plan or the disclosure statement prohibits the cash-on-hand  
25 or sale proceeds during the case. In fact, it would be

1 prohibitive if the debtors could not, for example, use cash-  
2 on-hand which is sale proceeds to pay (indiscernible) as we  
3 continue to move towards confirmation and deal with various  
4 discovery and litigation that we have been managing over the  
5 past few months.

6           There is also nothing in the plan that says there  
7 is a minimum cash amount from the sale proceeds that it would  
8 be funded to the trust, nothing that says sale proceeds will  
9 be transferred to escrow, for example, and held for the  
10 benefit of the trust and not touch. So I submit that the  
11 plan anticipates sale proceeds would be used as needed during  
12 the first (indiscernible) days. There is provisions that  
13 seek to (indiscernible). For example, provisions in the plan  
14 that establish that administrative claims would be funded  
15 from sale proceeds, that would be consistent with this.

16           The disclosure statement also anticipated that  
17 sale proceeds would be utilized to pay administrative  
18 expenses from the sale closing date through the effective  
19 date and other amounts required in connection with  
20 (indiscernible). And setting that aside, even if the debtors  
21 do determine down the road a plan modification would be  
22 appropriate in light of acquisitions that would be made, you  
23 know, we would maintain that a new disclosure statement or  
24 balloting of an amended plan is unnecessary because any such  
25 acquisition could neither be material nor adverse to effect

1 the treatment of creditors.

2 In fact, what we are proposing here today is not  
3 a \$12 million out the door, you know, payment that we're  
4 never going to see again, but it's a utilization of those  
5 funds to, in fact, maximize the value of the estates and  
6 present with increasing returns, and utilize those in a way  
7 that would benefit the estate.

8 So with that, Your Honor, unless you have further  
9 questions of me I'd ask that this court enter the motion and  
10 the -- approve the motion and enter the revised order as we  
11 proposed it.

12 THE COURT: Thank you.

13 I'll take argument in the order I heard  
14 objections.

15 MR. BRADY: Your Honor, Robert Brady for the FCR.  
16 Should you hear those in support first?

17 THE COURT: Yes. Thank you.

18 MR. BRADY: Thank you, Your Honor. Again, Robert  
19 Brady for the FCR.

20 Your Honor, we support this motion and we agree  
21 with the debtors that these objections are really not so  
22 disguised confirmation objections. They are premature. Per  
23 the revised orders all the objectors would get their chance  
24 to weigh-in on any transaction ultimately selected by the  
25 debtors. Of course, Your Honor, we know that is not what

1 they really want. They want to continue to delay and disrupt  
2 these proceedings to obtain any perceived leverage and  
3 negotiations or a litigation advantage.

4 Before you today, Your Honor, is really a 363  
5 motion, a procedural motion. From the only testimony in the  
6 record this is being brought to improve value for the estates  
7 and to address objections to the plan. There is absolutely  
8 nothing wrong with that. This is not new. This is not  
9 novel.

10 As the Flintkote court found there is nothing in  
11 524(g), 1129, 1141 or the Third Circuit's opinion in  
12 Combustion Engineering that requires a debtor to continue to  
13 engage in its prepetition business. That makes perfect sense  
14 here, Your Honor. It was important to the talc claimant  
15 fiduciaries, the TCC and the FCR that the debtor get out of  
16 the business of mining talc, a product the claimants' believe  
17 caused their very serious injuries. These fiduciaries wanted  
18 the company sold. We did not want talc assets in the trust.

19 Your Honor, these objections and arguments have  
20 been raised before, largely by insurers, challenging the  
21 legitimacy of the debtors' business judgment in seeking to  
22 pursue a business acquisition to bolster their 524 arguments.  
23 It has been flatly rejected. This is cited in the debtors'  
24 reply in footnote 18 from the Flintkote court. The debtor  
25 will have, and I will put it in quotes,

1           "A business that it didn't have before."

2           The debtor will have an argument about its going  
3 concern that it didn't have before. But what is wrong with  
4 that? I mean that is what bankruptcy is for, isn't it; it  
5 lets the debtor reorganize. Your Honor, the debtors'  
6 business judgment is entitled to deference and this is fully  
7 supported by the fiduciaries of the talc claimants, the TCC  
8 and the FCR.

9           Happy to answer any questions, Your Honor.

10          THE COURT: Thank you. I don't have any questions.  
11          Let me hear from the TCC.

12          MR. FINK: Good afternoon, at this point, Your  
13 Honor, Mark Fink, Robinson & Cole, on behalf of the committee.

14          As has been noted by others, the committee, the  
15 FCR, and the debtors all stand shoulder to shoulder today,  
16 looking forward and embracing this proposed motion, which is a  
17 procedural motion only. All parties who actually have  
18 fiduciary obligations to maximize the value of the estate and  
19 to pay creditors all support this transaction.

20          The motion, as it's, (A), procedural, and (B), as  
21 modified by the debtors, allows for the objectors to come  
22 forward another day and to oppose a transaction, which  
23 transactions will have already overcome the hurdles of the  
24 debtors' professionals reviewing and vetting it, the FCR  
25 reviewing and vetting it, and the committee reviewing it and

1 vetting it, because the debtors can't move forward until the  
2 committee and the FCR look at it and approve it as going  
3 forward. This was a very important negotiation point for us  
4 because we know what our fiduciary obligations are; they are  
5 to the whole, not to an individual group of plaintiffs'  
6 counsel or to an individual client, a for-profit client who  
7 may be objecting to the transaction.

8           There is no guarantee that any business acquisition  
9 will ultimately be approved, though, by this Court, and the  
10 order, as modified, doesn't do anything, other than set  
11 forward an expedited feature for this Court to review a future  
12 transaction.

13           So, with opponents who are insurers, who have their  
14 own, at-best indirect claim, and in every interest in delaying  
15 these cases, J&J, who has every interest in delaying these  
16 cases, certain personal injury claimants who, frankly, it  
17 perplexes us sometimes why they opposed this at one-tenth of  
18 one percent of interest on the available cash that's sitting  
19 there. We eventually could leave this cash sitting in a pile  
20 in a conference room somewhere and it would be doing about as  
21 well as it is now.

22           And federal banks are not -- there's not 100  
23 percent insurance on federal banks; there's a maximum and it's  
24 not 200 million. And so, there's risk in even having it in a  
25 bank.

1           So, with respect to the 345 concerns that were  
2 raised by the U.S. Trustee, the committee agrees with the  
3 debtors' position, one, the U.S. Trustee even said that 345,  
4 quote, may not be implicated in these cases. We don't think  
5 it is and a broad reading of 345 would eviscerate 363.

6           So, for the reasons set forth in the papers and  
7 arguments of counsel in support, the committee asks this Court  
8 to grant this procedural motion to the proposed modifications  
9 outlined in the debtors' reply.

10           THE COURT: Thank you.

11           MR. FINK: Thank you.

12           THE COURT: Okay. Now, I'll hear from the  
13 objectors.

14           MR. PFISTER: And, Your Honor, this is Rob Pfister  
15 from Klee Tuchin on behalf of Aylstock, Witkin, Kreis, &  
16 Overholtz.

17           A very brief point to make. Number one, the Court  
18 should always be skeptical when a request for relief doesn't  
19 lay out the whole story for why the relief is being sought.  
20 And no other debtor, and, indeed, I would submit, no other  
21 person who had \$205 million earning 0.1 percent, would say  
22 let's keep 95 percent of it earning 0.1 percent and let's take  
23 5 percent of it and put it in laundromats. That just is not a  
24 rational approach that would be taken, which leads to my  
25 second point, which is I think the debtors are presenting a



1 false choice.

2           They are saying we either go all-in on laundromats  
3 and pay phones with, you know, \$100 million or we're forever  
4 stuck at 0.1 percent.

5           Well, Section 345, which does govern monies of the  
6 estates, does allow exceptions if the Court, for cause,  
7 ordered otherwise from its pretty stringent requirements.  
8 This is, to the extent this is a unique case where the debtors  
9 have hundreds of millions of dollars in cash and to echo the  
10 last counsel's point, perhaps not all of it is even insured,  
11 given the limits that are there, you know, my clients would  
12 certainly support relief that would allow the investment of  
13 that money in extremely conservative, but still, you know,  
14 non-laundromat type business, type bond, or fund or something  
15 of that nature. So, I think that is a false choice.

16           And, you know, what's really going on here, of  
17 course, is the 524(g) point. We shouldn't litigate  
18 confirmation today, but I don't think there's a reservation of  
19 rights that the debtors can propose that fully reserves  
20 rights. I have given this a lot of thought and the only  
21 reservation I could think of is a phrase -- I don't know if  
22 others have heard it, but I certainly heard it in high school  
23 -- but if you ask somebody out on a date and they said, let's  
24 not and say we did. And maybe I heard that more than others,  
25 but, you know, let's not and say we did.

1           Well, look, let's stipulate that the debtors have  
2 this pile of cash and that they, you know, were willing to  
3 engage in this silliness of Mr. Danner running around to pay  
4 phones and, you know, restaurants and looking for businesses  
5 and all of that stuff, and let's just stipulate that they were  
6 willing to do that and they were happy to do that, and let's  
7 address, at confirmation, the confirmation arguments.

8           And to the extent that, at confirmation, or even,  
9 you know, post-confirmation, they want to try and do this  
10 silliness again after the Court has heard all of the proper  
11 arguments on 524(g) and all related points, you know, then,  
12 maybe we can send Mr. Danner out to invest in self-serve  
13 restaurants. And I would make that point especially in light  
14 of one of the last confessions that the debtors' counsel made,  
15 which is they don't -- they disagree that they even need this  
16 to confirm a plan.

17           They don't think this is necessary. They are on  
18 record as saying that. They've got this Imerys Talc  
19 (indiscernible), you know, potential debtor that they have.  
20 I've always wondered why if that's going to be a debtor, that  
21 they're going to give the securities to the trust to, why --  
22 this is their ultimate plan -- why don't they invest the money  
23 in that, as opposed to, you know, running out and buying a  
24 coin laundry or something.

25           But, in any event, those were my three comments,

1 Your Honor.

2 THE COURT: And why do you say no reservation of  
3 rights can be formulated?

4 MR. PFISTER: Well, because if, at the end of the  
5 day, there's an order granting the debtors the right to pursue  
6 these other opportunities and to invest this money, the  
7 debtors are going to do so and they are going to then have  
8 these businesses or these, you know, passive interests in the  
9 form of a triple-net lease.

10 Now, we get to confirmation and we're going to be  
11 arguing, well, you know, we'll still have certain arguments,  
12 you know, certainly about good faith, certainly about other  
13 points, but the fact will remain that there will be these  
14 businesses that they have. And maybe Your Honor won't find  
15 that persuasive at confirmation, that's certainly true, but  
16 the fact of the matter is, we are changing -- if the Court  
17 were to grant the relief today, we are changing the *status quo*  
18 and the debtor with only one officer, Mr. Danner is officer of  
19 all the debtors who reports to a Board of one board member, so  
20 this debtor has one officer for everybody, one board member,  
21 and \$205 million in cash and that's it.

22 And that's the record. That's the current status  
23 of the world right now. And if the Court were to grant this  
24 motion and were to allow the debtors to go and, you know, get  
25 the soft-serve ice cream or something, then at confirmation,

1 they would have that business. And, again, you might find it  
2 unpersuasive, and I would think, frankly, Your Honor, you  
3 ultimately will, you know, that this is a legitimate  
4 invocation of the statute, but it does change the *status quo*  
5 and no reservation of rights can change that.

6           So, what I would say is, if the debtors think a  
7 reservation of rights is so great, why don't we do my reverse,  
8 you know, let's not and say we did, and just say, well, we  
9 could have done this. It's silly. We could have Mr. Danner  
10 out there, you know, finding the bicycle businesses and the  
11 like. We have the money. We were willing to do it. We  
12 wanted to it. And you know what, Judge, if you think after  
13 hearing all the confirmation arguments, if you think this is  
14 the way to go, you know, we promise, you know, a day before  
15 the effective date, you know, we will buy the, you know,  
16 payphone on the corner and we'll operate it and that's a  
17 business and we're good.

18           You know, why doesn't that work as a reservation of  
19 rights?

20           THE COURT: Well, that's not what's in front of me,  
21 obviously, but what's the policy that says the *status quo*  
22 can't change during the case?

23           MR. PFISTER: Well, there's certainly no -- and,  
24 certainly, statutory authority, like under 363, to use estate  
25 property outside the ordinary course of business, recognized

1 that the *status quo* does change during the case, right.  
2 Debtors come into court because ordinary course of business,  
3 they just do it.

4 Here, this debtor has no ordinary course of  
5 business, so they're coming in. And the statute says, when a  
6 debtor wants to use its property outside the ordinary course,  
7 it has to come to court, it has to make a showing, it has to  
8 give parties in interest an opportunity to object, it has to  
9 have a valid business justification, and the like.

10 And so, the debtors came in. They are seeking to  
11 change the *status quo*. They didn't give you in the motion  
12 their full reasons for doing so. They kept the real reason,  
13 you know, behind, you know, in their briefcase, and they gave  
14 you some reason. And the reason that they gave you is  
15 spatially implausible. It is, we want to increase returns.  
16 We want to use a tiny, tiny portion of this money that we  
17 have, which, I imagine, Your Honor, is the only reason why the  
18 TCC and the FCR and everybody else opposed it, because the  
19 debtors wanted to go all-in on this, you know, harebrained  
20 scheme, I don't think anybody else would support it.

21 But, you know, we want to use this tiny, tiny  
22 portion of money outside the ordinary course of business, and  
23 here, Judge, here is our business justification: it is to  
24 increase returns.

25 Well, we are here today and the evidence is before

1 Your Honor as to whether the debtors have carried that burden.  
2 I don't think they have.

3           Again, if it's to increase returns, there is no  
4 guarantee that this will increase returns, but beyond that is  
5 a pretextual justification. Even if it happens, it's only  
6 going to be by happenstance that there's a modestly increase  
7 return and will, by the way, there's no world in which the  
8 return increase on these investments is going to make up for  
9 the debtors' investment in doing this; that is, this motion,  
10 all the professional fees, the depositions, Mr. Danner's time,  
11 all this other stuff, right.

12           This will be a net loss (indiscernible). I don't  
13 think anybody has any questions about that and I don't think  
14 the debtors had any questions about that when they filed it.  
15 So, this is a pretext and you are being asked -- the Code  
16 requires the debtors to come before you if they're going to  
17 use estate property outside the ordinary course, it requires  
18 them to justify that.

19           And they have not done so here. So, that's my  
20 answer to Your Honor's question about the *status quo* changing.

21           THE COURT: Why couldn't there be two motivations?

22           Mr. Danner is a financial professional. He comes  
23 in and sees \$200 million sitting there and says, what can I do  
24 with this? I've got to be able to do better than this, and so  
25 he starts looking around. That doesn't strike me as unusual.

1           Now, were we end up might be a different place, but  
2 at least initially, how does that strike you as unusual?

3           MR. PFISTER: I don't think there's anything  
4 unusual at all about somebody who's sitting on \$205 million in  
5 cash earning 0.1 percent wanting to earn a higher level of  
6 return, but there has to be a nexus and a fit between, you  
7 know, if his -- so, if that was his motivation, and he said,  
8 Your Honor, I'd like leave to take, you know, \$1,000 of this  
9 money and invest it in the Powerball. You know, now, on the  
10 one hand, I have, you know, every hope to increase returns,  
11 but it's only \$1,000. So, you know, 0.5 or 0.1 percent on  
12 \$205 million, that's justification to take a small amount and  
13 make a speculative investment in Powerball. You don't have a  
14 fit between the means and the earnings.

15           So, here, having a motivation of wanting to  
16 increase the return on \$205 million, that's a fine motivation.  
17 And, again, if the debtors, you know, want to come into court  
18 and want to work with parties in interest, my clients are  
19 claimants in the tort (indiscernible) here, we have no  
20 interest in keeping the money at 0.1 percent.

21           So, if there's a -- you know, if something  
22 (indiscernible) on Mr. Danner, you know, an accomplished  
23 gentleman, if he has other ideas of, you know, a conservative  
24 bond fund, you know, an indemnification, you know, something  
25 of that nature, you know, even cryptocurrency, you know, we

1 would consider.

2 But, you know, then under 345 there's an  
3 established process, which is the Court can -- it says if  
4 you're investing money -- so, first, 345(a) says, you know,  
5 the trustee in this case may make such deposits or investment  
6 of the money of the estate for which as will yield the maximum  
7 reasonable net return on such money, taking into account the  
8 safety of such deposit or investment.

9 Well, that's great. We like that. Maximum,  
10 reasonable, net return, taking into account safety.

11 Then (B), has a, you know, except with respect to a  
12 guaranty, an entity -- the trustee shall require from an  
13 entity with which such money is deposited or invested, you've  
14 got two options; one is a bond and then or, two, the deposit  
15 of securities of the kind required in Section 9303 of Title  
16 31, unless the Court, for cause, ordered otherwise.

17 So, if the debtors came in here and they said,  
18 we've got \$205 million, you know, maybe not even all of it.  
19 Maybe we want to use, you know, 30 percent of it or something  
20 like that. We want to go into a conservative fund that  
21 instead of 0.1 percent will earn 2 percent, right. Right.  
22 We're all for that.

23 But the notions that what they're going to do when  
24 faced with this situation is to say, let's go buy a  
25 laundromat, that's just -- it's like a Powerball ticket.



1 There's no fit between the means and the end.

2 THE COURT: Thank you.

3 Mr. Plevin?

4 MR. PLEVIN: Thank you, Your Honor.

5 I'm a little bit -- it's hard to know where to  
6 start, but let me start with the point that was being raised  
7 about the pretext and why that's relevant. And it's relevant  
8 because the Section 363(b) standard includes a good faith  
9 element. That's right in all the cases that you would look  
10 at. We put it in our brief. The business judgment has to be  
11 one that's in good faith and a business judgment that is  
12 pretextual or not completely candid with the Court is not one  
13 that is in good faith.

14 They never said in their motion, and Mr. Danner  
15 never said in his declaration, that the reason that they were  
16 seeking this relief was because they thought they were getting  
17 inadequate or low returns on the debtors' sale proceeds. They  
18 said they wanted, in the most vague, anodyne terms possible,  
19 they said they wanted to have a stable income stream. And  
20 then they talked about going out and getting things like  
21 laundromats, gas stations, and the like.

22 They could have, as Mr. Pfister points out, sought  
23 relief to buy other higher-performing securities in a money  
24 market bond. There's ample evidence in the record, Your  
25 Honor, that the real reason the debtors are pursuing this

1 motion is that they realized they have to acquire a business  
2 to meet the plan confirmation requirements under Section  
3 524(g). I think the management report, the time entries of  
4 CohnReznick make that absolutely clear.

5           And it's interesting that they now are sort of  
6 trying to embrace this. I think that they just didn't realize  
7 what CohnReznick had filed. You know, Mr. Danner made a  
8 statement about not wanting to really focus on the time  
9 entries and, you know, any lawyer who has to submit bills to  
10 clients knows how horrible it is to look at all the time  
11 entries, but -- and I am sure the debtors did not scrutinize  
12 the CohnReznick time entries, but that's where they were  
13 telling the truth, that this was for 524(g) purposes. In  
14 fact, Mr. Danner even has an hour down there for reading a  
15 (indiscernible) motion.

16           So, that was the real reason that they were doing  
17 this, but it's not the justification they gave the Court.  
18 They didn't say anything in the motion that aligns with the  
19 justification given in the motion and, you know, that is why  
20 the good faith point is part of the business judgment rule is  
21 important.

22           Now, the debtors also suggest that the Court has to  
23 defer to the business judgment. That's not the law, either.  
24 The law is that the Court has to defer to a reasonable  
25 business judgment, as proven by evidence. And, again, when

1 the evidence is that we did this for one reason when, in fact,  
2 we're doing it for another reason, I don't think that's a  
3 reasonable business judgment.

4 THE COURT: Well, let me ask this question, Mr.  
5 Plevin. So, if in the motion the debtors had said, we want a  
6 greater return and even though we don't think we have a  
7 problem with our plan, this could further address  
8 confirmation-related issues around 524(g), if that had been in  
9 the motion, would there be a reason not to approve the motion?

10 MR. PLEVIN: Well, I think there still could be.  
11 There's the reasons that Mr. Pfister mentioned and I think  
12 Your Honor mentioned, as well, about how much you could move  
13 the needle on a rate of return when you're taking just 5  
14 percent of the funds and putting that into something that --  
15 you know, that's another reason why this appears to be  
16 pretextual, that even their reason that was given doesn't  
17 stand up to scrutiny.

18 And at least had they owned up to what they were  
19 doing, you know, the Court would have had a more candid  
20 discussion of that. I mean, that's how it came up in  
21 Flintkote. Judge Fitzgerald at a disclosure statement hearing  
22 said, I don't see a business here. I don't see how I can  
23 confirm this. You need to go out and get a business.

24 And what happened was they did. They filed a new  
25 disclosure statement and a new plan -- I think it was a couple

1 of years later. They were fortunate there in that their  
2 president and CEO had a long career in the fast-food service  
3 industry as general counsel for Roy Rogers and Hardee's, and  
4 they focused on his area of expertise.

5           You know, this is not that case, as much as they  
6 try to make it that case. And I don't even believe that that  
7 case was properly decided. I know Mr. Brady talked about the  
8 fact that because of Flintkote, there's no reason why you  
9 can't go out and buy a new business.

10           While we cited in our case, in our brief, rather, a  
11 Fourth Circuit decision, as well as decisions out of the  
12 Western District of Washington, which reach a different result  
13 than the Flintkote Bankruptcy Court and District Court and  
14 said that you can't use newly acquired businesses to satisfy  
15 the requirements of, in that case, they were talking about  
16 1141. But because a discharge under 1141 is a prerequisite to  
17 524(g), protection there applies here, as well.

18           And when you look at the whole reasoning behind  
19 524(g), the purpose was to save jobs. It was to save the  
20 company. And at the same time, by saving the company and by  
21 saving the jobs, be able to pay the claim.

22           It wasn't about taking a liquidated company that  
23 had sold all of its business and said, you know, go out and  
24 buy a golf course or buy an apartment that you can rent as  
25 residential real estate or an ice cream stand or a McDonald's

1 or anything like that, and then say that you're reorganizing  
2 that newly acquired business, that's not what the purpose of  
3 524(g) was. The purpose was to save the company and save jobs  
4 and provide the golden egg that that goose was going to lay  
5 that's in the legislative history.

6 And so, the idea that you would allow a liquidated  
7 debtor to go out and acquire a new business just for the  
8 purposes of complying with the statute is one that is, at  
9 least, arguable, because you have these cases that disagree  
10 with Flintkote and, of course, the Third Circuit has had  
11 occasion to speak about that. So, that's another reason I  
12 think you might not have a business judgment here that's  
13 reasonable.

14 THE COURT: But if you can do it, and I don't have  
15 a view on that yet, because I haven't had the briefing and I  
16 haven't had to think about it, and I wasn't as prescient as  
17 Judge Fitzgerald was at the disclosure statement hearing stage  
18 to throw something out there, but if you can't do it, if the  
19 Fourth Circuit and the Western District of Washington are  
20 correct, then granting this motion doesn't change that, right.

21 And so, if you can do it, then why shouldn't the  
22 debtors be permitted to do it?

23 MR. PLEVIN: Well, I don't have a dating phrase  
24 like Mr. Pfister, but I think the phrase I would use is it  
25 changes the facts on the ground.

1 THE COURT: Uh-huh.

2 MR. PLEVIN: And it does so in a way that takes  
3 away arguments that I think are appropriate and it's gambling  
4 with money that right now is in safe money market accounts,  
5 albeit, earning a low rate of interest, but they're in safe  
6 accounts approved by the U.S. Trustee and it's doing something  
7 risky with it; it's gambling the creditors' money.

8 And I know Mr. Brady says that only the tort  
9 claimants are creditors. Well, that's not true. There are  
10 indirect tort claimants. My clients are among those. We  
11 filed proofs of claim that have not been objected to, and so  
12 we're entitled to be presumed to be creditors. And we have an  
13 interest in seeing that the trust has money, as well, and it  
14 isn't frittered away.

15 And so, even if they could, or even if it's  
16 arguable that they could, they're changing the facts on the  
17 ground in a way that changes the arguments. And at a minimum,  
18 in order to do that, they ought to have an appropriate and  
19 strong business justification. I think one that is pretextual  
20 and not candid is not a strong business justification.

21 Let me move on, Your Honor. I could talk about the  
22 notice procedures of the new revised order. You know, we got  
23 this order and Ms. Tseregounis is correct, we did get a  
24 preview of it a few hours earlier. I actually emailed the  
25 debtors' team at that point and said, you know, as I read your

1 reply brief, focusing on triple-net leases, yet your order was  
2 brought, your order will allow any kind of business, including  
3 the ones that you were looking at previously, to be subject to  
4 this order.

5           And I was told in response that they are keeping  
6 their options open. And that's why I asked Mr. Danner whether  
7 they were now restricting themselves to triple-net leases or  
8 not.

9           So, I would argue that the motion, that the revised  
10 order, rather, first of all, is overbroad, because I read the  
11 reply brief to say, we're now going to focus on triple-net  
12 leases, yet the order applies to the acquisition to any kind  
13 of business or asset, other than -- including assets, other  
14 than triple-net leases.

15           The second thing I would point out is the debtors  
16 have still not justified their need for an extraordinary order  
17 like this. You know, ordinarily, a debtor seeking this kind  
18 of relief would file a motion. It would have the burden of  
19 supporting that motion with declarations or other evidence and  
20 parties would get whatever time they get under the rules to  
21 respond to that motion, a properly noticed motion.

22           It's true that if the debtors had an emergency  
23 situation, they could file a request to shorten time; we  
24 pointed that out in our opposition. But it wouldn't be  
25 flipping, in essence, the burden, where they just get to file

1 a shortened notice and then we have to figure out what's going  
2 on and file objections on shortened time.

3 And the only case they cite in support of this is  
4 the order of the Flintkote Court in 2013, but the Flintkote  
5 case does not support the unusual, truncated procedure that's  
6 being sought here. When the Flintkote debtors sought to  
7 purchase properties in that case, beginning in June of 2008,  
8 they filed a properly noticed motion and supporting papers  
9 each time, analyzing the 363 factors and the facts relating to  
10 each proposed acquisition, supported in each case by the  
11 declaration of debtors' president.

12 I'm just going to throw out four docket numbers  
13 from the Flintkote case very quickly in case you wanted to  
14 verify that. These four motions go from June 2008 to February  
15 2010. They are Docket Numbers 3363, 3584, 4735, 4862, and  
16 there were a few more.

17 The Flintkote Court did, in 2013, which is years  
18 after the motions I mentioned, adopt truncated notice  
19 procedures. But that was after the Bankruptcy Court had  
20 already confirmed the debtors' plan of reorganization, a  
21 decision which was rendered in 2012. Look at 486 B.R. 99.

22 And in that motion where they sought permission of  
23 the truncated procedures, Flintkote made two basic arguments.  
24 One, they argued that because the plan had been confirmed, it  
25 was a different context, and two, they argued that because



1 they had now bought 8 or 9 or 10 properties during the course  
2 of the bankruptcy, all on properly noticed motions, they now  
3 had established an ordinary course of business and, therefore,  
4 they didn't need to come to the Court on a fully noticed 363  
5 motion.

6 Even with that, Judge Fitzgerald did require them  
7 to give notice. And there's an order that she entered with  
8 procedures that's at Docket Number 7493 in the Flintkote case  
9 that sets out what those procedures are.

10 That, needless to say, is not this case. These  
11 debtors have not confirmed the plan. They have not  
12 established an ordinary course (indiscernible), a business  
13 buying triple-net leases or any other kind of business. And,  
14 thus, in reality, Flintkote is no support for the modified  
15 notice procedures that they are seeking here.

16 If the debtors want to acquire a business or real  
17 estate, they should be required to follow the ordinary  
18 provisions of the Bankruptcy Rules and the Local Rules, rather  
19 than some custom notice procedure that they cooked up at their  
20 convenience. And, you know, I understand that they want to do  
21 this on a streamlined way. They may have to. You know, not  
22 all acquisitions are going to be that streamlined, and if they  
23 are time-sensitive, they can file a motion to shorten time.  
24 The Court certainly sees enough of those and can judge for  
25 itself whether it's appropriate or not.

1           Let me move through a couple of other points. One  
2 is whether this is contrary to the plan and disclosure  
3 statement. Clearly, the plan does not say anything about  
4 investing the sale proceeds in new businesses and while Ms.  
5 Tseregounis pointed out that the plan does say that the sale  
6 proceeds can be used to pay administrative expenses, the very  
7 fact that the plan says that explicitly, according to her, is  
8 justification for why this doesn't comply with the plan. The  
9 plan may say that with respect to administrative costs. It  
10 doesn't say that sale proceeds can be used to buy a business.

11           The plan and disclosure statement told parties in  
12 interest, the Court, and creditors, that except for some funds  
13 being used for the DIP, a loan that never took place, the sale  
14 proceeds would be paid to the trust, and it didn't say  
15 anything about diverting a portion of the sale proceeds to  
16 engage in what could be speculative investments here. And so,  
17 if I were a creditor, that might make a difference to me. If  
18 I were a tort claimant, that might make a difference to me.  
19 At a minimum, I should have a chance to see that reflected in  
20 a plan.

21           If that's really what the plan is, let's do it.  
22 And one point about the plan, Your Honor -- this goes back to  
23 a comment you made a few minutes ago about how you weren't as  
24 prescient as Judge Fitzgerald -- the plan here said that ITI  
25 was going to buy. And while it didn't lay that out, it didn't

1 explain it, I think everybody understood that that was going  
2 to be the ongoing business that the debtors were going to rely  
3 on.

4           The plan was unconditional and the disclosure  
5 statement is unconditional that ITI was going to file once the  
6 requisite votes were in. Prime Clerk put in a supplemental  
7 declaration about six weeks ago saying the requisite votes are  
8 here, 79 percent, and yet here we are six weeks later and  
9 there's no ITI filed.

10           And I think the debtors look at the arguments that  
11 were made in the disclosure statement, which Mr. Danner  
12 construed his objections to the plan, when they were really  
13 objections to the disclosure statement, and realized that if  
14 ITI doesn't file, and there were indications as to why it  
15 would not file at this point, they needed to do something  
16 else. And so, this is what they came up with. They discussed  
17 it among themselves. We were told Mr. Danner was blocked by  
18 privilege from telling us what the reasoning was, other than  
19 the fact that he understood that it would be helpful, but then  
20 they didn't tell the Court in their motion what they were  
21 doing or why.

22           And so, I think the plan, really, has to be  
23 modified first and creditors given a chance to vote before we  
24 can essentially modify the plan in a material way by saying,  
25 we're taking some of your proceeds here, which were supposed

1 to go into the trust, and using it for a completely different  
2 purpose.

3 Your Honor --

4 THE COURT: Why isn't that a confirmation argument?

5 MR. PLEVIN: It will be a confirmation argument,  
6 for sure, but the Court, I think, also can say, you're not at  
7 that point. You don't have a reason that's consistent with  
8 the plan and, therefore, that's not a good business  
9 justification to buy this business when you're creating  
10 problems for yourself when making material modifications to  
11 the plan that hasn't been solicited, which are then going to  
12 cause further delay, further costs, and so on. So, again,  
13 it's another reason why the purported or putative business  
14 justification that's being given here is not the real business  
15 justification.

16 Your Honor, the last point I want to make quickly  
17 is really sort of a point of personal privilege. The debtors,  
18 in Footnote 19, launch a sort of personal attack on me. It's  
19 sort of a weird thing to do because they're saying that  
20 they're speaking of lack of candor, as though they're  
21 admitting that they weren't candid or justifying their lack of  
22 candor. They say I hid from the Court and parties in interest  
23 that I represent Zurich, as well as the Century insurers.

24 That's a huge swing and a miss. We filed a notice  
25 of appearance for Zurich. I filed a *pro hac vice* application,

1 which you granted. We filed six proofs of claim for Zurich,  
2 in which I am listed as the party to whom notice should be  
3 given. We objected to a confirmation subpoena sent by J&J to  
4 Zurich. I am even identified by name in the plan as Zurich's  
5 notice party in the Rio Tinto-Zurich settlement agreement, and  
6 they note that I appeared at the mediation on behalf of Zurich  
7 and they read my mediation statement.

8           So, there's nothing secret or hidden about any  
9 representation by me or my firm of Zurich here and I don't  
10 understand what that point was all about. The fact that the  
11 debtors make such a baseless and easily refuted assertion  
12 suggests that they're eager to do anything here to avoid  
13 consideration of the merits of this motion and, therefore, for  
14 all the reasons in our brief and we just discussed, I think  
15 the motion should be denied.

16           THE COURT: Thank you.

17           I don't remember who our next objector was.

18           MS. BERKOVICH: Your Honor, Ronit Berkovich from  
19 Weil, Gotshal & Manges, for Johnson & Johnson. I think we  
20 were next in line. And I will try not to repeat many of the  
21 good arguments that Mr. Plevin and Mr. Pfister made, but I  
22 will note a few points worth highlighting.

23           First and foremost is the lack of transparency.  
24 This is not a trivial matter and one that we should, you know,  
25 look at in a vacuum without looking back and looking forward.

1 Unfortunately, lack of transparency is nothing new for these  
2 debtors. You know, we've been complaining for two years about  
3 the unusual lack of transparency in these cases, from J&J  
4 being completely shut out of plan negotiations to the debtors'  
5 decision back in the spring of 2019, not to show J&J documents  
6 that had been shared with other key parties.

7           And the fraud, again, today, you know, the other  
8 items on the agenda where the debtors, for months, have been  
9 putting up a strong fight and relying on super, hypertechnical  
10 arguments to keep parties in interest from learning what  
11 happened in the voting and solicitation process. I think they  
12 finally realized that Your Honor would not let them get away  
13 with it and I'm happy that we were able to reach a resolution,  
14 but it's the same basic theme.

15           I won't get into how they haven't been transparent.  
16 I think that's, you know, very clear that their motion and  
17 declaration did not cover this major point and that it was at  
18 least a justification, if not as many of us believe, the  
19 primary justification for seeking this relief, and they should  
20 have been candid about it. To be clear, you know, all parties  
21 seem to agree that the issue of whether the plan satisfies  
22 Section 524(g) with or without these acquisitions is not  
23 before the Court today, but respectfully, the Court should not  
24 condone the debtors' attempts to come before the Court seeking  
25 relief about being candid on all relevant circumstances.

1           Permitting the debtors to get away with it under  
2 these circumstances is not only an (indiscernible) integrity  
3 of the bankruptcy process, it will only encourage them and the  
4 other plan proponents to be less than fully transparent with  
5 the Court and other parties in interest for the remainder of  
6 these cases, including in connection with plan confirmation.

7           These are real and legitimate concerns that we  
8 have, and if the Court agrees that the debtors failed in this  
9 most basic duty of candor, it should deny the relief for that  
10 reason alone. But the motion should also be denied because  
11 the debtors have failed to satisfy the requirements for  
12 transactions outside of the ordinary course of business under  
13 Section 363 of the Bankruptcy Code.

14           Both Mr. Pfister and Mr. Plevin got into how these  
15 business justifications don't hold up to scrutiny, whether  
16 it's the higher rate of interest that was mentioned for the  
17 first time in the deposition, or the stable income stream that  
18 was in the motion and declaration, you know, we are left  
19 scratching our heads, because it really does seem that buying  
20 a business for a few million dollars can't provide either one  
21 of those things; not a meaningful income stream and not a  
22 meaningful aggregate interest rate bond, given the dollars at  
23 issue here.

24           And simple math can prove this point, although, I  
25 think everyone on this thing by now has been (indiscernible)

1 to figure this out, but if the relief were granted and the  
2 debtors made the acquisition, the debtors and the trust would  
3 still be earning the same 0.1 percent interest rate on at  
4 least 95 percent of the sale proceeds. And assuming, for  
5 example, they could go in a high range of what Mr. Danner  
6 testified to and get a 5 percent annual rate of return on  
7 their real estate investment, you know, that's just a small  
8 amount of their money.

9           The blended rate, if I did my math correctly, on  
10 all of their cash, would be 0.4 percent. I checked yesterday  
11 for the interest rate on five-year Treasury bonds and that was  
12 0.9 percent, right. The five-year Treasury bond for all of  
13 their money was given a much better rate of return than the  
14 blended rate if their businesses are successful.

15           By the same token, if they got the 5 percent rate  
16 of return on, let's say, a ten-million-dollar investment, this  
17 able stream of income that they mentioned in their motion as  
18 the sole justification, it would be \$500,000 a year, on a  
19 trust that's expected to have over \$500 million in cash.

20           So, you know, the point about why only 12 million  
21 that Mr. Tsekerides asked about and Ms. Tseregounis said was  
22 about -- you know, they're saying the debtor should spend  
23 more, that's not the point. The point is that, as Your Honor  
24 pointed out when Ms. Tseregounis made that point, is that this  
25 is clearly a pretext. The business justification just doesn't



1 make sense here.

2           So, we all have to ask ourselves, is it credible  
3 that the debtors went through all this effort on the motion to  
4 get this tiny interest rate bond for this relatively small  
5 annual income stream, and second, is this small benefit worth  
6 the effort and the risk of loss?

7           And I think Mr. Pfister did a good point on that  
8 second point.

9           But the motion, you know, in addition to being less  
10 than candid about the whole 524(g) issue, it also doesn't even  
11 address the possibility that the business could lose value,  
12 stagnate, or even worse, require a cash infusion that would  
13 necessarily come out of the pockets of talc claimants.

14           And so, the reply just proves our point on how  
15 misguided this whole business acquisition divergence is. The  
16 reply says for the first time that (indiscernible) from the  
17 objection, they're going to limit their focus to real property  
18 opportunities, including a triple-net lease component.

19           For the risk of why (indiscernible) pointed this  
20 out in our objection and only after they spent months and  
21 hundreds of thousands of dollars or more pursuing a  
22 transaction for operating businesses in all of these  
23 industries, and that they didn't think through this  
24 economically before filing their motion is really quite  
25 telling.

1           And that they're shifting focus, is now the case of  
2 the first substantive sentence of Mr. Danner's declaration is  
3 no longer true. He said that the debtors intend to use a  
4 portion of the sale proceeds to purchase one or more operating  
5 businesses.

6           Well, the triple-net lease real estate investment  
7 is not an operating business. So, you know, again, the reply  
8 was misleading on this point because, as Mr. Plevin pointed  
9 out, we actually all read it as saying that they would limit  
10 their focus to triple-net leases, but now they're telling you  
11 that they still want to keep their options open to operate a  
12 Taco Bell or a laundromat.

13           So, all of our objections in our papers on the risk  
14 of why still stand, but even if they were to focus on real  
15 property with a triple-net lease component, that actually  
16 doesn't resolve a lot of our concern. The one thing that it  
17 does resolve, they stated correctly, is that this may no  
18 longer require day-to-day supervision of the business from the  
19 debtors' management, as long as, you know, the lessee stays in  
20 business and pays all the maintenance costs of the property.

21           But this type of investment is not risk-free and,  
22 no, there was some testimony, Ms. (Indiscernible) admitted a  
23 quick Google search and it points out all the risks in a  
24 triple-net lease scenario, you know, for example, what happens  
25 to a McDonald's franchisee that the debtors lease their new

1 real estate to, goes out of business and stops paying rent and  
2 maintenance costs?

3           You know, all of us in the restructuring know very  
4 well that restaurants are not immune to business failure and  
5 the same is pretty much with any other industry, you know, the  
6 vacant storefronts from the streets of Manhattan to any strip  
7 mall and shopping center all over America are a testament to  
8 the (indiscernible). The tenants stop paying all of those  
9 costs are borne by the debtor and if that's the case, you  
10 know, well, the trust will have to use its own money to fund  
11 the ongoing maintenance costs, the cost to find new tenants,  
12 or potentially renovations that the new tenant will require.

13           They're the reason that real estate companies own  
14 and operate real estate businesses. The debtors are not a  
15 real estate company and their history of talc mining give us  
16 no special reason to confident that they will be able to  
17 manage real estate operations successfully better than a real  
18 estate company.

19           Is the risk of loss here worth the investment?

20           We don't know. We don't have any numbers in front  
21 of us. And another point, if the payment percentages under  
22 the plan are based on the assumption of a certain amount of  
23 cash in the trust, but the trust loses cash as a result of  
24 this, you know, post-disclosure statement delve investment,  
25 and maybe that happens several years in, won't that hurt

1 future creditors and most? It's investing one of one that the  
2 debtors cannot guess the increased rate of return that they  
3 seek without increasing the risk and the triple-net lease does  
4 not change that basic investment principle.

5           Maybe safer investments like money markets make  
6 more sense under these circumstances, even if they do yield a  
7 lower rate of return.

8           THE COURT: Aren't we dealing here with just  
9 procedures at this point? Won't all of this come out if and  
10 when the debtors put a transaction in front of everybody?

11           MS. BERKOVICH: Yes, Your Honor.

12           I (indiscernible) now because these procedures are  
13 a pretty big deal and they're actually pretty extraordinary.  
14 You know, first of all, it's pretty rare that a debtor seeks  
15 to buy up. They list a few examples in the motion and all of  
16 the examples are situations when I looked at them where it was  
17 American Airlines buying 11 extra airplanes, right, things  
18 like that. But those are all on, like, straight, regular  
19 notice and they don't -- they only cite that one single  
20 example of truncated notice, which is actually, you know,  
21 doesn't support them at all for all the reasons that Mr.  
22 Plevin said.

23           They're really -- in this situation, we actually  
24 think there's a greater need for scrutiny and for following  
25 the standard procedures. I mean, we have a real concern that

1 their need to purchase a business to resuscitate their plan  
2 renders them a desperate buyer and makes it more likely that  
3 they're willing to overpay in what many believe already is a  
4 (indiscernible) market. And if you think about it, for any  
5 business the debtor would be acquiring under these procedures,  
6 they will necessarily be paying more for that business than  
7 any other party in the universe is willing to pay, like,  
8 literal top dollar. It's very different than the more common  
9 scenario where a debtor is selling its assets, because there,  
10 if the process is good, then you know that the debtors will be  
11 receiving the most anybody is willing to pay, you know, the  
12 debtors will be receiving literal top dollar.

13           So, you know, this is still pretty rare and when  
14 the debtor is using what many consider its best assets, you  
15 know, paying cash to buy something risky, the 363 asset  
16 purchase merits greater scrutiny, lot less scrutiny, than a  
17 363 sale.

18           So, you know, the fact that they added J&J as a  
19 noticed party increased the amount of time for objections  
20 help, but we still submit that they haven't proven that they  
21 need to (indiscernible). They're only seeking to make these  
22 fundable deposit and Court approval will still be needed if  
23 there are objections. So, they really haven't shown how these  
24 procedures will help them.

25           You know --

1           THE COURT: But that's the only evidence I have,  
2 isn't it? The only evidence I have is that based on Mr.  
3 Danner's so far canvas of the possibilities of purchasing  
4 businesses, that he needs the ability to move quickly and to  
5 be able to put a deposit down, even if it's refundable, as  
6 show of good faith or an earnest deposit and he needs the  
7 ability to do that without having to come to the Court.

8           MS. BERKOVICH: And, respectfully, that's what  
9 shortened notice is for, right. There's something built into  
10 the (indiscernible) that allows a debtor to get shortened  
11 notice if the circumstances are justified, particular  
12 circumstances in a particular situation. It may be the case  
13 for some of the acquisitions they're seeking that it is  
14 justified and for others, it may not be, but it doesn't  
15 justify these procedures.

16           In my 20 years, I've never seen these types of  
17 procedures approved, except for *de minimis* asset sale  
18 procedures and that's where the reason that you're going to  
19 the Court to get it approved ahead of time is cost-related,  
20 right, which is not what they're saying here.

21           I'm going to give you another example from this  
22 case that I think proves why what they're doing should not be  
23 approved. Your Honor may remember in connection with the DIP  
24 motion last fall, it was this Court who denied that motion  
25 because the debtors failed to meet their burden, even when

1 there were no objections and the Court absolutely was right in  
2 doing so, right. They didn't really use it. They never came  
3 back before the Court for a DIP.

4           So, there is a role for the Bankruptcy Court in  
5 these types of transactions. The Bankruptcy Code contemplates  
6 notice and a hearing and the debtors' procedure would  
7 eliminate the Bankruptcy Court's role unless parties objected.  
8 And, you know, really, the procedures really just flip the  
9 burden, you know, they can object or come in with their  
10 reasons against the transaction before the debtors provide  
11 their evidence and reasoning in support of the transaction.

12           So, again, they had one case (indiscernible), very,  
13 very different from (indiscernible) and there is just no  
14 reason to start (indiscernible). And even more so, given the  
15 debtors' squishy and flip-floppy reasons over exactly what  
16 type of business they're seeking to acquire.

17           So, we think the Court should deny the motion. If  
18 the Court wants to allow the debtors to maybe go out and  
19 purchase businesses, then it should make them file a motion  
20 for each one and make them put their reason for filing the  
21 motion, evidence whether that particular transaction makes  
22 sense. You know, we have good reason to believe  
23 (indiscernible) not (indiscernible) but we have good reason to  
24 believe that these investments are too risky. So, with these  
25 facts, the procedures are even less justified.

1           And as Mr. Plevin said, you know, we don't believe  
2 the debtors are pursuing the transactions in good faith,  
3 because good faith and lack of transparency cannot coexist.  
4 They cannot and they should be denied on that basis alone.

5           Your Honor, just give me one minute to make sure  
6 that I've covered everything.

7           (Pause)

8           MS. BERKOVICH: Yeah, oh, there's been some talk  
9 about why aren't they just buying, you know, Treasury bonds or  
10 investing in stocks or other types of (indiscernible). And I  
11 think it's both interesting and telling that these things that  
12 plan proponents, back when they were considering solely the  
13 economics of how to best invest the trust's assets over its  
14 long life, they negotiated the trust agreement and the trust  
15 agreement addressed this issue.

16           It said that the Trust's cash would be invested  
17 solely in quote, unquote, diversified equity portfolios, as  
18 benchmark as a (indiscernible) market can (indiscernible), not  
19 conservative real estate assets that will provide a stable  
20 income stream. So, this relevant for two reasons. One is,  
21 you know, the change of heart on what is the most prudent  
22 investment of the sale proceeds should only be attributed to  
23 some other (indiscernible) type of new investment.

24           I think it's also relevant, the point others have  
25 made about the need for re-solicitation because, again, this



1 is exactly contrary to the plan. And maybe, you know, if it's  
2 less than 12 million, maybe it's not material.

3 And here's where Mr. Danner's testimony that this  
4 is a crucial concept and maybe if this is successful, they may  
5 want to invest more of the trust's money in additional  
6 property. This could be more than just a small investment if  
7 this proof of concept thing is real and creditors should know  
8 that before they vote on a plan.

9 And, you know, their argument about the cost of the  
10 re-solicitation not being an issue for today, you know, it  
11 ignores that it's the debtors' burden to establish that this  
12 acquisition makes business sense today is (indiscernible) if  
13 we're proving the motion that costs months of delay, millions  
14 of dollars in additional professional fees, that should  
15 certainly weigh in (indiscernible) about a good use of the  
16 debtors' assets. You would think that the debtors themselves  
17 would want (indiscernible).

18 So, their proposal (indiscernible) makes no sense  
19 even from their own perspective and it's actually, you know,  
20 furthers this whole scheme of lack of transparency that they  
21 don't think that (indiscernible) creditors should know about  
22 this new line of business that the debtors want to get in.

23 So, unless Your Honor has any questions, we submit  
24 that the Court should deny the motion at this time.

25 THE COURT: Thank you.

1 Ms. Sarkessian?

2 MS. SARKESSIAN: Yes, Your Honor. Thank you very  
3 much. For the record, Juliet Sarkessian on behalf of the U.S.  
4 Trustee. I'll be short. I just have a few points to make.

5 With respect to 345, I heard somebody say something  
6 along the lines of, you know, even where a bank is FDIC  
7 insured, it does not mean that all of the money deposited in a  
8 particular account is insured and therefore safe. That is  
9 true, however, that is why the uniform depository agreement  
10 that the United States Trustee Office has with various banks,  
11 requires them to comply with 345(b)(1), which requires posting  
12 a bond for the amount. I'm not sure if it's the  
13 (indiscernible) amount or all the amount above the 250,000  
14 that is insured by the federal government, but funds over 250  
15 are protected by way of a bond or securities or the other  
16 items that are within 345.

17 I also, I wanted to say that one of our concerns  
18 was that there is really no financial information being  
19 provided with respect to the businesses that might be acquired  
20 in the future. Now, the debtors did make an improvement with  
21 respect to the revised papers. The proposed notice will be  
22 attaching a business acquisition opportunity profile that will  
23 include things such as anticipated annual income and  
24 anticipated ongoing annual costs.

25 So, that is a move in the right direction of

1 providing some -- and I just mentioned two of the things.  
2 There's a number of pieces of financial information that's on  
3 that, I think it's a one- or a two-page rider that would be  
4 attached to the notice.

5           And I am happy to hear that they will be focusing  
6 on triple-net leases, because that does carry a lower risk.  
7 And I am also happy to hear that they're taking steps to try  
8 to limit professional fees because we are very concerned that  
9 the professional fees, in connection with this entire process  
10 of acquiring businesses, could end up outweighing any  
11 potential profit that was made. So, that, again, is certainly  
12 a step in the right direction.

13           One other thing that I want to say -- oh, I'm sorry  
14 -- and they also made it clear that any deals with insiders  
15 would have to be by way of a separate, regular motion, not  
16 subject to these shortened procedures and they made it clear  
17 that deposits would have to be returnable if this Court  
18 sustained an objection to a particular purchase. So, that  
19 would be a requirement that it be returnable in that instance.  
20 So, I am, again, glad those changes were made.

21           The other change that was made at my request was  
22 that the debtors, initially, were not going to serve the  
23 notices from the 2002 list and I ask that they serve. The  
24 debtors did not want them to be considered quote, unquote,  
25 noticed parties and debtors' counsel has implied that the only

1 parties that will be allowed to object to any particular  
2 acquisition are those defined as noticed parties, which is  
3 essentially those who have objected to this particular motion  
4 and a few -- my office and a few governmental entities.

5 I don't think the order says that, the proposed  
6 order says that and it should not say that, and it should be  
7 up to -- any party in interest should have the opportunity to  
8 be heard and if the debtors want to argue they do not have  
9 standing for some reason, then, of course, they can do that,  
10 but I wanted to address that, because I think it's important  
11 that the debtors not be able to argue later that the only  
12 parties in interest that are able to object procedure notices  
13 of acquisition are those who are defined as noticed parties in  
14 the order.

15 Your Honor, unless you have any questions for me,  
16 my argument is included, and I also have confirmation hearing  
17 at 2:00 p.m., so I would ask that I be able to be excused a  
18 few minutes before that. Linda Richenderfer of my office, I  
19 believe, will be able to continue at the hearing after that.

20 THE COURT: Thank you. I do not have any questions  
21 and, of course, you may be excused.

22 MS. SARKESSIAN: Thank you, Your Honor.

23 THE COURT: Okay. Ms. Tseregounis?

24 MS. TSEREGOUNIS: Thank you, Your Honor.

25 I do want to take some time to respond to some of

1 the objections that we've heard today. I think it probably  
2 goes without saying that the debtors disagree with most, if  
3 not everything that's been said, but I'll limit my remarks to  
4 a few of the notable points.

5           We've heard a lot about, again, candid  
6 (indiscernible), the debtors' purported lack of being  
7 transparent or, otherwise, not being candid. And I just want  
8 to reiterate, I think I said this in my remarks, but I want to  
9 reiterate that we did not include a Section 524(g) analysis in  
10 our initial motion because, one, we didn't think it was  
11 necessary under the standard, but, two, and I think this has  
12 been reflected in a lot of the arguments we've heard today, is  
13 we didn't want to go down the route of bringing confirmation  
14 issues before Your Honor at a premature time and in a vacuum  
15 before Your Honor has had a chances to review the plan in its  
16 entirety for confirmation purposes.

17           And I think, you know, we've heard a lot about  
18 pretext from the debtors, pretext in pushing this motion  
19 forward. I think it's interesting that it's become very clear  
20 to me that at least that the pretext behind the objection,  
21 that this is not an appropriate use of the debtors' business  
22 judgment is really that the objecting parties are seeking to  
23 take any steps at this time to block confirmation down the  
24 road.

25           I don't think this is an appropriate objection to

1 take in connection with the motion we have proposed here  
2 today. We have heard from various parties here that we  
3 shouldn't be able to do anything in the interim. We should be  
4 sitting, since we filed and balloted our disclosure statement  
5 and doing nothing to improve the debtors' chances of plan  
6 confirmation or to maximize the value of the estates, pursuant  
7 to a confirmed plan. And I just don't think that is the  
8 standard at all under the case law and I don't think it's  
9 inappropriate. I actually think the debtors have an  
10 obligation to do what they can to maximize the value of the  
11 estates for their creditors, for ultimately, holders of talc  
12 personal injury claims who will benefit from the trust if the  
13 plan is ultimately confirmed.

14 So, I think the basis of this argument is it's  
15 inapplicable here and is in direct conflict with what the  
16 debtors submit is an appropriate use of estate assets.

17 THE COURT: Well, did the debtors think it was not  
18 necessary to meet the standard of 363 or it wasn't a reason?  
19 Those are two different arguments.

20 MS. TSEREGOUNIS: Yeah, I mean, I think we've been  
21 clear and Mr. Danner has been clear in his testimony that it  
22 was a reason that we could give responses to objections and,  
23 particularly, (indiscernible) in pursuing this, the motion to  
24 approve the debtors' procedures. That was a reason. That was  
25 a consideration that the debtors have taken into account and

1 is a reason for the motion that we filed.

2           The analysis was that it was not a -- that 363(b)  
3 and the analysis is focused on our using the estate's assets,  
4 are they going to increase the value of the estate. And, you  
5 know, we took a literal read of that and compared it as  
6 against what assets are doing now and applied that analysis  
7 across the motion. But, I mean, I think we fully briefed in  
8 the reply and it's clear from Mr. Danner's testimony that an  
9 alternative purpose is definitely being responsive to  
10 objections that we've heard on the 524(g) issue, as well.

11           THE COURT: Okay.

12           MS. TSEREGOUNIS: We've heard a lot here, as well,  
13 today, Your Honor, about what the debtor should be doing,  
14 alternatives the debtors could be pursuing, why are the  
15 debtors doing X, not Y. I think this is all kind of, exactly  
16 goes against the case law which indicates that business  
17 judgment decisions of the debtor should not be second-guessed.  
18 The debtors' management has a right to make determinations as  
19 to how to best utilize estate assets and, Your Honor, I submit  
20 it's not appropriate for third parties, including parties that  
21 represent insurers and Johnson & Johnson, who owe obligations  
22 to the estate, to impose their decision-making and their own  
23 views in terms of what the best use of estate assets would be.

24           Mr. Plevin also made a number of theories about  
25 what is happening with Imerys Talc Italy and how the debtors

1 have completely changed force. I think we addressed this in  
2 reply, but I think it bears repeating.

3           There's nothing in the plan that says Imerys Talc  
4 Italy would file Chapter 11 immediately after the plan was  
5 solicited. We obviously have objections to that solicitation  
6 raised by Mr. Plevin and his clients and others here today.  
7 There's been no change from what was explained in the  
8 disclosure statement and the plan.

9           Where I think a lot of this is coming from is a  
10 deposition testimony from Imerys Talc Italy's 30(b)(6) witness  
11 where the witness indicated that the Board would have to  
12 ultimately approve the Chapter 11 filing. I don't think this  
13 is surprising to anyone and it's ordinary course in terms of  
14 how (indiscernible) generally proceed with Chapter 11.  
15 Definitely not a basis to start speculating about what the  
16 debtors' plans have been and that plans have changed so  
17 significantly that everything is now subject to a material  
18 modification under the (indiscernible).

19           I'll also note that Ms. Berkovich threw out the  
20 number that we've already, the debtors have already spent a  
21 hundred thousand dollars or more in pursuing this motion.  
22 There's no evidence of that on the record. I'd just say that  
23 I'm not sure where that number came from.

24           And we are talking about expenses of the estate  
25 incurred in litigating this motion. The proposition that we



1 should file a motion for each acquisition would have the exact  
2 opposite result. It would increase professional fees for  
3 debtors in terms of their (indiscernible) to prepare and  
4 presumably litigate a lot of these same objections that have  
5 been raised here today. And it doesn't really make sense when  
6 we're already preserving the right of every party who has  
7 raised an objection to object to a future acquisition.

8           And to Ms. Sarkessian's point regarding adding  
9 additional objecting parties so that it would basically be any  
10 party in interest who could raise an objection to the  
11 acquisition, we think that any party who would have had an  
12 interest under the motion or a concern about potential  
13 acquisitions have appeared here today, so we think rights are  
14 fully preserved by limiting the scope of objecting parties to  
15 those folks.

16           THE COURT: Actually, I don't want to forget that,  
17 but if I were to approve this, I'm not going to limit who can  
18 object. This was a procedural motion, so some people may have  
19 taken it at face value that it's procedural and get an  
20 opportunity to object later down the line or we'll see what  
21 acquisitions the company actually brings before us, so I'm not  
22 going to limit who can object.

23           MS. TSEREGOUNIS: Okay. Understood, Your Honor.

24           And I will just say a final note, which is I think  
25 some of the arguments lose sight of what the debtors are

1 trying to do here on a global basis. We are pursuing  
2 confirmation of a plan. We have a plan that incorporates  
3 significant settlements with third parties, a big amount of  
4 cash, over \$500 million, not including any non-cash assets  
5 that are also going to be (indiscernible). That cash has been  
6 contributed through settlements that are predicated on the  
7 debtors being able to achieve 524(g) relief, as well as the  
8 channeling injunction and protected party status for many of  
9 these settling parties.

10 And, you know, I'm sorry that Mr. Plevin was  
11 offended by the language we included in our reply. I think  
12 that where that is coming from is, frankly, surprise  
13 regarding, you know, a firm representing one settling party  
14 that has pushed for protected party status and presumably  
15 wants the 524(g) channeling injunction to now be arguing  
16 against that and to be putting (indiscernible) in the debtors'  
17 way so they're able to keep that relief.

18 So, I think, overall, I mean, we think this motion  
19 is entirely consistent with the debtors' fiduciary obligations  
20 and strategy and (indiscernible) throughout this case that  
21 we've described to the Court since the first day that we filed  
22 two and a half years ago, you know, to pursue a 524(g)  
23 bankruptcy filing with the channeling injunction, and we would  
24 ask that Your Honor approve the motion here today.

25 THE COURT: Thank you.

1           Okay. It's 10 minutes to 2:00. We've been going  
2 for a while. Let me ask before we're going to -- and we're  
3 going to take a break -- but let me ask, have any of the  
4 parties who had the discovery issues in Matters 2, 3, 5, might  
5 have been 6, have had a chance to take a look and narrow  
6 issues while this other discussion has been going on or where  
7 do we stand on that, I just want to have a sense of what I've  
8 got when we come back.

9           MS. DAVIS JONES: Your Honor, this is Laura Davis  
10 Jones on behalf of Arnold & Itkin.

11           We have been trying to, and I say this with all due  
12 respect, been trying to (indiscernible) while we're here in  
13 court, but we had taken a position on this last motion and  
14 there are obviously things we need to be paying attention to.

15           Your Honor, we do need the time to gather with our  
16 client, as well as, then gather with Ms. Posin and her team,  
17 with respect to this proposal that is there. Your Honor, I  
18 think subject to people being readily available, we'll try to  
19 move that along as quickly as we can, but, Your Honor, have we  
20 made much progress during this last motion; no, we have not.

21           THE COURT: Fair enough.

22           And I recognize people are multitasking and it  
23 makes it more difficult when you're not in the courtroom to be  
24 able to do that, as well, so I understand that.

25           Okay. So, we're going to take a break until three

1 o'clock. We will reconvene and we'll see where we are in the  
2 discovery motion, but I also want to make sure we get to the  
3 insurers' motion for a protective order.

4 But I want to give people a chance to talk and see  
5 if, in fact, the discovery issues are resolved, or at least  
6 narrowed, so I know what I have to address there.

7 So, we are in recess until three o'clock, that's  
8 Eastern.

9 MS. DAVIS JONES: Thank you, Your Honor.

10 THE COURT: Thank you.

11 (Recess taken at 1:52 p.m.)

12 (Proceedings resumed at 3:33 p.m.)

13 THE COURT: This is Judge Silverstein and we're  
14 back on the record in Imerys.

15 Ms. Jones?

16 MS. DAVIS JONES: Thank you, Your Honor. Sorry, I  
17 couldn't find my mute button.

18 Your Honor, Laura Davis Jones of Pachulski Stang  
19 Ziehl & Jones on behalf of Arnold & Itkin.

20 Your Honor, thank you for giving us the time to  
21 talk with the plan proponents counsel about the issues of  
22 discovery that we have raised. Your Honor, we were able to  
23 make a little bit of progress.

24 We do have some open issues, but I think, Your  
25 Honor, what we have talked about with Ms. Posin is that she

1 would go ahead with one other matter that is on the calendar,  
2 then we would come to the issue of what is still open on the  
3 voting discovery, and then lastly we would pick-up our 3018.  
4 We do not have a resolution on that, Your Honor, so we will  
5 have to talk about that with the court. I expect that to --  
6 at least my comments on that, Your Honor, will be brief. And  
7 I would expect the argument on that could be brief.

8 THE COURT: Okay. So my understanding then is  
9 we're going to Item No. 1 on the agenda?

10 MS. POSIN: Your Honor, we had anticipated moving  
11 to the motion to quash, but we could do 1 first if the court  
12 would prefer; that is the insurance subpoena, the subpoena of  
13 the insurers.

14 THE COURT: As opposed to the Prime Clerk motion to  
15 quash?

16 MS. POSIN: Correct. I'm trying to find where it  
17 is on our -- yes, No. 3 is the debtors' motion to quash. That  
18 is the other item that is still on the calendar for today.

19 THE COURT: I thought that was bound-up in the more  
20 general voting discovery. So there have been no discussions  
21 on that one?

22 MS. POSIN: So we had a little bit of dialog with  
23 Mr. Schiavoni. That motion relates to subpoenas that were  
24 served by J&J and by the Cyprus insurers on Prime Clerk. We,  
25 obviously, had resolved our issues with J&J. We had not

1 resolved our issues with the Cyprus insurers and multiple  
2 parties joined in that motion or the opposition to that motion  
3 and in some of those subpoenas. So there is other parties that  
4 may want to have a say with respect to that particular motion.

5 We have largely resolved, as Ms. Jones noted, the  
6 Arnold & Itkin motion and we would want to take that second,  
7 if we can, and walk the court through what the open issues  
8 there are.

9 THE COURT: Okay. Let's go to the motion to quash  
10 the subpoena served on Prime Clerk.

11 MS. POSIN: Great. Thank you, Your Honor. Kim  
12 Posin of Latham & Watkins, counsel for the debtors.

13 As we just noted for the record, unfortunately, we  
14 weren't able to reach a resolution with all of the parties  
15 during the break and we do appreciate the court's time in  
16 allowing us to do that. I would characterize our resolution  
17 with Arnold & Itkin as substantial. I think Ms. Jones said  
18 partial or something, but I like to be much more optimistic.  
19 So I think we made great progress there and, again, I do thank  
20 the court for that time

21 Unfortunately, what remains before the court now is  
22 the motion to quash, the debtors' motion to quash and, again,  
23 this is subpoenas were served by Johnson & Johnson and by the  
24 Cyprus insurers on Prime Clerk. The debtors subsequently  
25 moved to quash those subpoenas. We have resolved, again, our

1 issues with Johnson & Johnson with respect to those subpoenas  
2 and the other discovery that they had propounded. Have not,  
3 however, resolved our issue with the Cyprus insurers. I do  
4 know that others joined in. I believe that Mr. Plevin emailed  
5 me during the break. I think his clients joined in and may  
6 want to speak as to this topic as well.

7 So, unfortunately, I think, there is still a --

8 MR. PLEVIN: Your Honor? I'm sorry, Kim. Your  
9 Honor, I am just scanning the Zoom pictures and I don't see  
10 any counsel for the Cyprus insurers. I have no idea whether  
11 they are on by phone or with their video off, but I just don't  
12 have -- I think Janine is coming on.

13 MS. POSIN: Ms. Panchok-Berry is on. I don't know  
14 if I see her. Oh, there is Mr. Schiavoni.

15 MS. PANCHOK-BERRY: I'm reaching out to Tank. Oh  
16 he's on. I see him.

17 THE COURT: Okay. I think we have everyone.

18 MR. PLEVIN: Okay. So, you now, the remaining  
19 issue, Your Honor, and unfortunately we kind of have to go  
20 through and set the table to explain to the court the  
21 background even though we have narrowed the issues down to  
22 this one because the scope of the subpoena that was served on  
23 Prime Clerk is very broad.

24 In the document that we filed with the court with  
25 respect, frankly, this matter and the others, the J&J letter

1 and the Arnold & Itkin motion, to the extent the court  
2 reviewed those, I know there is a lot to review, those papers  
3 expressed a myriad of reasons why we think that the discovery  
4 that is now being sought now just as to the Cyprus insurers  
5 and various joining parties is its untimely, its improper, we  
6 believe its overbroad and ultimately unduly burdensome as  
7 well.

8           Given the court's approved discovery deadlines that  
9 have been set back when we had the disclosure statement order  
10 entered on January 27th the deadline to serve written  
11 discovery was February 15th. We believe that as a result of  
12 that no additional written discovery should be permissible and  
13 we stand by that, but in any event even if the court were to  
14 determine that there was excusable neglect or cause to allow  
15 additional written discovery at this point in time we believe  
16 that the discovery that has been served on Prime Clerk is  
17 very, very overbroad.

18           We believe ultimately, we did have Prime Clerk run  
19 a few searches just to see what the magnitude of the documents  
20 were and we believe that it would be hundreds of thousands of  
21 documents, and not only is the magnitude sufficient or  
22 significant, but we also believe that because of the  
23 relationship between Prime Clerk and the debtors, Prime Clerk  
24 is a professional of the debtors with respect to their  
25 balloting responsibilities. A lot of those documents likely



1 are privileged or subject to a common interest. It doesn't  
2 make sense to make Prime Clerk or the debtors', probably both  
3 of us, review, you know, hundreds of thousands of documents  
4 just to put them onto a privilege log. So we believe that  
5 there is significant over prep here.

6 If the requesting parties here, again the Cyprus  
7 insurers, want relief from that February 15th written  
8 discovery deadline then our position is that they need to meet  
9 the standard and we don't think they have done so. To be  
10 clear --

11 THE COURT: I am not persuaded by the timeliness,  
12 the untimeliness argument. I believe certainly with respect  
13 to voting issues, this came up subsequent to February 15th, I  
14 think it's an appropriate topic. I think the debtor  
15 recognizes that because they have already worked on agreement  
16 with J&J and with Arnold & Itkin with respect to voting  
17 issues. So at least with respect to those issues I am not  
18 persuaded by the timeliness/untimeliness argument. So we will  
19 move on from that.

20 MS. POSIN: Fair enough. I will move on. Yes.  
21 Thank you.

22 I do want to be clear to the court, though, that  
23 we, the debtors, and the other plan proponents have already  
24 responded to a literal mountain of confirmation related  
25 discovery. I realize that voting is separate and distinct,

1 but I think there has been a lot of aspersions cast in some of  
2 the briefing as to, you know, a lack of transparency kind of  
3 common theme and the debtors hiding in the shadows and the  
4 like.

5           In reality we responded to over 400 requests for  
6 production, 80 interrogatories, 160 RSA's, we produced 300,000  
7 pages of documents and we have agreed to sit for 17 hours of  
8 depositions. So we are clearly not hiding behind anything.  
9 We're happy to provide relevant information. We don't want  
10 irrelevant information to be required period, but in addition  
11 there is a concern that if this could delay confirmation even  
12 further then it's already been delayed.

13           The cornerstone of the remaining requests that are  
14 before the court are really an alleged issue, again, with  
15 respect to the transparency of the solicitation process and  
16 alleged improper and unfair treatment with respect to certain  
17 master ballots. These are, sort of, amorphous issues that  
18 have been raised for all of the discovery, frankly. Like you  
19 said, Your Honor pointed out we have resolved some of those  
20 issues, thankfully, but there is still new out there. We  
21 don't think there is any evidence to suggest that there is any  
22 impropriety here or anything that is out of the ordinary or at  
23 all unusual.

24           One thing and maybe the only thing that all of the  
25 parties can agree upon is that the integrity of the voting

1 process is fundamental to plan confirmation. We absolutely  
2 agree with that and that is the reason why we ran a very clean  
3 process so we completely and strictly complied with the terms  
4 of this court's solicitation procedures order and the  
5 solicitation procedures themselves.

6           We also filed or Prime Clerk filed two  
7 declarations. There was one filed, initial one filed on April  
8 7th, a subsequent declaration filed on May 7th that provide a  
9 fulsome description of exactly how the votes on the plan were  
10 collected, how we tabulated, and how Prime Clerk dealt with  
11 all kinds of votes, many of which have been raised by the  
12 moving parties or, I guess, the opposing parties here which  
13 include things like duplicative votes, inconsistent votes,  
14 defective votes and how those were treated by Prime Clerk and  
15 the debtors pursuant to the solicitation procedures. We  
16 believe fully in compliance.

17           While the debtors and Prime Clerk had no obligation  
18 to do so we did work with the objecting parties and we  
19 ultimately agreed to provide them on a highly confidential  
20 basis with a voting summary. It was created by Prime Clerk  
21 and it lists, basically, all the information you could want  
22 other than social security numbers from the ballots. So the  
23 name of each voting party, the date that they voted, the firm  
24 that may have been responsible for the vote, whether it's a  
25 master vote or an individual vote, and whether they voted to

1 accept or reject the plan. So all of that information is  
2 already within the possession of the insurers.

3 Ultimately those declarations show that we received  
4 about 105,000 votes; however, the declarations also show that  
5 about 20,000, I think it was something like 19,600 or so of  
6 those votes were superseded by later filed ballots. So you  
7 wouldn't count those; otherwise, you would be literally  
8 duplicating your efforts and duplicating the votes.

9 As noted by certain of the requesting parties here  
10 today the initial voting declaration did have an error in it  
11 and we regret that error. It is what it is, it was  
12 typographical and it wasn't fixed in the supplemental voting  
13 declaration to make clear that about 18,000 of those votes  
14 were superseded by accepting votes by the same firm that had  
15 previously voted to reject the plan. So those superseding  
16 votes were the votes changed from a rejection to an  
17 acceptance.

18 Of the remaining votes we ended up with about 7,800  
19 defective votes and they were defective for a variety of  
20 reasons including they accepted and rejected the plan, or they  
21 didn't accept or reject the plan, or missing signature pages,  
22 and also, significantly for this group, missing social  
23 security numbers. Of these defective votes about 1,900 were  
24 comprised of inconsistent votes and what we mean by that is  
25 these are votes where more than one law firm voted on behalf

1 of a single talc claimant and inconsistently. So, you know,  
2 where two firms voted on behalf of an individual one firm  
3 voted to accept and one firm voted to reject.

4 And there is a lot -- you know, 1,900 of those  
5 ultimately and in some cases we had three, four or five firms  
6 voting on behalf of a particular plaintiff. Obviously, we  
7 couldn't count all five of those votes or two of those votes  
8 and so further investigation was required.

9 Of the remaining defective votes, again this is  
10 more applicable to Arnold & Itkin, but I just wanted to raise  
11 it for the court, is we had about 5,600 of the defective votes  
12 didn't include social security information. And of those  
13 about 3,600 rejected the plan and about 2,000 accepted the  
14 plan. So ultimately we had 78,357 votes in the final  
15 tabulation including about over 62,000 votes that accepted the  
16 plan for a total acceptance percentage of 79.83 percent.

17 So the requesting parties make allegations that the  
18 solicitation process was somehow improper as a result of the  
19 number of defective ballots, the sheer magnitude of the votes  
20 that came in and a number of other things, but there is just  
21 absolutely no evidence or factual support for any of these  
22 proposed or suggested improprieties.

23 Moreover, we don't think -- we keep hearing the  
24 term "highly unusual," "red flags," "inconsistencies." From  
25 my experience, and I am not nearly experienced as many of the

1 people on the phone call today, but these are not unusual  
2 things. You always have defective ballots. There is always  
3 ballots that are missing social security numbers where  
4 required.

5           Inconsistent ballots, especially in a mass tort  
6 situation like this one are not all that unusual. Again, that  
7 can be evidenced further by the fact that we allowed for all  
8 of these kinds of votes and we established, in fact, protocols  
9 to deal with them in the solicitation procedures that were  
10 filed last May. Nobody objected to them, at least not as to  
11 these issues, and the court ultimately entered them on January  
12 27th.

13           Again, we complied with the solicitation procedures  
14 in every way. There are a couple of particular issues I  
15 wanted to raise for the court with respect to the treatment of  
16 ballots.

17           The first is the treatment of defective ballots.  
18 So the solicitation procedures provide, and I don't think  
19 there is any dispute to this, there shouldn't be because it's  
20 in black and white on Page 15 of the solicitation procedures,  
21 that they provide that Prime Clerk has the discretion, but not  
22 the obligation to try to contact voters to cure ballot  
23 defects. That is what it says. That provision, to my  
24 recollection, was never objected to by any parties and  
25 ultimately became part of the procedures. Exercising this

1 discretion Prime Clerk determined not to seek to resolve those  
2 defects as, frankly, is very typical in the ordinary course of  
3 Prime Clerk's engagement as a balloting agent.

4           While the requesting parties make it seem like  
5 these votes were not counted for an improper purpose that's  
6 simply not the case. There were lots of reasons why  
7 ultimately the votes were not included. One is there was  
8 discretion and it was appropriately exercised.

9           The second is there were 8,000 defective votes and  
10 while mainly Arnold & Itkin, you know, really focused on the  
11 social security number defects, which is less than 8,000, this  
12 is not a situation where we would only go out to the folks  
13 that submitted ballots that are missing social security  
14 numbers and try to cure those defects, but ignore all the  
15 other defects.

16           If we were going to try to resolve defects we would  
17 try to resolve all of them that only seems fair and even-  
18 handed. I think there were 70 law firms that submitted master  
19 ballots that had defective votes and that does not include a  
20 number of individual voting parties that we would have to  
21 reach out to try to resolve those defects.

22           Third, with respect to the social security number  
23 defect, again, there were 3,600 votes to reject that were  
24 missing social security information and 2,000 to accept.  
25 Ultimately if you were to allow all of those in or you were to

1 allow all of those to get stored it wouldn't change the votes.  
2 So we think this would be a pretty time consuming and  
3 expensive exercise to potentially make the vote closer.

4           Finally, there are multiple references in the  
5 solicitation procedures, and the order, and the ballots, and  
6 the voting instructions for the ballots, and the directives,  
7 etc., that make it abundantly clear and (indiscernible) I  
8 think she dropped for another call, but we had extensive  
9 discussions, her and I, about these provisions and she was  
10 adamant that we make it very clear that the social security  
11 number information was required to the extent somebody has a  
12 social security number. Obviously, if you don't have one you  
13 could not provide it, but we spent a lot of time making sure  
14 that was crystal clear. I don't think there is any dispute to  
15 that.

16           It's not credible, from my perspective, that -- so  
17 the firms that have argued this point have raised or the  
18 objecting parties have raised is that Prime Clerk should have  
19 reached out to these parties with the defective ballots and  
20 asked them to please comply. My response to that is I find it  
21 very difficult to believe that these very sophisticated  
22 parties, these are the master ballot submitters, didn't know  
23 there was a requirement to include a social security number  
24 and if they did know they had ten months to provide it, right.  
25 The original motion and plan were filed back in May,



1 surprisingly in 2020, and people had, you know, ten months to  
2 gather that information.

3           So I find it hard to believe that if Prime Clerk  
4 had reached out to them they would miraculously be able to  
5 produce that in a moment's notice. Mr. Itkin, by the way, at  
6 his deposition did testify to that that he was aware of that  
7 requirement. And when we asked him why he didn't include it  
8 for 1,800 of his clients his response was that he was not able  
9 to respond due to privilege, but he did say that it was  
10 probably the case that they didn't have social security  
11 numbers for all their clients.

12           That is the social security number issue and the  
13 defective ballots. With respect to the treatment of ballots  
14 that were filed after March 25th, the March 25th voting  
15 deadline, this is a big issue for all the parties and I  
16 realize that we're kind of down to a narrow group, but for  
17 those who are continuing to object or to join in other parties  
18 objections.

19           As reported in the voting declaration the plan  
20 proponents permitted all votes that were received before April  
21 7th to be included. Whether they were in excess or they were  
22 to reject we received a couple of requests for additional  
23 time. We did not inquire at the time as to whether those were  
24 to accept to reject votes. We gave everybody the same  
25 opportunity and ultimately we ended up with 3,120 with one

1 firm voting late. It was a few minutes late, but a deadline  
2 is a deadline. That was one firm that voted 3,120 reject  
3 votes and the rest were acceptances, and that was 18,500  
4 acceptances.

5           Eight of the -- so there is nine total law firms  
6 that submitted late master ballots, meaning after the four  
7 o'clock p.m. Eastern deadline on March 25th. Eight of those  
8 law firms submitted their late ballots within one day. So  
9 this is not a situation where we gave people months and months  
10 and months to think about these things, they had one day or  
11 less than one day.

12           What really people have been focusing on is the one  
13 law firm, seven, and I don't know his counsel was supposed to  
14 be on today, I don't know if he is or not, but they submitted  
15 15,719 votes accepting the plan on April 6th. They had  
16 previously voted to reject the plan on March 25th, the voting  
17 deadline.

18           So this is really the focus of the massive -- most  
19 of the discovery really focused on this issue why was Mr.  
20 Bevan and his firm given more time, what was he given in  
21 exchange for, you know, this change of vote. And while I  
22 don't believe Mr. Bevan is on the phone today he did submit a  
23 declaration, for what it's worth, in connection with a  
24 separate motion that we will be dealing with in a moment, the  
25 3018 motion, where he describes the reason for his vote

1 change.

2 Similarly, one of the other law firms that changed  
3 their master ballot votes to accepting votes after March 25th,  
4 Williams Hart, they had filed a separate objection to the 3018  
5 motion expressing continued support for our plan.

6 So, Your Honor, I apologize for the lengthy  
7 background, but I wanted to make sure the court understands,  
8 and we can kind of set the table about this process, it wasn't  
9 done with any nefarious purpose. It was completely even  
10 handed. We were respectful, and honest, and truthful with  
11 every voting party. We want to make sure the court  
12 understands that.

13 So with that backdrop let's take a look at the  
14 actual requests that Mr. Schiavoni has served on Prime Clerk.  
15 If you look at the request they're very, very broad. They,  
16 essentially, request all documents, and this is just directed  
17 at Prime Clerk, so documents, obviously, in their possession  
18 that relate to the plan, solicitation of the plan, balloting,  
19 voting, the tabulation of votes, ballots, data bases of  
20 claimants, inquiries regarding all of those things, all client  
21 lists that were provided by any law firm that submitted a  
22 master ballot and all communications from any claimant in  
23 connection with the plan.

24 It's very, very broad and, you know, Prime Clerk is  
25 not only, as the court is aware, our balloting agent, they're

1 also our claims agent. So if you're asking for any  
2 communication you've had with any talc claimant in the past  
3 two and a half years it's a lot, it's a lot for Prime Clerk to  
4 have to review. Some of that will be privileged. Obviously  
5 not with claimants, but to the extent that there are  
6 communications with Latham we've spent a lot of time with our  
7 claims agent making sure that they had solicitation correct,  
8 making sure that the worldwide publication program that we put  
9 together, you know, went off without a hitch, etc. So they  
10 are very, very broad.

11           What it comes down to is what do they really want.  
12 What do they really need here. They don't need all of that  
13 from our perspective --

14           (Audio interruption)

15           MS. POSIN: I think we can really focus on the two  
16 issues I mentioned before. One is the social security and the  
17 defective votes issue. From our perspective there is no  
18 further discovery that should (indiscernible) point. It was  
19 considered discretionary. Nobody ever objected to Prime Clerk  
20 having that discretion. They exercised that discretion  
21 appropriately. There is really nothing else with respect to  
22 discovery that should be permitted on that topic.

23           Next, a lot of the parties have objected to the  
24 inclusion of any ballots. And we're going to get to the 3018  
25 motion in a moment. They were filed after the March 25th

1 voting deadline; however, nobody argues that we didn't have  
2 the ability. So under the plan it is -- sorry, the  
3 solicitation procedures, it is very clear that the debtors  
4 with the consent of the plan proponents may extend the voting  
5 deadline. There is no dispute about that and that is exactly  
6 what we did.

7           Again, we were even handed. We extended it for  
8 everybody who asked, whether they were going to accept our  
9 plan, or reject our plan, or hadn't decided. So there is no  
10 evidence to support that there was some nefarious intent here,  
11 that there was some deal we were working out, or we were  
12 trying to pay people up. There is no evidence of any of that.  
13 It didn't happen.

14           And we had the ability. Again, nobody argues that  
15 we didn't have the ability to extend that voting deadline. So  
16 what we believe is that the information in the discovery that  
17 we have agreed to with Johnson & Johnson on these topics which  
18 include all communications between Prime Clerk and, basically,  
19 all of the late voting parties which would include the three  
20 changed votes of the parties will be produced with certain --  
21 I think it said January 27th to May 7th.

22           So, essentially, the date that the solicitation  
23 order was entered to May 7th which is the date the final Prime  
24 Clerk declaration was filed. so for that scope of time any  
25 communication between Prime Clerk and these folks with the

1 domains that we laid out will be produced with a search term  
2 limitation of Imerys because Prime Clerk, obviously, has lots  
3 of other cases and some of these folks could be involved in  
4 those other cases, obviously, not responsive.

5           So we believe that what we have agreed to with J&J  
6 and a couple of additional things that you will hear from Ms.  
7 Davis -- sorry, Ms. Jones in a moment that we have agreed to  
8 with Arnold & Itkin we believe are more than sufficient and as  
9 we noted at the outset of this hearing we were actually happy  
10 to provide whatever it is we end up providing to J&J, and to  
11 Arnold & Itkin, to all the other parties. So we believe that  
12 that fully and completely should resolve all of the requests  
13 that Mr. Schiavoni has served on Prime Clerk.

14           I did want to reference, though, Your Honor, that  
15 the issue we started with at the outset of this case, Mr.  
16 Schiavoni talked about, and this is his discovery is very  
17 broad, as I just mentioned to the court. It is, obviously,  
18 much broader then what we have agreed to produce to Johnson &  
19 Johnson and to Arnold & Itkin.

20           One of the things he raises is this letter point.  
21 I did want to raise it to the court. It is actually in the  
22 solicitation procedures and this is at Page 10, Docket No.  
23 2863-1. What it says is this relates to the directive, so you  
24 may recall that we had this very, I thought, creative way of  
25 insuring that all of the plaintiff law firms are represented

1 in large numbers of talc claimants could make a decision as to  
2 whether they wanted or had the ability to vote on behalf of  
3 their constituents or they preferred that Prime Clerk sent  
4 direct solicitation to those folks.

5           So we gave them options. We said you can submit a  
6 master ballot, you can ask -- you know, you can submit  
7 individual ballots or your clients can and you can do that  
8 directly like we will give you the ballots and you can send  
9 them off to your clients or you can do that indirectly which  
10 means you gave us your clients' addresses and we will send  
11 them individual ballots.

12           So with respect to that, Your Honor, this is B3 on  
13 Page 10, the procedures provide that a firm, again, one of the  
14 law firms that is submitting a master ballot, may elect to  
15 include a letter or other communication from the firm to its  
16 clients with the solicitation packages. So I believe this is  
17 the letter and Mr. Schiavoni will certainly let me know if I  
18 am incorrect.

19           I think this is a letter that he is referring to  
20 and I will proffer to the court that there were a few votes,  
21 they were very limited, but there were a few of them and, in  
22 fact, one of them was Arnold & Itkin. So I will let Ms. Jones  
23 or Mr. Morris, if they choose to, respond as to what they  
24 think of those letters. We don't think they're relevant to  
25 anything.

1           Whether or not a -- for one thing they may be  
2 privilege and that is not my privilege to hold, but I  
3 certainly wouldn't want to breach anyone else's privilege, but  
4 we don't understand the relevance behind if some law firm  
5 wants to send a cover note to its constituents they would be  
6 able to do that anyway, right. We can't get in the middle of  
7 an attorney/client communication. So we don't think that  
8 these are relevant to anything. They don't relate,  
9 necessarily, to late filed ballots or to people who changed  
10 their vote; they're just a couple of people who decided to  
11 take us up on this offer and ask Prime Clerk to send out these  
12 letters.

13           So I know Mr. Schiavoni over the course of the  
14 hearing has been asking me to agree to briefing because I know  
15 at the outset of this hearing the court had mentioned that  
16 (indiscernible) briefing on this. I think it's an interesting  
17 issue. I understand. But it is our position, you know, the  
18 briefing may not be necessary because I don't think it's  
19 relevant, to begin with, this stuff anyway; although,  
20 intellectually interesting.

21           Mr. Schiavoni has asked for a privilege log and I  
22 don't understand the relevance of that either. I will  
23 represent to the court that my understanding is its about ten  
24 law firms that provided these letters to Prime Clerk. We  
25 could produce them if the court determines there is not a



1 privilege issue and that they are relevant to something. I  
2 don't understand what they are relevant to. So that is why we  
3 have been a little bit confused by that request.

4           So, essentially, Your Honor, just to wrap-up we  
5 think that the information that we already agreed to provide  
6 to the other parties is more than sufficient here and should  
7 be completely satisfactory and should be able to address the  
8 issues that Mr. Schiavoni has raised.

9           Thank you, Your Honor.

10          THE COURT: Thank you.

11          I don't know if anyone else chimed in on the side  
12 of the debtors before I go to Mr. Schiavoni.

13          (No verbal response)

14          THE COURT: Mr. Schiavoni?

15          MR. SCHIAVONI: Your Honor, you heard an enormous  
16 number of factual assertions about what is normal, what was  
17 done, what the intent was, what -- how the parties, in fact,  
18 acted. None of that, of course, is supported by evidence  
19 here. The one piece of evidence that was submitted on these  
20 motions was Mr. Bevan's declaration. Mr. Bevan's declaration  
21 was not moved into evidence. Immediately after Mr. Bevan's  
22 declaration was filed we contacted Mr. Bevan's office to ask  
23 for his deposition.

24          We asked for copies of the documents referenced in  
25 Mr. Bevan's declaration, most notably the letter that he says

1 that he got that somehow caused him to change his vote. We  
2 were told that Mr. Bevan is very busy, he's the only -- the  
3 only time he had available was mid-day on Father's Day. Then  
4 when we said we would change our plans he said that he could  
5 only do it for 50 minutes on that hour in the middle of the  
6 day on Sunday.

7           There is something not right about that. There is  
8 something not right about the fact that the very documents he  
9 refers to in his own declaration aren't there, but there are  
10 much more fundamental problems here and they go to Mr. Bevan  
11 and they go to some of the others.

12           Mr. Bevan, if you look at who his clients are on  
13 the vote and you look at how he voted the same people in the  
14 Garlock case, you see that majority of his claimants are  
15 unimpaired claimants. In other words, these are claimants who  
16 don't have compensable claims in this bankruptcy so that what  
17 we have, if we only focus on him, is someone who voted a large  
18 number of folks who don't have compensable claims he voted no,  
19 which one might make sense I suppose. Then he was convinced  
20 to vote the same number of large number of people who don't  
21 have compensable claims under the plan yes.

22           It's like there is something not right about that  
23 and he's -- I think when Your Honor looks, when you get into  
24 the rest of these ballots and when you get to confirmation  
25 evidence you're going to find a very significant number of the

1   balloted claims that don't have compensable claims. You will  
2   see that that is evidenced --

3               THE COURT: Let me, Mr. Schiavoni, parse this out.  
4   So, first of all, I thought Mr. Bevan was going to be the  
5   subject of discovery, and you're going to get his deposition,  
6   and you're going to get documents. So at least that is how my  
7   notes read that he is somebody who changed -- and that is what  
8   I just understood Ms. Posin to say, he is somebody who changed  
9   the votes for his clients, all the parties who filed -- whose  
10   votes were accepted late are going to be subject to discovery.  
11   So you are going to get Mr. Bevan, that's my understanding.

12              MR. SCHIAVONI: Right. Your Honor, I'm sorry if I  
13   spent time even on this, but I was addressing just simply  
14   first the issue of whether there's sufficient evidence here to  
15   indicate that the discovery sought is likely to lead or could  
16   lead to admissible evidence and there is.

17              So going just to the other issue, which I think we  
18   could have saved a huge amount of time on was I, obviously,  
19   did not see what J&J agreed to beforehand. It was helpful to  
20   see that, that's very helpful and significantly narrowing our  
21   request. I think we just come down to just this is all we  
22   want in addition to -- and the first item here I'm not sure  
23   whether it's even covered by J&J, but it's like we would like  
24   the deposition of Prime Clerk. I think that is being offered.  
25   I am not certain, but we would like that.

1           Then the only other two things we want is to the  
2 extent the solicitation packages included as part of the  
3 package documents authored by the claimants, we would ask for  
4 those. There is no burden on that. There is only ten of  
5 them. Okay. If there is briefing required on that we can  
6 brief it, but we're also prepared to limit that to those firms  
7 that changed their votes. So that would be even more limited  
8 here to the extent they had things in the package that would  
9 be something short of ten, okay.

10           The other thing we would ask for is just copies of  
11 the master ballots themselves. The master ballots will, in  
12 fact, verify that who voted and when, and that they, in fact,  
13 had authority to vote those claims. There should be no burden  
14 on producing the master ballots. We pursued this from a  
15 solicitation agent before. They have a very organized way to  
16 keep the ballots all in, sort of, one set of binders or  
17 folders, you know, or electronic files now.

18           It should be very straight-forward to produce the  
19 actual master ballots. That is all we want in addition to  
20 just joining in the discovery from J&J and Arnold & Itkin  
21 itself.

22           THE COURT: Okay. So let me hear a response, Ms.  
23 Posin, to those three requests.

24           MS. POSIN: So I only got two, Your Honor. So I'm  
25 not sure what the third one is. Let me know which one I

1 missed.

2           So with respect to the ten letters that went out  
3 none of them were sent out by people who changed their votes.  
4 So maybe that resolves the issue. I think that is what Mr.  
5 Schiavoni just said.

6           With respect to the master ballots, so multiple  
7 people asked for the master ballots. There is a couple issues  
8 with that. There is a specific provision, I probably won't be  
9 able to put my hands on it quickly, but in the solicitation  
10 procedures it says that Prime Clerk cannot provide those.  
11 They're confidential. I mean I can see why they can't. So  
12 they're not permitted to do that.

13           With respect to the master ballots this was the  
14 whole issue. We were originally, J&J and other parties said  
15 we want the ballots and we said, look, the problem with giving  
16 you 75,000 ballots is we have to go through and redact every  
17 social security number. Its personally identifiable  
18 information. What if we give you the voting data base that  
19 has all of that information in it, when they voted, who they  
20 voted on behalf of. It has the master ballot information.  
21 All the information that Mr. Schiavoni is looking for. The  
22 only thing it doesn't have is the social security numbers.

23           So he already has all the information. I don't  
24 understand why the additional paper that says master ballots  
25 that we would have to redact would be helpful, or necessary,

1 or appropriate.

2 THE COURT: How many master ballots are there?

3 MS. POSIN: I don't know off the top of my head,  
4 but certainly more than 100. There are master ballots where  
5 somebody submitted three votes. There are some where there  
6 are 17,000 votes and then there's some where there is three,  
7 eight, five, seven, ten. So there is a lot of them and some  
8 of them are very small numbers.

9 THE COURT: And do we not have a protective order  
10 in this case that would permit parties to get confidential  
11 information including social security numbers?

12 MS. POSIN: We do have a protective order. I think  
13 we have been very sensitive to social security numbers just  
14 because, you know, it's us or Prime Clerk kind of putting  
15 their neck out and saying here I'm giving your social security  
16 numbers to all these people that have signed the paper. I  
17 don't know why it's necessary. I don't -- if that is what Mr.  
18 Schiavoni is asking for, he wants those social security  
19 numbers we can talk about that. I don't know why they're  
20 relevant. We could maybe provide the last four digits or  
21 something like that, but that is the concern.

22 MR. SCHIAVONI: We can go with the last four  
23 digits, Your Honor. That would work.

24 MS. POSIN: I think I'm getting a note her that  
25 that's already included in what we produced. Somebody can let

1 me know if that is incorrect, but I believe that the  
2 spreadsheet that Prime Clerk provided to all the objecting  
3 parties does, in fact, include the last four digits of social  
4 security numbers. So maybe you already have -- Mr. Schiavoni  
5 already has what he needs.

6 THE COURT: Okay. Let me ask --

7 MR. SCHIAVONI: Well, what --

8 THE COURT: -- this, what about the deposition of  
9 Prime Clerk. My understanding is that that's already agreed  
10 to.

11 MS. POSIN: That's correct. I will say I also  
12 heard a lot about Mr. Bevan at the outset. Yes, Your Honor,  
13 we are working with Prime Clerk, as the debtors' professional,  
14 and they will sit for a deposition. We have no control over  
15 Mr. Bevan, obviously, or any of the late voting parties. You  
16 know, we will not object. What we agreed to with J&J is we  
17 will not object to them noticing those depositions or serving  
18 limited discovery on them with respect to the voting process.  
19 So we would, obviously, extend the same to Mr. Schiavoni.

20 THE COURT: Mr. Bevan submitted a declaration. I  
21 don't see how you get to submit a declaration and not submit  
22 yourself to a deposition. So if there is an issue parties can  
23 come back to me, but I do understand that the debtors don't  
24 control Mr. Bevan.

25 So my understanding then of where we are is that

1 the only thing remaining is copies of the master ballots  
2 because deposition of Prime Clerk that is going to happen.  
3 The solicitation packages that included additional letter none  
4 of them were from parties who changed a vote. So we have  
5 copies of the master ballots.

6 Mr. Schiavoni, why do you need the master ballots  
7 themselves if you have all the information in the spreadsheet,  
8 I assume, Excel spreadsheet that was sent -- that is available  
9 from Prime Clerk.

10 MR. SCHIAVONI: The master ballot, Your Honor, is  
11 essential because it contains the -- I forget the rule number.  
12 I should be an authority on it at this point, but for the  
13 signature that there's actual authority to vote on behalf of  
14 these folks, the folks that are being voted.

15 So we will know when we look at them, you know, but  
16 I'm guessing here the vast majority of the vote here was  
17 delivered by lawyers signing on behalf of large inventors of  
18 individual claimants and the verification that they, in fact,  
19 have individualized authority to vote for them. It's supposed  
20 to be on the master ballot.

21 MS. POSIN: Your Honor, if I may respond to that. I  
22 think that is absolutely correct. They had to check a box and  
23 Prime Clerk would not have permitted ballots, they would be  
24 deemed defective, if somebody did not check that box saying  
25 I'm an authorized -- so they had to say I'm an authorized



1 representative of this claimant and that claimant has a claim.  
2 So both of those things each of the law firms had to check  
3 that box and if they didn't then those would be defective and  
4 they would not be -- it would be included in the spreadsheet  
5 that we provided.

6 THE COURT: So all that you would be seeing, Mr.  
7 Schiavoni, is a check of a box and somebody's signature on it?

8 MR. SCHIAVONI: Your Honor, there is another case  
9 in the District where the signatures and the box checking, you  
10 know, led to significant problems about whether those  
11 signatures were actually of the people who were delivering  
12 them and not aggregators involved in collecting these folks or  
13 third parties with interest in the claims.

14 So I do think those signatures are not just  
15 perfunctory anymore in these kinds of cases. I think they  
16 bear some significance and if we could have them at an  
17 absolute minimum to the claimants whose votes were changed I  
18 would ask for those. I don't think there is any real burden  
19 in verifying a larger set of those here since we're talking  
20 about a list of 100 or less, but at an absolute minimum I'd  
21 ask for the ones that changed their votes.

22 THE COURT: Okay. I'll permit the ones who changed  
23 the votes. You will have to redact if they need to be  
24 redacted and I'll let the parties talk about whether there is  
25 anything additional on that such as master ballots where

1 people who voted more than X thousand, you know.

2 MS. NORMAN: Your Honor, this is Lisa Norman from  
3 Andrews Myers representing the Williams Hart Plaintiffs.

4 My only concern with regard to the master ballots  
5 would echo the debtors regarding the social security numbers.  
6 I don't think there is a problem with the initial pages that  
7 identify who is signing on behalf of and have the authority to  
8 submit the ballot or even the names of who is on the ballot  
9 because, quite frankly, the names are going to match-up with  
10 the 2019 statement names anyway that everyone already has.

11 The social security numbers we would be especially  
12 sensitive to that information being provided. We would want  
13 that redacted. And I don't see why anyone would need that  
14 particularly when they can compare the 2019 statements to the  
15 names on the master ballot and see that everything matches up.  
16 So I don't see a need to reveal our personal injury clients  
17 social security numbers, even the last four digits.

18 MR. SCHIAVONI: We just need the last four digits.  
19 The last four digits are essential to identify who they are.

20 MS. NORMAN: But the court has those already. The  
21 court already has the last four digits of the social security  
22 numbers in the 2019 statements that were filed under seal. I  
23 can see why the court would need to see those. I do not see  
24 why any attorneys would need to see those.

25 MR. SCHIAVONI: If the court -- well here is the

1 problem, Judge, it's like you may have it, but it might as  
2 well just be buried ten feet underground.

3 THE COURT: Might as well be because I am not going  
4 to do the comparison. If someone is suggesting that I'm going  
5 to do the comparison I'm not going to do the comparison, but I  
6 guess what I still want to know is, is, Mr. Schiavoni, what is  
7 the -- you're contention here is that some of the plaintiffs'  
8 law firms that signed the master ballots and checked the box  
9 are not who they say they are or didn't have authority or  
10 which?

11 MR. SCHIAVONI: Well first of all, Judge, one thing  
12 is that I think large numbers of these folks are going to  
13 show-up with not having compensable claims under the plan.  
14 That is one thing. And we need the last four socials to run  
15 that down.

16 The other thing is it seems like it should be  
17 uncontroversial, but like the master ballot is like the proof  
18 of claim signature page. It's like it is the "evidence" of  
19 the vote. It's not something that this balloting agent who  
20 accepts documents from the claimants, like can generate on its  
21 own. This is the vote. This is the proof of the vote.

22 So I don't -- there is not many of them. It's not  
23 burdensome to produce 100 documents or certainly not  
24 burdensome to produce a subset of them. I mean to have to  
25 redact, you know, it's just running a redaction line down and

1 cutting the socials in half so you just have the last four  
2 numbers. It's not a big issue to do this.

3 MS. POSIN: Your Honor, what I would suggest --

4 THE COURT: Go ahead.

5 MS. POSIN: Thank you. Kim Posin, again, for the  
6 debtor.

7 One (indiscernible) I had, and my suggestion will  
8 not be for the court to do the review by any means, but he  
9 already -- Mr. Schiavoni and the other parties already have  
10 this information in the spreadsheet that we provided. They  
11 already know who Mr. Bevan voted for. They have -- he has the  
12 last four digits of each of their social security numbers to  
13 the extent they provided them. What if we just provided the  
14 master ballot without the client list because that information  
15 he already has. If he just wants the signatures and to  
16 understand who actually signed for these three parties that  
17 seems reasonable and I think we could certainly work with  
18 Prime Clerk to provide that.

19 MR. SCHIAVONI: Why would -- it's like this, the  
20 ballot is the evidence of the vote. Why would we be redacting  
21 who they are voting on behalf of and signing for.

22 THE COURT: I guess you already have that  
23 information. I assume the spreadsheet would say Bevan and  
24 then it would have -- it would list 3,000 clients. Then it  
25 would say some other law firm and list another 5,000 clients.

1 So you have that information.

2 Here is what we're going to do. The debtors are  
3 going to provide or Prime Clerk, whomever is going to provide  
4 Mr. Schiavoni with the master ballot itself with the signature  
5 page on it, whatever it is, however many pages that master  
6 ballot is with the check boxes and the signature and all of  
7 that. Then once that is received, Mr. Schiavoni, if you need  
8 something other than that then I will hear from you. If there  
9 is something when you get that that suggests you need  
10 something further then I will hear from you again on that.

11 I think he is entitled to the master ballot front  
12 sheets, if you will, and all the other information, it's my  
13 understanding, that is in the Excel spreadsheet.

14 MR. SCHIAVONI: Thank you, Your Honor.

15 MS. POSIN: We can work with Prime Clerk on that,  
16 Your Honor. Thank you.

17 MR. TSEKERIDES: Your Honor, Ted Tsekerides.

18 I just wanted to point out one thing. Even though  
19 we did work out a deal what we're not waiving is at some point  
20 at confirmation the debtors is going to have to put on  
21 evidence and, you know, summaries aren't evidence. Rule 1006  
22 says you actually have to have things that I can review.

23 So, you know, even though we have an agreement on  
24 discovery we're not waiving any rights on evidentiary  
25 submissions down the road. So I just put that out there for

1 folks to remember that there is a rule on summaries and we're  
2 going to reserve all our rights on that.

3 THE COURT: Okay. Everybody is reserving all their  
4 rights.

5 MS. POSIN: Yes, Your Honor.

6 THE COURT: Anything further then in terms of  
7 anyone who joined into the deposition requests?

8 (No verbal response)

9 THE COURT: Okay. I don't hear anyone. So that  
10 one is resolved.

11 MS. POSIN: Your Honor, I think we have two more  
12 items on the docket. One is the 3018 motion -- actually,  
13 excuse me, let's go back to, if it's okay with the court, to  
14 the Arnold & Itkin motion. We were going to put on the record  
15 the resolution and the open issues with respect to the Arnold  
16 & Itkin motion if that is okay with the court.

17 THE COURT: Yes.

18 MR. MORRIS: Good afternoon, Your Honor. John  
19 Morris, Pachulski Stang Ziehl & Jones for Arnold & Itkin.

20 Can you hear me okay?

21 THE COURT: I can.

22 MR. MORRIS: Your Honor, I, on behalf of Arnold &  
23 Itkin and Pachulski Stang do appreciate the court's time and  
24 allowance to let us work through some of these issues. We  
25 have done that successfully. I don't want to argue the

1 entirety of our motion at this point other than to point out,  
2 just to make a couple of observations.

3 First, I don't think there is any question, at  
4 least in our mind, that the motion was brought for all of the  
5 proper purposes. Ms. Posin takes issue with the concept of  
6 red flags, but I think there were a whole host of red flags  
7 that prompted this motion and, frankly, entitle us and the  
8 other parties to discovery here.

9 I heard from the debtors that everything is fine,  
10 and everything is normal, and there is nothing unusual here,  
11 and that they're fully compliant with the solicitation  
12 procedures and they're entitled to that view, Your Honor, but  
13 I will tell you just in preparing for today's hearing, as I  
14 was reading the Bevan and the Williams Hart oppositions to our  
15 motion today, yet another new issue sprung up in my mind that  
16 I think really calls into question the legitimacy of this vote  
17 and that is we've heard from the plan proponents that they  
18 have the full authority under the solicitation procedures to  
19 extend the voting deadline. In fact, at least with respect to  
20 Williams Hart and Bevan that is not what happened. What  
21 happened was they didn't extend the voting deadline, they  
22 reopened the voting.

23 If you just look at Paragraphs 7 and 8 of the  
24 Williams Hart opposition that is filed at Docket 3688, for  
25 example, they say that they timely voted no and then I'm

1 quoting from their document. Subsequent to the expiration of  
2 the voting deadline the deadline was extended. So I would say,  
3 Your Honor, if a claimant came to the court and said I  
4 understand the bar date passed last week, but can I extend the  
5 voting deadline you would say, no, I can't extend the voting  
6 deadline, but you can make a motion under an excusable neglect  
7 standard to have your late claim validated, right, or allowed.

8           So what happened here for both Bevan and Williams  
9 Hart, and it's their words, it's not ours, it's their facts,  
10 it's not my argument, the deadline passed. They voted no.  
11 The plan proponents lost and it was subsequent to the voting  
12 deadline that conversations took place and the votes changed.  
13 That is why we want discovery, but I don't think that the  
14 voting -- that the solicitation procedures permit that to  
15 extend the deadline after the deadline has passed. That is  
16 for another day, but I'm just raising the point, Your Honor,  
17 to say there is a lot here that needs to be investigated.

18           With that I want to focus on the areas of agreement  
19 and the areas of disagreement that remain. We do appreciate  
20 the work that Johnson & Johnson and the debtors did. We did  
21 our best to review it under some time constraints and I'm just  
22 going to take these issues in order.

23           As we understand it with respect to third parties  
24 the plan proponents don't speak on their behalf. They are not  
25 able to bind them, but the agreement is that they are not



1 going to object to the Arnold & Itkin or anybody else's  
2 attempts to take discovery from Bevan, Williams Hart and  
3 Trammell.

4           There are two that Arnold & Itkin wants to add to  
5 that list. Steve Baron in his individual capacity. Mr. Baron  
6 represents certain claimants including, at least, one who sits  
7 on the TCC. Chris Placatella [phonetic], if I'm pronouncing  
8 it correctly, if not I apologize, who is also a lawyer who  
9 represents a TCC member.

10           We had sought Mr. Baron's discovery from Mr. Baron  
11 in our initial motion. Mr. Placatella is someone who we  
12 hadn't' raised until today, admittedly, but the reason that we  
13 hadn't raised his name before is because we were unaware of  
14 his involvement in these issues until we got Mr. Bevan's  
15 declaration. And you will see both Mr. Baron and Mr.  
16 Placatella referenced in Paragraph 5 of Mr. Bevan's  
17 declaration. And in Paragraph 5 Mr. Bevan says voting no he  
18 spoke with those two individuals and, I guess, he got comfort  
19 and then he changed his vote.

20           So I think the plan proponents are okay with us  
21 seeking discovery from those two individuals, but I just  
22 wanted to add those to the list of folks from whom Arnold &  
23 Itkin, at least intends to seek discovery. So that is issue  
24 number one.

25           Issue number two relates to the time that is being

1 provided for the inquiring parties to pursue the voting and  
2 solicitation discovery. Right, there are three plan  
3 proponents. The agreement with Johnson & Johnson is that the  
4 TCC would extend from 12 hours to 13 hours the total time  
5 available to take discovery. There is no extension of time at  
6 all for the debtors or for the future claims rep. So that  
7 between the three plan proponents all inquiring parties have  
8 been given a grand total of one hour of additional time to  
9 pursue inquiry into voting and solicitation issues.

10           Given the number of parties who want to inquire  
11 Arnold & Itkin does not believe that is sufficient. We had  
12 asked the TCC to add not one hour, but three. We were  
13 prepared to compromise at two, but they wouldn't do that. I  
14 really do regret, Your Honor, bringing to the court a request  
15 for basically one additional hour from each of the three plan  
16 proponents, but I feel like we're carrying the burden here not  
17 just for Arnold & Itkin, but for all of the folks who want to  
18 inquire. I think giving one additional hour for each of the  
19 three plan proponents to cover the voting and solicitation is  
20 fair and reasonable. So that is the second issue.

21           I would also point out that Mr. Baron is going to  
22 be the 30(b)(6) witness for the TCC and we have absolutely no  
23 objection to that, but that is something that wasn't -- the  
24 deposition of Mr. Baron in his individual capacity was not  
25 part of the Johnson & Johnson stipulation. So I think that

1 that is simply another reason why we should get not one, but  
2 two additional hours on the TCC side. That would cover both,  
3 from Arnold & Itkin's perspective anyway, Mr. Baron both as  
4 the 30(b)(6) witness as well as the totality of his testimony  
5 in his individual capacity.

6           The third issue, Your Honor, and it's nothing that  
7 we're asking the court to decide today, but it's an  
8 observation that we feel would be helpful to put on the record  
9 and that is we're supposed to have the deposition tomorrow and  
10 Thursday of the future claims representative. Obviously, we  
11 haven't gotten any documents from them on this topic. We're  
12 asking the court to add an hour to the allotted time for the  
13 future claims rep and I just want to make clear that if we're  
14 going to go forward tomorrow and Thursday with that deposition  
15 we are going to -- we are going to specifically request that  
16 we have the opportunity to recall the 30(b)(6) witness or the  
17 future claims rep because we are just not going to be prepared  
18 to address these issues this week.

19           The next one is, again, in the nature of a  
20 reservation of rights. Currently there is a July 23rd  
21 discovery deadline and Arnold & Itkin has made clear to the  
22 plan proponents that we're not seeking to adjust that  
23 deadline, but we are mindful of the fact that it's now June  
24 22nd and we're looking to complete all of this discovery, this  
25 additional discovery in just one month and that would require

1 the service of subpoenas, the production of documents and the  
2 taking of a number of additional depositions, third-party  
3 depositions.

4           What we had suggested to the plan proponents is  
5 that we agreed to extend the deadline not for the plan  
6 proponents, not for any purpose other than for making sure  
7 that we have sufficient time to complete the third-party  
8 discovery on voting and solicitation issues.

9           I think the suggestion was made by the plan  
10 proponents that we don't need to take that step today, that we  
11 would work cooperatively in the future if it came up, but I  
12 just want to alert the court that that issue is out there. It  
13 makes sense to us to simply extend the deadline by two or  
14 three weeks to take Bevan, Hart, Baron, Placatella and  
15 Trammell because it won't impact the rest of the plan  
16 discovery, but we couldn't reach an agreement on that point.  
17 So Arnold & Itkin simply reserves its right to seek additional  
18 time if necessary because it's only 30 days away.

19           The next issue, again, I think is -- I would  
20 actually ask the court for guidance, if it's possible, I don't  
21 think it's been briefed here, but the issue of Prime Clerk who  
22 has been the subject of discussion. Initially we were told  
23 that all communications between the plan proponents and Prime  
24 Clerk would be subject to privilege. I think we heard  
25 something a little bit different when we spoke to the plan

1 proponents just prior to getting on the call and it gave us  
2 some comfort; that is the plan proponents and Johnson &  
3 Johnson had identified some specific areas of inquiry  
4 including late voting, voting changes.

5 I don't have the list in front of me right now. I  
6 think what I was told, and I would ask for confirmation from  
7 the plan proponents, is that they're prepared to give the  
8 communications between the plan proponents and Prime Clerk  
9 that address those very specific topics that were agreed upon  
10 with Johnson & Johnson and as will be supplemented in a moment  
11 by me.

12 To the extent that there are any communications  
13 between plan proponents and Prime Clerk that deal with these  
14 issues that the plan proponents nevertheless contend are  
15 privileged they will specifically log those on a privilege  
16 log, not a categorical privilege log, but an actual because we  
17 can't be talking about a whole lot of communications here,  
18 right. Dozens, maybe. It would shock me if there were  
19 hundreds of communications on these topics. So I don't think  
20 it's terribly burdensome and I believe that we have the  
21 agreement of the plan proponents to specifically log any  
22 communications that they're withholding on privilege grounds.

23 That really just brings me to the last issue and  
24 that is the scope of the discovery. As I mentioned, there is  
25 an agreement between Johnson & Johnson, and the debtors, and

1 the plan proponents that we're signing onto that specifically  
2 identifies certain categories of discovery which is going to  
3 be pursued. We had raised the issue because it seemed  
4 implicit, but not entirely clear that issues of timeliness and  
5 extensions of time would also be part of that and I think we  
6 have an agreement on that.

7           The one place that we don't have an agreement, and  
8 this is -- I will summarize for Your Honor the areas of  
9 disagreement. The last areas of disagreement is that we would  
10 like to be able to pursue discovery on the question of the  
11 rejection of the ballots due to lack of social security  
12 numbers. I did hear a passionate argument that Prime Clerk  
13 had the discretion to do that and the procedures speak for  
14 themselves, but nevertheless given that the overwhelming  
15 number of ballots that were rejected on the basis of a lack of  
16 social security number were no votes and there is no dispute  
17 about that.

18           We simply want to inquire as to whether or not  
19 there was -- how did they use their discretion. Were there  
20 any discussions with the plan proponents on whether to use the  
21 discretion, how to use the discretion. Did anybody say don't  
22 do it. And it's really just one last, very modest area of  
23 inquiry we would like to pursue. I can't believe it's  
24 terribly burdensome and if all is as Ms. Posin says it is I'm  
25 not sure what the objection should be.

1           So just to summarize for the court because I know I  
2 have said a lot, the areas of dispute right now are whether  
3 the inquiring parties will get thirteen or fourteen hours  
4 total with the TCC. Arnold & Itkin believes it should be  
5 fourteen hours.

6           Number two, whether the inquiring parties will get  
7 an additional hour of inquiry with both the debtors and the  
8 future claims representative.

9           Number three, I have Placatella written down, I am  
10 going to leave it to the plan proponents to let me know  
11 whether or not they object. I think they might have objected  
12 during our call, but I would just repeat, Your Honor, very  
13 briefly that in Mr. Bevan's declaration he specifically  
14 identifies Mr. Placatella as one of the attorneys for a TCC  
15 representative with whom he spoke and obtained the information  
16 that caused him to change his ballot. So we believe that is  
17 valid.

18           Then the last issue is just can we get some  
19 discovery on the issues surrounding the social security  
20 numbers and the rejection or the lack of exercise of  
21 discretion in permitting, you know, either an opportunity to  
22 cure or some other remedy.

23           That is all I have, Your Honor. Thank you for your  
24 patience.

25           THE COURT: Okay. Thank you.

1 Ms. Posin.

2 MS. POSIN: Thank you, Your Honor.

3 I think, with respect to the debtors, there's  
4 really two issues. The first is the deposition. So our --  
5 the reason why we do not believe additional time is required  
6 is we've already agreed -- and it was a heavily, heavily  
7 mediated resolution -- we've already agreed to 17 hours of  
8 30(b)(6) deposition testimony from the debtors. That's in  
9 addition to a full day that Imerys Talc Italy has already sat  
10 for depositions, which what happened to be -- so that's like 3  
11 full days of the four debtors/potential debtors.

12 And in addition to that, voting actually was  
13 included in the list of deposition topics when we determined,  
14 when we settled on that 17 hours. So I can't imagine why we  
15 would need additional time with respect to the debtors, in  
16 connection with what you've heard today, given the massive  
17 amount of time we've already agreed to sit. So that's our  
18 concern with, you know, it's here -- it's an hour here, and  
19 then there will be another dispute and people want another  
20 hour, and that's how we ended up with 17. So we'd really like  
21 to limit that to the 17 hours that we've already agreed to.

22 With respect to the Social Security number issue, I  
23 guess my biggest concern with this is it's more -- you know,  
24 more that we have to deal with. The fine -- this is not a --  
25 it's like you put in a search term and it comes back with an



1 answer. It's we have to look at a substantial amount of  
2 discovery documents that Prime Clerk may provide, or they do,  
3 and look for this issue, which is a bit amorphous, right?  
4 It's like their lack of deciding to exercise discretion and  
5 going out to people and trying to resolve these defective  
6 votes.

7 I also -- it doesn't matter in the -- because of  
8 the 5,600 defective votes, there's not enough to swing the  
9 vote, right? So, even if -- again, if everybody was able to  
10 cure and they -- those votes were accepted, it wouldn't change  
11 the outcome of the vote. And so it seems like a lot of busy  
12 work and a lot of effort for the debtors and for Prime Clerk  
13 to not really any end, and so that's really the concern with  
14 that.

15 It may end up there was no emails, it may end up  
16 there's one or two and they may be privileged. But it's --  
17 you're going to -- it's the amount of work that's required to  
18 look at everything that could be responsive and try to find  
19 exactly what Mr. Morris -- or, you know, within the realm of  
20 what he's looking for, and that's really the concern.

21 MR. MORRIS: Your Honor, if I may respond just  
22 really briefly?

23 THE COURT: Okay.

24 MR. MORRIS: With respect to the first issue, it's  
25 true that it was heavily negotiated for 17 hours. That's

1 before any of these issues came up. So I -- you know, again,  
2 they're trying to say that somehow this was included in the  
3 contemplated agreement, but it just wasn't because these  
4 issues didn't exist at the time that we reached that  
5 agreement.

6 And secondly, within the Social Security issue,  
7 they've agreed on search parameters. We're not asking them to  
8 do any additional searches. They're going to do these nice,  
9 broad searches with the word "Imerys." I forget what the  
10 other search term is. They're going to have to look at every  
11 one of those documents to see if they fall into one of the  
12 other categories. If the word "Social Security" is in there,  
13 they should just put that, you know, in the pile to be  
14 produced. There's really no additional burden. They're not  
15 running any additional searches, and they have to look at  
16 every single document anyway to see if it's responsive to the  
17 agreed-upon categories as it is. So I just -- I'm not quite  
18 sure that I understand.

19 THE COURT: Okay. With respect to the debtors'  
20 deposition, I'm going to permit the additional hour.

21 And with respect to the Social Security numbers and  
22 the discretion, because it does not require any additional  
23 search terms, I'm going to require those to be produced.  
24 You're going to have to review the documents anyway.

25 MS. NORMAN: Your Honor, this is Lisa Norman on

1 behalf of the Williams Hart Plaintiffs.

2           If I -- just a point of clarification. I think  
3 that the agreement that was reached between the debtors and  
4 J&J may involve taking the deposition of my client. And if  
5 so, I just want somebody to clarify that because I'd like to  
6 be able to chime in, at least on the time limitation on that  
7 because I haven't been consulted on that particular issue yet.

8           MR. TSEKERIDES: Yeah, Your Honor, it's Ted  
9 Tsekerides from Weil Gotshal for J&J.

10           Yes, we do plan on taking your client's deposition.  
11 And one of the things for today was, because some issues were  
12 raised, that we granted leave to serve a subpoena. So, since  
13 you're here, we're going to ask if you would accept service of  
14 the subpoena, and then we're happy to talk with you about  
15 timing. I don't know if Mr. Morris had that discussion, but I  
16 think we had discussed maybe four hours --

17           THE COURT: I'm going to --

18           MR. TSEKERIDES: -- but that was the plan.

19           THE COURT: I'm going to let you all, in the first  
20 instance, take that offline. I've given permission to take it  
21 and we'll go from there.

22           MR. TSEKERIDES: Very good.

23           THE COURT: See if you --

24           MR. TSEKERIDES: Thank you --

25           THE COURT: See if you --

1 MR. TSEKERIDES: -- Your Honor.

2 THE COURT: -- can agree.

3 MR. TSEKERIDES: Okay.

4 MR. MORRIS: Your Honor, the only other issue that  
5 we would ask for your guidance is the 13 versus 14 hours for  
6 the TCC.

7 THE COURT: I haven't heard --

8 MR. MORRIS: They've given us --

9 THE COURT: -- from the TCC yet.

10 MR. MORRIS: I apologize.

11 MR. LOMBARDI: Good afternoon, Your Honor. This is  
12 Stuart Lombardi of Willkie, Farr & Gallagher for the Official  
13 Committee of Tort Claimants.

14 So there are two issues that Mr. Morris mentioned  
15 that are specific to the TCC that I'd like to go through. The  
16 first is A&I's request for more time to depose the committee  
17 and Mr. Baron, counsel to a committee member.

18 And the second is we understand that A&I wants  
19 discovery from Mr. Placitella, counsel to another committee  
20 member. Mr. Morris initially misspoke when he said that we  
21 agreed to that; we don't.

22 But before I discuss those two issues, I'd like to  
23 talk for a few minutes about how we got where we are today. A  
24 few months ago, the committee agreed with all of the  
25 objectors, including A&I, that the committee would sit for a

1 30(b) (6) deposition of up to 12 hours.

2 On April 17th, A&I filed its motion to extend  
3 discovery deadlines and permit additional discovery, and that  
4 is Docket Number 3425. The motion did not seek discovery from  
5 Mr. Baron or Mr. Placitella.

6 On June 9th, J&J filed a letter that sought leave  
7 to depose, among other targets, Baron & Budd. J&J explained  
8 that Steve Baron of Baron & Budd represents a member of the  
9 committee, and that Mr. Itkin, Jason Itkin of objector A&I,  
10 Arnold & Itkin, testified about communications that he had  
11 with Mr. Baron about voting on the plan.

12 Nearly a week later, on June 14th, A&I filed its  
13 reply in support of its motion to extend discovery deadlines.  
14 And I apologize, Your Honor. I want to make sure I'm  
15 referring to the right motion here. A&I filed its reply in  
16 support of a different motion that it is filing about  
17 disregarding certain votes. But in that motion, it made no  
18 indication that it sought to depose Mr. Baron. That same day,  
19 the committee filed its response to J&J's letter. And in our  
20 letter, we noted that we intended to meet and confer with  
21 objectors about possible resolutions to discovery disputes,  
22 and that's exactly what we did. We're trying to.

23 We worked with the other plan proponents to craft a  
24 global proposal, which the debtors then sent to all of the  
25 objectors, the plan proponents' joint proposal. And we then

1 followed up with A&I's counsel one on one and offered to talk  
2 about the proposal. That offer was not accepted.

3 And we did the same thing with J&J. We emailed  
4 J&J's counsel one on one and offered to talk. And J&J, unlike  
5 A&I, did take us up on the offer. That led to extensive  
6 negotiations. And early this morning, we and J&J ultimately  
7 agreed to the discovery resolution that the debtors announced  
8 at the beginning of today's hearing.

9 As part of that resolution, the committee agreed to  
10 extend its 30(b)(6) deposition by 1 hour, for a total of 13  
11 hours; agreed that Steve Baron will be a committee 30(b)(6)  
12 witness, agreed that he will testify in a 30(b)(6) capacity  
13 and an individual capacity, and agreed that J&J can question  
14 him about solicitation and voting during that deposition.

15 So, with that background, Your Honor, that takes me  
16 to A&I's first committee-specific issue. During today's lunch  
17 break, we heard, I believe for the first time, that A&I wants  
18 an extra, extra hour to depose the committee and wants to  
19 depose Mr. Baron individually. In other words, the 13 hours  
20 that we and J&J agreed to isn't enough for A&I, they want 14  
21 hours. We disagree. We think that 13 hours is more than  
22 sufficient.

23 And I would submit, Your Honor, that we're a little  
24 bit differently situated than the debtors were on the issue  
25 that you addressed a few minutes ago. The deal with J&J

1 announced this morning had not included an extension of the  
2 deposition of the debtors, but it did include a one-hour  
3 extension of the deposition of the committee. And we submit  
4 that that extra hour is more than sufficient to cover Mr.  
5 Baron's representative and individual testimony about voting-  
6 specific issues.

7           So that takes me to the second committee-specific  
8 issue, which is also something that we heard for the first  
9 time about over lunch. On a call this afternoon, counsel to  
10 A&I told us that they want to take discovery from Mr.  
11 Placitella, counsel, as I mentioned, to another committee  
12 member. That was entirely new to us and, frankly, something  
13 that we would have heard earlier if A&I accepted our  
14 invitation to talk before today.

15           When we asked A&I why they hadn't raised that until  
16 today, their desire to take discovery from Mr. Placitella,  
17 their explanation was that they didn't know that they wanted  
18 discovery from Mr. Placitella until Mr. Bevan filed the  
19 declaration a week ago that referred to conversations that Mr.  
20 Bevan had with Mr. Placitella. There are two problems with  
21 that logic:

22           First of all, the Bevan declaration was filed a  
23 week ago today. Where was A&I in the weeks since then? We  
24 made a proposal. We identified proposed custodians. We  
25 offered to talk.

1           Second, adding Mr. Placitella as another deponent  
2 puts us solidly in the universe of duplicative depositions.  
3 The committee already agreed, subject to certain terms, not to  
4 object to leave to seek to depose Mr. Bevan. So, if A&I wants  
5 to ask about conversations between Mr. Bevan and Mr.  
6 Placitella, they can ask Mr. Bevan.

7           The committee also agreed to sit for a thirteen-  
8 hour deposition. And if A&I wants to ask about actions that  
9 Mr. Placitella may have taken in his capacity as a  
10 representative of a -- representative of a member of the  
11 committee, they can cover it in that 30(b)(6) deposition, as  
12 well. Having an additional deposition of Mr. Placitella would  
13 be the third deposition on that subject.

14           This is also a prime example, Your Honor, of a real  
15 concern that the plan proponents have here and -- the plan  
16 proponents have here and have throughout the process that, for  
17 objectors whose goal is delay, no amount of discovery will  
18 ever be enough. There will always be some new string to pull;  
19 every deposition, every filing, every production will lead to  
20 more requests, and we'll be back in front of you again next  
21 month and then the month after and the month after with  
22 requests for even more depositions and even more subpoenas and  
23 even more doc requests.

24           So we're asking for your help, Your Honor, on two  
25 issues:



1           We're asking for you to find that the thirteen-hour  
2 committee deposition that we already agreed to with J&J, as  
3 described this morning, is more than enough, and that A&I  
4 doesn't need another hour.

5           And second, we're asking for a finding that the  
6 request to add Mr. Placitella as a custodian or deponent, a  
7 request that we heard for the first time this afternoon,  
8 should not be granted. Thank you, Your Honor.

9           THE COURT: Thank you.

10          MS. RICHENDERFER: Your Honor, if I may?

11          THE COURT: Who is this?

12          MS. RICHENDERFER: Linda Richenderfer from the  
13 Office of the United States Trustee.

14          THE COURT: Yes.

15          MS. RICHENDERFER: Your Honor, we did not file  
16 anything specific because we were not a proponent for any  
17 specific body of discovery requests that were outstanding. We  
18 weren't going to take a position with J&J. Arnold & Itkin,  
19 the insurance carriers, we didn't go through the specifics of  
20 all that.

21                 However, as a general matter, as I stated much  
22 earlier today, we believe that transparency is required here.  
23 The scenario here where Prime Clerk, with all of its years of  
24 experience, would misrepresent in a declaration the reason why  
25 17,000 votes were discounted and take a month before it

1 basically fixed that misrepresentation leads itself to  
2 questions and questions that need to be asked during  
3 discovery.

4           And maybe Arnold & Itkin only has an hour's worth  
5 of additional discovery or questions to ask. But when we have  
6 sworn deposition testimony, we have declarations, and we have  
7 declarations from Mr. Bevan that mention people that  
8 specifically were involved in the process of changing votes,  
9 it's important that all relevant parties have the ability to  
10 ask necessary questions for the transparency of this system.  
11 And an hour to ask Mr. Baron questions, when his name has come  
12 up many times from Mr. Bevan and from Mr. Itkin, asking for  
13 two hours I don't think is a great imposition on justice, in  
14 order to ensure the transparency of this voting system here,  
15 Your Honor --

16           THE COURT: Thank you.

17           MR. LOMBARDI: May I --

18           MS. RICHENDERFER: -- or --

19           MR. LOMBARDI: May I speak to that, Your Honor?

20           MS. RICHENDERFER: -- or Mr. Placitella, whose name  
21 has also appeared as somebody who was involved in a period of  
22 time. And these are specific requests having to do with the  
23 changing of votes.

24           And in the end, it may be that there was nothing  
25 here. But Your Honor, the record, as it currently stands,

1 just begs for some transparency to be added.

2 MR. LOMBARDI: May I speak briefly to that, Your  
3 Honor?

4 THE COURT: Mr. Lombardi.

5 MR. LOMBARDI: I appreciate the trustee's comments  
6 on that issue, and I'd like to offer a clarification. And  
7 this is something that we've spoken about with J&J, we've  
8 spoken about with A&I, we've spoken about with Mr. Pfister,  
9 but have not had an opportunity to speak about with the U.S.  
10 Trustee.

11 The thirteen-hour deposition that is part of the  
12 agreement with J&J that we announced this morning, the  
13 objectors can decide among themselves how to allocate that  
14 time between themselves and between the issues and between the  
15 committee and Mr. Baron. And if they tell us that they want  
16 to -- and I'm going to make something up -- spend 11 out of  
17 the 13 hours on solicitation and voting, they can do that.  
18 That's completely fine.

19 So, to the U.S. Trustee's comment, the agreement  
20 that's in front of this Court is not 1 hour, full stop, capped  
21 on solicitation and voting; it's 13 hours on solicitation and  
22 voting and everything else and allocated as you wish.

23 THE COURT: Well, I understand that. But J&J is  
24 not the only objectors, and I don't know that the objectors  
25 will come to an agreement upon how they are going to split

1 their time. And I agree with the Office of the United States  
2 Trustee and objectors that questions have arisen from the  
3 record that I have in front of me that should be explored. I  
4 don't have a view as to how that exploration comes out, but I  
5 think they should be explored.

6           So I'm going to permit the additional hour and I'm  
7 going to permit the deposition of Mr. Placitella, since he had  
8 communications with a party who changed their vote and put it  
9 in a declaration. I don't consider it duplicative to hear  
10 directly from parties who had communications, they are the  
11 percipient witnesses. They also might remember it  
12 differently. I don't know. But these are not third-party,  
13 down the pike witnesses. These are percipient witnesses.

14           And the vote is something I'm going to have to rule  
15 on. It is a -- it's also an 1129 standard. So I'm going to  
16 permit inquiry into the voting. As I said, I have no view on  
17 whether the voting, the change of voting, the extension of  
18 time, the exercise of discretion, or even my solicitation  
19 procedures order was appropriate; I have no view on that, but  
20 I'm going to permit the exploration.

21           MR. LOMBARDI: Thank you, Your Honor.

22           MR. BRADY: Your Honor, the FCR might be next.

23           THE COURT: Mr. Brady.

24           MR. BRADY: Yes, Your Honor. Robert Brady on  
25 behalf of the FCR.

1           You know, Your Honor, no one from Arnold & Itkin  
2 talked to us at all about this, so the first we heard of a  
3 request to have an additional hour on the Mr. Patton\*  
4 deposition was clearly a few moments ago, during this hearing.  
5 And that makes sense, Your Honor, because our constituency  
6 doesn't vote, so you can see why we may have fallen through  
7 the cracks.

8           Mr. Patton's deposition starts tomorrow, it's  
9 tomorrow and Thursday. It was agreed long ago to be ten  
10 hours, five hours each day.

11           We agreed just this morning to conduct the searches  
12 J&J agreed to with the debtors, and we'll do that.

13           Your Honor, we think it would be far more efficient  
14 to allow Mr. Patton's deposition to go forward as planned at  
15 ten hours. We'll produced the documents that we've agreed  
16 under the J&J agreement.

17           If any objectors sees anything in those documents  
18 that they makes sense for a followup deposition, we can  
19 discuss it at that time. But we expect to produce very  
20 little, there will be little out there, we're pretty sure of  
21 that, and so we think it makes sense. But if anyone sees  
22 anything there, we can talk about it later. But we don't see  
23 any reason to change the longstanding timing of Mr. Patton's  
24 deposition, which, again, starts tomorrow.

25           MR. MORRIS: Your Honor --

1 THE COURT: Mr. Morris?

2 MR. MORRIS: -- just very quickly.

3 THE COURT: Yeah.

4 MR. MORRIS: The reason that there was not prior  
5 discussion is that, until we got the J&J settlement, Arnold &  
6 Itkin had been seeking discovery from all of the plan  
7 proponents. So now we proposed an hour simply because we had  
8 context and we're trying to get to a global resolution, and we  
9 thought that was a very fair and reasonable and un-burdensome  
10 compromise. So that's what we think is fair.

11 I hear Mr. Brady. I'm happy to reserve my rights,  
12 in order to defer the issue for the future claims rep. We  
13 didn't -- I want to be clear, we weren't suggesting that we  
14 kick the deposition, but we wanted to make sure that, if we  
15 had questions on these topics of the future claims rep, that  
16 we'd have an opportunity to do that. And I think Mr. Brady is  
17 agreeing that we can address that issue when we get the  
18 documents and if we need to. And I'm happy just to stand at  
19 that point.

20 THE COURT: Okay. I think that makes sense to me.  
21 Mr. Patton's deposition should go forward. If something  
22 surfaces through the documents that are produced, we'll deal  
23 with it then if the parties can't agree.

24 MR. BRADY: Thank you very much.

25 MR. MORRIS: Thank you, Your Honor.

1 THE COURT: I'll also note that Mr. Patton's name,  
2 at least to date, has not come up in any of the -- in any of  
3 the declarations or anything I've reviewed, in terms of having  
4 discussions with parties and vote changing. But you can ask  
5 questions, and if something surfaces, we'll deal with it.

6 Okay. I think that's all the issues, correct, Mr.  
7 Morris?

8 MR. MORRIS: Yes, Your Honor. I was just fumbling  
9 for the mute button. But yes, that's all I -- that's all I  
10 had, Your Honor, and I think that resolves our open motion for  
11 discovery.

12 THE COURT: Thank you.

13 What's next?

14 \* MS. DAVIS JONES: Your Honor, I think that brings  
15 us to the 3018 motion filed Arnold & Itkin, if that's correct.

16 THE COURT: Okay.

17 MS. DAVIS JONES: Your Honor, we did file a motion  
18 to -- well, for the record, Your Honor, Laura Davis Jones,  
19 Pachulski, Stang, Ziehl & Jones, on behalf of Arnold & Itkin.

20 Your Honor, we did file a motion to disregard  
21 certain vote changes without complying with Bankruptcy Rule  
22 3018 and a required showing of cause. Your Honor, we do seek  
23 the parties who changed their vote after the voting deadline,  
24 and that term is defined as March 25, 2021 in the solicitation  
25 procedures as a fixed date. We're asking that they be

1 directed to comply with Rule 3018. As Mr. Morris pointed out  
2 earlier, some of the changed votes came after the voting  
3 deadline. And there was an extension having been given to the  
4 party and then they made that change from the date that the  
5 deadline came and went, and then they made a change and the  
6 change was accepted.

7           Your Honor, under 2018 -- 3018, the parties file a  
8 motion, set forth the requirements of Rule 3018. They have a  
9 rebuttal presumption under Your Honor's solicitation order  
10 that, if they change their vote before the voting deadline,  
11 and it changed -- and it changed their vote after the -- I'm  
12 sorry. They have a rebuttable presumption if they change  
13 their vote before the voting deadline; and, if they change  
14 their vote after the voting deadline, they do not. The burden  
15 is with the party that's filing the 3018 motion.

16           Interestingly, Your Honor, there's a lot of push-  
17 back by the debtors of Bevan, and we impart to the request  
18 that they follow the rule. The rule is straightforward. They  
19 file a motion, the parties and the Court will review. They --  
20 discovery may be requested. And if there is a need for a  
21 deposition, we can schedule that.

22           Your Honor, what we would propose is that, if there  
23 is discovery, that that be issued and responded to  
24 immediately. And then, with respect to the deposition,  
25 because there are other depositions that are going to -- have



1 to be taken here, rather than asking a party to come sit for a  
2 deposition twice, we will wait on that deposition under 3018  
3 until we -- we'll wait on the voting discovery deposition,  
4 which will probably be done first, until we have the 3018  
5 documents, and we can just do it all at once, rather than  
6 having somebody come twice. But we would like the documents  
7 to be produced as soon as they can.

8           Your Honor, one thing that I saw in the papers --  
9 and it's just totally inappropriate -- you cannot try to  
10 shoehorn in a 3018 motion through an objection. The debtor  
11 tried to do that. Bevan and others need to file a motion on  
12 notice. 3018 doesn't have any outs for that, if you will.  
13 And then there's the opportunity for discovery and a hearing  
14 before the Court.

15           Your Honor, the debtors do not and they cannot  
16 provide any authority to the contrary. You can't write around  
17 Rule 3018. To their credit, the solicitation -- in the  
18 solicitation procedures, the debtors submitted that and they  
19 didn't try to do so, but now they're trying to do so under --  
20 in their response and in their objection.

21           Your Honor, there's -- Your Honor, I think that if  
22 -- just it's been a long day. I think, Your Honor, it's just  
23 very simple here that there's a 3018 rule, it needs to be  
24 followed. There is no basis in the law to be able to write  
25 around it. If it slipped through solicitation procedures --

1 and I know people have cited Your Honor to various cases where  
2 it's been done. But Your Honor, I don't -- I haven't -- when  
3 I looked at those cases, I didn't see that the issue had been  
4 litigated or that there were issues around that the Court had  
5 to decide.

6 So, Your Honor, I think we should just -- people  
7 should just follow the rule. Let's have the document  
8 discovery happen immediately. And as I said, we'll work with  
9 people so that they don't have to sit twice for depositions.

10 THE COURT: Thank you.

11 Let me hear from objectors.

12 MR. HANSEN: Thank you, Your Honor. Can you hear  
13 me okay?

14 THE COURT: Mr. Hansen.

15 MR. HANSEN: Shawn Hansen of Latham & Watkins on  
16 behalf of the debtors.

17 Your Honor, as with the discovery motion, Arnold &  
18 Itkin is attempting to call into question the integrity of the  
19 voting process. In this instance, they're going as far as to  
20 claim that the debtors hid the ball and persuaded three law  
21 firms to switch nearly 18,000 votes from votes to reject the  
22 plan to votes to accept the plan. Your Honor, these claims  
23 are baseless.

24 Although the debtors have conducted themselves  
25 strictly in accordance with the solicitation procedures, which

1 were approved by this Court, Arnold & Itkin is seeking, you  
2 know, not only to have these parties file 3018 motions, but in  
3 their motion, they are seeking to disregard the votes cast by  
4 these parties and to reinstate the previous votes cast by  
5 these parties in the ballots that were subsequently  
6 superceded. The justification for this extraordinary relief,  
7 Your Honor, is that these parties did not file Rule 3018  
8 motions.

9           Arnold & Itkin is glossing over and ultimately  
10 disregarding the operative provisions of the solicitation  
11 procedures, which allow for:

12           One, the submission of superceding ballots after  
13 the voting deadline, if approved by the plan proponents.

14           And two, create a rebuttable presumption that any  
15 party submitting a properly completed superceding ballot on or  
16 before the dead -- voting deadline has sufficient cause within  
17 the meaning of Bankruptcy Rule 3018(a) to change his or her  
18 vote to accept or reject the plan. And you know, we refer to  
19 the latter provision as the rebuttable presumption provision  
20 in our papers, Your Honor.

21           And because the voting parties submitted ballots  
22 that fell within the scope of the rebuttable presumption  
23 provision, you know, they -- we -- our position is that there  
24 was no requirement that they file a 3018 motion prior to  
25 changing these votes. And you know, Arnold & Itkin, in their

1 papers --

2 THE COURT: So what do you this requires, this  
3 rebuttable presumption provision? What do you think it does?

4 MR. HANSEN: I think it gives the voting parties a  
5 rebuttable presumption that they complied with Rule 3018.

6 THE COURT: So what --

7 MR. HANSEN: And our position is --

8 THE COURT: So what kind of hearing is required?  
9 Because a rebuttable presumption is an evidentiary principle,  
10 right?

11 MR. HANSEN: Uh-huh.

12 THE COURT: And I'll apologize --

13 MR. HANSEN: Yeah.

14 THE COURT: -- because, for some reason -- I know I  
15 reviewed everything, but I can't find your papers. But if  
16 there's a rebuttable presumption, it doesn't mean that it goes  
17 away or that the other side can't challenge anything. It just  
18 means there's a rebuttable presumption. So somebody comes  
19 forward with some evidence, then, usually, with a rebuttable  
20 presumption, the burden goes back, the evidentiary burden goes  
21 back on the party that originally had the burden, right? So  
22 what does it mean here?

23 MR. HANSEN: Here, Your Honor, it would mean that  
24 Arnold & Itkin would need to file or at least propose some  
25 type of evidence that would rebut the presumption, which they

1 haven't done, right? And so, assuming that they are able to  
2 rebut the presumption, then I think you're right, it falls  
3 back to the voting parties in this instance. But no evidence  
4 has been filed to rebut this presumption.

5 THE COURT: So they should take depositions, is  
6 that what you're saying, and then we'll come back on this  
7 motion? Because if you want them to have to submit evidence,  
8 then aren't they entitled to some ability to obtain evidence?

9 MR. HANSEN: Well, we think that that ability to  
10 obtain evidence would fall within, you know, what we've been  
11 discussing, what Ms. Posin discussed and the issues that we've  
12 been discussing on the discovery issues.

13 To the extent that those -- to the extent discovery  
14 that's been agreed to by the parties does raise facts that  
15 rebut the presumption, you know, Arnold & Itkin and other  
16 parties are able to, you know, put forth those facts. But  
17 until then, it's our position that, you know, the solicitation  
18 procedures allow for this rebuttable presumption.

19 THE COURT: If they do, I'll have to confess it  
20 wasn't something I focused on. And I guess I question whether  
21 I'm entitled to do this, given the rule, whether I can, in  
22 fact, vary -- this appears to vary from the rule. Maybe I  
23 can; maybe I can't. I don't think anybody cited me to a case  
24 that discusses it, as opposed to an order, such as somebody  
25 taking my order and then giving to it some other judge to say,

1 ah, Judge Silverstein, you know, she must have really thought  
2 about this. But I can tell you she didn't.

3 So I guess what I hear you saying is it's premature  
4 for me to grant the motion, and we at least ought to grand  
5 discovery. But I will let you know that I don't know what a  
6 "rebuttable presumption of sufficient cause" means in this  
7 context, assuming it was appropriate for me to enter  
8 solicitation procedures orders with this provision in it,  
9 which I have never explored before or given, quite frankly,  
10 any thought to.

11 But I will say I'm not prepared to deny the motion  
12 today. I'm prepared to let discovery, in the context we've  
13 just discussed it, go forward, and then we're going to have to  
14 figure out the proper procedure, assuming there's an issue.  
15 Assuming, after the discovery is taken, someone believes  
16 there's an issue, that there was an improper change of vote,  
17 as opposed to a change in vote that's permitted under the case  
18 law, assuming there's an issue, we'll have to decide the  
19 proper context and who has the burden.

20 But I actually don't even really know what that --

21 MS. DAVIS JONES: Your Honor --

22 THE COURT: -- rebuttable presumption means in this  
23 context.

24 MS. DAVIS JONES: I apologize, Your Honor. If I  
25 may. I think counsel, though, has the procedure a little

1 backwards. There are -- Rule 3018 puts the burden on --

2 THE COURT: Uh-huh.

3 MS. DAVIS JONES: -- the party to file a motion  
4 asking for authority to have changed that vote. And there's -  
5 - that has not been followed at all. And while this -- and I  
6 heard him about the rebuttable presumption; and, if he heard  
7 me, I acknowledged that in my opening comments, that they had  
8 in the solicitation order this idea of a rebuttable  
9 presumption if the vote changed before the voting deadline and  
10 not if it was after the voting deadline.

11 But there's a first step that the parties are  
12 missing, Your Honor, and that's that they need to file a  
13 motion under 3018. That then makes the matter a contested  
14 matter. We then can decide whether we want to take discovery.  
15 I'd suggest that we would start immediately with the written  
16 discovery. And with deposition, what I offered was to put the  
17 depositions off until the voting discovery depositions are had  
18 and we can have the depositions together, so I'm not calling  
19 parties twice.

20 But Your Honor, counsel is just glossing right  
21 over, and there's -- and Your Honor does have the authority,  
22 when people miss by a longshot what the Code provides. You do  
23 have the authority, even if I have to go to 105. But you do  
24 have the authority to straighten out all of us on what is --  
25 what the Code provides for. And here, 3018 is very clear that

1 it's on notice and a hearing.

2 THE COURT: What I --

3 MR. HANSEN: Your Honor --

4 THE COURT: -- think I heard --

5 MR. HANSEN: -- if I can?

6 THE COURT: Yes. What I thought I heard Mr. Hansen  
7 saying -- but I'll ask him. Are you saying that this  
8 rebuttable presumption provision means that, in fact, no Rule  
9 3018 motion has to be filed?

10 MR. HANSEN: I'd say that's what I'm saying, Your  
11 Honor, unless the presumption is rebutted. Otherwise, why  
12 would it have been included in the solicitation procedures?

13 THE COURT: Well, I don't know. That's what I'm  
14 asking. Why was it included --

15 MR. HANSEN: To --

16 THE COURT: -- in the solicitation procedures?  
17 What was it meant to do and what authority is there for it to  
18 be in the solicitation procedures? Because -- just because I  
19 signed it doesn't mean it's correct.

20 MR. HANSEN: No, I think, Your Honor, it was meant  
21 to avoid situations where we're running to the Court to change  
22 votes, provided they were properly submitted in accordance  
23 with the solicitation procedures, as was done here.

24 And in terms of authority, you know, I do believe  
25 and we've cited cases -- I know we just cited orders -- but we



1 cited various cases where this has been done in this circuit  
2 and in other circuits in the mass tort context.

3 THE COURT: Okay. I understand that. And I will  
4 also say that I have signed solicitation procedures orders  
5 which have discretion in them, like this one does. And I've  
6 always tried to be very clear with people that I want to know,  
7 I want a report from the solicitation agent as to what was  
8 done because I don't think just giving discretion -- which I  
9 really am rethinking.

10 And I've had questions about it, but it's never  
11 come up before, I've never had this type of issue before.  
12 Giving someone discretion, at the very least, means they have  
13 to exercise their discretion in an appropriate fashion. But  
14 it brings to light this whole idea of what's a balloting  
15 agent. Are they a neutral, are they not a neutral, should  
16 they not be a neutral, right? But it raises a whole host of  
17 issues.

18 And that's why I asked what should this do. My gut  
19 reaction -- and it's just a gut reaction, so I'll take further  
20 briefing on this. My gut reaction is, if all this does -- and  
21 the language says it creates a rebuttable presumption within  
22 the meaning of Rule 3018. That doesn't suggest that you don't  
23 have to file a Rule 3018 motion; it suggests you do, but  
24 there's a rebuttable presumption. That's the language that  
25 I'm reading.

1           On the other hand, I understand that parties do  
2 change votes. That happens. There's not necessarily anything  
3 wrong with that. And should you have to file a Rule 3018  
4 motion every time? And I don't know the answer to that  
5 question. So, you know -- but I'm just reading my order and a  
6 provision that we did not discuss. Perhaps, you know, my bad,  
7 but we didn't discuss it, so ...

8           But how does having a rebuttable presumption mean  
9 you don't have to file a motion? What else would the  
10 rebuttable presumption go to, assuming I should have even  
11 entered that? I don't think it says here you don't have to  
12 file the motion. It just says, if you file one -- it doesn't  
13 say that, either. It says, within the meaning of Bankruptcy  
14 Rule 3018, that there's a rebuttable presumption of cause. If  
15 Rule 3018 isn't appropriate or is unnecessary, then what does  
16 that mean?

17           MR. HANSEN: Well, I think, Your Honor, you know,  
18 the 3018 motion, the purpose of it is to establish cause,  
19 right? Notice and a hearing that there is cause -- sufficient  
20 cause to change a vote.

21           THE COURT: Uh-huh.

22           MR. HANSEN: And so, again, and going back to this,  
23 our view is that, you know, the rebuttable presumption here or  
24 whatever reason you would have to file the motion in the first  
25 instance is satisfied by the provision of the solicitation

1 procedures order. I think we keep coming back to that. It  
2 shifts the burden on other parties to essentially show that  
3 there was insufficient cause --

4 THE COURT: And why --

5 MR. HANSEN: -- provided, of course, these votes --

6 THE COURT: And --

7 MR. HANSEN: -- were submitted -- you know,  
8 properly submitted.

9 THE COURT: Okay. I'll have to go back through  
10 this. But why should I be able to do that and switch the  
11 burden of the rule? What's the authority for me to do that?

12 MR. HANSEN: Well, I'd say, you know, as Ms. Jones  
13 is saying, you have the power under 105 to do that. You have  
14 discretion to set the solicitation procedures as you view  
15 appropriate. And I feel like that's what was done in this  
16 instance, Your Honor.

17 MS. DAVIS JONES: Your Honor, if -- again, if I  
18 may. I think that the rule is clear that the motion has to be  
19 filed. I kind of look at this, Your Honor, as a proof of  
20 claim, and proofs of claim are considered *prima facie* valid.  
21 It doesn't mean you don't have to file a claim, it doesn't  
22 mean you don't have to file an objection to a claim. But it  
23 describes how the burden of proof -- where the burden shifts.

24 And so, if the vote was changed before the  
25 deadline, then there's a rebuttable presumption that that vote

1 change was okay, and I would have to override that, if you  
2 will. But if it's done after, that rebuttable presumption  
3 does not exist. And then the claimant has a little harder  
4 time trying to convince the Court that changing that vote was  
5 proper. But none of this takes away the requirement of 3018  
6 that that motion be filed in the first instance and that  
7 disclosure.

8           And we come back again, Your Honor, to disclosure  
9 and transparency in this case. And I'm just really surprised  
10 at how much push-back we're getting on this type of stuff. If  
11 there's nothing here, Judge, then there will be nothing here.  
12 But in the interim, the rule should be followed.

13           MR. PFISTER: Your Honor, this is Rob Pfister. I -  
14 - we joined in the motion. If I could be heard for just a  
15 moment.

16           THE COURT: In a minute, Mr. Pfister.

17           Mr. Hansen, what -- I'm looking at Paragraph (f) on  
18 Page 16 of the solicitation order, which is the rebuttable  
19 presumption provision. It says:

20           "There will be a rebuttable presumption that any  
21 claimant who submits a properly completed superceding ballot  
22 or withdrawal of a ballot on or before the voting deadline has  
23 sufficient cause within Bankruptcy Rule 3018(a)."

24           So are you writing out the "on or before the voting  
25 deadline"?

1 MR. HANSEN: Well, I -- Your Honor, as we briefed  
2 it, our view on this point is that, you know, a voting  
3 deadline is meant to include any extensions that were granted  
4 by the debtors --

5 THE COURT: Right.

6 MR. HANSEN: -- such that --

7 THE COURT: Then how do you compare that with 2(c)  
8 on Page 15, which has:

9 "-- voting deadline (or such later date as agreed  
10 by the debtors with the consent of the plan proponents)."

11 MR. HANSEN: Well, Your Honor, I, again, think that  
12 the way we have intended voting deadlines to work in this  
13 situation is that it includes any extension. And you know,  
14 hindsight is 20/20, and obviously, we would have preferred to  
15 have, you know, had that similar language in, you know, that  
16 provision or that section of the solicitation procedures. But  
17 unfortunately, you know, we didn't include it there.

18 But we do view -- throughout the solicitation  
19 procedures, you know, the debtors, with the consent of the  
20 plan proponents, are authorized to extend the voting deadline.  
21 And you know, if you look at the briefing that was filed by  
22 Williams Hart and, you know, other parties submitting late  
23 votes or votes after the voting deadline clearly thought that  
24 they were given the, you know, protections afforded by this  
25 rebuttable presumption provision.

1 THE COURT: So are you saying they wouldn't have  
2 changed their votes if they weren't, given that protection?

3 MR. HANSEN: No, I'm not saying that. But I'm  
4 saying that -- you know, I think, to reiterate or what I'm  
5 saying, Your Honor, is that it was understood or thought that  
6 late-submitted votes would also receive the benefit of the  
7 rebuttable presumption provision. I'm sure that, had this  
8 rebuttable presumption provision not been included, it may  
9 have been the case that Williams Hart would have filed a Rule  
10 3018 motion prior to changing their vote.

11 MS. NORMAN: Your Honor, if I may, Lisa Norman on  
12 behalf of Williams Hart.

13 THE COURT: Just a minute, please.

14 What's the harm? What's the harm in submitting a  
15 Rule 3018 motion under these circumstances?

16 MR. HANSEN: Well, Your Honor, I think, from our  
17 perspective, one is that we view the solicitation procedures  
18 just, you know, allowing parties to change properly submitted  
19 votes without filing a Rule 3018 motion. And specifically and  
20 in these circumstances, I think it's exactly to avoid what --  
21 our perspective is just we don't want to have further delay.

22 We think that there's going to be -- as Ms. Jones  
23 said, they want to have discovery on the voting issues, and  
24 they want to have additional discovery on the 3018 issues.  
25 And we believe that any discovery that's necessary on these

1 issues, voting and 3018, will be satisfied by what we've been  
2 discussing over the last few hours, right? The J&J deal with  
3 some modifications to account for Arnold & Itkin's requests.  
4 And so our view is that it's somewhat unnecessary at this  
5 point to file the 3018 motions, in that, if there are any  
6 issues, they will arise, right? We're allowing for discovery  
7 there.

8 THE COURT: Okay.

9 MS. DAVIS JONES: Your Honor, we --

10 THE COURT: Let me hear from others first.

11 MS. DAVIS JONES: Your Honor, we --

12 THE COURT: Let me hear from others first.

13 MS. DAVIS JONES: I'm sorry.

14 THE COURT: Ms. Norman.

15 MS. NORMAN: Thank you very much, Your Honor.

16 With respect to Williams Hart, certainly our  
17 interpretation of the solicitation procedures order is very  
18 similar to the debtors; in that, in the provision that you  
19 were just reading, continuing in that same sentence, it says,  
20 you know, there is a rebuttable presumption that any claimant  
21 who properly completed superceding ballots or withdrawal of  
22 ballots before the voting deadline has sufficient cause within  
23 the meaning of 3018 to change or withdraw such claimant's  
24 acceptance or rejection of the plan.

25 And we read that to mean that the cause we would

1 ordinarily seek by filing a 3018 motion is already established  
2 by virtue of the rebuttable presumption provision that is set  
3 forth here, and that it would be incumbent upon anyone  
4 challenging our cause to bring forth to you evidence saying we  
5 -- you know, that they don't believe we have cause. And then  
6 the evidentiary hearing would be done.

7           There's no problem with us filing a 3018 motion, if  
8 we thought it were necessary. But certainly the way the  
9 solicitation procedures order reads, it's not necessary. And  
10 particularly when read in conjunction with the other  
11 provisions in the solicitation procedures order that provide  
12 that multiple ballots, if they are submitted, are -- that  
13 related, dated, otherwise valid ballots if received before the  
14 voting deadline or such later date as agreed by the debtors  
15 with the consent of the plan proponents is indeed a ballot  
16 that is counted as a vote to accept or reject the plan.

17           Here, we submitted a ballot, a master ballot on  
18 behalf of the claimants that we represent, before the initial  
19 deadline that's in the plan -- or that's in the solicitation  
20 order. Discussions were ongoing during that period of time.  
21 And the plan proponents and the debtors extended the deadline  
22 for Williams Hart, and apparently others, which resulted in  
23 the subsequent ballots that were submitted. And pursuant to  
24 the rebuttable presumption provision in the solicitation  
25 order, we have sufficient cause to change or withdraw the



1 vote. And there -- we read it as not requiring a 3018 motion.

2 If the Court reads it -- if any other party reads  
3 it differently and this Court were to interpret it to mean  
4 that a 3018 motion has to be submitted, we don't have any  
5 problem filing one. It's just the way that the order is  
6 written, it appears to not be necessary because the cause you  
7 would be seeking by that motion is already established. And  
8 so --

9 THE COURT: Well, it's --

10 MS. NORMAN: -- one of the things --

11 THE COURT: -- not established --

12 MS. NORMAN: -- (indiscernible)

13 THE COURT: It's not established there's a  
14 rebuttable presumption. That means --

15 MS. NORMAN: A rebuttable --

16 THE COURT: -- that somebody --

17 MS. NORMAN: -- presumption --

18 THE COURT: -- else has to have the opportunity to  
19 rebut it.

20 MS. NORMAN: Correct. And I think that goes back  
21 to something that you brought up at the beginning of this  
22 hearing, which is you had asked the question of Mr. Hansen,  
23 well, does that mean that I should let this discovery go forth  
24 and that perhaps this motion is premature, and that, after the  
25 discovery takes place, should we then come back to the Court

1 for you to decide whether or not this motion even needs to be  
2 heard or whether a 3018 motion is required, but that perhaps  
3 the cart is being put before the horse right now,  
4 respectfully, and that all of the discovery that we've been  
5 discussing today that's going to take place regarding the very  
6 issues that would be discussed, either in a 3018 motion or an  
7 evidentiary hearing of any sort relating to the changing of  
8 votes, it would necessarily have to take place after the  
9 discovery is completed on that issue that all of the parties  
10 have just negotiated and agreed to today.

11           And so, at least on behalf of Williams Hart, we  
12 don't believe that a 3018 motion was necessary. To the extent  
13 the Court wants a 3018 motion and believes that that provision  
14 should be read differently, we have no problem submitting one.  
15 It's just that, by the plain language of the rebuttable  
16 presumption provision, read in conjunction with the other  
17 provisions that allow for the extension of time to submit late  
18 votes with the consent of the debtors and the plan proponents,  
19 we just -- it is not necessary just from the plain reading of  
20 it. You would have to ignore the deadline extension  
21 provisions (indiscernible) to even trigger the necessity for  
22 us to have to file one.

23           THE COURT: Yeah, except, as we discussed before,  
24 there is a parenthetical when they're -- in other provisions,  
25 when they are talking about extending the voting deadline. So

1 maybe this provision isn't as clear as people would have hoped  
2 it would be.

3 Does anybody else want to weigh in before I go back  
4 to Ms. Jones?

5 MS. BERKOVICH: Your Honor, Ronit Berkovich from  
6 Johnson & Johnson. We filed a joinder (indiscernible) with  
7 the Arnold & Itkin motion.

8 You know, the arguments that Ms. Jones made were  
9 very technical, in terms of why the vote changes should not be  
10 allowed without filing a motion. But you know, also think  
11 that the -- to the extent Your Honor is on the fence, I think  
12 the issue that you heard about today (indiscernible) the  
13 circumstances regarding the vote changing would, you know,  
14 support an interpretation that would suggest that perhaps  
15 allowing it to happen in an unlimited way would actually  
16 create an opportunity for mischief, and perhaps then it  
17 shouldn't be interpreted that way.

18 And I also think Mr. Schiavoni raised some very  
19 interesting issues, particularly as it relates to Bevan and  
20 whether they actually have claims against the estate that fit  
21 the definition of direct talc personal injury claims because  
22 that would require some sort of exposure to the debtors'  
23 products. And you know, Mr. Bevan, as I understand it, voted,  
24 you know, his inventory of 1,500 asbestos claims, some of  
25 which have (indiscernible) some of which don't have anything.

1           And on the ballot, the master ballot, there was a  
2 certification that, you know, these people (indiscernible)  
3 claims again, as defined in the plan. So perhaps, you know,  
4 given -- number one, I don't think Mr. Bevan filed a Rule 2019  
5 statement. The debtors did request that of Arnold & Itkin and  
6 Williams Hart and several of the other plaintiff groups that  
7 have appeared in this case. I would -- I don't know that  
8 they've requested that of Mr. Bevan, but I think that makes --  
9 would make sense here.

10           And secondly, if they were -- if I have to file a  
11 2018 motion, maybe they would take a closer look at their  
12 15,000 clients, to see if these people really have claims  
13 against the estate. And perhaps then the 3018 motion wouldn't  
14 just be about changing the votes, but maybe they would  
15 actually decide to withdraw some of those votes once they take  
16 that closer look. But I think there's a lot of benefits that  
17 could come from ordering them to file a 3018 motion and take a  
18 closer look at their claims. Thank you, Your Honor.

19           THE COURT: Well, thank you. I'm not sure that's  
20 the purpose of a 3018. If they didn't file a -- I'm getting  
21 my rules mixed up -- a 2019, and then they need to file one,  
22 then they should, as any party should.

23           I don't think anyone briefed to me what a  
24 "rebuttable presumption" means in probably any context. And  
25 certainly nobody suggested what it means to me in a Rule

1 3018(a) context. So I'm -- as I said, I'm not going to deny  
2 the motion today. I think the -- I think parties should think  
3 themselves about whether they need to file a Rule 3018. We'll  
4 get to it. If you don't file one and you needed to, well,  
5 then that might be an issue.

6 But I think, under -- even under the strict reading  
7 of (f), just (f), what parties have pointed me to, as to what  
8 this order says, it says there will be a rebuttable  
9 presumption that any claimant who submits a properly completed  
10 superceding ballot or withdrawal of a ballot on or before the  
11 voting deadline has sufficient cause. That's what it says.

12 It doesn't talk about any extension of the voting  
13 deadline, which it does in other provisions of this very  
14 order. So I think, even on the surface, there's an argument  
15 that you do not fall within this provision. And I didn't  
16 draft this.

17 MS. DAVIS JONES: Your Honor, just a last couple of  
18 points on that:

19 One, when you -- Your Honor just ended there, I  
20 think we all learned a long time ago that, when there's issues  
21 on the interpretation of a document, it's interpreted against  
22 the party that drafted it. So I think it's -- I'll leave that  
23 where it is.

24 Secondly, Your Honor, I'm not -- again, I'm  
25 concerned why everybody is running away from a 3018 filing. I

1 think all of us have done them before. This is not difficult.  
2 And I -- I have heard Ms. Norman say that they can do that and  
3 it is something that is typically done.

4           Your Honor, I will point out that, in our motion,  
5 we ask that, if 3018 is not complied with, that we'd ask that  
6 the votes be disregarded. That's obviously not an issue for  
7 today, we walked that back in our reply and said we have --  
8 we'd do it without prejudice to people filing their 3018, then  
9 we'll take the appropriate discovery and take the appropriate  
10 depositions, and then we can bring the issue before the Court  
11 if there's anything there. Maybe there's nothing there. But  
12 Your Honor, I do want to reserve my rights as -- because it  
13 was in our initial motion and the Code does provide it, that,  
14 if a 3018 was required and Your Honor finds that it was  
15 required and it hasn't been filed, we can -- we will seek to  
16 disregard those votes.

17           Your Honor, I do think there was some suggestion by  
18 counsel, I believe it was Ms. Norman, that somehow the 3018  
19 obligations, along with the voting discovery issues we had,  
20 should all just be conflated. Your Honor, they cannot be  
21 conflated, they are totally separate things. The only thing  
22 they probably have in common is -- to use the words of my  
23 client -- that these wave a lot of red flags. But Your Honor,  
24 the 3018 obligation is separate and part from the red flags  
25 that we're seeing in the discovery that is necessary for the

1 voting issues we've seen.

2           So, Your Honor, we'd ask that this motion be  
3 granted, that parties be directed to file a 3018, obviously,  
4 if appropriate from their perspective. And we reserve all our  
5 rights, Your Honor, once those 3018 motions are filed. We  
6 will work with the parties, Your Honor, on the discovery and  
7 on scheduling a deposition.

8           (Pause in proceedings)

9           THE COURT: Okay. I'm going to have to read the  
10 response to this. You're hearing my comments on it and you're  
11 hearing my skepticism that a Rule 3018 is not necessary, so --  
12 but I will read the response again. Maybe I missed something,  
13 but I'm skeptical that a Rule 3018 is not required. I also  
14 have concerns as to if I'm able to enter an order that varies  
15 from the rule and even if I am, why I should. I'd like to  
16 hear more about why I should.

17           So this obviously -- as we have already said, this  
18 was not a focus of the hearing. I don't think it necessarily  
19 matters whether anybody objected to it or not. I think it's  
20 more of an integrity of the voting system issue. And it's --  
21 but I can also see a situation where, in appropriate  
22 circumstances, to have to file a 3018 every time someone  
23 changes a vote might just be -- create a flurry of activity  
24 that doesn't need to be created because there's nothing  
25 inappropriate.

1           So I can -- I could see an argument saying that, in  
2 fact, some sort of discretion should be permitted to extend  
3 the voting deadline to permit a change of ballot. I'm not  
4 sure that's the case here, where I think there have been  
5 issues raised with respect to the change of ballots. And the  
6 language in this particular order I don't think says exactly  
7 what the debtors and plan proponents think it said or wish it  
8 had said.

9           Okay. What's next?

10           MS. POSIN: Your Honor, I think the other motion on  
11 for hearing today was the motion to quash the insurer -- or  
12 the motion of certain insurers for a protective order, Item 1  
13 on the docket.

14           THE COURT: Mister -- oh, no, this is Mr. Plevin.

15           MR. CALHOUN: Your Honor, George Calhoun for  
16 TIG Insurance Company, International Insurance Company,  
17 International (indiscernible) Insurance Company, and a few  
18 other certain insurers. I've been nominated to take the lead  
19 on this, so the moving insurers (indiscernible) seven hours  
20 ago maybe I should have spoken up about the order in which we  
21 take things because I like being first on the docket more than  
22 being last.

23           Your Honor, hopefully this will be a little more  
24 simple than the other issues you've dealt with today. Unlike  
25 the voting issues, which are integral and core to the



1 bankruptcy process and confirmation process, the discovery  
2 served by the tort claimants on certain insurers and  
3 substantively identical deposition notices is really -- do get  
4 to the third party down-the-pike issues that you were  
5 referencing earlier.

6           Each of these deposition notices contain ten  
7 identical topics and when you look at those topics, which are  
8 laid out in our moving papers, it's apparent that it's just --  
9 it's (indiscernible) petition to the legal theories and  
10 thought processes of certain insurers' counsel and information  
11 that bears only coverage issues, if it bears on anything at  
12 all. And I'll try to keep my comments brief, Your Honor,  
13 because most of the arguments are in the paper and it's late  
14 in the day.

15           It's safe to say, Your Honor, that the opposition  
16 gives the game away. In the conclusion in their opposition  
17 they state, "The deposition topics seek testimony from certain  
18 insurers on issues relevant to the plan objections they intend  
19 to advance, their standing to make those plan objections, and  
20 the extent of their potential liability for talc claims."

21           So they're quite clear that what they're seeking is  
22 testimony about legal objections and it's not yet been filed.  
23 They have some concerns about standing and insurers'  
24 liability.

25           As to the first of those groups, topics 7 and 8 in

1 particular, they're expressly seeking legal opinion of the  
2 yet-to-be-filed objections. I can appreciate why they might  
3 want that. I'd like to know what my opponents are thinking in  
4 cases also, but the time for objections is after discovery and  
5 only after insurers have evaluated that discovery, decided on  
6 what objections should be filed and what their legal issues  
7 are in connection with those theories. If an objection hasn't  
8 been filed, how can an insurer possibly testify as to facts  
9 that might support a hypothetical objection?

10           And, perhaps more importantly, we're not in  
11 reciprocal positions, Your Honor, because the operative facts  
12 in a confirmation hearing are the plan, the plan documents,  
13 the plan proponents' good faith, the facts that are relevant  
14 to confirmation are almost exclusively in the control of the  
15 plan proponents. Information about coverage just isn't  
16 relevant to confirmation. In fact, Your Honor has previously  
17 ruled in other contexts earlier in this case that you weren't  
18 going to permit discovery of insurance issues because it  
19 wasn't relevant to confirmation and that still remains the  
20 case today, and no amount of maneuvering alters that  
21 fundamental conclusion.

22           The other piece of the opposition that kind of  
23 gives the game away, the tort claimants state repeatedly that  
24 their discovery is relevant to insurers' potential liability,  
25 and they may be right about that, it may be relevant to

1 insurers' potential liability, but the plan is not designed to  
2 determine insurers' potential liability, nor could it be.  
3 Determination of liability requires a trial and submission of  
4 actual claims, neither of those is at issue in the plan.  
5 There already are outstanding coverage actions where the  
6 rights of insurers will be determined. That's where the  
7 coverage issues should stay. And although this is a  
8 complicated case with a number of significant and technical  
9 issues, injecting insurance liability into the mix is not  
10 necessary, nor is it appropriate here.

11           Topics 2, 4, and 5, Your Honor, all go to alleged  
12 efforts of insurers to estimate, project, or value talc  
13 claims. To the extent that insurer evaluated any claim -- and  
14 most of these requests are concerning prepetition efforts --  
15 any such evaluations would be work product, they would be  
16 counsel evaluating claims. And in support of their arguments  
17 that that type of discovery might be discoverable and not  
18 privileged, they cite Your Honor to a couple of coverage  
19 cases, not to confirmation cases.

20           But, even putting that aside, what they're really  
21 asking for is expert testimony. To the extent that there is  
22 testimony concerning an estimate or projection of claims here,  
23 that would be the subject of expert testimony in this case.  
24 And, frankly, any estimate that may have been done, if any was  
25 done -- I don't know that any was done, but if it was and it

1 was done prepetition, it was done based on a completely  
2 different fact scenario than on this today where the number of  
3 claims that have been filed in this bankruptcy vastly dwarfs  
4 what existed prepetition.

5           The other topics they seek -- and it's in a similar  
6 vein, Your Honor -- are in topics 3 and 6 (indiscernible) that  
7 insurers provide to them information about their reserves and  
8 about reinsurance.

9           As we said in our papers, and I won't repeat those  
10 arguments at length, that type of information isn't even  
11 discoverable in a coverage action, both because it's  
12 irrelevant and because it's privileged. Reserve and  
13 reinsurance information, court after court after court after  
14 court has found isn't relevant to any determination of an  
15 insurer's liability because it's an accounting exercise, it  
16 doesn't have anything to do with a determination of claim.  
17 So, if it's not discoverable in a coverage action where an  
18 insurer's liability might actually be at issue, there's no  
19 reason for it to be discoverable here. It just doesn't bear  
20 on any confirmation issue.

21           And critically on that point, in our motion we said  
22 this is oppressive because it doesn't have anything to do with  
23 this confirmation. We're going to have to try to prepare a  
24 witness to testify about a bunch of issues that have nothing  
25 to do with the case and we made this relevancy argument. And,

1 in response to that, there was really no response. There was  
2 no effort to tie any of these deposition topics to any issue  
3 in the confirmation proceedings, they didn't make any.

4 With respect to topics 1, 9, and 10, Your Honor,  
5 those go to the insurers' claims handling limits and  
6 exhaustion of their policies and the Court has previously  
7 refused to permit discovery on those very same issues. In  
8 fact, the debtors argue that such coverage issues were wholly  
9 irrelevant to the plan, there's no reason they'd become  
10 relevant now, especially with respect to claims handling, that  
11 just has nothing to do with confirmation standards.

12 Although the limits and exhaustion are issues that  
13 are being litigated in the California case right now that many  
14 of the insurers are a party to, those issues aren't really an  
15 appropriate subject for deposition discovery anyway. It  
16 doesn't make any sense for us to try to figure out for each  
17 policy on a policy-by-policy basis what we think the limits  
18 are and then try to have a witness memorize that.

19 So if you think it's appropriate to have discovery  
20 of those issues for confirmation purposes, we suggested to the  
21 tort claimants that we provide that information in  
22 (indiscernible) response and they refused. We still think  
23 that makes more sense. We don't think it's relevant at all  
24 and we don't think you should allow it to go forward, but  
25 presume it does, under Rule 26(1)(C), you're authorized to

1 prescribe the discovery method other than the one selected by  
2 the party seeking discovery. They've argued that they get to  
3 pick the means of discovery, but that's just not consistent  
4 with the rule that governs discovery issues.

5           The last point I wanted to make, Your Honor, is  
6 that the one issue that they really seem to be going at here  
7 is that they think this discovery goes to support some sort of  
8 standing objection, none has been raised to date. What that  
9 includes is -- I think I would describe it as (indiscernible)  
10 at best.

11           As Mr. Plevin noted earlier today, many of the  
12 insurers have filed proofs of claim, to which no objections  
13 have been filed, to have standing as creditors. Other  
14 insurers such as my clients have entered into stipulations  
15 that their indirect claims would be filed at a later date.  
16 But the analysis of whether standing exists doesn't depend on  
17 insurers' claims handling or reserves or whether they have  
18 done anything in it prepetition with respect to particular  
19 claims.

20           The Third Circuit said what you have to look when  
21 evaluating standing is whether the insurers have a legally  
22 defensive interest that could be affected by a bankruptcy  
23 proceeding, and that was from the Global Industrial  
24 Technologies case in 2011. And actually (indiscernible)  
25 decision is particularly telling on this point because the

1 Third Circuit in that case focused on the many-fold increase  
2 in silica-related claims that were at issue there. Here,  
3 there's a much larger increase in the number of talc claims  
4 because Imerys proposes to go from a company with essentially  
5 zero liability to one in which it will establish a trust to  
6 pay billions of dollars in claims, and that's from their own  
7 disclosure statement, their own materials, that's not from  
8 insurers.

9           So those two facts alone, I think, are enough to  
10 establish standing, but we don't have a standing objection,  
11 there's been no effort to link any of this discovery to any  
12 sort of theory that would preclude the insurers from objecting  
13 to the plan. If insurers had somehow evaluated a claim, does  
14 that mean we don't -- we can't object to the plan? It just  
15 doesn't -- there's no linkage and (indiscernible) following  
16 that.

17           But in short, Your Honor, you're not going to be  
18 asked to decide any insurance coverage issues in connection  
19 with confirmation. You're very unlikely to hear from any of  
20 the excess insurers' clients as witnesses; it's not part of  
21 confirmation. And bear in mind, Your Honor, that these  
22 clients are all excess insurers for the most part, with one  
23 minor exception that we noted in the papers, and aren't called  
24 to handle claims until underlying insurance is exhausted.

25           So it's not clear where this is going. It seems to

1 be just an exercise in tit-for-tat, if you're going to take  
2 discovery of us, we're going to take discovery from you,  
3 without regard to what the purpose is, without advancing the  
4 ball. And, frankly, Your Honor, there's too much going on and  
5 too much we're trying to crowd into a very tight discovery  
6 schedule to have ten insurance depositions crowding the  
7 calendar for issues that just don't go to confirmation at all.

8           So, respectfully, Your Honor, we'd ask that you  
9 quash the subpoena and issue a protective order limiting the  
10 method in which that discovery is taken.

11           THE COURT: Thank you.

12           MS. FRAZIER: Hi, Your Honor, Heather Frazier,  
13 special insurance counsel to the TCC and FCR.

14           I think this hearing sets the table a bit --

15           MR. SCHIAVONI: I'm sorry, Your Honor, could I be  
16 heard for the defending parties first? Tanc Schiavoni for  
17 Century --

18           THE COURT: Yes, Mr. Schiavoni.

19           MR. SCHIAVONI: -- or for Cyprus.

20           Sorry. I'm very sorry to TCC, I didn't mean to  
21 interrupt them; I just had a problem working that mute button  
22 once again.

23           So, Your Honor, I just -- I don't want to duplicate  
24 what Mr. Calhoun had to say, but I think I'd come at this, and  
25 my clients to some extent, from a unique perspective, and that



1 is we twice went to the TCC and to the debtors and asked for  
2 specific discovery and specific relief related to insurance  
3 matters when we were being asked to defend cases throughout  
4 this case. We came to the Court in 2019 and we asked for the  
5 stay to be lifted at that point. There was litigation that  
6 followed and in that litigation the stay was not lifted. We  
7 were left to defend, to fund the cases, notwithstanding the  
8 issues that were pending in the California court, and in that  
9 litigation the debtors came forward and they joined the TCC in  
10 opposing lifting the stay.

11           And one of the things they actually said was there  
12 are three to ten causes of action in the -- this is the  
13 debtors -- in the California coverage action that specifically  
14 address which entity has coverage rights under the historical  
15 policies. And so, for that reason, the pure coverage issues  
16 that may have to do with exhaustion and interpretation of  
17 policy language, and whether or not there is actually  
18 coverage, those are exclusively in the California coverage  
19 actions. The debtors do not intend to bring those before the  
20 Court at this time.

21           So it's like we dealt with this very issue. They  
22 are now turning that shield -- which we wanted discovery on,  
23 to be clear, at a time where we were spending money -- they're  
24 now turning that shield into a sword. They protected  
25 themselves from having the stay lifted, us pursuing discovery

1 on it in the California action, by, you know, completely  
2 representing to the Court that these issues that they're now  
3 seeking 30(b)(6) on, specifically exhaustion and  
4 interpretation of the policy language, would have nothing to  
5 do with the proceedings in this court.

6           We then, Your Honor, came back and we said at the  
7 end of the adversary proceeding involving whether or not the  
8 debtor even owns the rights to the policies that are at issue  
9 in the case, we said, jeez, could we have copies of the  
10 transcripts of those depositions where these various debtor  
11 parties were contending that they did or did not have -- in  
12 fact have rights to those policies. And the debtors argued  
13 that the transcripts were, quote, "wholly relevant to the  
14 evaluation of the third amended plan and beyond the proper  
15 purpose of plan-related discovery."

16           And Your Honor granted them the relief they sought,  
17 which was to protect all of that discovery that was exchanged  
18 about whether or not the policies at issue in any way have to  
19 do with, you know, whether or not they own the policies or not  
20 -- I mean, none of that, none of that stuff would touch on  
21 coverage has anything to do with the case.

22           And the Court further went on to note -- or went on  
23 to note in that ruling that -- and this November 5, 2020, on  
24 line 13, "that I should be concerned that no party be given a  
25 litigation advantage in matters that aren't before this Court

1 by virtue of the bankruptcy proceeding."

2           So as I sort of read that at the time was the Court  
3 was saying, look, these issues about discovery into how the  
4 policy should be interpreted, how they should be applied, how  
5 the claims should be handled all went to issues that weren't  
6 before the Court on the third amended plan and weren't the  
7 proper scope of discovery. So having obtained the relief  
8 here, the debtors and the TCC, that they sought blocking us  
9 from access to any of that material, forcing us to defend and  
10 pay during the pendency of the case, to wait until the end of  
11 the case to go back to the California action, now they're  
12 coming and saying they want depositions on all of these  
13 topics, they want the very topics that they were precluding us  
14 from seeking discovery on. And that is most certainly a sword  
15 being turned into a shield against us on this.

16           But there's something else even kind of more  
17 incredible about this, from our perspective, and that is when  
18 we dealt originally at the beginning of the case with the  
19 application of Young Conaway to serve as counsel for the FCR,  
20 we brought out that Young Conaway was concurrently serving as  
21 counsel to one of our clients, had dealt on issues that were  
22 substantially related about transfers of policies in Delaware,  
23 that they were continuing to be in that engagement. In fact to  
24 this day there's no resignation from that engagement, it is  
25 sort of, you know, getting perhaps close to its end if there's

1 not an appeal, but that engagement is in placement. And they  
2 now have turned around and done exactly what they basically  
3 said in the engagement in -- you know, at the beginning of the  
4 case that they weren't going to do. They said then that,  
5 look, there's not an issue here about a conflict because we're  
6 not really getting into coverage issues, we're not -- they're  
7 not substantially related, we're not going to be taking  
8 discovery from our clients here. But here it's exactly --  
9 it's like then, it's like the order was granted, and we  
10 respect the Court's order, quite obviously, that there wasn't  
11 a conflict, but the facts now are changing on the ground.  
12 They're turning and asking to depose our very client on the  
13 very issues that were in play in the Warren case. That's  
14 wrong, it would reopen the entire retention issue and create a  
15 whole nest of issues that are just not necessary here.

16 I'd add just two last things in closing here, Your  
17 Honor. It's not like we're sort of in a sense hiding from  
18 anything either here because we produced two witnesses. If  
19 you remember, there was an order in one -- both of them were  
20 sort of in this adversary proceeding issue, both of them were  
21 deposed about, you know, claims handling, they tried to depose  
22 them also about like questions of interpretation of policy.  
23 We've been through this. We've been down the drill already  
24 with two witnesses having been produced. Nowhere in any of  
25 the papers is there any explanation about why this isn't

1 cumulative, why anything else is needed beyond everything else  
2 that they already have.

3           The discovery that they seek, you know, from us is  
4 burdensome, but you should understand before we go down this  
5 route just how burdensome it is overall. The 30(b)(6)  
6 requests are directed specifically at the individual issuing  
7 companies. So while Mr. Calhoun represents, you know, a  
8 client here, he actually has, I think, several issuing  
9 companies, and that's true for a number of us. So there's  
10 more than ten companies here in total. It's like the notice  
11 multiples out to a number that's north of 15 for each of the  
12 individual ones. It's like we heard endless back-and-forth  
13 about whether or not an extra hour, you know, for four parties  
14 to question someone from the TCC about voting was appropriate.  
15 These are all -- these 15-plus depositions, all eight hours of  
16 inquiry into what our reserves are, our litigation reserves,  
17 these are privileged issues. How our reinsurance works, how  
18 we interpret the policies, has nothing to do with confirmation  
19 Each one of these depositions will generate further motion  
20 practice about the extent of privilege on these issues and it  
21 will reopen the issue of the retention of Young Conaway as  
22 they're pursuing depositions against their own clients here.

23           So we'd respectfully ask, Your Honor, that -- and,  
24 you know, specifically with regard to our client, we produced  
25 two witnesses already, they've been deposed, that should be

1 enough this, and they shouldn't have to carry an extra if  
2 there's anything they planned that they didn't get from us in  
3 those, but we ask for you -- that these would be quashed with  
4 our client, but also with the group in total.

5 Thank you.

6 THE COURT: Thank you.

7 Ms. Frazier?

8 MS. FRAZIER: Yes, Heather Frazier, special  
9 insurance counsel to TCC and FCR. I'll try to keep it  
10 relatively brief, I know everyone is itching to get off of  
11 here, but I think that kind of this hearing in general has set  
12 the stage for a lot of the arguments I want to make here.

13 The insurers just can't have it both ways. They  
14 stood up at every opportunity in this bankruptcy; they have  
15 filed 13 motions, objected to 48 pleadings, served 36 sets of  
16 discovery and asked for 18 depositions so far. We have now  
17 asked for discrete depositions of each insurer and now they  
18 are claiming that these issues are irrelevant and it is  
19 burdensome for them to produce a witness.

20 They are right, we have contended that insurance  
21 coverage issues are irrelevant; however, they contend that  
22 they are not, that their rights are affected by the plan, that  
23 they have objections to the plan, and we have the right to  
24 depose them about those issues.

25 First, I'd like to focus the Court a bit on the

1 standard. It is their burden seeking a protective order to  
2 point to specific reasons why that is required. It is not our  
3 burden to show relevance or why particular types of testimony  
4 should be allowed, although I will of course go through those  
5 reasons.

6 In general, I think we are seeking this discovery  
7 for two reasons: first, to support our case for confirmation;  
8 second, to evaluate the insurers' standing to make objections  
9 to the plan. And just to kind of take the Court through the  
10 topics as Mr. Calhoun addressed them, first with regard to  
11 plan objections and neutrality.

12 These requests seek the facts, facts known by  
13 insurers and are relevant to confirmation of the plan. Courts  
14 within the Third Circuit consistently hold that parties may  
15 use 30(b)(6) depositions to explore facts underlying legal  
16 theories, and every other objector in this case has agreed to  
17 testify as to the facts underlying their contentions. The  
18 insurers cannot claim that just because a fact is relevant to  
19 a legal issue it's therefore cloaked in privilege.

20 And I'll give the Court just one example. From the  
21 insurers' reply to this motion, that's docket entry 3962, the  
22 insurers state, quote, "The facts put forth by the tort  
23 claimants in their plan and disclosure statement demonstrate a  
24 far greater explosion in claims and talc as a new tort is much  
25 more analogous to silica than to asbestos for present

1 purposes."

2           The tort claimants might wish to question the  
3 insurers about what facts set forth in the plan support this  
4 statement, why they claim there is an explosion in claims.  
5 What do they mean by explosion in claims? What facts  
6 demonstrate that talc is more analogous to silica? All of  
7 these facts are relevant to potential objections that may be  
8 brought regarding confirmation and we are entitled to explore  
9 those issues in order to support our case at confirmation.

10           Topics related to basic policy information and  
11 claims handling, that's topics 1, 9, and 10, the insurers  
12 would like us to issue interrogatories here. They don't get  
13 to pick what method of discovery we do. And in fact I find it  
14 interesting that the insurers served the TCC with  
15 interrogatories and then served them with a deposition notice  
16 asking for testimony about their interrogatory answers.  
17 So --

18           THE COURT: Okay, but what are you going to be  
19 asking for -- well, one is super broad, but what are you going  
20 to be asking for 9 and 10? You want the name of the policy,  
21 how much is nominally left? You're going to sit there and ask  
22 some guy to go through the policies?

23           MS. FRAZIER: Well, and this is kind of an  
24 important point because when discussing with the insurers in  
25 the meet-and-confer process we recognized that this would be



1 perhaps a place where we could enter into a stipulation and we  
2 offered that up. But instead of taking us up on any sort of  
3 compromise, the insurers' position was that, if they had to  
4 present a witness on any topic, they were going to move to  
5 quash the entirety of the deposition notices.

6 So we did recognize that it was possible in many  
7 cases to have that type of information sought through a  
8 stipulation or some other method, but the insurers refused  
9 that offer.

10 THE COURT: Okay. What's topic number 1? How is  
11 that relevant to anything that's going to be in front of me at  
12 confirmation?

13 MS. FRAZIER: If insurers denied coverage of it  
14 prepetition, it is possible they do not have standing to  
15 object to the plan. If there is no liability under their  
16 policies, they have no interest in the proceeding.

17 THE COURT: Well, I'm not going to decide whether  
18 they have liability under their policies in connection with  
19 confirmation. How am I deciding that?

20 MS. FRAZIER: And you wouldn't have to, Your Honor,  
21 you wouldn't have to decide that. I think if --

22 THE COURT: Well, don't the debtors know if  
23 coverage was denied? There would have to be a letter and the  
24 debtors would have it.

25 MS. FRAZIER: We have some of that information, but

1 we don't have all of it. The debtors may have some. I know  
2 that there have been disputes about privilege, but we do not  
3 have definitive evidence from the insurers about the treatment  
4 of those claims prepetition.

5 I don't think -- we do not intend -- and this is  
6 another kind of meet-and-confer-process thing -- these are not  
7 eight-hour depositions, these are not complicated issues. It  
8 may be that, sure, they denied coverage, or they never  
9 received notice, there may be a simple answer, but I think  
10 we're entitled to the answer.

11 THE COURT: Because it goes to standing?

12 MS. FRAZIER: Right, because, as the insurers point  
13 out, the Third Circuit has focused on whether the insurers  
14 have a legally-protected interest that could be affected by  
15 the bankruptcy proceeding. So we are exploring what that  
16 interest is.

17 THE COURT: Well, the debtors think that they've  
18 got a huge interest; the debtors think there's coverage. So  
19 you want me to decide that if an insurance company sent a  
20 denial letter that they don't have standing even though the  
21 debtors say there's coverage?

22 MS. FRAZIER: I don't think you have to decide the  
23 coverage issue, but I think that what the insurance companies  
24 have done or the position that they have taken prepetition are  
25 relevant to considerations of whether they can object to -- if

1 they don't think they have any coverage obligations, why are  
2 they here? Why are we -- all day we've heard from the  
3 insurance company, but what's the objection, what's the  
4 problem if they are not going to pay for any of these claims  
5 and never were?

6 THE COURT: Well, because there's coverage  
7 litigation in California which has been stayed. So, until  
8 that's decided, we don't know.

9 MS. FRAZIER: I think that's right that they can  
10 testify about their position, we're entitled to ask them if  
11 they denied coverage; we're not asking whether it was correct,  
12 we're not asking what the Court will ultimately determine, but  
13 just like -- just like the testimony regarding what are your  
14 limits. Sure, they're going to testify about their position  
15 about what the available limits are. That's not a legal  
16 determination, that's their position.

17 THE COURT: Okay. So when you say handling, you're  
18 talking about did they deny coverage? Because this is a --

19 MS. FRAZIER: Did they deny coverage, did they  
20 reserve rights, did they --

21 THE COURT: Okay, did they deny --

22 MS. FRAZIER: -- how did they treat the claims.

23 THE COURT: Okay, okay.

24 MS. FRAZIER: So do you want to go topic by topic?  
25 I'm just trying to --

1 THE COURT: Yeah --

2 MS. FRAZIER: -- make it the most useful --

3 THE COURT: -- I do want to go topic by topic.

4 MS. FRAZIER: -- for the Court as possible. Sure.  
5 Okay.

6 Their topic 2, "Efforts to estimate or establish  
7 the value of talc personal injury claims."

8 The insurers here state that this is privileged.  
9 It may be, however, it is not always. Many times in the  
10 ordinary course of their business insurers will perform an  
11 analysis of claims in their claims handling capacity, that is  
12 not privileged. Obviously, we're not asking for privileged  
13 information, we are not asking for expert information, we made  
14 that clear.

15 I will note, they have not said this information  
16 does not exist, and I think it is relevant both to their  
17 standing, if they thought there was liability there, as well  
18 as to any objections they may make regarding claims value. It  
19 may also help the plan proponents to support the claim value.

20 THE COURT: How does it help them support the claim  
21 value?

22 MS. FRAZIER: Well, if the insurers have done an  
23 estimate of what their liability would be on a claim-by-claim  
24 basis, it could be supportive of what -- the values we have  
25 set and whether they're reasonable.

1           THE COURT: Well, I think generally other people's  
2 estimation, for example, of the value of a company is not  
3 relevant to plan confirmation, so how is this relevant to plan  
4 confirmation, what the insurance companies may have thought a  
5 claim was worth? Have they raised that issue? And I was  
6 trying to remember. As opposed to J&J, who clearly has raised  
7 valuation issues, have the insurance companies raised it?

8           MS. FRAZIER: We don't know. They have not raised  
9 it in the pleadings to date, but as Mr. Calhoun and Mr.  
10 Schiavoni pointed out, we don't know what objections they're  
11 going to raise. It also bears noting they have paid claims,  
12 so the amount that they've actually paid for claims --

13           THE COURT: Well, doesn't the debtor --

14           MS. FRAZIER: -- would also be relevant.

15           THE COURT: -- know that? Doesn't the debtor know  
16 what's been paid?

17           MS. FRAZIER: We have some of that information. I  
18 think that we have the right to inquire about it from the  
19 insurance company.

20           THE COURT: Okay. I think if the insurance company  
21 has paid claims and the debtor doesn't have that information  
22 for some reason, you can get that information.

23           With respect to item number 1, you can ask if  
24 they've denied coverage, if they reserved rights, but the  
25 topic of handling is a huge -- is a huge topic. I don't even

1 know exactly what that means. It's not a -- it cannot be used  
2 as a way to look at coverage disputes; I'm not going to permit  
3 that.

4 MS. FRAZIER: Understood. Okay, topics 3 and 4.  
5 And now I've added a number in my notes, so now my numbers are  
6 off. Okay, so we're on 3. Accounting treatment and reserves,  
7 as well as reinsurance, are kind of the same issue.

8 THE COURT: Uh-huh.

9 MS. FRAZIER: The topic (indiscernible) we're  
10 seeking to determine whether they believe that they have  
11 liability here. And where the insurer has denied coverage or  
12 refused to defend, the facts of a reserve has been -- courts  
13 have found is relevant to show that the insurer at least  
14 acknowledged the potential for coverage.

15 THE COURT: Well, but don't --

16 MS. FRAZIER: Here --

17 THE COURT: -- don't they have to set reserves in  
18 certain circumstances and what does that -- I did read some of  
19 these cases and -- that people cited to me and I don't  
20 understand how the setting of a reserve by an insurance  
21 company is an issue with respect to plan confirmation.

22 This talks about -- it reflects an assessment --  
23 well, first of all, a lot of it says it's probably privileged,  
24 but I agree that you can't get the privileged information and  
25 you're going to have a lot of that. But one of these cases,

1 even in the coverage cases, they say this is usually  
2 irrelevant and not discoverable, and they talk about the need  
3 to set reserves for accounting purposes, the need to set  
4 reserves for maybe regulatory purposes. So how does that have  
5 anything to do with confirmation?

6 MS. FRAZIER: I think here where the insurers have  
7 contended, as they do in their papers, that the plan and  
8 disclosure statement have led to an explosion of claims and  
9 have inflated their potential liability for, you know,  
10 whatever an explosion means --

11 THE COURT: It means going from 20,000 to 80,000.

12 MS. FRAZIER: But if they had planned to pay their  
13 full limits, if they reserved and knew that these talc claims  
14 were going to erode the entirety of the policy, what's the  
15 objection? It makes no material difference to them.

16 THE COURT: Well, maybe it doesn't, but I'm trying  
17 to explain how it's relevant -- I'm trying to understand how  
18 it's relevant to confirmation. I think I had the same  
19 distinction with J&J. Historical settlement, I said yes;  
20 projections, J&J's internal, I said no. It's the same sort of  
21 thing here. Internal to the insurance companies, their  
22 setting reserves, like a prudent businessperson might or  
23 they're regulatorily required, I don't understand how that's  
24 relevant to confirmation.

25 Now, if the insurance companies end up filing some

1 objection and putting in value information, and they use this  
2 information and they give it to an expert, that's different,  
3 that's different, then it's going to be discoverable. But how  
4 is it relevant to confirmation and the plan proponents' --  
5 the plan proponents' burden under 1129?

6 MS. FRAZIER: I think if Your Honor is willing to  
7 allow us to reserve our rights to the extent to, say, present  
8 the type of evidence that you just described, I think we're  
9 fine with that as to reserves and reinsurance information.

10 THE COURT: Absolutely, and I think the insurance  
11 companies should know that. If they're going to put their  
12 information at issue, then it's going to be discoverable.

13 MS. FRAZIER: Okay. So that's -- we're all the way  
14 through 6, we're moving right along.

15 Okay, so numbers 7 and 8, this is kind of the core  
16 of the dispute. Reasons that you contend the plan is not  
17 insurance-neutral; and, to the extent you assert or plan to  
18 assert an objection to the plan or any other plan documents,  
19 what's the basis for that objection.

20 And this is what I talked about at the very  
21 beginning. We're not seeking privileged information, we're  
22 not seeking legal conclusions, we're not seeking your  
23 analysis, but there are facts that underlie these contentions,  
24 just as the type of facts that I described earlier with regard  
25 to the explosion in claims. The insurers have made many,



1 many, many contentions in their disclosure statement  
2 pleadings, in their discovery requests, there are facts within  
3 their knowledge, I assume, that support those contentions and  
4 we are entitled to ask them what those facts are.

5 THE COURT: I think that's fair game. And it's  
6 limited to facts and not legal conclusions, and I think it's  
7 fair game.

8 MS. FRAZIER: Thank you. And then with regard to 9  
9 and 10 -- and these are the remaining limits and erosion of  
10 limits issues, I'm happy to work with the insurers on these  
11 issues. They're going to be appearing for deposition anyway,  
12 you've established on the prior two questions, I'm happy to  
13 either ask those questions at the deposition or allow for a  
14 stipulation or interrogatory response of some sort, if that's  
15 preferable.

16 THE COURT: It would seem to me you'd get better  
17 information that way. And, again, I'm not thinking that these  
18 are coverage issues. I understand there's a dispute as to  
19 coverage, you're --

20 MS. FRAZIER: Absolutely.

21 THE COURT: -- I assume you're looking for here, if  
22 it was a \$10 million policy, what's remaining on it? It's  
23 that kind of --

24 MS. FRAZIER: Exactly, what's left --

25 THE COURT: -- factual information without

1 prejudice to anybody's arguments about coverage or any other  
2 defenses that they have.

3 MS. FRAZIER: Absolutely right, yes. I think --

4 THE COURT: I think that's --

5 MS. FRAZIER: -- that's it.

6 THE COURT: -- also fair game.

7 MS. FRAZIER: Okay. Thank you, Your Honor.

8 THE COURT: Thank you.

9 MR. CALHOUN: Your Honor, George Calhoun for  
10 certain insurers again.

11 I just want to make clear, if possible, our one --  
12 I think you suggested that they could inquire about whether or  
13 not we'd lie to reserve rights, but if the debtors don't have  
14 that information, I think it makes sense to have them confer  
15 with the debtors and then get back to us with from whom they  
16 need it because it might be from my clients, they've got all  
17 of our reservation of rights letters, it may be from some  
18 others they don't but appears somewhere else in  
19 (indiscernible) rather than waste time trying to go insurer by  
20 insurer because, as Mr. Schiavoni said, there are a lot of  
21 different insurers here and that might cut through some of  
22 this.

23 On 7 and 8, I just wanted to make sure that we're  
24 clear on this. We don't have any problem telling them, if  
25 there's an argument that the plan is not insurance-neutral, at

1 the end of the day we object to this plan, which we haven't  
2 done yet, they're asking for the reasons that we contend the  
3 plan is not insurance-neutral and that would be contained  
4 within the plan itself. It's not a fact; it's our analysis of  
5 the plan that determines that. So (indiscernible) you  
6 probably pick up that noise.

7 And the same is true with number 8. We haven't  
8 filed objections yet. I just don't know how to prepare a  
9 witness to testify about provisions of the plan that we find  
10 objectionable because --

11 THE COURT: Well, we're doing discovery here now,  
12 we're not doing discovery after objections are filed. So I  
13 don't know either and if your answer is going to be that you  
14 haven't made that decision yet, I guess you'll have to live  
15 with that, and maybe your person will get deposed again. I  
16 don't know what's going to happen, but you're in the same  
17 position that everybody else is in and you'll have to --

18 MR. CALHOUN: I understand that.

19 THE COURT: -- and you'll have to figure that out.  
20 And I am talking here about facts and if your response is, we  
21 don't have any facts, it's all in the plan, well, then that's  
22 your client's answer. I don't know.

23 MR. CALHOUN: Yeah, we've litigated a lot of these  
24 cases, Your Honor, and insurers have almost never testified  
25 because the burden of proof and the facts are in the

1 possession of the plan proponent, it just --

2 THE COURT: I do understand that, but these  
3 insurance companies have been very active in this case and  
4 there are some choices you have to make. And once you get  
5 active, then certainly as to any relevant information that you  
6 may have you're fair game. There's another -- you know,  
7 another way to do it too, which is just to step back and say  
8 it's going to be insurance-neutral, you know? But if it's not  
9 and you -- many of the insurance companies -- I shouldn't be  
10 that general -- many of them have been very active in these  
11 cases and I find that, as I have narrowed the topics, that the  
12 -- of the requested depositions, I find that what's remaining  
13 is relevant or it may lead -- and it may lead to some  
14 admissible evidence with respect to plan objections or  
15 standing.

16 MR. PLEVIN: Your Honor, this is Mark Plevin.  
17 Could I speak about topics 9 and 10 for a second?

18 THE COURT: 9 and 10. Mr. Plevin.

19 MS. PLEVIN: Those are the ones where Ms. Frazier  
20 said she would work with us. I don't know if she overlooked  
21 the fact that in February of this year she served us with  
22 interrogatories and document requests, to which we responded.  
23 And my clients, among others, responded to one of these  
24 interrogatories in March of 2021 by saying, quote, "We have  
25 not paid defense costs or indemnity for a talc personal injury

1 claim," unquote.

2           And we also said that we would and we did produce  
3 reservation of rights letters and to the FCR. And so having  
4 already said we haven't paid anything -- of course the stay  
5 has been in effect since then and we haven't paid anything  
6 while the stay has been in effect -- I don't know why that  
7 interrogatory answer isn't adequate and why would have to sit  
8 for a deposition on that.

9           MS. FRAZIER: Well, first of all, I'm happy to work  
10 with you, as I said, but I don't think that answers the  
11 question because your policy could have been eroded by a  
12 variety of other claims that were not talc personal injury  
13 claims that you've paid prepetition. And so the limits of  
14 that policy may or may not be the facial limits on the face of  
15 the policy that I can see.

16           But, again, Mark, I'm happy to work with you, and  
17 it may be that those answers are sufficient.

18           THE COURT: Okay. Well, I would of course expect  
19 that all of the parties will work together, that there not be  
20 unnecessary work done by any party. And if the TCC and FCR  
21 have already received information that answers these  
22 questions, then that may narrow what needs to be done.

23           But in the first instance, I've ruled on what I  
24 think is relevant. Whether it's already been produced, you  
25 can point to something, you can stipulate to facts, you can do

1 an interrogatory rather than a deposition, that's -- you all  
2 can work on offline.

3 Okay. So I think we've concluded today's --

4 MR. RAMOS: Your Honor?

5 THE COURT: -- hearing -- is that Mr. Ramos?

6 MR. RAMOS: It's Marc -- yes, it's Marcos Ramos  
7 from Richards Layton.

8 Your Honor, I think you're correct, we've concluded  
9 the agenda items. I was wondering if you might indulge me for  
10 two minutes for me to just give you a quick status update on  
11 one matter?

12 THE COURT: Yes.

13 MR. RAMOS: Thank you, Your Honor. The status  
14 update relates to an adversary proceeding that the debtors  
15 filed several months ago in which the Court also entered a  
16 preliminary injunction at the debtors' request. This was in  
17 connection with the Cyprus entities and the talc actions  
18 against Cyprus entities.

19 THE COURT: Uh-huh.

20 MR. RAMOS: Your Honor might recall, the  
21 preliminary injunction that you entered was set to expire at  
22 the end of June 2021, and that date was then based on the  
23 confirmation schedule that was anticipated at the time that  
24 the complaint was originally filed. Obviously, the  
25 confirmation schedule changed and earlier this month the

1 debtors filed a motion to extend the preliminary injunction to  
2 a date December 31st, 2021, more consistent with the expected  
3 confirmation schedule. And, in connection with that motion,  
4 the debtors also filed a motion to amend the complaint in  
5 order to add a few additional parties that had filed claims  
6 against Cyprus.

7 But in addition to that, Your Honor, in terms of  
8 the extended injunction, the debtors also clarified that they  
9 were only seeking the extended injunction period in favor of  
10 the non-debtor Cyprus entities, CAMC, obviously in light of  
11 the Cyprus bankruptcy filing.

12 So all of those filings were made earlier this  
13 month, Your Honor, and we served those out. I believe the  
14 response deadline has passed and we haven't received any  
15 responses to those. So I just wanted to alert Your Honor to  
16 the fact that those filings have been made, particularly since  
17 it's in an adversary proceeding and you may not have seen  
18 them, and the fact that we do expect in short order and in due  
19 course to hopefully file a COC in connection -- or a CNO in  
20 connection with those filings.

21 So I just wanted to give you that update and of  
22 course if you'd like to send the filings over, we're happy to  
23 do that as well.

24 THE COURT: No, I don't need them, but please  
25 contact my chambers when you file your CNO or COC, so that

1 it's brought to my attention and then I'll look at them. If I  
2 need the papers at that point, I'll let you know.

3 MR. RAMOS: Very good. Thank you, Your Honor. We  
4 appreciate --

5 THE COURT: Thank you.

6 MR. RAMOS: -- the additional time.

7 THE COURT: Thank you.

8 MS. TSEREGOUNIS: And, Your Honor, apologies,  
9 Helena Tseregounis again for the debtors. So on the notice  
10 procedures motion, am I correct in assuming that Your Honor  
11 will issue her ruling at a later time or anything else that  
12 you're waiting on from the debtors at this point?

13 \*\* 1. THE COURT: No, I will get back to you. I'm not  
14 waiting for anything else.

15 MS. TSEREGOUNIS: Thank you, Your Honor.

16 THE COURT: Thank you.

17 Okay. Thank you very much. We are adjourned.

18 COUNSEL: Thank you, Your Honor.

19 (Proceedings concluded at 6:29 p.m.)  
20  
21  
22  
23  
24  
25



CERTIFICATE

We certify that the foregoing is a correct transcript  
from the electronic sound recording of the proceedings in the  
above-entitled matter.

/s/Mary Zajackowski June 23, 2021  
Mary Zajackowski, CET\*\*D-531

/s/Coleen Rand June 23, 2021  
Coleen Rand, AAERT Cert. No. 341

/s/William J. Garling June 23, 2021  
William J. Garling, CE/T 543

/s/ Tracey J. Williams June 23, 2021  
Tracey J. Williams, CET-914

# **Exhibit C**

**to Declaration of Todd C. Jacobs  
in Support of  
Westport's Motion for Protective Order**

UNITED STATES BANKRUPTCY COURT  
DISTRICT OF NEW JERSEY (CAMDEN)

IN RE: ) Bankruptcy No. 20-21257-JNP  
 ) Chapter 11  
 )  
 )  
 )  
 )  
 )  
 THE DIOCESE OF CAMDEN, )  
 NEW JERSEY, )  
 )  
 Debtor. )  
 ----- )  
 THE DIOCESE OF CAMDEN, ) Adversary No. 20-01573  
 NEW JERSEY, )  
 )  
 Plaintiff, )  
 )  
 vs. )  
 )  
 INSURANCE COMPANY OF AMERICA, )  
 now known as C, et al, ) Camden, New Jersey  
 ) February 18, 2022  
 Defendants. ) 2:28 p.m.

TRANSCRIPT OF DECISION  
BEFORE THE HONORABLE JERROLD N. POSLUSNY, JR.  
UNITED STATES BANKRUPTCY JUDGE

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produced by transcription service.

1 I N D E X

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1 (The following took place in open court at 2:28  
2 p.m.)

3 THE COURT: All right. This is Diocese of Camden.  
4 It's case 20-21257.

5 This -- this relates to discovery disputes between  
6 the insurers and the Tort Committee. Those discovery disputes  
7 arise out of the Debtor's motion to settle -- motion to  
8 approve a settlement with insurers.

9 The Tort Committee has stated that it will be  
10 objecting to that settlement and has sent discovery demands to  
11 the Debtor, other Catholic entities, and insurers.

12 The parties have submitted, I believe mostly on the  
13 docket, but I think a couple only to chambers, letters related  
14 to those discovery disputes.

15 The parties have also submitted opposing proposed  
16 scheduling orders relating to discovery deadlines and filing  
17 of certain -- certain pleadings.

18 The Court ordered, as I said, first, for the parties  
19 to meet and confer related to the discovery issues and that  
20 meet and confer, as I understand it, led to the Committee, as  
21 well as the Debtor and the other Catholic entities, to reach  
22 an agreement related to discovery, but not as to scheduling.

23 The Committee and the insurers were not able to  
24 resolve their issues. The Committee and the insurers -- and  
25 the insurers submitted joint letters, but did send several

1 letters to the Court related to these disputes and presented  
2 argument related to the disputes at a weekly status  
3 conference, as well as at the Court's omnibus hearing --  
4 hearing date that was February 9th. I'm considering those  
5 letters effectively as competing motions for a protective  
6 order or to compel production.

7 Based upon -- based upon the Committee's letter of  
8 February 7th there appear to be approximately nine areas of  
9 dispute, some of which overlap.

10 So going through those items from the Committee's  
11 letter, first, the Committee seeks information related to the  
12 IVCP settlements.

13 The insurers state that they did not participate in  
14 the IVCP program and, therefore, have no information  
15 responsive to those requests. If that is the case, the  
16 insurers can state as much in any discovery responses and the  
17 issue should be resolved.

18 Second, the Committee requests information related  
19 to the negotiations that were held, as well as the drafting of  
20 the settlement document, between the Debtor and the insurers.  
21 The Committee argues that this information is relevant and not  
22 privileged.

23 The insurers argue that the mediation privilege, FRE  
24 408, and several other privileges, apply. I agree with both  
25 parties to an extent.

1 Initially, when reviewing this issue I looked at the  
2 mediation order that I entered in this case, which is Docket  
3 Number 640. The mediation order does not include any specific  
4 language related to mediation privilege, nor does it expressly  
5 or explicitly incorporate Local Rule 9019-2 which discusses  
6 mediation of adversary proceedings.

7 However, paragraph two of the mediation -- mediation  
8 order does provide that the mediator was appointed for the  
9 purpose -- I'm sorry, was appointed "for the purpose of  
10 globally mediating any and all issues arising in the  
11 bankruptcy case and associated adversary proceedings." And  
12 that's paragraph two from the mediation order.

13 Since many of the issues being mediated are directly  
14 related to pending adversary proceedings, including, as I  
15 understand it, the settlement between the Debtor and the  
16 insurers, I conclude that Local Rule 9019-2 does apply to the  
17 mediation that was held. Local Rule 9019-2 provides that any  
18 mediation communication, written or verbal, is not subject to  
19 discovery or admissible in a court proceeding. That's 9019-  
20 2(m).

21 Furthermore, except for an inapplicable exception,  
22 Local Rule 9019-2 also prohibits a party or participant in a  
23 mediation from disclosing to any entity or person who is not a  
24 participant in the mediation any verbal or written  
25 communications concerning the mediation, including any



1 document, report or other writing presented or used solely in  
2 connection with the mediation. Again, that is -- and that is  
3 unless all of the participants at the mediation and the  
4 mediator agree. That's 9019-2(k).

5 It's my understanding that the Committee  
6 participated in few, if any, of the mediation sessions that  
7 related to the insurers. Therefore, for the purposes of  
8 considering the local rule I conclude that the Committee was  
9 not a participant in those sessions.

10 Moreover, there's nothing here to suggest or has  
11 been presented to me that suggests that the mediator, Judge  
12 Linares, has consented to release of any information as  
13 required by the rule.

14 In In Re Tribune Company, which is at 2011 West Law  
15 386827, Bankruptcy decision, District of Delaware, 2011, the  
16 Court considered similar issues related to multi-party  
17 mediation.

18 In Tribune the Court noted the strong policy in  
19 support of a mediation privilege because it encourages party  
20 -- parties and counsel to have frank discussions and to "lay  
21 their cards on the table so that a neutral assessment of  
22 relative strengths and weaknesses of their opposing positions  
23 could be made." And that's Tribune Company at page eight and  
24 it's quoting Sheldone versus Pennsylvania Turnpike Commission,  
25 104 F. Supp. 2nd, 511, Western District of Pennsylvania, in

The Court - Decision

1 2000.

2 The Court in Tribune further noted that without such  
3 privilege parties may not agree to mediate and even if they  
4 did parties would be encouraged to be cautious and "tight  
5 lipped" which would greatly limit the effectiveness of  
6 mediation and cut against the public policy of encouraging  
7 settlements. That's from Tribune, again, quoting the Sheldone  
8 opinion.

9 In Sandoz versus United Therapeutic, which is 2021  
10 West Law 5122069, District of New Jersey opinion, 2021, Judge  
11 Linares stated that the general rule is that documents  
12 prepared for and presented to a mediator are confidential and  
13 protected from disclosure.

14 Part of the Sandoz decision incorporated the  
15 District Court's Local Rule 301-(e)(5) which states no  
16 statements made or documents prepared for mediation shall be  
17 disclosed in any subsequent proceeding or construed as an --  
18 as an admission.

19 Furthermore, documents prepared after the mediation  
20 may still be privileged if they were prepared for or in  
21 furtherance of the mediation, provided they have a clear nexus  
22 to the mediation which includes drafts of settlement proposals  
23 agreed upon at the mediation. That's from Sandoz at page  
24 three.

25 The parameters from Sandoz are appropriate in this

1 case, so I'm going to allow discovery of any discussions or  
2 documents exchanged that were not part of the mediation or do  
3 not have a clear nexus to the mediation.

4 In addition, I'm going to allow the Committee  
5 discovery related to the general information of the -- of the  
6 mediation such as days in which the mediation sessions  
7 occurred, the length of those sessions, and who attended those  
8 sessions.

9 The Committee further argues that it should be  
10 entitled to drafts of the settlement agreement and relies on  
11 the Tribune case noting that the drafts should be discoverable  
12 at least until the Debtor and insurers agree to material  
13 terms.

14 However, I find the decision in Sandoz to be more  
15 applicable, so the Committee will not be entitled to discover  
16 the drafts of the settlement agreements. And that was  
17 discussed in Sandoz at page three.

18 The Committee's third and fourth points are similar.  
19 The Committee seeks information related to the insurer's  
20 analysis of the proposed settlement and their evaluation of  
21 abuse claims.

22 The Committee argues that documents stating the --  
23 stating the insurers resolve the abuse claims well below the  
24 reserve set for such claims will confirm that the Debtor is  
25 settling with the insurers for well below the policy's actual

1 and reasonable value.

2 The insurers, on the other hand, argue that the  
3 requested documents are not relevant -- relevant to the  
4 Court's analysis of the Martin factors.

5 I agree with the insurers. Any documents reflecting  
6 the insurer's analysis of the proposed settlement and  
7 valuation of claims is not relevant. The insurers opinions of  
8 their litigation risks or how they should set reserves for  
9 potential claims has no bearing on the factors I will consider  
10 in a Martin analysis.

11 Moreover, it appears from the Committee's letter  
12 that the insurers will adopt the Debtor's valuation of abuse  
13 claims. If that's -- if that's the case it resolves the issue  
14 in and of itself.

15 Next the Committee asks for information related to  
16 claim slotting and defenses insurers may assert.

17 It appears that the London market insurers have  
18 already agreed to provide this information and I do believe  
19 this information may be relevant to one or more of the Martin  
20 factors, so this information will be discoverable and should  
21 be provided subject to any other privileges that the insurers  
22 may assert.

23 The Committee seeks information related to other sex  
24 abuse claims, presumably from other cases that have arisen in  
25 the last 30 years. The Committee argues that this information

1 is relevant to the treatment and valuation of prior abuse  
2 claims and the Debtor's knowledge of the same.

3 The insurers object arguing the information is not  
4 relevant. I see no relevance to the claims being paid from  
5 separate cases in separate states where the payments were made  
6 under separate policies over a period of 30 years.

7 And I do not see how this will have any bearing on  
8 the Martin factors in this particular case and, therefore,  
9 will not require the insurers to produce this information.

10 The final three categories of requests relate to  
11 underwriting the insurer's reserves, potential reinsurance and  
12 claims investigation. These categories are all similar in the  
13 sense that the Committee is asking the Court to open a door to  
14 the insurance -- the insurer's business decisions.

15 As I previously mentioned, the insurer's opinions on  
16 litigation risks and how they set their reserves are decisions  
17 that will not impact a Martin analysis on whether this is a  
18 deal -- a deal that the Debtor should enter into.

19 Similarly, an insurer's decision to obtain  
20 reinsurance, their underwriting decisions, and their claims  
21 investigation are all based on similar judgments.

22 The Third Circuit in Mirarchi versus Seneca  
23 Specialty, which is at 564 F. App'x 652, faced a similar  
24 issue. There the appellant challenged the District Court's  
25 ruling that an insurer's loss reserve estimates were

1 irrelevant to the current claims and thus not discoverable.

2 The Third Circuit adopted the District Court's  
3 rational finding that a loss reserve is an insurer's own  
4 estimate of the amount which the insurer could be required to  
5 pay in a given claim. That's from the Mirarchi decision at  
6 655. Both Courts deem the insurer's own opinion of their loss  
7 reserves irrelevant to the claim itself.

8 The final three categories of the Committee's  
9 discovery requests are there -- are similar to the requests  
10 made in Mirarchi and I do not see how the insurer's business  
11 judgment is relevant to a 9019 -- to this 9019 settlement.  
12 For those reasons, I will not require production of the  
13 underwriting of the insurer's reserves, potential reinsurance.

14 Lastly, everything that I deem discoverable in this  
15 decision is subject to objections of the insurers related to  
16 attorney/client work product or other privileges. If the  
17 insurers have already provided the requested materials that  
18 I'm ordering be provided they may state as much and identify  
19 when and where that information was produced.

20 Another issue that was between the parties, as I  
21 noted at the outset of this decision, is in regards to the  
22 scheduling of the hearing for this -- for the settlement  
23 motion.

24 I've reviewed and considered the parties' proposals.  
25 I've also reviewed my calendar and I'm going to set the

1 following deadlines. I reached the decision on these  
2 deadlines recognizing that some of the proposed deadlines that  
3 were in the parties' letters have passed. I also realize that  
4 some of these deadlines are short, but I understand that much  
5 of this discovery has already been provided.

6 And I note that the Debtor's and Committee's experts  
7 have both been in place and had access to many, if not all, of  
8 these important documents, for months.

9 Nevertheless, I encourage the parties to work  
10 together to resolve scheduling issues related to the discovery  
11 deadlines and I will consider an extension of the deadlines if  
12 cause is shown.

13 The following dates will be the discovery deadlines.

14 February 25th will be the deadline for any responses  
15 to the motion, that is either in favor of the motion or  
16 objecting to it.

17 March 4th will be deadline for fact discovery to  
18 conclude.

19 March 9th, the Committee may serve its expert report  
20 with documents that it considered or relied upon to the extent  
21 those documents haven't been provided.

22 March 16th, the Debtor or the insurers may present  
23 any expert reports they -- they choose to or may use, along  
24 with all documents considered or relied upon to the extent  
25 they have not been provided.

1 March 23rd, expert discovery will conclude.

2 Any discovery disputes should first be addressed by  
3 a meet and confer between the parties.

4 Then, if related to production of documents or  
5 responses to interrogatory, by filing of the appropriate  
6 pleadings and sending a courtesy copy of such pleadings to the  
7 chamber's email address.

8 If they're disputes related to scheduling the  
9 parties may submit letters. I will schedule a hearing, if I  
10 need one, as my schedule permits, but -- but will do so as  
11 quickly as possible.

12 March 30th, the parties shall submit their trial  
13 briefs, motions in limine, motions to preclude or any other  
14 pretrial type motions.

15 The parties are also to exchange exhibits. And I'm  
16 going to direct the parties to prepare a joint list of -- a  
17 joint list of exhibits and to highlight open objections to any  
18 of the exhibits where there are such objections.

19 April 4th at 5:00 p.m., the Debtor shall submit the  
20 exhibits to the chamber's email address and any responses --  
21 any responses to motions in limine, or to preclude, or any  
22 other pretrial motions, those responses must be filed as well  
23 on April 4th.

24 I'm going to begin the evidentiary hearing on April  
25 6th at 10:00 a.m.



1 I have set aside my calendar for April 6th through  
2 April 8th, but note I am not supposed to, and do not intend  
3 to, conduct an entire mini trial related to the settlement.

4 Finally, I am aware of the letter that Mr. Prol  
5 filed earlier this morning raising potential issues related to  
6 proper service of the motion and due process.

7 I'm going to ask any party that wants to file a  
8 response you may do so no later than February 22nd at noon and  
9 I will consider the due process issues at the hearing on  
10 February 23rd.

11 If I find that there are issues with due process the  
12 schedule that I just outlined will have to be adjusted to  
13 provide for adequate notice to all parties.

14 (Proceedings concluded at 2:44 p.m.)

15 \* \* \*

C E R T I F I C A T I O N

I, Joan Pace, court approved transcriber, certify that the foregoing is a correct transcript from the official electronic sound recording of the proceedings in the above-entitled matter heard on February 18, 2022 from 2:28 p.m. to 2:44 p.m.

/s/Joan Pace February 28, 2022

JOAN PACE

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**UNITED STATES BANKRUPTCY COURT  
NORTHERN DISTRICT OF CALIFORNIA  
OAKLAND DIVISION**

In re: THE ROMAN CATHOLIC BISHOP  
OF OAKLAND, a California corporation sole

Debtor,

Case No. 23-40523 WJL

Hon. William J. Lafferty

**DECLARATION OF  
SCOTT E. HARRINGTON**

THE ROMAN CATHOLIC BISHOP OF  
OAKLAND,

Plaintiff,

v.

PACIFIC INDEMNITY, a Delaware  
corporation, et al.,

Defendants.

Adversary Case No. 23-04028

1           1.       I am the Alan B. Miller Professor Emeritus of Health Care Management and  
2 Professor Emeritus of Insurance and Risk Management at The Wharton School, University of  
3 Pennsylvania.

4           2       During my long career in academia I have studied, conducted research, and taught  
5 in numerous areas of insurance, risk management, and finance, including, among others, risk  
6 management and insurance principles, insurance economics, insurance regulation, and  
7 property/casualty insurance contracts, operations, and finance. Many of my scholarly  
8 publications deal with insurance company capital adequacy and solvency regulation, including  
9 the role of property/casualty insurer claim reserves.

10          3.       Westport Insurance Corporation has retained me to evaluate from a public policy  
11 perspective the potential effects of a ruling in bankruptcy proceedings that would require insurers  
12 to produce information regarding any reserves for potentially covered tort claims against the  
13 debtor(s).

14          4.       Based on this evaluation and my expertise, experience, and review of materials  
15 for this matter, I conclude that such a ruling would have adverse, unintended consequences.  
16 Specifically:

- 17               (a) Requiring insurers to disclose current and/or historical reserve information for  
18               claims asserted against the debtor under policies issued to the debtor(s) or  
19               related entities in bankruptcy proceedings would be inconsistent with  
20               insurance regulation's preeminent goal of ensuring that insurers have  
21               sufficient resources to produce a high likelihood of being able to pay all  
22               covered claims.
- 23               (b) Such a requirement would provide a future incentive for insurers to select low  
24               reserve values from the range of reasonable reserves, or even to deliberately  
25               under-reserve, contrary to the goals of solvency oversight and regulation.
- 26               (c) The potential adverse consequences of requiring insurers to produce historical  
27               reserves would likely be greatest for insurers with conservative reserving  
28               practices.

#### 25 **Qualifications**

26          5.       I became the Alan B. Miller Professor Emeritus of Health Care Management and  
27 Professor Emeritus of Insurance and Risk Management at The Wharton School, University of  
28 Pennsylvania on July 1, 2021 after more than 40 years of studying and teaching in insurance, risk

1 management, and finance.

2 6. I have authored or co-authored nearly 90 scholarly articles and have authored or  
3 edited numerous books and monographs dealing with the economics, finance, operations, and  
4 regulation of insurance markets. I have published numerous articles on liability insurance  
5 economics and markets; on the determinants of insurance prices; on competition in insurance  
6 markets; on the effects of regulation on prices and availability of insurance coverage; on the  
7 causes of insurance affordability and availability problems; on the causes of insurance  
8 underwriting cycles and liability insurance crises; and on insurance company insolvency risk and  
9 solvency regulation. Many of my publications have dealt with property/casualty insurers' claim  
10 reserving.

11 7. Eight of my scholarly articles have received awards by national and international  
12 organizations. I have made research or related presentations or participated on panels concerning  
13 insurance issues at over 140 conferences. My early 2000s co-authored textbook, *Risk*  
14 *Management and Insurance*, published by Irwin/McGraw-Hill, contains numerous chapters on  
15 business risk management, insurance markets, and insurance contracts and design.

16 8. I served during 2006-2018 as a co-editor of the *Journal of Risk and Insurance*, the  
17 premier academic journal specializing in risk and insurance. I have previously served as the  
18 President of the American Risk and Insurance Association, the leading scholarly association for  
19 professors and other researchers in risk management and insurance. I also have previously  
20 served as President of the Risk Theory Society, an international association of scholars who  
21 conduct insurance and related research.

22 9. My expert testimony before legislative, regulatory, and judicial bodies has  
23 considered insurance company solvency and solvency regulation, the economics of insurance  
24 contract design and interpretation (including in the context of bankruptcy proceedings),  
25 insurance availability and affordability problems, and insurance pricing and underwriting,  
26 including trial testimony on six occasions.

27 10. Judge Jerrold N. Poslusny, Jr., United States Bankruptcy Judge for the District of  
28 New Jersey qualified me to provide testimony in the Diocese of Camden Chapter 11

1 Confirmation hearing on November 17, 2022. Judge Laurie Selber Silverstein, United States  
2 Bankruptcy Judge for the District of Delaware, qualified me as an expert to provide testimony on  
3 insurance and insurance economics in the Boy Scouts of America Chapter 11 Confirmation  
4 hearing on March 29, 2022.

5 11. I have testified on insurance matters before the U.S. Congress six times, including  
6 issues related to solvency and solvency regulation on three occasions. I served on the U.S.  
7 Treasury Department's Federal Advisory Committee on Insurance during 2011-2013. The  
8 National Association of Insurance Commissioners, the umbrella organization for state insurance  
9 regulators, twice chose me to conduct funded research projects related to insurance pricing and  
10 solvency regulation.

11 12. My curriculum vitae is attached as Exhibit A. Exhibit B lists the materials I have  
12 reviewed in this matter. I am being compensated at a rate of \$750 an hour.

### 13 **Analysis**

14 13. Ensuring insurer solvency is the preeminent goal of insurance regulation. Insurers  
15 are required by regulation and insurance accounting principles to report estimated total liabilities,  
16 known as "loss reserves" or simply "reserves," for claims arising out of injuries that have  
17 occurred and may lead to liability but have not been paid as of the end of the accounting period.

18 14. The difference between an insurer's reported assets and its reserves and other  
19 reported liabilities is known as "surplus". Surplus supports writing new and renewal business  
20 and serves as a cushion or buffer in the event that the insurer's total reserves or other liabilities  
21 exceed those reported, or if the insurer's assets decline in value.

22 15. Reported reserves generally have three components: (1) the sum of reserves for  
23 individual cases or policies recorded in the insurer's claim files (known as "case" reserves); (2)  
24 adjustments for the extent to which the case estimates could be too low or too high based on  
25 analysis of the insurer's historical estimates, or based on other factors that could affect the  
26 difference between ultimate payments and case estimates; and (3) estimates of potential future  
27 payments arising out of claims for injuries that may have occurred but have not been reported to  
28 the insurer as of the end of the accounting period.

1           16.     Reported aggregate reserves, or reserves recorded in the insurer's claim or other  
2 files, do not necessarily reflect the insurer's views of the merits of claims against insureds, and  
3 they do not imply that the insurer is admitting liability for, believes there is coverage for, or is  
4 waiving any rights or defenses as to those claims against insureds.

5           17.     Reported reserves for liability coverage often depend on complex evaluations, and  
6 may be influenced by consultation with outside defense counsel for the insured and/or the  
7 insurer's own counsel. They are subject to substantial uncertainty and reflect insurers' choices  
8 from ranges of potentially reasonable estimates.

9           18.     Conservative reserving, i.e., choosing higher values within a range of reasonable  
10 estimates, can provide a safety margin in addition to reported surplus in the event of adverse  
11 claims experience or declines in asset values. Conversely, less conservative reserving increases  
12 an insurer's likelihood of financial distress and insolvency, as does any deliberate under-  
13 reserving, which can also mask an insurer's financial weakness. Inadequate reported reserves  
14 have played a significant role in the history of liability insurer insolvencies.

15           19.     Insurance regulators therefore pay close attention to the "adequacy" of reported  
16 reserves when assessing an insurer's financial strength. Insurance regulatory financial  
17 statements include numerous detailed exhibits dealing with reserves for different lines of  
18 insurance to facilitate assessment of reserve adequacy. Reserve adequacy is also a specific  
19 concern of insurance financial rating agencies and many insurance brokers and sophisticated  
20 corporate risk managers.

21           20.     Requiring insurers to disclose current and/or historical reserve information for  
22 claims asserted against the debtor under policies issued to the debtor(s) or related entities in  
23 bankruptcy proceedings would plausibly increase debtor and claimant representatives' leverage  
24 in settlement negotiations and any coverage litigation with insurers. They are likely to argue,  
25 incorrectly, that the reserve information reflects the insurer's assessment of liability or the  
26 settlement value of individual claims or groups of claims. In the vein of no good deed going  
27 unpunished, insurers with more conservative current and historical reserving would likely be  
28 especially prejudiced in this regard.

1           21.     More important, requiring such disclosure could incentivize liability insurers,  
2 whether involved in a particular proceeding or not, to be less conservative in their reserving  
3 practices in the future, or even to under-reserve for certain types of claims. This incentive would  
4 directly conflict with insurance regulation's emphasis on reserve adequacy and solvency. More  
5 generally, public policy would not be served by a ruling in bankruptcy proceedings that provides  
6 incentives for insurers to consider their litigation strategies when setting reserves. It would be  
7 best not to open this Pandora's box.

8           I declare under penalty of perjury, pursuant to 28 U.S.C. § 1746, that the foregoing is true  
9 and correct to the best of my information, knowledge, and belief.

10  
11 Executed this 18th day of March, 2024

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14 \_\_\_\_\_  
15 Scott E. Harrington  
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**UNITED STATES BANKRUPTCY COURT  
NORTHERN DISTRICT OF CALIFORNIA  
OAKLAND DIVISION**

In re: THE ROMAN CATHOLIC BISHOP  
OF OAKLAND, a California corporation sole

Debtor,

Case No. 23-40523 WJL

Hon. William J. Lafferty

**DECLARATION OF KEN BATTIS**

THE ROMAN CATHOLIC BISHOP OF  
OAKLAND,

Plaintiff,

v.

PACIFIC INDEMNITY, a Delaware  
corporation, et al.,

Defendants.

Adversary Case No. 23-04028

1 I, Ken R. Battis, declare as follows:

2 1. I am Vice President and Senior Claims Expert on behalf of Westport Insurance  
3 Corporation, which was formerly known as Employers Reinsurance Corporation. I am an  
4 attorney and have over 30 years of experience in these matters, having handled solely insurance-  
5 related matters since passing the Bar in 1991. Beginning in 1995, I have worked for some of the  
6 world's largest insurance and reinsurance organizations, and have handled sexual abuse and  
7 molestation claims virtually during that entire timeframe. I have been involved in every aspect  
8 of some of the most complex SAM claims, from the Boy Scouts of America, the University of  
9 Michigan and clergy cases including for Archdioceses throughout the nation, and in California. I  
10 am the claim professional with primary responsibility for childhood sex abuse claims asserted  
11 against the Diocese of Oakland under certain excess policies historically issued by Employers  
12 Reinsurance Corporation. I have personal knowledge of the matters set forth herein and, if  
13 called upon, could and would testify competently thereto.

14 2. In my capacity as Senior Claims Expert, I am responsible for handling legacy  
15 liability claims under policies issued by Employers Reinsurance Corporation, including  
16 childhood sex abuse claims asserted against the Diocese of Oakland that are now at issue in this  
17 proceeding. My responsibilities include setting loss and expense reserves in compliance with  
18 applicable California statutory and regulatory requirements.

19 3. Westport's methodology for setting loss and expense reserves is a multi-step  
20 internal proprietary process. The development of reserve forecasting philosophies and protocols  
21 is a confidential process with vital fiscal and actuarial implications that are commercially  
22 confidential, particularly given its ongoing business relationships with other insurers in this  
23 action, many of whom are Westport's business competitors. Without waiving any applicable  
24 privileges or protections afforded to this sensitive business information, generally the protocol  
25 for setting reserves will depend on the facts and circumstances of a particular claim, and may  
26 include not only my own factual investigation, but may also include consultation with outside  
27 coverage counsel, senior claim leaders, and Westport's legal, reinsurance, and/or regulatory  
28 compliance departments.

1           4.       The particular factors impacting reserve-setting vary from case to case.  
2       Generally, factors involved in the setting reserves may include but are not limited to: the  
3       allegations of the underlying claims at issue; potential liability or damage defenses; a preliminary  
4       analysis of coverage under the policies at issue, the terms of the policies, the potential for  
5       coverage and/or applicability of coverage defenses or exclusions; potential impairment or  
6       exhaustion of applicable limits; the jurisdiction in which the case was filed; the terms of policies  
7       if any issued by other insurers; the impact of other available insurance, if applicable; actuarial or  
8       stochastic statistical predictions based on similar claims or lines of business; claim and/or policy  
9       and/or loss aggregation issues; regulatory reserve requirements in the applicable jurisdiction; and  
10      reinsurance reporting requirements, among many variables.

11           5.       The reserve is not intended to establish the insured's liability or the settlement  
12      value of the case and does not constitute or otherwise reflect any settlement authority for a  
13      particular claim or group of claims. Rather, it is intended to fulfill Westport's statutory and  
14      commercial obligations, and to reflect the insured's hypothetical ultimate potential liability to the  
15      extent possible based on the available data. Reserves may be aggregated and/or modified from  
16      time to time as additional information becomes available or for other commercial reasons,  
17      particularly when there is insufficient factual information to evaluate reserve parameters on a  
18      claim-by-claim basis.

19           6.       With respect to the claims at issue, my evaluation included review of the limited  
20      available materials relating to the lawsuits at issue as well as the two Westport excess policies at  
21      issue and the available information concerning policies issued by other insurers. My ability to  
22      investigate the facts of individual claims was limited by the discovery stay in the underlying  
23      coordinated proceeding, and the only factual information provided by the Diocese and its counsel  
24      was cursory at best. This prevented me from evaluating the factual basis of the claims, defenses  
25      or alleged damages in any meaningful way, and continues to hamper my ability to evaluate these  
26      cases to this day.

27           7.       Since these cases also involved a large number of evolving liability and coverage  
28      issues, Westport retained outside legal counsel, Craig & Winkelman, LLP and Sinnott, Puebla,

1 Campagne & Curet, APLC to provide research and evaluation of relevant California law with  
2 respect to the pending litigation and in anticipation of the coverage litigation that soon followed.  
3 Although I was responsible for reserve-setting in consultation with others within Westport, initial  
4 reserves were based, in large part, on outside counsel's legal analysis of and advice regarding  
5 those issues, which was and continues to be inextricably intertwined with other components of  
6 my claim-handling functions.

7 8. As a result, the mere production of a reserve "number" would be meaningless  
8 given that it does not nor is intended to reflect "the reasonable value of these claims," as the  
9 Committee's special insurance counsel contends. To explain the actual basis of the reserve  
10 "number" would instead require Westport to disclose confidential proprietary business  
11 information, the mental thoughts and impressions of its counsel, and its outside coverage  
12 counsel's work product, among other confidential and/or irrelevant information. No court has  
13 ever ordered Westport to produce reserve information in any of the cases I have handled during  
14 my 30+ years as a claim professional for the company.

15  
16 Executed this 8<sup>th</sup> March day of February, 2024.

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19 Ken Battis